

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
1/2BNC1	1/2"BNC (1) PORT UCP PNL	\$18.00	38.00%	\$11.16
1/2BNC2	1/2"BNC (2) PORT UCP PNL	\$18.00	38.00%	\$11.16
1/2BNC3	1/2"BNC (3) PORT UCP PNL	\$19.00	38.00%	\$11.78
1/2BNC4	1/2" BNC (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
1/2BNC5	1/2"BNC RGBHV(5)PORT UCP	\$18.00	38.00%	\$11.16
1/2BNC6	UCP MODULE	\$18.00	38.00%	\$11.16
1/4X2	1/4" (2) PORT UCP PNL	\$17.58	38.00%	\$10.90
1/4X4	1/4" (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
1DB25	DB25 MULTIPIN(1)PORT UCP	\$18.00	38.00%	\$11.16
1DB9	DB9 MULTIPIN (1) PORT UCP	\$18.00	38.00%	\$11.16
1ELCO120	ELCO 120 PIN (1)PORT UCP	\$18.00	38.00%	\$11.16
1ELCO38	ELCO 38 PIN (1)PORT UCP	\$17.58	38.00%	\$10.90
1ELCO56	ELCO 56 PIN (1) PORT UCP	\$19.00	38.00%	\$11.78
1ELCO90	ELCO 90 PIN (1) PORT UCP	\$18.00	38.00%	\$11.16
1G1	AMP G1 MLTIPN(1)PORT UCP	\$18.00	38.00%	\$11.16
1G2	AMP G2 MLTIPN(1)PORT UCP	\$19.00	38.00%	\$11.78
1G3	AMP G3 MLTIPN(1)PORT UCP	\$19.00	38.00%	\$11.78
1W1	WRLWND 39 PIN(1)PORT UCP	\$18.00	38.00%	\$11.16
1W2	WRLWND 61 PIN(1)PORT UCP	\$18.00	38.00%	\$11.16
2-10	SLIM 2 DSKTP 10SP, SLOPE	\$480.00	38.00%	\$297.60
2-10M	SLIM 2 DSKTP 10SP, SLOPED	\$336.00	38.00%	\$208.32
23-19-1	1SP REDUCER, 23 TO 19(PAI	\$25.00	38.00%	\$15.50
23-19-2	2SP REDUCER, 23 TO 19(PAI	\$30.00	38.00%	\$18.60
23-19-3	3SP REDUCER, 23 TO 19(PAI	\$35.00	38.00%	\$21.70
23-19-4	4SP REDUCER, 23 TO 19(PAI	\$45.00	38.00%	\$27.90
2-6M	SLIM 2 DSKTP 6SP, SLOPED	\$304.00	38.00%	\$188.48
2DB15	DB15 MULTIPIN(2)PORT UCP	\$18.00	38.00%	\$11.16
2DB25	DB25 MULTIPIN(2)PORT UCP	\$18.00	38.00%	\$11.16
2DB37	DB37 MULTIPIN(2)PORT UCP	\$18.00	38.00%	\$11.16
2DB50	DB50 MULTIPIN(2)PORT UCP	\$18.00	38.00%	\$11.16
2DB9	DB9 MULTIPIN(2)PORT UCP	\$18.00	38.00%	\$11.16
2DL96	CANNON DL96(2)PORT UCP	\$19.00	38.00%	\$11.78
2ELCO38	ELCO38 (2) PORT UCP PNL	\$18.00	38.00%	\$11.16
2ELCO56	ELCO56 (2) PORT UCP PNL	\$17.94	38.00%	\$11.12
2ELCO90	ELCO90 (2) PORT UCP PNL	\$18.00	38.00%	\$11.16
3/8BANA2	3/8"BANANA(2)PORT UCP PNL	\$19.00	38.00%	\$11.78
3/8BANA6	3/8"BANANA(6)PORT UCP PNL	\$18.00	38.00%	\$11.16
3/8BNC4	3/8" BNC (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
3/8X1	3/8" (1) PORT UCP PNL	\$18.00	38.00%	\$11.16
3/8X2	3/8" (2) PORT UCP PNL	\$17.00	38.00%	\$10.54
3/8X4	3/8" (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
3/8X6	3/8" (6) PORT UCP PNL	\$17.58	38.00%	\$10.90
4DB9	DB9 MULTIPIN(4)PORT UCP	\$18.00	38.00%	\$11.16
4SC1	4 BOLT CIRC (1) PORT UCP	\$18.00	38.00%	\$11.16
4SC3	4 BOLT CIRC (3) PORT UCP	\$18.00	38.00%	\$11.16
5-14-CONFIG	14SP/20"D SLIM-5 CONFIG	\$1,201.00	38.00%	\$744.62
5-29-CONFIG	29SP/20"D SLIM-5 CONFIG	\$1,566.00	38.00%	\$970.92
5-37-CONFIG	37SP/20"D SLIM-5 CONFIG	\$1,719.00	38.00%	\$1,065.78

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Model Number	Description	MSRP	DIR % off MSRP	Sell Price
5-43-26	SLIM5 KNOCKDOWN 43SP,26D	\$679.00	38.00%	\$420.98
5AR14	ADJ REAR RKRAIL FOR 5-14	\$107.00	38.00%	\$66.34
5AR14-26	ADJ REAR RAIL 5-14-26	\$113.00	38.00%	\$70.06
5AR21	ADJ REAR RKRAIL FOR 5-21	\$125.00	38.00%	\$77.50
5AR21-26	ADJ REAR RAIL 5-21-26	\$130.00	38.00%	\$80.60
5AR29	ADJ REAR RKRAIL FOR 5-29	\$150.00	38.00%	\$93.00
5AR29-26	ADJ REAR RAIL 5-29-26	\$159.00	38.00%	\$98.58
5AR37	ADJ REAR RKRAIL FOR 5-37	\$157.00	38.00%	\$97.34
5AR37-26	ADJ REAR RAIL 5-37-26	\$165.00	38.00%	\$102.30
5AR43	ADJ REAR RKRAIL FOR 5-43	\$166.00	38.00%	\$102.92
5AR43-26	ADJ REAR RAIL 5-43-26	\$177.00	38.00%	\$109.74
5AR8	ADJ.REAR RACKRAIL FOR 5-8	\$97.00	38.00%	\$60.14
5AR8-26	ADJ REAR RAIL 5-8-26	\$102.00	38.00%	\$63.24
5-BAVTRIM	BLACK BRUSH VNT TRIM PNL	\$78.00	38.00%	\$48.36
5CC14	CABLE CHASE KIT FOR 5-14	\$125.00	38.00%	\$77.50
5CC14-26	CABLE CHASE FOR 5-14-26	\$131.00	38.00%	\$81.22
5CC21	CABLE CHASE KIT FOR 5-21	\$146.00	38.00%	\$90.52
5CC21-26	CABLE CHASE FOR 5-21-26	\$154.00	38.00%	\$95.48
5CC29	CABLE CHASE KIT FOR 5-29	\$175.00	38.00%	\$108.50
5CC29-26	CABLE CHASE FOR 5-29-26	\$182.00	38.00%	\$112.84
5CC37	CABLE CHASE KIT FOR 5-37	\$202.00	38.00%	\$125.24
5CC37-26	CABLE CHASE FOR 5-37-26	\$211.00	38.00%	\$130.82
5CC43	CABLE CHASE KIT FOR 5-43	\$231.00	38.00%	\$143.22
5CC43-26	CABLE CHASE FOR 5-43-26	\$239.00	38.00%	\$148.18
5CC8	CABLE CHASE KIT FOR 5-8	\$110.00	38.00%	\$68.20
5-FAN-K	SLIM 5 FAN KIT,2 FANS	\$173.00	38.00%	\$107.26
5-RS14	14"HRF BOTTOM RUNNER SET	\$42.00	38.00%	\$26.04
5-RS16	16"CFR BOTTOM RUNNER SET	\$44.00	38.00%	\$27.28
5-RS18	18"BOTTOM RUNNER SET	\$47.00	38.00%	\$29.14
5-RS20	20"SLIM5 BOT RUNNER SET	\$50.00	38.00%	\$31.00
5-RS23	23" BOTTOM RUNNER KIT	\$52.00	38.00%	\$32.24
5-RS26	26"SLIM5 BOT RUNNER SET	\$53.00	38.00%	\$32.86
5-SP-14-26T	TLAM SP FOR 5-14-26	\$524.00	38.00%	\$324.88
5-SP-14T	TLAM SP FOR 5-14	\$406.00	38.00%	\$251.72
5-SP-21-26T	TLAM SP FOR 5-21-26	\$628.00	38.00%	\$389.36
5-SP-21T	TLAM SP FOR 5-21	\$550.00	38.00%	\$341.00
5-SP-29-26T	TLAM SP FOR 5-29-26	\$868.00	38.00%	\$538.16
5-SP-29T	TLAM SP FOR 5-29	\$609.00	38.00%	\$377.58
5-SP-37-26T	TLAM SP FOR 5-37-26	\$993.00	38.00%	\$615.66
5-SP-37T	TLAM SP FOR-5-37	\$727.00	38.00%	\$450.74
5-SP-43-26T	TLAM SP FOR 5-43-26	\$1,103.00	38.00%	\$683.86
5-SP-43T	TLAM SP FOR 5-43	\$786.00	38.00%	\$487.32
5-T-20T	TLAM TOP,SLIM5,20"D	\$204.00	38.00%	\$126.48
5-T-26T	TLAM TOP,SLIM5,26"D	\$263.00	38.00%	\$163.06
5-TSP-14-26T	TLAM TP/SD PNLS,5-14-26	\$786.00	38.00%	\$487.32
5-TSP-14T	TLAM TP/SD PNLS,5-14	\$607.00	38.00%	\$376.34
5-TSP-21-26T	TLAM TP/SD PNLS,5-21-26	\$889.00	38.00%	\$551.18
5-TSP-21T	TLAM TP/SD PNLS,5-21	\$754.00	38.00%	\$467.48

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Model Number	Description	MSRP	DIR % off MSRP	Sell Price
5-TSP-29-26T	TLAM TP/SD PNLS,5-29-26	\$1,129.00	38.00%	\$699.98
5-TSP-29T	TLAM TP/SD PNLS,5-29	\$810.00	38.00%	\$502.20
5-TSP-37-26T	TLAM TP/SD PNLS,5-37-26	\$1,254.00	38.00%	\$777.48
5-TSP-37T	TLAM TP/SD PNLS,5-37	\$929.00	38.00%	\$575.98
5-TSP-43-26T	TLAM TP/SD PNLS,5-43-26	\$1,364.00	38.00%	\$845.68
5-TSP-43T	TLAM TP/SD PNLS,5-43	\$988.00	38.00%	\$612.56
5W	SLIM5 CASTERS W/HARDWARE	\$79.00	38.00%	\$48.98
5WL	LOCKING SLIM5 CASTERS W/H	\$97.00	38.00%	\$60.14
5WLR	FLR-FNDLY LKCSTRS(4)SLIM5	\$177.00	38.00%	\$109.74
5WR	FLR-FNDLY CASTERS(4)SLIM5	\$144.00	38.00%	\$89.28
6TO4ADP	6" TO 4" FAN ADAPTER	\$47.00	38.00%	\$29.14
7/16X4	7/16" (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
91-00030	HDWK,TC	\$1.00	38.00%	\$0.62
92-007	HDWK,SLIM5-29/37/43	\$8.00	38.00%	\$4.96
A21-22CS	BOXED,DWR-21-22 CENTER	\$834.00	38.00%	\$517.08
A21BP	BOXED,DWR-21-XX BACKPAN	\$565.00	38.00%	\$350.30
A35-26CS	BOXED,DWR-35-26 CENTER	\$1,210.00	38.00%	\$750.20
A35BP	BOXED,DWR-35-XX BACKPAN	\$626.00	38.00%	\$388.12
ACC-HANDLE1-CB	ACCY HNDL,1 BAY,CLSC BR	\$54.00	38.00%	\$33.48
ACC-HANDLE1-CN	ACCY HNDL,1 BAY,CLSC NIC	\$54.00	38.00%	\$33.48
ACC-HANDLE1-MA	ACCY HNDL,1 BAY,MOD ALUM	\$107.00	38.00%	\$66.34
ACC-HANDLE1-MAH	ACCY HNDL,1 BAY,MOD ALUM	\$82.00	38.00%	\$50.84
ACC-HANDLE1-MAT	ACCY HNDL,1 BAY,MOD ALUM	\$82.00	38.00%	\$50.84
ACC-HANDLE1-MAV	ACCY HNDL,1 BAY,MOD ALUM	\$82.00	38.00%	\$50.84
ACC-KEY	KEYS FOR ALL DRAWERS(C420	\$5.00	38.00%	\$3.10
ACC-KNOB1-CB	ACCY KNOB,1 BAY,CLSC BRZ	\$31.00	38.00%	\$19.22
ACC-KNOB1-CBT	ACCY KNOB,1 BAY,CLSC BRZ	\$59.00	38.00%	\$36.58
ACC-KNOB1-CBV	ACCY KNOB,1 BAY,CLSC BRZ	\$59.00	38.00%	\$36.58
ACC-KNOB1-CN	ACCY KNOB,1 BAY,CLSC NKL	\$31.00	38.00%	\$19.22
ACC-KNOB1-CNT	ACCY KNOB,1 BAY,CLSC NKL	\$59.00	38.00%	\$36.58
ACC-KNOB1-CNV	ACCY KNOB,1 BAY,CLSC NKL	\$59.00	38.00%	\$36.58
ACC-LOCK1-B02052	ACCY LOCK,1 BAY,BLK,CUS	\$122.00	38.00%	\$75.64
ACC-LOCK1-BKH	ACCY LOCK,1 BAY,BLACK	\$48.00	38.00%	\$29.76
ACC-LOCK1-BKT	ACCY LOCK,1 BAY,BLACK	\$48.00	38.00%	\$29.76
ACC-LOCK1-BKV	ACCY LOCK,1 BAY,BLACK	\$48.00	38.00%	\$29.76
ACC-LOCK1-CB	ACCY LOCK,1 BAY,CLSC BRZ	\$48.00	38.00%	\$29.76
ACC-LOCK1-CBH	ACCY LOCK,1 BAY,CLSC BRZ	\$48.00	38.00%	\$29.76
ACC-LOCK1-CBT	ACCY LOCK,1 BAY,CLSC BRZ	\$48.00	38.00%	\$29.76
ACC-LOCK1-CBV	ACCY LOCK,1 BAY,CLSC BRZ	\$48.00	38.00%	\$29.76
ACC-LOCK1-MA	ACCY LOCK,1 BAY,MOD ALUM	\$48.00	38.00%	\$29.76
ACC-LOCK1-MAH	ACCY LOCK,1 BAY,MOD ALUM	\$48.00	38.00%	\$29.76
ACC-LOCK1-MAT	ACCY LOCK,1 BAY,MOD ALUM	\$48.00	38.00%	\$29.76
ACC-LOCK1-MAV	ACCY LOCK,1 BAY,MOD ALUM	\$48.00	38.00%	\$29.76
ACC-LOCK1-SNH	ACCY LOCK,1 BAY,SAT NIC	\$48.00	38.00%	\$29.76
ACC-LOCK1-SNT	ACCY LOCK,1 BAY,SAT NIC	\$48.00	38.00%	\$29.76
ACC-LOCK1-SNV	ACCY LOCK,1 BAY,SAT NIC	\$48.00	38.00%	\$29.76
ACC-LOCK1-WHH	ACCY LOCK,1 BAY,WHITE	\$48.00	38.00%	\$29.76
ACC-LOCK1-WHT	ACCY LOCK,1 BAY,WHITE	\$48.00	38.00%	\$29.76

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
ACC-LOCK1-WHV	ACCY LOCK,1 BAY,WHITE	\$48.00	38.00%	\$29.76
AFACE1	1SP ANODIZED RSH FACE	\$120.00	38.00%	\$74.40
AFACE10	10SP ALUMINUM RSH FACE ON	\$144.00	38.00%	\$89.28
AFACE12	12SP ALUMINUM RSH FACE ON	\$144.00	38.00%	\$89.28
AFACE2	2SP ALUMINUM RSH FACE ONL	\$120.00	38.00%	\$74.40
AFACE3	3SP ALUMINUM RSH FACE ONL	\$120.00	38.00%	\$74.40
AFACE4	4SP ALUMINUM RSH FACE ONL	\$120.00	38.00%	\$74.40
AFACE5	5SP ALUMINUM RSH FACE ONL	\$120.00	38.00%	\$74.40
AFACE6	6SP ALUMINUM RSH FACE ONL	\$144.00	38.00%	\$89.28
AFACE7	7SP ALUMINUM RSH FACE ONL	\$144.00	38.00%	\$89.28
AFACE8	8SP ALUMINUM RSH FACE ONL	\$144.00	38.00%	\$89.28
AFACE9	9SP ALUMINUM RSH FACE ONL	\$144.00	38.00%	\$89.28
AFVFEET-3-3.5	3 BAY,3.5"H AF VFEET	\$21.00	38.00%	\$13.02
ANGLE-1	1BAY VRK FLOOR ANGLES (PR	\$162.00	38.00%	\$100.44
ANGLE-1-36	1BAY MRK FLOOR ANGLES(PR)	\$191.00	38.00%	\$118.42
ANGLE-1-42	1BAY MRK FL ANGLE(PR)42"	\$205.00	38.00%	\$127.10
ANGLE-2-36	2BAY MRK FLOOR ANGLES(PR)	\$212.00	38.00%	\$131.44
ANGLE-3	3BAY VRK FLOOR ANGLES (PR	\$193.00	38.00%	\$119.66
ANGLE-3-36	3BAY MRK FLOOR ANGLES(PR)	\$218.00	38.00%	\$135.16
ANGLE-3-42	3BAY MRK FL ANGLE(PR)42"	\$234.00	38.00%	\$145.08
ANGLE-4	4BAY VRK FLOOR ANGLES (PR	\$251.00	38.00%	\$155.62
ANGLE-4-36	4BAY MRK FLOOR ANGLES(PR)	\$276.00	38.00%	\$171.12
ANGLE-5	5BAY VRK FLOOR ANGLES (PR	\$263.00	38.00%	\$163.06
ANGLE-5-36	5BAY MRK FLOOR ANGLES(PR)	\$288.00	38.00%	\$178.56
AP-2	2SP ACCESS PANEL	\$49.00	38.00%	\$30.38
AP-4	4SP ACCESS PANEL	\$57.00	38.00%	\$35.34
AP-6	6SP ACCESS PANEL	\$71.00	38.00%	\$44.02
AP-KEY	KEYS FOR REAR ACCESS PNL	\$6.00	38.00%	\$3.72
APM-2	HNGD 2SP ACCESS MNTNG PNL	\$69.00	38.00%	\$42.78
APM-3	HNGD 3SP ACCESS MNTNG PNL	\$74.00	38.00%	\$45.88
APM-4	HNGD 4SP ACCESS MNTNG PNL	\$77.00	38.00%	\$47.74
APV-2	2SP SLOTTED ACCESS PANEL	\$58.00	38.00%	\$35.96
APV-4	4SP SLOTTED ACCESS PANEL	\$70.00	38.00%	\$43.40
APV-6	6SP SLOTTED ACCESS PANEL	\$84.00	38.00%	\$52.08
AS3-22	3SPX22DP ADJ.SHELF, HVY D	\$173.00	38.00%	\$107.26
ASP-OWP	ANTI-SLIP CBL PAD,4PC OWP	\$45.00	38.00%	\$27.90
ASR-30	30"SLDOUT ROT.SHLF SYSTEM	\$799.00	38.00%	\$495.38
ASR-30-HD	22"USABLE,21"DP,4 SHLVS	\$1,586.00	38.00%	\$983.32
ASR-36	36"SLDOUT ROT.SHLF SYSTEM	\$868.00	38.00%	\$538.16
ASR-42	42"SLDOUT ROT.SHLF SYSTEM	\$1,083.00	38.00%	\$671.46
ASR-42-HD	31"USABLE,21"DP,6 SHLVS	\$2,002.00	38.00%	\$1,241.24
ASR-48	48"SLDOUT ROT.SHLF SYSTEM	\$1,147.00	38.00%	\$711.14
ASR-60-HD	46"USABLE,21"DP,9 SHLVS	\$2,503.00	38.00%	\$1,551.86
AVIP-FK1	1SP,AVIP 19"PNL,HORIZ	\$50.00	38.00%	\$31.00
AVIP-FK2	2SP,AVIP 19"PNL,VERT	\$59.00	38.00%	\$36.58
AVIP-HFK2	2SP,AVIP 10"PNL,VERT	\$44.00	38.00%	\$27.28
AVIP-SF1	1SP,HNG AVIP 19"PNL,HORIZ	\$75.00	38.00%	\$46.50
AVIP-SF2	2SP,HNG AVIP 19"PNL,VERT	\$87.00	38.00%	\$53.94

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AVIP-UCP	UCP FOR AVIP AND MAAP	\$31.00	38.00%	\$19.22
AXS-FAN	SLIM FAN TO FIT IN AXS SE	\$88.00	38.00%	\$54.56
AXS-FAN-119	SLIM FAN,220V,TO FIT AXS	\$88.00	38.00%	\$54.56
AXS-FAN-K	AXS,AX-SXR FAN KIT,2 FANS	\$173.00	38.00%	\$107.26
AXS-GG16	AXS GASKET & GUIDE 16"D	\$201.00	38.00%	\$124.62
AXS-GG20	AXS GASKET & GUIDE 20"D	\$201.00	38.00%	\$124.62
AXS-GG26	AXS GASKET & GUIDE 26"D	\$201.00	38.00%	\$124.62
AXS-TEXTRIM	PAIR OF TEXTURED TRIM FOR	\$79.00	38.00%	\$48.98
AXS-WT25	AXS CBLCAR WIRE TRAY 25"	\$80.00	38.00%	\$49.60
AXS-WT50	AXS CBLCAR WIRE TRAY 50"	\$97.00	38.00%	\$60.14
BANA2	BANANA (2) PORT UCP PNL	\$19.00	38.00%	\$11.78
BANA4	BANANA (4) PORT UCP PNL	\$19.00	38.00%	\$11.78
BANA6	BANANA (6) PORT UCP PNL	\$19.00	38.00%	\$11.78
BANGLE-1	1BAY BGR FLOOR ANGLES[PR]	\$145.00	38.00%	\$89.90
BANGLE-1-38	1BAYBGR FLRANGLES (PR)38"	\$172.00	38.00%	\$106.64
BANGLE-2	2BAY BGR FLOOR ANGLES[PR]	\$166.00	38.00%	\$102.92
BANGLE-3	3BAY BGR FLOOR ANGLES[PR]	\$173.00	38.00%	\$107.26
BANGLE-3-38	3BAYBGR FLRANGLES (PR)38"	\$201.00	38.00%	\$124.62
BANGLE-4	4BAY BGR FLOOR ANGLES[PR]	\$224.00	38.00%	\$138.88
BANGLE-4-38	4BAYBGR FLRANGLES (PR)38"	\$253.00	38.00%	\$156.86
BANGLE-5	5BAY BGR FLOOR ANGLES[PR]	\$234.00	38.00%	\$145.08
BANGLE-5-38	5BAYBGR FLRANGLES (PR)38"	\$261.00	38.00%	\$161.82
BB-12	12SP SOLID COPPER BUSSBAR	\$120.00	38.00%	\$74.40
BB-40	40SP SOLID COPPER BUSSBAR	\$292.00	38.00%	\$181.04
BB-44-1	COPPER BUS BAR,44SPX1	\$239.00	38.00%	\$148.18
BB-5254-1	BUSS BAR,52/54SPX1"W	\$329.00	38.00%	\$203.98
BB-G40-1	COPPER BUSS BAR,40SPX1"	\$212.00	38.00%	\$131.44
BB-G44-1	COPPER BUSS BAR,44SPX1"	\$223.00	38.00%	\$138.26
BB-G48-1	COPPER BUSS BAR,48SPX1"	\$236.00	38.00%	\$146.32
BB-G52-1	COPPER BUSS BAR,52SPX1"	\$239.00	38.00%	\$148.18
BFD-19	19SP,SOLID FRONT DOOR	\$207.00	38.00%	\$128.34
BFD-25	25SP,SOLID FRONT DOOR	\$258.00	38.00%	\$159.96
BFD-38	38SP,SOLID FRONT DOOR	\$323.00	38.00%	\$200.26
BFD-41	41SP,SOLID FRONT DOOR	\$334.00	38.00%	\$207.08
BFD-45	45SP,SOLID FRONT DOOR	\$344.00	38.00%	\$213.28
BG17	BRUSH GASKET 17'ROLL	\$33.00	38.00%	\$20.46
BGR-1927	19SP27D MULTIBAY BGR RACK	\$1,127.00	38.00%	\$698.74
BGR-1927LRD	19SP27D MULTBY BGR RK LRD	\$1,057.00	38.00%	\$655.34
BGR-19SA-27	19SP/27DP STAND ALONE BGR	\$1,243.00	38.00%	\$770.66
BGR-19SA-27LRD	19SP27DP LRD,STAND ALONE	\$1,173.00	38.00%	\$727.26
BGR-19SA27MDK-AG	19SP,27DP,PLEXI D&AG TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-DC	19SP,27DP,PLEXI D&DC TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-DP	19SP,27DP,PLEXI D&DP TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-DS	19SP,27DP,PLEXI D&DS TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-EA	19SP,27DP,PLEXI D&EA TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-GS	19SP,27DP,PLEXI D&GS TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-HM	19SP,27DP,PLEXI D&HM TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-LW	19SP,27DP,PLEXI D&LW TOP	\$2,282.00	38.00%	\$1,414.84

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
BGR-19SA27MDK-MP	19SP,27DP,PLEXI D&MP TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-PS	19SP,27DP,PLEXI D&PS TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-SG	19SP,27DP,PLEXI D&SG TOP	\$2,282.00	38.00%	\$1,414.84
BGR-19SA27MDK-WG	19SP,27DP,PLEXI D&WG TOP	\$2,282.00	38.00%	\$1,414.84
BGR-2527	25SP/27D MULTIBAY BGR RK	\$1,154.00	38.00%	\$715.48
BGR-2527LRD	25SP/27D MULTIBAY BGR LRD	\$1,069.00	38.00%	\$662.78
BGR-2532	25SP/32D MULTIBAY BGR RK	\$1,270.00	38.00%	\$787.40
BGR-2532LRD	25SP/32D MULTIBAY BGR LRD	\$1,185.00	38.00%	\$734.70
BGR-25SA-27	25SP/27D STAND ALONE BGR	\$1,320.00	38.00%	\$818.40
BGR-25SA-27LRD	25SP/27D LRD,STAND ALONE	\$1,237.00	38.00%	\$766.94
BGR-25SA27MDK-AG	25SP,27DP,PLEXI D&AG TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-DC	25SP,27DP,PLEXI D&DC TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-DP	25SP,27DP,PLEXI D&DP TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-DS	25SP,27DP,PLEXI D&DS TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-EA	25SP,27DP,PLEXI D&EA TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-GS	25SP,27DP,PLEXI D&GS TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-HM	25SP,27DP,PLEXI D&HM TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-LW	25SP,27DP,PLEXI D&LW TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-MP	25SP,27DP,PLEXI D&MP TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-NA	25SP,27DP,PLEXI D&NA TOP	\$2,076.00	38.00%	\$1,287.12
BGR-25SA27MDK-PS	25SP,27DP,PLEXI D&PS TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-SG	25SP,27DP,PLEXI D&SG TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA27MDK-WG	25SP,27DP,PLEXI D&WG TOP	\$2,399.00	38.00%	\$1,487.38
BGR-25SA-32	25SP/32D STAND ALONE BGR	\$1,427.00	38.00%	\$884.74
BGR-25SA-32LRD	25SP/32D LRD,STAND ALONE	\$1,344.00	38.00%	\$833.28
BGR-25SA32MDK-AG	25SP,32DP,PLEXI D&AG TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-DC	25SP,32DP,PLEXI D&DC TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-DP	25SP,32DP,PLEXI D&DP TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-DS	25SP,32DP,PLEXI D&DS TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-EA	25SP,32DP,PLEXI D&EA TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-GS	25SP,32DP,PLEXI D&GS TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-HM	25SP,32DP,PLEXI D&HM TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-MP	25SP,32DP,PLEXI D&MP TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-PS	25SP,32DP,PLEXI D&PS TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-SG	25SP,32DP,PLEXI D&SG TOP	\$2,527.00	38.00%	\$1,566.74
BGR-25SA32MDK-WG	25SP,32DP,PLEXI D&WG TOP	\$2,527.00	38.00%	\$1,566.74
BGR-276FT	BGR 276CFM FAN TOP	\$504.00	38.00%	\$312.48
BGR-276FT-FC	BGR 276CFM FAN TOP W/FC	\$671.00	38.00%	\$416.02
BGR-276FT-WT	BGR 276CFM FAN TOP	\$529.00	38.00%	\$327.98
BGR-3827	38SP/27D MULTIBAY BGR RK	\$1,345.00	38.00%	\$833.90
BGR-3827AXS	BGR-3827 W/AXS-35	\$2,234.00	38.00%	\$1,385.08
BGR-3827LRD	38SP/27D MULTIBAY BGR LRD	\$1,246.00	38.00%	\$772.52
BGR-3832	38SP/32D MULTIBAY BGR RK	\$1,544.00	38.00%	\$957.28
BGR-3832AXS-26	BGR-3832 W/AXS-35-26	\$2,402.00	38.00%	\$1,489.24
BGR-3832LRD	38SP/32D MULTIBAY BGR LRD	\$1,448.00	38.00%	\$897.76
BGR-38SA-27	38SP/27D STAND ALONE BGR	\$1,491.00	38.00%	\$924.42
BGR-38SA-27LRD	38SP/27D LRD,STAND ALONE	\$1,394.00	38.00%	\$864.28
BGR-38SA-32	38SP/32D STAND ALONE BGR	\$1,726.00	38.00%	\$1,070.12

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
BGR-38SA-32LRD	38SP/32D LRD,STAND ALONE	\$1,630.00	38.00%	\$1,010.60
BGR-4127	41SP/27D MULTIBAY BGR RK	\$1,398.00	38.00%	\$866.76
BGR-4127AXS	BGR-4127 W/AXS-38	\$2,297.00	38.00%	\$1,424.14
BGR-4127LRD	41SP/27D MULTIBAY BGR LRD	\$1,289.00	38.00%	\$799.18
BGR-4132	41SP/32D MULTIBAY BGR RK	\$1,664.00	38.00%	\$1,031.68
BGR-4132AXS-26	BGR-4132 W/AXS-38-26	\$2,568.00	38.00%	\$1,592.16
BGR-4132LRD	41SP/32D MULTIBAY BGR LRD	\$1,554.00	38.00%	\$963.48
BGR-4138	41SP/38D MULTIBAY BGR RK	\$1,899.00	38.00%	\$1,177.38
BGR-4138LRD	41SP/38D MULTIBAY BGR LRD	\$1,789.00	38.00%	\$1,109.18
BGR-41-EXT3	41SP 3"D F/R DOOR EXTNDER	\$347.00	38.00%	\$215.14
BGR-41SA-27	41SP/27D STAND ALONE BGR	\$1,718.00	38.00%	\$1,065.16
BGR-41SA-27LRD	41SP/27D LRD,STAND ALONE	\$1,609.00	38.00%	\$997.58
BGR-41SA-32	41SP/32D STAND ALONE BGR	\$1,787.00	38.00%	\$1,107.94
BGR-41SA-32LRD	41SP/32D LRD,STAND ALONE	\$1,676.00	38.00%	\$1,039.12
BGR-4527	45SP/27D MULTIBAY BGR RK	\$1,509.00	38.00%	\$935.58
BGR-4527AXS	BGR-4527 W/AXS-42	\$2,353.00	38.00%	\$1,458.86
BGR-4527LRD	45SP/27D MULTIBAY BGR LRD	\$1,394.00	38.00%	\$864.28
BGR-4527LRD-WT	45SP/27D MULTIBAY BGR LRD	\$645.00	38.00%	\$399.90
BGR-4527-WT	45SP/27D MULTIBAY BGR RK	\$1,581.00	38.00%	\$980.22
BGR-4532	45SP/32D MULTIBAY BGR RK	\$1,716.00	38.00%	\$1,063.92
BGR-4532AXS-26	BGR-4532 W/AXS-42-26	\$2,745.00	38.00%	\$1,701.90
BGR-4532LRD	45SP/32D MULTIBAY BGR LRD	\$1,598.00	38.00%	\$990.76
BGR-4538	45SP/38D MULTIBAY BGR RK	\$1,944.00	38.00%	\$1,205.28
BGR-4538LRD	45SP/38D MULTIBAY BGR LRD	\$1,827.00	38.00%	\$1,132.74
BGR-45-EXT3	45SP 3"D F/R DOOR EXTNDER	\$363.00	38.00%	\$225.06
BGR-45SA-27	45SP/27D STAND ALONE BGR	\$1,809.00	38.00%	\$1,121.58
BGR-45SA-27LD-WT	45SP/27D LRD,STAND ALONE	\$1,947.00	38.00%	\$1,207.14
BGR-45SA-27LRD	45SP/27D LRD,STAND ALONE	\$1,693.00	38.00%	\$1,049.66
BGR-45SA-32	45SP/32D STAND ALONE BGR	\$1,928.00	38.00%	\$1,195.36
BGR-45SA-32LRD	45SP/32D LRD,STAND ALONE	\$1,813.00	38.00%	\$1,124.06
BGR-552FT	BGR 552CFM FAN TOP	\$549.00	38.00%	\$340.38
BGR-552FT-FC	BGR 552CFM FAN TOP W/FC	\$720.00	38.00%	\$446.40
BGR-552FT-FC-WT	BGR 552CFM FAN TOP W/FC	\$761.00	38.00%	\$471.82
BGR-AXS-Z4K	BGR AXS 38-45RU SEIS KIT	\$258.00	38.00%	\$159.96
BGR-CC-27LT	27DP,SOLID CC TOP,LKOS	\$54.00	38.00%	\$33.48
BGR-CC-32LT	32DP,SOLID CC TOP,LKOS	\$58.00	38.00%	\$35.96
BGR-CC-38FB	38SP CABLE CHASE, FR/BK	\$181.00	38.00%	\$112.22
BGR-CC-38LT	38DP,SOLID CC TOP,LKOS	\$61.00	38.00%	\$37.82
BGR-CC-41FB	41SP CABLE CHASE, FR/BK	\$209.00	38.00%	\$129.58
BGR-CC-45FB	45SP CABLE CHASE, FR/BK	\$227.00	38.00%	\$140.74
BGR-DT9	BGR DUCTCOOL TOP 9SP PNL	\$76.00	38.00%	\$47.12
BGR-ISO	BGR ISOLATION KIT	\$68.00	38.00%	\$42.16
BGR-ISO-Z4	BGR SEISMIC ISO KIT	\$118.00	38.00%	\$73.16
BGR-LVT9	9SP,LARGE VENTED TOP PNL	\$72.00	38.00%	\$44.64
BGR-RD19	19SP BGR REAR DOOR	\$71.00	38.00%	\$44.02
BGR-RD25	25SP BGR REAR DOOR	\$84.00	38.00%	\$52.08
BGR-RD38	38SP BGR REAR DOOR	\$98.00	38.00%	\$60.76
BGR-RD41	41SP BGR REAR DOOR	\$108.00	38.00%	\$66.96

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
BGR-RD45	45SP BGR REAR DOOR	\$378.00	38.00%	\$234.36
BGR-RDC19	19SP BGR REAR CABLE DOOR	\$236.00	38.00%	\$146.32
BGR-RDC25	25SP BGR REAR CABLE DOOR	\$255.00	38.00%	\$158.10
BGR-RDC38	38SP BGR REAR CABLE DOOR	\$292.00	38.00%	\$181.04
BGR-RDC41	41SP BGR REAR CABLE DOOR	\$305.00	38.00%	\$189.10
BGR-RDC45	45SP BGR REAR CABLE DOOR	\$315.00	38.00%	\$195.30
BGR-RDC45-WT	45SP BGR REAR CABLE DOOR	\$362.00	38.00%	\$224.44
BGR-RR19	19SP,BGR ADDL RAIL,PAIR	\$111.00	38.00%	\$68.82
BGR-RR25	25SP,BGR ADDL RAIL,PAIR	\$129.00	38.00%	\$79.98
BGR-RR38	38SP,BGR ADDL RAIL,PAIR	\$142.00	38.00%	\$88.04
BGR-RR41	41SP,BGR ADDL RAIL,PAIR	\$152.00	38.00%	\$94.24
BGR-RR45	45SP,BGR ADDL RAIL,PAIR	\$163.00	38.00%	\$101.06
BGR-STP3	3SP SOLID TOP PANEL ALUM	\$25.00	38.00%	\$15.50
BGR-STP4	4SP SOLID TOP PANEL ALUM	\$27.00	38.00%	\$16.74
BGR-STP9	9SP SOLID TOP PANEL STEEL	\$59.00	38.00%	\$36.58
BGR-STPG	TOP KIT,BGR-SA,19SP/27DP	\$117.00	38.00%	\$72.54
BGR-T1-27AG	1BAY/27DP TOP AGED CHERRY	\$436.00	38.00%	\$270.32
BGR-T1-27DC	1BAY/27DP TOP DARK CHERRY	\$436.00	38.00%	\$270.32
BGR-T1-27DS	1BAY/27DP TOP DARKSTONE	\$436.00	38.00%	\$270.32
BGR-T1-27EA	1BAY/27DP TOP EBONY ASH	\$436.00	38.00%	\$270.32
BGR-T1-27MP	1BAY/27DP TOP MAPLE	\$436.00	38.00%	\$270.32
BGR-T1-27PS	1BAY/27DP TOP PEPPERSTONE	\$436.00	38.00%	\$270.32
BGR-T1-27SG	1BAY/27DP TOP SHARK GRAY	\$436.00	38.00%	\$270.32
BGR-T1-32DS	1BAY/32DP TOP DARKSTONE	\$698.00	38.00%	\$432.76
BGR-T1-32HM	1BAY/32DP TOP HONEY MAPLE	\$833.00	38.00%	\$516.46
BGR-T1-32SG	1BAY/32DP TOP SHARK GRAY	\$1,390.00	38.00%	\$861.80
BGR-T2-BSA-27SL	THERMO TOP BGR-SA 27D SL	\$845.00	38.00%	\$523.90
BGR-TEMP-32	32" DEEP BGR TEMPLATE	\$61.00	38.00%	\$37.82
BGR-TRIM19	19SP BGR TRIM	\$55.00	38.00%	\$34.10
BGR-TRIM19B	19SP BGR TRIM,BLACK	\$55.00	38.00%	\$34.10
BGR-TRIM25	25SP BGR TRIM	\$77.00	38.00%	\$47.74
BGR-TRIM25B	25SP BGR TRIM,BLACK	\$61.00	38.00%	\$37.82
BGR-TRIM38	38SP BGR TRIM	\$90.00	38.00%	\$55.80
BGR-TRIM38B	38SP BGR TRIM,BLACK	\$62.00	38.00%	\$38.44
BGR-TRIM41	41SP BGR TRIM	\$108.00	38.00%	\$66.96
BGR-TRIM41B	41SP BGR TRIM,BLACK	\$63.00	38.00%	\$39.06
BGR-TRIM45	45SP BGR TRIM	\$115.00	38.00%	\$71.30
BGR-TRIM45B	45SP BGR TRIM,BLACK	\$115.00	38.00%	\$71.30
BGR-TRR4	4SP,BGR TOP RAIL REDUCER	\$23.00	38.00%	\$14.26
BGR-TRR9	9SP,BGR TOP RAIL REDUCER	\$38.00	38.00%	\$23.56
BGR-Z4	BGR SEISMIC BRACKETS	\$52.00	38.00%	\$32.24
BL1	1SP FLANGED ALUM ANOD BLA	\$26.00	38.00%	\$16.12
BL1/2	1/2SP FLANGED BLANK ANO	\$23.00	38.00%	\$14.26
BL1/3	1/3SP FLANGED BLANK ANO	\$21.00	38.00%	\$13.02
BL1-H	1SP BLK ANO HANDLE PANEL	\$42.00	38.00%	\$26.04
BL2	2SP FLANGED ALUM ANOD BLA	\$30.00	38.00%	\$18.60
BL3	3SP FLANGED ALUM ANOD BLA	\$36.00	38.00%	\$22.32
BL4	4SP FLANGED ALUM ANOD BLA	\$43.00	38.00%	\$26.66

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
BMF-FAN10	HIGH OUTPUT 10 FAN	\$346.00	38.00%	\$214.52
B-MFR27GE	MFR 27"D BOTTOM,GE	\$355.70	38.00%	\$220.53
BOND-G24	24PC RACK GANG/BOND HDW	\$80.00	38.00%	\$49.60
BPFD-19	19SP,PLEXI FRONT DOOR	\$427.00	38.00%	\$264.74
BPFD-25	25SP,PLEXI FRONT DOOR	\$450.00	38.00%	\$279.00
BPFD-38	38SP,PLEXI FRONT DOOR	\$685.00	38.00%	\$424.70
BPFD-41	41SP,PLEXI FRONT DOOR	\$727.00	38.00%	\$450.74
BPFD-45	45SP,PLEXI FRONT DOOR	\$779.00	38.00%	\$482.98
BR1	1SP PANEL W/BRUSH GROMMET	\$71.00	38.00%	\$44.02
BR2	2SP BRUSH GROMMET PANEL	\$88.00	38.00%	\$54.56
BRK10	10SP (17.5") RACK,18"DEEP	\$218.00	38.00%	\$135.16
BRK10-S	10SP RACK,18"DP	\$130.00	38.00%	\$80.60
BRK12	12SP(21)RACK, 18DEEP	\$228.00	38.00%	\$141.36
BRK12-22	12SP(21)RACK,22 DEEP	\$309.00	38.00%	\$191.58
BRK12-28	12SP(21)RACK,28 DEEP	\$411.00	38.00%	\$254.82
BRK12-S	12SP RACK, 18DEEP	\$137.00	38.00%	\$84.94
BRK14	14SP (24.5") RACK,18"DEEP	\$239.00	38.00%	\$148.18
BRK14-S	14SP RACK,18"DP	\$148.00	38.00%	\$91.76
BRK16	16SP(28)RACK, 18DEEP	\$254.00	38.00%	\$157.48
BRK16-22	16SP(28)RACK,22 DEEP	\$344.00	38.00%	\$213.28
BRK16-28	16SP(28)RACK,28 DEEP	\$437.00	38.00%	\$270.94
BRK16-S	16SP RACK, 18DEEP	\$169.00	38.00%	\$104.78
BRK20	20SP(35)RACK, 18DEEP	\$268.00	38.00%	\$166.16
BRK20-22	20SP(35)RACK,22 DEEP	\$363.00	38.00%	\$225.06
BRK20-28	20SP(35)RACK,28 DEEP	\$485.00	38.00%	\$300.70
BRK20-S	20SP RACK, 18DEEP	\$163.00	38.00%	\$101.06
BRK28-22	28SP(49)RACK,22 DEEP	\$412.00	38.00%	\$255.44
BRK28-28	28SP(49)RACK,28 DEEP	\$549.00	38.00%	\$340.38
BRK6	6SP (10.5") RACK,18"DEEP	\$199.00	38.00%	\$123.38
BRK6-S	6SP RACK,18"DP	\$104.00	38.00%	\$64.48
BRK8	8SP(14)RACK, 18DEEP	\$211.00	38.00%	\$130.82
BRK8-22	8SP(14)RACK,22 DEEP	\$297.00	38.00%	\$184.14
BRK8-S	8SP RACK, 18DEEP	\$115.00	38.00%	\$71.30
BS-BGR	BGR INNER PLATFORM BASE	\$109.00	38.00%	\$67.58
BS-MRK-26	INNER RISER BASE FOR MRK	\$142.00	38.00%	\$88.04
BS-MRK-31	INNER RISER BASE FOR MRK	\$157.00	38.00%	\$97.34
BS-MRK-36	INNER RISER BASE FOR MRK	\$212.00	38.00%	\$131.44
BS-MRK-42	INNER PLTFRM BASE,42"MRK	\$287.00	38.00%	\$177.94
BSPN-19-27	19SP 27DP BGR SIDE PANELS	\$465.00	38.00%	\$288.30
BSPN-25-27	25SP 27DP BGR SIDE PANELS	\$486.00	38.00%	\$301.32
BSPN-25-32	25SP 32DP BGR SIDE PANELS	\$522.00	38.00%	\$323.64
BSPN-38-27	38SP 27DP BGR SIDE PANELS	\$581.00	38.00%	\$360.22
BSPN-38-32	38SP 32DP BGR SIDE PANELS	\$788.00	38.00%	\$488.56
BSPN-41-27	41SP 27DP BGR SIDE PANELS	\$632.00	38.00%	\$391.84
BSPN-41-32	41SP 32DP BGR SIDE PANELS	\$852.00	38.00%	\$528.24
BSPN-41-38	41SP 38DP BGR SIDE PANELS	\$1,048.00	38.00%	\$649.76
BSPN-45-27	45SP 27DP BGR SIDE PANELS	\$657.00	38.00%	\$407.34
BSPN-45-27-PW	45SP 27DP BGR SIDE PANELS	\$756.00	38.00%	\$468.72

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
BSPN-45-27-WT	45SP 27DP BGR SIDE PANELS	\$738.00	38.00%	\$457.56
BSPN-45-32	45SP 32DP BGR SIDE PANELS	\$879.00	38.00%	\$544.98
BSPN-45-38	45SP 38DP BGR SIDE PANELS	\$1,095.00	38.00%	\$678.90
BS-WRK-27	INNER RISER BASE FOR WRK	\$160.00	38.00%	\$99.20
BS-WRK-32	INNER RISER BASE FOR WRK	\$184.00	38.00%	\$114.08
BUNDLE-LARGE	ACCESSORY BUNDLE,LARGE	\$578.00	38.00%	\$358.36
BUNDLE-MEDIUM	ACCESSORY BUNDLE,MEDIUM	\$349.00	38.00%	\$216.38
BUNDLE-SMALL	ACCESSORY BUNDLE,SMALL	\$171.00	38.00%	\$106.02
BVFD-19	19SP,VENT FRONT DOOR	\$332.00	38.00%	\$205.84
BVFD-25	25SP,VENT FRONT DOOR	\$361.00	38.00%	\$223.82
BVFD-38	38SP,VENT FRONT DOOR	\$448.00	38.00%	\$277.76
BVFD-41	41SP,VENT FRONT DOOR	\$475.00	38.00%	\$294.50
BVFD-45	45SP,VENT FRONT DOOR	\$517.00	38.00%	\$320.54
BVFD-45LH-L	45SP VENTED DOOR,LH,L	\$458.00	38.00%	\$283.96
BXBTB5-26	BOXED,5-29/37/43-26 T/B	\$477.00	38.00%	\$295.74
-C	CLAMP KIT FOR RACKSHELF	\$31.00	38.00%	\$19.22
C3C1D1M4HA3ZP001	C3C,1X10X32,M,4H,ZP,A3	\$1,523.08	38.00%	\$944.31
C3C1D1M5HB9ZP001	C3C,1X10X32,M,5H,ZP,B9	\$1,523.08	38.00%	\$944.31
C3C1D1M6HD2ZP001	C3C,1X10X32,M,6H,ZP,D2	\$1,523.08	38.00%	\$944.31
C3C1D1M7HA0ZP001	C3C,1X10X32,M,7H,ZP,A0	\$1,523.08	38.00%	\$944.31
C3C1D1M7HB3ZP001	C3C,1X10X32,M,7H,ZP,B3	\$1,523.08	38.00%	\$944.31
C3C1D1MSTASZP001	C3C,1X10X32,M,ST,ZP,AS	\$1,015.38	38.00%	\$629.54
C3C1D1MSTCNZP001	C3C,1X10X32,M,ST,ZP,CN	\$1,015.38	38.00%	\$629.54
C3C1D1MSTNAZP001	C3C,1X10X32,M,ST,ZP,NA	\$1,015.38	38.00%	\$629.54
C3C1D1MSTNMZP001	C3C,1X10X32,M,ST,ZP,NM	\$1,015.38	38.00%	\$629.54
C3C1D1MSTSAZP001	C3C,1X10X32,M,ST,ZP,SA	\$1,015.38	38.00%	\$629.54
C3C1D2M4HA3ZP001	C3C,1X10X24,M,4H,ZP,A3	\$1,438.46	38.00%	\$891.85
C3C1D2M5HB9ZP001	C3C,1X10X24,M,5H,ZP,B9	\$1,438.46	38.00%	\$891.85
C3C1D2M6HD2ZP001	C3C,1X10X24,M,6H,ZP,D2	\$1,438.46	38.00%	\$891.85
C3C1D2M7HA0ZP001	C3C,1X10X24,M,7H,ZP,A0	\$1,438.46	38.00%	\$891.85
C3C1D2M7HB3ZP001	C3C,1X10X24,M,7H,ZP,B3	\$1,438.46	38.00%	\$891.85
C3C1D2MSTASZP001	C3C,1X10X24,M,ST,ZP,AS	\$947.69	38.00%	\$587.57
C3C1D2MSTNAZP001	C3C,1X10X24,M,ST,ZP,NA	\$947.69	38.00%	\$587.57
C3C1D2MSTNMZP001	C3C,1X10X24,M,ST,ZP,NM	\$947.69	38.00%	\$587.57
C3C2D1M4HA3ZP001	C3C,2X10X32,M,4H,ZP,A3	\$1,793.85	38.00%	\$1,112.19
C3C2D1M5HB9ZP001	C3C,2X10X32,M,5H,ZP,B9	\$1,793.85	38.00%	\$1,112.19
C3C2D1M6HD2ZP001	C3C,2X10X32,M,6H,ZP,D2	\$1,793.85	38.00%	\$1,112.19
C3C2D1M7HA0ZP001	C3C,2X10X32,M,7H,ZP,A0	\$1,793.85	38.00%	\$1,112.19
C3C2D1M7HB3ZP001	C3C,2X10X32,M,7H,ZP,B3	\$1,793.85	38.00%	\$1,112.19
C3C2D1MSTASZP001	C3C,2X10X32,M,ST,ZP,AS	\$1,218.46	38.00%	\$755.45
C3C2D1MSTNAZP001	C3C,2X10X32,M,ST,ZP,NA	\$1,218.46	38.00%	\$755.45
C3C2D1MSTNMZP001	C3C,2X10X32,M,ST,ZP,NM	\$1,218.46	38.00%	\$755.45
C3C2D1MSTSAZP001	C3C,2X10X32,M,ST,ZP,SA	\$1,218.46	38.00%	\$755.45
C3C2D2M4HA3ZP001	C3C,2X10X24,M,4H,ZP,A3	\$1,692.31	38.00%	\$1,049.23
C3C2D2M5HB9ZP001	C3C,2X10X24,M,5H,ZP,B9	\$1,692.31	38.00%	\$1,049.23
C3C2D2M6HD2ZP001	C3C,2X10X24,M,6H,ZP,D2	\$1,692.31	38.00%	\$1,049.23
C3C2D2M7HA0ZP001	C3C,2X10X24,M,7H,ZP,A0	\$1,692.31	38.00%	\$1,049.23
C3C2D2M7HB3ZP001	C3C,2X10X24,M,7H,ZP,B3	\$1,692.31	38.00%	\$1,049.23

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
C3C2D2MSTASZP001	C3C,2X10X24,M,ST,ZP,AS	\$1,083.08	38.00%	\$671.51
C3C2D2MSTNAZP001	C3C,2X10X24,M,ST,ZP,NA	\$1,083.08	38.00%	\$671.51
C3C4D1M4HA3ZP001	C3C,4X10X32,M,4H,ZP,A3	\$2,769.23	38.00%	\$1,716.92
C3C4D1M5HB9ZP001	C3C,4X10X32,M,5H,ZP,B9	\$2,769.23	38.00%	\$1,716.92
C3C4D1M6HD2ZP001	C3C,4X10X32,M,6H,ZP,D2	\$2,769.23	38.00%	\$1,716.92
C3C4D1M7HA0ZP001	C3C,4X10X32,M,7H,ZP,A0	\$2,769.23	38.00%	\$1,716.92
C3C4D1M7HB3ZP001	C3C,4X10X32,M,7H,ZP,B3	\$2,769.23	38.00%	\$1,716.92
C3C4D1MSTASZP001	C3C,4X10X32,M,ST,ZP,AS	\$1,438.46	38.00%	\$891.85
C3C4D1MSTNAZP001	C3C,4X10X32,M,ST,ZP,NA	\$1,438.46	38.00%	\$891.85
C3C4D1MSTNMZP001	C3C,4X10X32,M,ST,ZP,NM	\$1,438.46	38.00%	\$891.85
C3C4D1MSTSAZP001	C3C,4X10X32,M,ST,ZP,SA	\$1,438.46	38.00%	\$891.85
C3C4D2M4HA3ZP001	C3C,4X10X24,M,4H,ZP,A3	\$1,895.38	38.00%	\$1,175.14
C3C4D2M5HB9ZP001	C3C,4X10X24,M,5H,ZP,B9	\$1,895.38	38.00%	\$1,175.14
C3C4D2M6HD2ZP001	C3C,4X10X24,M,6H,ZP,D2	\$1,895.38	38.00%	\$1,175.14
C3C4D2M7HA0ZP001	C3C,4X10X24,M,7H,ZP,A0	\$1,895.38	38.00%	\$1,175.14
C3C4D2M7HB3ZP001	C3C,4X10X24,M,7H,ZP,B3	\$1,895.38	38.00%	\$1,175.14
C3C4D2MSTASZP001	C3C,4X10X24,M,ST,ZP,AS	\$1,252.31	38.00%	\$776.43
C3C4D2MSTNAZP001	C3C,4X10X24,M,ST,ZP,NA	\$1,252.31	38.00%	\$776.43
C3-FANKIT	C3,FANKIT,69CFM	\$80.00	38.00%	\$49.60
C3-SHELFKIT	C3,WOOD SHELFKIT,1BAY	\$150.00	38.00%	\$93.00
C3TECHKIT4-SO	C3,RACKKIT,4RU,SLIDEOUT	\$450.00	38.00%	\$279.00
C3TECHKIT4-ST	C3,RACKKIT,4RU,STATIONARY	\$380.00	38.00%	\$235.60
C5-ARB	C5 ADJUSTABLE RAIL BRKT	\$45.00	38.00%	\$27.90
C5-ARB27	27D,C5 ADJ RAIL BRKT	\$82.00	38.00%	\$50.84
C5-ARB31	31D,C5 ADJ RAIL BRKT	\$90.00	38.00%	\$55.80
C5-CG	C5 CABLE GROMMET	\$18.00	38.00%	\$11.16
C5-CG-H	C5 CABLE GROMMET	\$23.00	38.00%	\$14.26
C5-CG-T	C5 CABLE GROMMET	\$23.00	38.00%	\$14.26
C5-CG-V	C5 CABLE GROMMET	\$23.00	38.00%	\$14.26
C5CM-128	CAM MOUNT,12,8,MIDDLE,T/B	\$229.00	38.00%	\$141.98
C5CMM-88	C5 CAMERA MT MIDDLE 8X8	\$169.00	38.00%	\$104.78
C5CMTB-128	C5 CAMERA MT LB 12X8	\$218.00	38.00%	\$135.16
C5CMTB-88	C5 CAMERA MT SM 8X8	\$193.00	38.00%	\$119.66
C5D-SRSR12	12SP SRSR,FOR C5-D SERIES	\$815.00	38.00%	\$505.30
C5-EXT-3	C5 3D,1 BAY REAR DOOR EXT	\$189.00	38.00%	\$117.18
C5-FF22-1	C5 FURN FRAME,22D,1 BAY	\$930.00	38.00%	\$576.60
C5-FF22-2	C5 FURN FRAME,22D,2 BAY	\$1,900.00	38.00%	\$1,178.00
C5-FF22-3	C5 FURN FRAME,22D,3 BAY	\$2,400.00	38.00%	\$1,488.00
C5-FF27-1	C5 FURN FRAME,27D,1 BAY	\$1,681.00	38.00%	\$1,042.22
C5-FF27-2	C5 FURN FRAME,27D,2 BAY	\$2,109.00	38.00%	\$1,307.58
C5-FF27-3	C5 FURN FRAME,27D,3 BAY	\$2,653.00	38.00%	\$1,644.86
C5-FF31-1	C5 FURN FRAME,31D,1 BAY	\$1,815.00	38.00%	\$1,125.30
C5-FF31-2	C5 FURN FRAME,31D,2 BAY	\$2,271.00	38.00%	\$1,408.02
C5-FF31-3	C5 FURN FRAME,31D,3 BAY	\$2,833.00	38.00%	\$1,756.46
C5-FS22-HA0	22D,C5 FLPShLF,H,5TH AVE	\$420.00	38.00%	\$260.40
C5-FS22-HA3	22D,C5 FLPShLF,H,ASIAN N	\$420.00	38.00%	\$260.40
C5-FS22-HA7	22D,C5 FLPShLF,H,BRT WHT	\$420.00	38.00%	\$260.40
C5-FS22-HB3	22D,C5 FLPShLF,H,GLAM CHE	\$420.00	38.00%	\$260.40

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
C5-FS22-HB7	22D,C5 FLPSHLF,H,LIMB MAP	\$420.00	38.00%	\$260.40
C5-FS22-HB9	22D,C5 FLPSHLF,H,MONT WAL	\$420.00	38.00%	\$260.40
C5-FS22-HC9	22D,C5 FLPSHLF,H,VERS ANI	\$420.00	38.00%	\$260.40
C5-FS22-HD2	22D,C5 FLPSHLF,H,WHT ASH	\$420.00	38.00%	\$260.40
C5-FS22-TAS	22D,C5 FLPSHLF,T,AUB STR	\$400.00	38.00%	\$248.00
C5-FS22-TCN	22D,C5 FLPSHLF,T,CAF NOIR	\$400.00	38.00%	\$248.00
C5-FS22-TIS	22D,C5 FLPSHLF,T,IBIS	\$400.00	38.00%	\$248.00
C5-FS22-TNA	22D,C5 FLPSHLF,T,NAPA	\$400.00	38.00%	\$248.00
C5-FS22-TNM	22D,C5 FLPSHLF,T,NAT MAPL	\$400.00	38.00%	\$248.00
C5-FS22-TSA	22D,C5 FLPSHLF,T,SIENNA	\$400.00	38.00%	\$248.00
C5K1A1SSHA0ZP001	C5PK,1X27X32,SOTA,H,ZP,A0	\$1,629.00	38.00%	\$1,009.98
C5K1A1SSHA3ZP001	C5PK,1X27X32,SOTA,H,ZP,A3	\$1,629.00	38.00%	\$1,009.98
C5K1A1SSHA7ZP001	C5PK,1X27X32,SOTA,H,ZP,A7	\$1,621.00	38.00%	\$1,005.02
C5K1A1SSHB3ZP001	C5PK,1X27X32,SOTA,H,ZP,B3	\$1,598.00	38.00%	\$990.76
C5K1A1SSHB7ZP001	C5PK,1X27X32,SOTA,H,ZP,B7	\$1,621.00	38.00%	\$1,005.02
C5K1A1SSHB9ZP001	C5PK,1X27X32,SOTA,H,ZP,B9	\$1,574.00	38.00%	\$975.88
C5K1A1SSHC9ZP001	C5PK,1X27X32,SOTA,H,ZP,C9	\$1,621.00	38.00%	\$1,005.02
C5K1A1SSHD2ZP001	C5PK,1X27X32,SOTA,H,ZP,D2	\$1,574.00	38.00%	\$975.88
C5K1A1SSTASZP001	C5PK,1X27X32,SOTA,T,SP,AS	\$1,365.00	38.00%	\$846.30
C5K1A1SSTCNZP001	C5PK,1X27X32,SOTA,T,ZP,CN	\$980.00	38.00%	\$607.60
C5K1A1SSTISZP001	C5PK,1X27X32,SOTA,T,ZP,IS	\$1,274.00	38.00%	\$789.88
C5K1A1SSTNAZP001	C5PK,1X27X32,SOTA,T,SP,NA	\$1,365.00	38.00%	\$846.30
C5K1A1SSTNMZP001	C5PK,1X27X32,SOTA,T,SP,NM	\$1,365.00	38.00%	\$846.30
C5K1A1SSTSAZP001	C5PK,1X27X32,SOTA,T,ZP,SA	\$1,274.00	38.00%	\$789.88
C5K1B1SSHA0ZP001	C5PK,1X31X32,SOTA,H,ZP,A0	\$1,941.00	38.00%	\$1,203.42
C5K1B1SSHA3ZP001	C5PK,1X31X32,SOTA,H,ZP,A3	\$1,884.00	38.00%	\$1,168.08
C5K1B1SSHA7ZP001	C5PK,1X31X32,SOTA,H,ZP,A7	\$1,912.00	38.00%	\$1,185.44
C5K1B1SSHB3ZP001	C5PK,1X31X32,SOTA,H,ZP,B3	\$1,980.00	38.00%	\$1,227.60
C5K1B1SSHB7ZP001	C5PK,1X31X32,SOTA,H,ZP,B7	\$1,969.00	38.00%	\$1,220.78
C5K1B1SSHB9ZP001	C5PK,1X31X32,SOTA,H,ZP,B9	\$1,912.00	38.00%	\$1,185.44
C5K1B1SSHC9ZP001	C5PK,1X31X32,SOTA,H,ZP,C9	\$1,912.00	38.00%	\$1,185.44
C5K1B1SSHD2ZP001	C5PK,1X31X32,SOTA,H,ZP,D2	\$1,912.00	38.00%	\$1,185.44
C5K1B1SSTASZP001	C5PK,1X31X32,SOTA,T,SP,AS	\$1,652.00	38.00%	\$1,024.24
C5K1B1SSTCNZP001	C5PK,1X31X32,SOTA,T,ZP,CN	\$2,761.00	38.00%	\$1,711.82
C5K1B1SSTISZP001	C5PK,1X31X32,SOTA,T,ZP,IS	\$1,542.00	38.00%	\$956.04
C5K1B1SSTNAZP001	C5PK,1X31X32,SOTA,T,SP,NA	\$1,652.00	38.00%	\$1,024.24
C5K1B1SSTNMZP001	C5PK,1X31X32,SOTA,T,SP,NM	\$1,652.00	38.00%	\$1,024.24
C5K1B1SSTSAZP001	C5PK,1X31X32,SOTA,T,ZP,SA	\$2,788.00	38.00%	\$1,728.56
C5K1C1SSHA0ZP001	C5PK,1X22X32,SOTA,H,ZP,A0	\$1,530.00	38.00%	\$948.60
C5K1C1SSHC9ZP001	C5PK,1X22X32,SOTA,H,ZP,C9	\$1,530.00	38.00%	\$948.60
C5K1C1SSTASZP001	C5PK,1X22X32,SOTA,T,ZP,AS	\$980.00	38.00%	\$607.60
C5K1C1SSTCNZP001	C5PK,1X22X32,SOTA,T,ZP,CN	\$980.00	38.00%	\$607.60
C5K1C1SSTISZP001	C5PK,1X22X32,SOTA,T,ZP,IS	\$980.00	38.00%	\$607.60
C5K1C1SSTNAZP001	C5PK,1X22X32,SOTA,T,ZP,NA	\$980.00	38.00%	\$607.60
C5K1C1SSTNMZP001	C5PK,1X22X32,SOTA,T,ZP,NM	\$980.00	38.00%	\$607.60
C5K1C1SSTSAZP001	C5PK,1X22X32,SOTA,T,ZP,SA	\$980.00	38.00%	\$607.60
C5K2A1SSHA0ZP001	C5PK,2X27X32,SOTA,H,ZP,A0	\$2,071.00	38.00%	\$1,284.02
C5K2A1SSHA3ZP001	C5PK,2X27X32,SOTA,H,ZP,A3	\$2,071.00	38.00%	\$1,284.02

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
C5K2A1SSHA7ZP001	C5PK,2X27X32,SOTA,H,ZP,A7	\$2,041.00	38.00%	\$1,265.42
C5K2A1SSHB3ZP001	C5PK,2X27X32,SOTA,H,ZP,B3	\$2,071.00	38.00%	\$1,284.02
C5K2A1SSHB7ZP001	C5PK,2X27X32,SOTA,H,ZP,B7	\$2,041.00	38.00%	\$1,265.42
C5K2A1SSHB9ZP001	C5PK,2X27X32,SOTA,H,ZP,B9	\$2,102.00	38.00%	\$1,303.24
C5K2A1SSHC9ZP001	C5PK,2X27X32,SOTA,H,ZP,C9	\$2,041.00	38.00%	\$1,265.42
C5K2A1SSHD2ZP001	C5PK,2X27X32,SOTA,H,ZP,D2	\$2,041.00	38.00%	\$1,265.42
C5K2A1SSTASZP001	C5PK,2X27X32,SOTA,T,SP,AS	\$1,783.00	38.00%	\$1,105.46
C5K2A1SSTCNZP001	C5PK,2X27X32,SOTA,T,ZP,CN	\$1,664.00	38.00%	\$1,031.68
C5K2A1SSTISZP001	C5PK,2X27X32,SOTA,T,ZP,IS	\$1,664.00	38.00%	\$1,031.68
C5K2A1SSTNAZP001	C5PK,2X27X32,SOTA,T,SP,NA	\$1,783.00	38.00%	\$1,105.46
C5K2A1SSTNMZP001	C5PK,2X27X32,SOTA,T,SP,NM	\$1,783.00	38.00%	\$1,105.46
C5K2A1SSTSAZP001	C5PK,2X27X32,SOTA,T,ZP,SA	\$1,664.00	38.00%	\$1,031.68
C5K2B1SSHA0ZP001	C5PK,2X31X32,SOTA,H,ZP,A0	\$2,549.00	38.00%	\$1,580.38
C5K2B1SSHA3ZP001	C5PK,2X31X32,SOTA,H,ZP,A3	\$2,549.00	38.00%	\$1,580.38
C5K2B1SSHA7ZP001	C5PK,2X31X32,SOTA,H,ZP,A7	\$2,461.00	38.00%	\$1,525.82
C5K2B1SSHB3ZP001	C5PK,2X31X32,SOTA,H,ZP,B3	\$2,499.00	38.00%	\$1,549.38
C5K2B1SSHB7ZP001	C5PK,2X31X32,SOTA,H,ZP,B7	\$2,535.00	38.00%	\$1,571.70
C5K2B1SSHB9ZP001	C5PK,2X31X32,SOTA,H,ZP,B9	\$2,461.00	38.00%	\$1,525.82
C5K2B1SSHC9ZP001	C5PK,2X31X32,SOTA,H,ZP,C9	\$2,461.00	38.00%	\$1,525.82
C5K2B1SSHD2ZP001	C5PK,2X31X32,SOTA,H,ZP,D2	\$2,535.00	38.00%	\$1,571.70
C5K2B1SSTASZP001	C5PK,2X31X32,SOTA,T,SP,AS	\$2,143.00	38.00%	\$1,328.66
C5K2B1SSTCNZP001	C5PK,2X31X32,SOTA,T,ZP,CN	\$2,788.00	38.00%	\$1,728.56
C5K2B1SSTISZP001	C5PK,2X31X32,SOTA,T,ZP,IS	\$2,000.00	38.00%	\$1,240.00
C5K2B1SSTNAZP001	C5PK,2X31X32,SOTA,T,SP,NA	\$2,143.00	38.00%	\$1,328.66
C5K2B1SSTNMZP001	C5PK,2X31X32,SOTA,T,SP,NM	\$2,143.00	38.00%	\$1,328.66
C5K2B1SSTSAZP001	C5PK,2X31X32,SOTA,T,ZP,SA	\$2,231.00	38.00%	\$1,383.22
C5K2C1SSHA0ZP001	C5PK,2X22X32,SOTA,H,ZP,A0	\$1,970.00	38.00%	\$1,221.40
C5K2C1SSHB7ZP001	C5PK,2X22X32,SOTA,H,ZP,B7	\$1,970.00	38.00%	\$1,221.40
C5K2C1SSHC9ZP001	C5PK,2X22X32,SOTA,H,ZP,C9	\$1,970.00	38.00%	\$1,221.40
C5K2C1SSTASZP001	C5PK,2X22X32,SOTA,T,ZP,AS	\$1,420.00	38.00%	\$880.40
C5K2C1SSTCNZP001	C5PK,2X22X32,SOTA,T,ZP,CN	\$1,420.00	38.00%	\$880.40
C5K2C1SSTISZP001	C5PK,2X22X32,SOTA,T,ZP,IS	\$1,420.00	38.00%	\$880.40
C5K2C1SSTNAZP001	C5PK,2X22X32,SOTA,T,ZP,NA	\$1,420.00	38.00%	\$880.40
C5K2C1SSTNMZP001	C5PK,2X22X32,SOTA,T,ZP,NM	\$1,420.00	38.00%	\$880.40
C5K2C1SSTSAZP001	C5PK,2X22X32,SOTA,T,ZP,SA	\$1,420.00	38.00%	\$880.40
C5K3A1SSHA0ZP001	C5PK,3X27X32,SOTA,H,ZP,A0	\$2,664.00	38.00%	\$1,651.68
C5K3A1SSHA3ZP001	C5PK,3X27X32,SOTA,H,ZP,A3	\$2,717.00	38.00%	\$1,684.54
C5K3A1SSHA7ZP001	C5PK,3X27X32,SOTA,H,ZP,A7	\$2,624.00	38.00%	\$1,626.88
C5K3A1SSHB3ZP001	C5PK,3X27X32,SOTA,H,ZP,B3	\$2,664.00	38.00%	\$1,651.68
C5K3A1SSHB7ZP001	C5PK,3X27X32,SOTA,H,ZP,B7	\$2,624.00	38.00%	\$1,626.88
C5K3A1SSHB9ZP001	C5PK,3X27X32,SOTA,H,ZP,B9	\$2,624.00	38.00%	\$1,626.88
C5K3A1SSHC9ZP001	C5PK,3X27X32,SOTA,H,ZP,C9	\$2,703.00	38.00%	\$1,675.86
C5K3A1SSHD2ZP001	C5PK,3X27X32,SOTA,H,ZP,D2	\$2,624.00	38.00%	\$1,626.88
C5K3A1SSTASZP001	C5PK,3X27X32,SOTA,T,SP,AS	\$2,303.00	38.00%	\$1,427.86
C5K3A1SSTCNZP001	C5PK,3X27X32,SOTA,T,ZP,CN	\$2,149.00	38.00%	\$1,332.38
C5K3A1SSTISZP001	C5PK,3X27X32,SOTA,T,ZP,IS	\$2,149.00	38.00%	\$1,332.38
C5K3A1SSTNAZP001	C5PK,3X27X32,SOTA,T,SP,NA	\$2,303.00	38.00%	\$1,427.86
C5K3A1SSTNMZP001	C5PK,3X27X32,SOTA,T,SP,NM	\$2,303.00	38.00%	\$1,427.86

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
C5K3A1SSTSAZP001	C5PK,3X27X32,SOTA,T,ZP,SA	\$2,149.00	38.00%	\$1,332.38
C5K3B1SSHA0ZP001	C5PK,3X31X32,SOTA,H,ZP,A0	\$3,169.00	38.00%	\$1,964.78
C5K3B1SSHA3ZP001	C5PK,3X31X32,SOTA,H,ZP,A3	\$3,264.00	38.00%	\$2,023.68
C5K3B1SSHA7ZP001	C5PK,3X31X32,SOTA,H,ZP,A7	\$3,248.00	38.00%	\$2,013.76
C5K3B1SSHB3ZP001	C5PK,3X31X32,SOTA,H,ZP,B3	\$3,264.00	38.00%	\$2,023.68
C5K3B1SSHB7ZP001	C5PK,3X31X32,SOTA,H,ZP,B7	\$3,153.00	38.00%	\$1,954.86
C5K3B1SSHB9ZP001	C5PK,3X31X32,SOTA,H,ZP,B9	\$3,153.00	38.00%	\$1,954.86
C5K3B1SSHC9ZP001	C5PK,3X31X32,SOTA,H,ZP,C9	\$3,248.00	38.00%	\$2,013.76
C5K3B1SSHD2ZP001	C5PK,3X31X32,SOTA,H,ZP,D2	\$3,153.00	38.00%	\$1,954.86
C5K3B1SSTASZP001	C5PK,3X31X32,SOTA,T,SP,AS	\$2,673.00	38.00%	\$1,657.26
C5K3B1SSTCNZP001	C5PK,3X31X32,SOTA,T,ZP,CN	\$2,570.00	38.00%	\$1,593.40
C5K3B1SSTISZP001	C5PK,3X31X32,SOTA,T,ZP,IS	\$2,647.30	38.00%	\$1,641.33
C5K3B1SSTNAZP001	C5PK,3X31X32,SOTA,T,SP,NA	\$2,673.00	38.00%	\$1,657.26
C5K3B1SSTNMZP001	C5PK,3X31X32,SOTA,T,SP,NM	\$2,753.00	38.00%	\$1,706.86
C5K3B1SSTSAZP001	C5PK,3X31X32,SOTA,T,ZP,SA	\$2,570.00	38.00%	\$1,593.40
C5K3C1SSHA0ZP001	C5PK,3X22X32,SOTA,H,ZP,A0	\$2,400.00	38.00%	\$1,488.00
C5K3C1SSHB7ZP001	C5PK,3X22X32,SOTA,H,ZP,B7	\$2,400.00	38.00%	\$1,488.00
C5K3C1SSHC9ZP001	C5PK,3X22X32,SOTA,H,ZP,C9	\$2,400.00	38.00%	\$1,488.00
C5K3C1SSTASZP001	C5PK,3X22X32,SOTA,T,ZP,AS	\$1,750.00	38.00%	\$1,085.00
C5K3C1SSTCNZP001	C5PK,3X22X32,SOTA,T,ZP,CN	\$1,750.00	38.00%	\$1,085.00
C5K3C1SSTISZP001	C5PK,3X22X32,SOTA,T,ZP,IS	\$1,750.00	38.00%	\$1,085.00
C5K3C1SSTNAZP001	C5PK,3X22X32,SOTA,T,ZP,NA	\$1,750.00	38.00%	\$1,085.00
C5K3C1SSTNMZP001	C5PK,3X22X32,SOTA,T,ZP,NM	\$1,750.00	38.00%	\$1,085.00
C5K3C1SSTSAZP001	C5PK,3X22X32,SOTA,T,ZP,SA	\$1,750.00	38.00%	\$1,085.00
C5K-CUT-V	C5 CABLE CUBBY CUT CHARGE	\$77.00	38.00%	\$47.74
C5-KEY	(2)C415A KEYS,C5/L5	\$6.00	38.00%	\$3.72
C5-KEY2	(2)100T KEYS,C5 FRONT DR	\$8.00	38.00%	\$4.96
C5-MK27-2	C5 MWK KIT,27,2 BAY	\$411.00	38.00%	\$254.82
C5MM1-4255D	MONITOR MT C5 42-55 DUAL	\$1,352.00	38.00%	\$838.24
C5MM1-4270S	MONITOR MT C5 42-70 SGL	\$948.00	38.00%	\$587.76
C5MM1-80S-327BK	42-80 SINGLE 27D 3 BAY BK	\$1,107.00	38.00%	\$686.34
C5-PSV	PREMIER FINISH-VENEER	\$590.00	38.00%	\$365.80
C5-SH-SYS	C5 SHELF SYSTEM	\$270.00	38.00%	\$167.40
C5-SH-SYS22	22D,C5 SHLF SYSTEM INSRT	\$260.00	38.00%	\$161.20
C5-SH-SYS27	27D,C5 SHELF SYSTEM	\$296.00	38.00%	\$183.52
C5-WB	C5 WASTE BASKET INSERT	\$332.00	38.00%	\$205.84
CAB-COOL	CABINET COOL SYSTEM	\$151.00	38.00%	\$93.62
CAB-COOL-2	CABINET COOL SYSTEM,DUAL	\$263.00	38.00%	\$163.06
CAB-COOL50	CABINET COOLER,50CFM	\$307.00	38.00%	\$190.34
CANARE4	CANARE BNC(4)PORT UCP PNL	\$18.00	38.00%	\$11.16
CAP5	5 SPACE CLAMPING RACKSHEL	\$123.00	38.00%	\$76.26
CAP6	6 SPACE CLAMPING RACKSHEL	\$133.00	38.00%	\$82.46
CAP7	7SP CLAMPING RACKSHELF	\$144.00	38.00%	\$89.28
CAP8	8 SPACE CLAMPING RACKSHEL	\$154.00	38.00%	\$95.48
CASTERS-K	SET OF 4 CASTERS	\$77.00	38.00%	\$47.74
CBS-5	SKIRTED CASTER BASE FOR S	\$250.00	38.00%	\$155.00
CBS-5-26	CASTER BASE FOR 26"SLIM5	\$266.00	38.00%	\$164.92
CBS-5-26R	FLR-FNDLY CBS,26"DP,SLIM5	\$307.00	38.00%	\$190.34

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CBS-5R	FLR-FNDLY CBS,20"DP,SLIM5	\$292.00	38.00%	\$181.04
CBS-BGR	BGR CASTER KIT W/Hardware	\$238.00	38.00%	\$147.56
CBS-BGR-WT	BGR CASTER KIT W/Hardware	\$252.00	38.00%	\$156.24
CBS-DRK-31	CBS FOR 31DP 30W DRK	\$348.00	38.00%	\$215.76
CBS-DRK-36	CASTER BASE FITS 36DP DRK	\$392.00	38.00%	\$243.04
CBS-DRK-42	CASTER BASE FITS 42DP DRK	\$413.00	38.00%	\$256.06
CBS-ERK-20	CASTER BASE FOR ERK 20DP	\$250.00	38.00%	\$155.00
CBS-ERK-20R	FLR-FNDLY CBS,20"DP,ERK	\$291.00	38.00%	\$180.42
CBS-ERK-20R-2	CSTR,BS,FOR(2)ERK,20DP	\$2,870.28	38.00%	\$1,779.57
CBS-ERK-25	CASTER BASE FOR ERK 25DP	\$266.00	38.00%	\$164.92
CBS-ERK-25R	FLR-FNDLY CBS,25"DP,ERK	\$307.00	38.00%	\$190.34
CBS-ERK-25-WG-A	CASTER BASE,25D ERK,GLWHT	\$256.00	38.00%	\$158.72
CBS-ERK-28	CBS FOR 28DP ERK	\$280.00	38.00%	\$173.60
CBS-ERK-28R	FLR-FRIENDLY CBS,28D ERK	\$318.00	38.00%	\$197.16
CBS-GRK-24	CASTER BASE FOR GRK 24DP	\$250.00	38.00%	\$155.00
CBS-GRK-30	CASTER BASE FOR GRK 30DP	\$282.00	38.00%	\$174.84
CBS-GRK-36	CASTER BASE FOR GRK 36DP	\$320.00	38.00%	\$198.40
CBS-GRK-42	CASTER BASE FOR GRK 42DP	\$352.00	38.00%	\$218.24
CBS-MRK-26	CASTER BASE FOR MRK 26DP	\$252.00	38.00%	\$156.24
CBS-MRK-26R	FLR-FNDLY CBS,26"DP,MRK	\$377.00	38.00%	\$233.74
CBS-MRK-31	CASTER BASE FOR MRK 31DP	\$284.00	38.00%	\$176.08
CBS-MRK-31R	FLR-FNDLY CBS,31"DP,MRK	\$411.00	38.00%	\$254.82
CBS-MRK-36	CASTER BASE FOR MRK 36DP	\$322.00	38.00%	\$199.64
CBS-MRK-36R	FLR-FNDLY CBS,36"DP,MRK	\$453.00	38.00%	\$280.86
CBS-MRK-42	CASTER BASE FOR MRK 42DP	\$392.00	38.00%	\$243.04
CBS-WMRK-36	CASTER BASE,36D WMRK	\$459.00	38.00%	\$284.58
CBS-WMRK-42	CASTER BASE,42D,WMRK	\$490.00	38.00%	\$303.80
CBS-WMRK-48	CASTER BASE,48D WMRK	\$514.00	38.00%	\$318.68
CBS-WRK-27	CASTER BASE FOR WRK 27DP	\$257.00	38.00%	\$159.34
CBS-WRK-27R	FLR-FNDLY CBS,27"DP,WRK	\$374.00	38.00%	\$231.88
CBS-WRK-32	CASTER BASE FOR WRK 32DP	\$288.00	38.00%	\$178.56
CBS-WRK-32R	FLR-FNDLY CBS,32"DP,WRK	\$408.00	38.00%	\$252.96
CC-40-267	CABLE CHASE FOR 40SP, 26-	\$246.00	38.00%	\$152.52
CC-40-312	CABLE CHASE FOR 40SP	\$260.00	38.00%	\$161.20
CC-44-267	CABLE CHASE FOR 44SP, 26-	\$259.00	38.00%	\$160.58
CC-44-312	CABLE CHASE FOR 44SP, 31-	\$269.00	38.00%	\$166.78
CC-44-312-WT	CABLE CHS FOR 44SP,31-32D	\$282.00	38.00%	\$174.84
CC-44-36	CABLE CHASE FOR 44SP, 36D	\$281.00	38.00%	\$174.22
CC-44-423	4"CABLECHS,42-43"DP RACKS	\$300.00	38.00%	\$186.00
CC-54-31	CABLE CHASE FOR 54SP VMRK	\$350.00	38.00%	\$217.00
CD	COMPACT DISK HOLDER ANOD	\$167.00	38.00%	\$103.54
CD-1	1SP CD JEWEL CASE HOLDER	\$81.00	38.00%	\$50.22
CDP-1	1SP HORIZ CABLE MGR D-RIN	\$53.00	38.00%	\$32.86
CDP-2	2SP HORIZ CABLE MGR D-RIN	\$63.00	38.00%	\$39.06
CFR-10-16	10SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-10-18	10SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-10-20	10SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-10-23	10SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CFR-11-16	11SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-11-18	11SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-11-20	11SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-11-23	11SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-12-16	12SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-12-18	12SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-12-20	12SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-12-23	12SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-13-16	13SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-13-18	13SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-13-20	13SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-13-23	13SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-14-16	14SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-14-18	14SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-14-20	14SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-14-23	14SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-15-16	15SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-15-18	15SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-15-20	15SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-15-23	15SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-16-16	16SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-16-18	16SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-16-20	16SP,CABINET FRAME RK,20D	\$478.52	38.00%	\$296.68
CFR-16-23	16SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-6-18	6SP,CABINET FRAME RK,18D	\$420.00	38.00%	\$260.40
CFR-8-16	8SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-8-18	8SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-8-20	8SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-8-23	8SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CFR-9-16	9SP,CABINET FRAME RK,16D	\$401.00	38.00%	\$248.62
CFR-9-18	9SP,CABINET FRAME RK,18D	\$431.00	38.00%	\$267.22
CFR-9-20	9SP,CABINET FRAME RK,20D	\$478.00	38.00%	\$296.36
CFR-9-23	9SP,CABINET FRAME RK,23D	\$539.00	38.00%	\$334.18
CH1	1SP CHASSIS 10DP-ANODIZED	\$136.00	38.00%	\$84.32
CH2	2SP CHASSIS 10DP-ANODIZED	\$157.00	38.00%	\$97.34
CH3	3SP CHASSIS 10DP-ANODIZED	\$171.00	38.00%	\$106.02
CHAIR-ADV1-B	CHAIR,ADVANTAGE1,BLK	\$1,061.00	38.00%	\$657.82
CHAIR-CF1-B	CHAIR,CONTOURFREEDOM1 BLK	\$2,220.00	38.00%	\$1,376.40
CHAIR-CON1-SVB	CHAIR,CONF1,STD,VIN,BLK	\$1,102.00	38.00%	\$683.24
CHAIR-CON1-SVW	CHAIR,CONF1,STD,VIN,WHT	\$1,060.00	38.00%	\$657.20
CHAIR-TSK1-B	CHAIR,TSK1,BLK	\$798.00	38.00%	\$494.76
CK-45	CENTER CABLE ORGAN. 45SP	\$406.00	38.00%	\$251.72
CK-45C	PR CABLE ORGANIZER COVER,	\$120.00	38.00%	\$74.40
CK-45E	END CABLE ORGANIZER 45SP	\$406.00	38.00%	\$251.72
CLAW	WALLMNT CABLE HANGER W/TR	\$27.00	38.00%	\$16.74
CLAW14	14"WALLMT CBLHNGR NO TRAY	\$27.00	38.00%	\$16.74
CLB-10	CABLE LADDER,10'X12,BLK,1	\$176.00	38.00%	\$109.12
CLB-10-12	CABLE LADDER,10'X12,BLK,1	\$2,001.00	38.00%	\$1,240.62

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CLB-10-RED	CABLE LADDER,10'X12,RED,1	\$315.00	38.00%	\$195.30
CLB-10-W18	CABLE LDR,10'X18",BLK,1	\$210.00	38.00%	\$130.20
CLB-10-W24	CABLE LDR,10'X24",BLK,1	\$236.00	38.00%	\$146.32
CLB-6	CABLE LADDER,6'X12,BLK,1P	\$109.00	38.00%	\$67.58
CLB-6-12	CABLE LADDER,6'X12,BLK,12	\$1,250.00	38.00%	\$775.00
CLB-6-W18	CABLE LDR,6'X18",BLK,1	\$155.00	38.00%	\$96.10
CLB-6-W24	CABLE LDR,6'X24",BLK,1	\$181.00	38.00%	\$112.22
CLB-8-RED	CABLE LADDER,8'X12,RED,1	\$315.00	38.00%	\$195.30
CLB-90HB	90 HORIZ BEND,BLK,1PC	\$193.00	38.00%	\$119.66
CLB-90HB-W18	90 HORIZ BEND,18",BLK,1PC	\$229.00	38.00%	\$141.98
CLB-90HB-W24	90 HORIZ BEND,24",BLK,1PC	\$238.00	38.00%	\$147.56
CLB-CSB	LADDER CENTER BRKT,BLK,1P	\$50.00	38.00%	\$31.00
CLB-CSB-6	LADDER CENTER BRKT,BLK,6P	\$285.00	38.00%	\$176.70
CLB-CSB-W18	LADDER CNTR BKT,18",BLK,1	\$108.00	38.00%	\$66.96
CLB-CSB-W24	LADDER CNTR BKT,24",BLK,1	\$142.00	38.00%	\$88.04
CLB-TSB	TRIANGLE WALL BRKT,BLK,1P	\$69.00	38.00%	\$42.78
CLB-TSB-6	TRIANGLE WALL BRKT,BLK,6P	\$379.00	38.00%	\$234.98
CLB-TSB-W18	TRI WALL BKT,12",15",18"	\$93.00	38.00%	\$57.66
CLB-TSB-W24	TRI WALL BKT,24",BLK,1	\$114.00	38.00%	\$70.68
CLB-VI90	90 VERT INSIDE BEND,BLK,1	\$160.00	38.00%	\$99.20
CLB-VI90-W18	90 VERT INSD BEND,18",BLK	\$202.00	38.00%	\$125.24
CLB-VI90-W24	90 VERT INSD BEND,24",BLK	\$215.00	38.00%	\$133.30
CLB-VO90	90 VERT OUTSIDE BEND,BLK,	\$160.00	38.00%	\$99.20
CLB-VO90-W18	90 VERT OUTSD BEND,18",BK	\$202.00	38.00%	\$125.24
CLB-VO90-W24	90 VERT OUTSD BEND,24",BK	\$215.00	38.00%	\$133.30
CL-GK	CABLE LADDER GROUNDING KI	\$38.00	38.00%	\$23.56
CLH-5/8CHK	5/8 SLOTTED CEILING KIT,1	\$34.00	38.00%	\$21.08
CLH-5/8CHK-6	5/8 SLOTTED CEILING KIT,6	\$185.00	38.00%	\$114.70
CLH-5/8ROD-12-4	5/8 THREADED ROD,12"L,4PC	\$40.00	38.00%	\$24.80
CLH-5/8ROD-6	5/8 THREADED ROD,6'L,1PC	\$60.00	38.00%	\$37.20
CLH-90T	90 DEGREE TURN HDWR,1PR	\$45.00	38.00%	\$27.90
CLH-ADJH	ADJ.HORIZ SPLICE HDWR,1PR	\$46.00	38.00%	\$28.52
CLH-ADJT	ADJUSTABLE TURN HDWR,1PR	\$46.00	38.00%	\$28.52
CLH-AR12	12"W ADJUSTABLE RUNG	\$31.00	38.00%	\$19.22
CLH-AR18	18"W ADJUSTABLE RUNG	\$37.00	38.00%	\$22.94
CLH-AR24	24"W ADJUSTABLE RUNG	\$45.00	38.00%	\$27.90
CLH-ARD12	ADJ RUNG W/ED,12",3 SPLS	\$113.00	38.00%	\$70.06
CLH-ARD18	ADJ RUNG W/ED,12",3 SPLS	\$151.00	38.00%	\$93.62
CLH-ARD24	ADJ RUNG W/ED,24",7 SPLS	\$178.00	38.00%	\$110.36
CLH-EC-12	CABLE LADDER END CAPS,12P	\$62.00	38.00%	\$38.44
CLH-ED11	CLB LDDR END DRP11,1PC,3S	\$90.00	38.00%	\$55.80
CLH-ED11-4	CLB LDR END DRP 11,4PC,12	\$312.00	38.00%	\$193.44
CLH-ED17	CBL LDR END DRP 17,1PC,5	\$123.00	38.00%	\$76.26
CLH-ED23	CBL LDR END DRP 23,1PC,7	\$142.00	38.00%	\$88.04
CLH-ED5	CBL LDR END DRP,5,1PC,1	\$62.00	38.00%	\$38.44
CLH-ED8	CBL LDR END DRP 8,1PC,3	\$69.00	38.00%	\$42.78
CLH-ELS-13/18	13"-18" ELEVATION KIT	\$101.00	38.00%	\$62.62
CLH-ELS-5/7	5"-7" ELEVATION KIT	\$80.00	38.00%	\$49.60

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CLH-ELS-8/12	8"-12" ELEVATION KIT	\$89.00	38.00%	\$55.18
CLH-HTS	HORIZ T SPLICE HDWR,1PR	\$15.00	38.00%	\$9.30
CLH-HTS-6	HORIZ T SPLICE HDWR,6PR	\$88.00	38.00%	\$54.56
CLH-JBOLT	ONE PAIR 5/16 J-BOLT W/NU	\$6.00	38.00%	\$3.72
CLH-RES	LADDER END SUPPORT HDWR,1	\$46.00	38.00%	\$28.52
CLH-RES-6	LADDER END SUPPORT HDWR,6	\$261.00	38.00%	\$161.82
CLH-RSJ	LADDER JUNCTION HDWR,1PR	\$14.00	38.00%	\$8.68
CLH-RSJ-6	LADDER JUNCTION HDWR,6PR	\$83.00	38.00%	\$51.46
CLH-RWC	LADDER WALL CLAMP,1PR	\$31.00	38.00%	\$19.22
CLH-RWC-6	LADDER WALL CLAMP,6PR	\$166.00	38.00%	\$102.92
CLH-SD8	CBL LDDR SIDE DRP 8,1PC,3	\$90.00	38.00%	\$55.80
CLH-SD8-4	CLB LDDR SD DRP 8,4PC,12S	\$312.00	38.00%	\$193.44
CLH-SPOOL-10	CABLE MANAGEMENT SPOOLS,1	\$105.00	38.00%	\$65.10
CLH-SS-12-2	12"H SIDE STAND-OFF,2PC	\$56.00	38.00%	\$34.72
CLH-WRS	WALL SUPPORT HDWR,1PC	\$46.00	38.00%	\$28.52
CLH-WRS-6	WALL SUPPORT HDWR,6PR	\$257.00	38.00%	\$159.34
CLH-WRS-W18-W24	WALL SPRT HDW,15",18",24"	\$61.00	38.00%	\$37.82
CLH-WRS-W6-W12	WALL SPRT HDW,6",9",12"	\$53.00	38.00%	\$32.86
CLS-COOL1	50CFM ACTIVE EX,PASS IN	\$342.00	38.00%	\$212.04
CLS-COOL2	50CFM ACTIVE EX,ACT IN	\$414.00	38.00%	\$256.68
CLVRD-WMRK-24	24SP LG PERF SPLIT RD BK	\$556.00	38.00%	\$344.72
CLVRD-WMRK-42	42SP LG PERF SPLIT RD BK	\$692.00	38.00%	\$429.04
CLVRD-WMRK-42LH	42SP LG PERF SPLIT RD,LH	\$666.00	38.00%	\$412.92
CLVRD-WMRK-45	45SP LG PERF SPLIT RD BK	\$770.00	38.00%	\$477.40
CLVRD-WMRK-45LH	45SP LG PERF SPLIT RD,LH	\$741.00	38.00%	\$459.42
CMB-6	(6) CABLE MANGAGER BRCKTS	\$26.00	38.00%	\$16.12
CM-L	CABLE MGT KIT FOR 84 EDIT	\$174.00	38.00%	\$107.88
CM-S	CABLE MGT KIT FOR 60 EDIT	\$143.00	38.00%	\$88.66
CN1032-50	50PC 10/32 CAGE NUTS	\$51.00	38.00%	\$31.62
CN6MM-100	6MM CAGENUTS,100 PIECE	\$111.00	38.00%	\$68.82
COMBO2	COMBO M/F XLR(2)PORT UCP	\$17.58	38.00%	\$10.90
COMBO4	COMBO M/F XLR(4)PORT UCP	\$18.00	38.00%	\$11.16
COMBO6	COMBO M/F XLR(6)PORT UCP	\$19.00	38.00%	\$11.78
COMP-COOL	COMPONENT COOL	\$79.00	38.00%	\$48.98
COMP-COOL-3	COMPONENT COOL 3 FAN	\$249.00	38.00%	\$154.38
COMP-COOL50	COMPONENT COOLER 50CFM	\$282.00	38.00%	\$174.84
COMP-COOL50P	COMP-COOL50 PLATFORM	\$381.00	38.00%	\$236.22
COMP-COOL-E	COMPONENT COOLER EXPANS	\$73.00	38.00%	\$45.26
CORD-SS-250/12-3	250'SIGNAL SAFE CORD,12GA	\$1,315.00	38.00%	\$815.30
CORE-15-240-U2	15KVAPWRCCR 2200R (2)HWUPS	\$29,674.00	38.00%	\$18,397.88
CORE-15-240-U3	15KVAPWRCCR 2200R (3)HWUPS	\$32,107.00	38.00%	\$19,906.34
CORE-25-240-U4	25KVAPWRCCR 2200R (4)HWUPS	\$45,242.00	38.00%	\$28,050.04
CRATE-DAK	SKELETON CRATE,DAK RACKS	\$461.00	38.00%	\$285.82
CRD-WMRK-24	24SP SOLID SPLIT RD BK	\$426.00	38.00%	\$264.12
CRD-WMRK-24LH	24SP SOLID SPLIT RD LH	\$384.00	38.00%	\$238.08
CRD-WMRK-42	42SP SOLID SPLIT RD BK	\$441.00	38.00%	\$273.42
CRD-WMRK-42LH	42SP SOLID SPLIT RD LH	\$402.00	38.00%	\$249.24
CRD-WMRK-45	45SP SOLID SPLIT RD BK	\$453.00	38.00%	\$280.86

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CRD-WMRK-45LH	45SP SOLID SPLIT RD LH	\$426.00	38.00%	\$264.12
CSA-18	CHAS SUPPORT,18D,PR	\$52.00	38.00%	\$32.24
CSA-18-H	CHAS SUPPORT,18D,PR,HD	\$99.84	38.00%	\$61.90
CSA-20	CHAS SUPPORT,20D,PR	\$54.00	38.00%	\$33.48
CSA-20-H	CHAS SUPPORT,20D,PR,HD	\$104.00	38.00%	\$64.48
CSA-22	CHAS SUPPORT,22D,PR	\$58.00	38.00%	\$35.96
CSA-22-H	CHAS SUPPORT,22D,PR,HD	\$105.00	38.00%	\$65.10
CSA-24	CHAS SUPPORT,24D,PR	\$61.00	38.00%	\$37.82
CSA-24-H	CHAS SUPPORT,24D,PR,HD	\$111.00	38.00%	\$68.82
CSA-26	CHAS SUPPORT,26,PR	\$63.00	38.00%	\$39.06
CSA-26-H	CHAS SUPPORT,26D,PR,HD	\$112.00	38.00%	\$69.44
CSB	CANTILEVER SUPPORT BASE(C	\$162.00	38.00%	\$100.44
CUT-ALTNP1OR2	CUTOUT ALTNIEX TNP1 OR 2	\$21.00	38.00%	\$13.02
CUT-AMHP900	CUTOUT AMX HP900	\$21.00	38.00%	\$13.02
CUT-CRCICC	CUT CRESTRON TT-100-B-T	\$21.00	38.00%	\$13.02
CUT-CRFCC	CUTOUT CRESTRON C2N-FTB-D	\$21.00	38.00%	\$13.02
CUT-CRFPCS	CUTOUT CRESTRON FT-PWR-D	\$21.00	38.00%	\$13.02
CUT-EXCC1200	CUT 60-1397-02,70-1037-XX	\$21.00	38.00%	\$13.02
CUT-EXCC200	CUTOUT EXTRON 60-716-XX	\$21.00	38.00%	\$13.02
CUT-EXCC202	CUTOUT EXTRON 60-XXXX-02	\$21.00	38.00%	\$13.02
CUT-EXCC500	CUT 60-1404-02,70-1045-XX	\$21.00	38.00%	\$13.02
CUT-EXCC700	CUTOUT EXTRON 60-1405-02	\$21.00	38.00%	\$13.02
CUT-EXCC800	CUTOUT EXTRON 60-524-03	\$21.00	38.00%	\$13.02
CUT-WMINTEGREAT	CUTOUT INTGRT TB672APBK	\$21.00	38.00%	\$13.02
CWP-115	15A CRTL WALL PLT	\$96.00	38.00%	\$59.52
CWP-120-PCON	20A CRTL WALL PLT W/PCON	\$138.00	38.00%	\$85.56
CWR-12-17PD	2'DATA WALL CAB PLXI 17D	\$921.00	38.00%	\$571.02
CWR-12-17SD	2'DATA WALL CAB SOLID 17D	\$807.00	38.00%	\$500.34
CWR-12-17VD	2'DATA WALL CAB VNTD 17D	\$827.00	38.00%	\$512.74
CWR-12-21SD4	2'DATA WALL CAB,SOLID,21D	\$960.00	38.00%	\$595.20
CWR-12-21VD4	2'DATA WALL CAB,VNTD,21D	\$981.00	38.00%	\$608.22
CWR-12-22PD	2'DATA WALL CAB PLEXI 22D	\$1,011.00	38.00%	\$626.82
CWR-12-22SD	2'DATA WALL CAB SOLID 22D	\$887.00	38.00%	\$549.94
CWR-12-22VD	2'DATA WALL CAB VNTD 22D	\$906.00	38.00%	\$561.72
CWR-12-26PD	2'DATA WALL CAB PLEXI 26D	\$1,070.00	38.00%	\$663.40
CWR-12-26PD4	2'DATA WALL CAB PLEXI 26D	\$1,144.00	38.00%	\$709.28
CWR-12-26SD	2'DATA WALL CAB SOLID 26D	\$938.00	38.00%	\$581.56
CWR-12-26SD4	2'DATA WALL CAB,SOLID,26D	\$1,052.00	38.00%	\$652.24
CWR-12-26VD	2'DATA WALL CAB VNTD 26D	\$959.00	38.00%	\$594.58
CWR-12-26VD4	2'DATA WALL CAB,VNTD,26D	\$1,077.00	38.00%	\$667.74
CWR-12-32PD	2'DATA WALL CAB,PLEXI,32D	\$1,165.00	38.00%	\$722.30
CWR-12-32SD	2'DATA WALL CAB,SOLID,32D	\$1,021.00	38.00%	\$633.02
CWR-12-32VD	2'DATA WALL CAB,VNTD,32D	\$1,044.00	38.00%	\$647.28
CWR-12-36PD4	2'DATA WALL CAB,PLEXI,36D	\$1,319.00	38.00%	\$817.78
CWR-12-36SD4	2'DATA WALL CAB,SOLID,36D	\$1,214.00	38.00%	\$752.68
CWR-12-36VD4	2'DATA WALL CAB,VNTD,36D	\$1,240.00	38.00%	\$768.80
CWR-18-17PD	3'DATA WALL CAB,PLEXI,17D	\$1,004.00	38.00%	\$622.48
CWR-18-17SD	3'DATA WALL CAB,SOLID,17D	\$880.00	38.00%	\$545.60

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CWR-18-17VD	3'DATA WALL CAB,VNTD,17D	\$899.00	38.00%	\$557.38
CWR-18-21PD4	3'DATA WALL CAB,PLEXI,21D	\$1,136.00	38.00%	\$704.32
CWR-18-21VD4	3'DATA WALL CAB,VNTD,21D	\$1,067.00	38.00%	\$661.54
CWR-18-22PD	3'DATA WALL CAB,PLEXI,22D	\$1,122.00	38.00%	\$695.64
CWR-18-22SD	3'DATA WALL CAB,SOLID,22D	\$984.00	38.00%	\$610.08
CWR-18-22VD	3'DATA WALL CAB,VNTD,22D	\$1,006.00	38.00%	\$623.72
CWR-18-26PD	3'DATA WALL CAB,PLEXI,26D	\$1,159.00	38.00%	\$718.58
CWR-18-26PD4	3'DATA WALL CAB,PLEXI,26D	\$1,271.00	38.00%	\$788.02
CWR-18-26SD	3'DATA WALL CAB,SOLID,26D	\$1,016.00	38.00%	\$629.92
CWR-18-26SD4	3'DATA WALL CAB,SOLID,26D	\$1,169.00	38.00%	\$724.78
CWR-18-26VD	3'DATA WALL CAB,VNTD,26D	\$1,040.00	38.00%	\$644.80
CWR-18-26VD4	3'DATA WALL CAB,VNTD,26D	\$1,194.00	38.00%	\$740.28
CWR-18-30PD4	3'DATA WALL CAB,PLEXI,30D	\$1,314.00	38.00%	\$814.68
CWR-18-30SD4	3'DATA WALL CAB,SOLID,30D	\$1,208.00	38.00%	\$748.96
CWR-18-32PD	3'DATA WALL CAB,PLEXI,32D	\$1,223.00	38.00%	\$758.26
CWR-18-32SD	3'DATA WALL CAB,SOLID,32D	\$1,072.00	38.00%	\$664.64
CWR-18-32VD	3'DATA WALL CAB,VNTD,32D	\$1,096.00	38.00%	\$679.52
CWR-18-36PD4	3'DATA WALL CAB,PLEXI,36D	\$1,386.00	38.00%	\$859.32
CWR-18-36SD4	3'DATA WALL CAB,SOLID,36D	\$1,275.00	38.00%	\$790.50
CWR-18-36VD4	3'DATA WALL CAB,VNTD,36D	\$1,304.00	38.00%	\$808.48
CWR-26-17PD	4'DATA WALL CAB,PLEXI,17D	\$1,152.00	38.00%	\$714.24
CWR-26-17SD	4'DATA WALL CAB,SOLID,17D	\$1,011.00	38.00%	\$626.82
CWR-26-17VD	4'DATA WALL CAB,VNTD,17D	\$1,034.00	38.00%	\$641.08
CWR-26-22PD	4'DATA WALL CAB,PLEXI,22D	\$1,205.00	38.00%	\$747.10
CWR-26-22SD	4'DATA WALL CAB,SOLID,22D	\$1,058.00	38.00%	\$655.96
CWR-26-22VD	4'DATA WALL CAB,VNTD,22D	\$1,081.00	38.00%	\$670.22
CWR-26-26PD	4'DATA WALL CAB,PLEXI,26D	\$1,259.00	38.00%	\$780.58
CWR-26-26PD4	4'DATA WALL CAB,PLEXI,26D	\$1,364.00	38.00%	\$845.68
CWR-26-26SD	4'DATA WALL CAB,SOLID,26D	\$1,104.00	38.00%	\$684.48
CWR-26-26SD4	4'DATA WALL CAB,SOLID,26D	\$1,255.00	38.00%	\$778.10
CWR-26-26VD	4'DATA WALL CAB,VNTD,26D	\$1,129.00	38.00%	\$699.98
CWR-26-26VD4	4'DATA WALL CAB,VNTD,26D	\$1,282.00	38.00%	\$794.84
CWR-26-30PD4	4'DATA WALL CAB,PLEXI,30D	\$1,427.00	38.00%	\$884.74
CWR-26-30SD4	4'DATA WALL CAB,SOLID,30D	\$1,314.00	38.00%	\$814.68
CWR-26-32PD	4'DATA WALL CAB,PLEXI,32D	\$1,378.00	38.00%	\$854.36
CWR-26-32SD	4'DATA WALL CAB,SOLID,32D	\$1,208.00	38.00%	\$748.96
CWR-26-32VD	4'DATA WALL CAB,VNTD,32D	\$1,234.00	38.00%	\$765.08
CWR-26-36PD4	4'DATA WALL CAB,PLEXI,36D	\$1,559.00	38.00%	\$966.58
CWR-26-36SD4	4'DATA WALL CAB,SOLID,36D	\$1,435.00	38.00%	\$889.70
CWR-26-36VD4	4'DATA WALL CAB,VNTD,36D	\$1,465.00	38.00%	\$908.30
CWR-CSD-26-4	CSD,CWR,26S,4D,SD,BK,CTM	\$2,871.54	38.00%	\$1,780.35
CWR-FKIT	FAN KIT FOR CWR SERIES	\$223.00	38.00%	\$138.26
CWR-KEY	KEYS FOR CWR FRONT DOORS	\$6.00	38.00%	\$3.72
CWR-OFRR12	OFF-SET RAIL KIT,12SP CWR	\$79.00	38.00%	\$48.98
CWR-OFRR18	OFF-SET RAIL KIT,18SP CWR	\$97.00	38.00%	\$60.14
CWR-OFRR26	OFF-SET RAIL KIT,26SP CWR	\$119.00	38.00%	\$73.78
CWR-PFD-26	26SP CWR PLEXI FD	\$605.44	38.00%	\$375.37
CWR-PFD4-26	26SP CWR PLEXI FD 4"D	\$683.00	38.00%	\$423.46

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
CWR-RR12	REAR RAIL KIT,12SP CWR	\$75.00	38.00%	\$46.50
CWR-RR18	REAR RAIL KIT,18SP CWR	\$92.00	38.00%	\$57.04
CWR-RR26	REAR RAIL KIT,26SP CWR	\$114.00	38.00%	\$70.68
D12D-DC	DUAL BAY RACK W/PLX DR,DC	\$3,877.00	38.00%	\$2,403.74
D12D-HM	DUAL BAY RK W/PLXDR,HM	\$3,877.00	38.00%	\$2,403.74
D12D-PS	DUAL BAY RACK W/PLX DR,PS	\$3,877.00	38.00%	\$2,403.74
D12D-SL	DUAL BAY RACK W/PLX DR,SL	\$3,371.00	38.00%	\$2,090.02
D12-HM	DUALBAY OUTBD RK,NO DR,HM	\$2,442.00	38.00%	\$1,514.04
D12-SA	DUALBAY OUTBD RK,NO DR,SA	\$2,229.00	38.00%	\$1,381.98
D12SD-HM	2BAY RACK/TOP&DOORS,HM	\$3,877.00	38.00%	\$2,403.74
D12SD-PS	2BAY RACK/TOP&DOORS,PS	\$3,877.00	38.00%	\$2,403.74
D2	2SP ANODIZED DRAWER	\$225.00	38.00%	\$139.50
D2LK	2SP ANOD DRAWER W/LOCK	\$276.00	38.00%	\$171.12
D2-UMS-28	2SP UNIV MNTG,28"D	\$684.00	38.00%	\$424.08
D3	3SP ANODIZED DRAWER	\$254.00	38.00%	\$157.48
D3LK	3SP ANOD DRAWER W/LOCK	\$305.00	38.00%	\$189.10
D4	4SP ANODIZED DRAWER	\$269.00	38.00%	\$166.78
D4LK	4SP ANOD DRAWER W/LOCK	\$322.00	38.00%	\$199.64
D5	5SP ANODIZED DRAWER	\$307.00	38.00%	\$190.34
D5LK	5SP ANOD DRAWER W/LOCK	\$343.00	38.00%	\$212.66
DB-24-H-174151	DRUM BASE,24,H,WA PNL	\$2,695.00	38.00%	\$1,670.90
DCDP	CD PARTITION FOR 4SP DRAW	\$68.00	38.00%	\$42.16
DCFANKIT-4	DC FAN KIT 4 FANS 100CFM	\$186.00	38.00%	\$115.32
DCFRD-1/2PNL-44	1/2 BLANKS FOR DCFRD-44	\$95.00	38.00%	\$58.90
D-CFRD-44	44SP SPLIT FAN RD DRK	\$2,676.00	38.00%	\$1,659.12
DCLVRD-44	LG PRF SPLT REARDR,44,DRK	\$848.00	38.00%	\$525.76
D-CPU	DESK MOUNT CPU HOLDER	\$290.00	38.00%	\$179.80
DCRD-44	44SP SOLID SPLIT RD,DRK	\$447.00	38.00%	\$277.14
DECP-1X1	1SP PNL W/(1)DECORA OP BK	\$38.00	38.00%	\$23.56
DECP-1X2	1SP PNL W/(2)DECORA OP BK	\$38.00	38.00%	\$23.56
DECP-1X3	1SP PNL W/(3)DECORA OP BK	\$40.00	38.00%	\$24.80
DECP-1X4	1SP PNL,ACCPT 1-4 DECORA	\$40.00	38.00%	\$24.80
DESK-100247	INTERNAL DESK LD-48LC	\$2,013.00	38.00%	\$1,248.06
DFVRD-44	DRK FULLY VENTED REAR DOO	\$513.00	38.00%	\$318.06
DLBX	DVR LOCK BOX	\$495.00	38.00%	\$306.90
DLBX-FSK	FRONT SECURITY KIT DLBX	\$46.00	38.00%	\$28.52
DLBX-RR5	5SP RAIL KIT FOR DLBX	\$27.00	38.00%	\$16.74
DLBX-WM	WALL MOUNT BRACKETS	\$107.00	38.00%	\$66.34
DLVFD-44	DRK LRG PERF FRONT DOOR	\$908.00	38.00%	\$562.96
DLVRD-44	DRK LRG PERF VENT REARDR	\$664.00	38.00%	\$411.68
DM	DRAWER MAT BLACK	\$15.00	38.00%	\$9.30
DO-5-14	SOLID DOOR FOR SLIM 5-14	\$214.00	38.00%	\$132.68
DO-5-14-WT	SOLID DOOR FOR SLIM 5-14	\$113.00	38.00%	\$70.06
DO-5-21	SOLID DOOR FOR SLIM 5-21	\$253.00	38.00%	\$156.86
DO-5-21-WT	SOLID DOOR FOR SLIM 5-21	\$238.00	38.00%	\$147.56
DO-5-29	SOLID DOOR FOR SLIM 5-29	\$309.00	38.00%	\$191.58
DO-5-37	SOLID DOOR FOR SLIM 5-37	\$341.00	38.00%	\$211.42
DO-5-43	SOLID DOOR FOR SLIM 5-43	\$390.00	38.00%	\$241.80

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
DO-5-8	SOLID DOOR FOR SLIM 5-8	\$198.00	38.00%	\$122.76
DOC	DOCUMENT HOLDER FOR REARD	\$46.00	38.00%	\$28.52
DOC-SACK	DOCUMENT HLDR FPR REAR DR	\$40.00	38.00%	\$24.80
DOOR-P10	FRONT/REAR DOOR PLEXI 10U	\$208.00	38.00%	\$128.96
DOOR-P12	FRONT/REAR DOOR PLEXI 12U	\$226.00	38.00%	\$140.12
DOOR-P12-WT	FRONT/REAR DOOR PLEXI 12U	\$251.86	38.00%	\$156.15
DOOR-P16	FRONT/REAR DOOR PLEXI 16U	\$276.00	38.00%	\$171.12
DOOR-P18	FRONT/REAR DOOR PLEXI 18U	\$302.00	38.00%	\$187.24
DOOR-P21	FRONT/REAR DOOR PLEXI 21U	\$377.00	38.00%	\$233.74
DOOR-P27	FRONT/REAR DOOR PLEXI 27U	\$419.00	38.00%	\$259.78
DOOR-P35	FRONT/REAR DOOR PLEXI 35U	\$476.00	38.00%	\$295.12
DOOR-P42	FRONT/REAR DOOR PLEXI 42U	\$602.00	38.00%	\$373.24
DOOR-S10	FRONT/REAR DOOR SOLID 10U	\$132.00	38.00%	\$81.84
DOOR-S12	FRONT/REAR DOOR SOLID 12U	\$138.00	38.00%	\$85.56
DOOR-S16	FRONT/REAR DOOR SOLID 16U	\$152.00	38.00%	\$94.24
DOOR-S18	FRONT/REAR DOOR SOLID 18U	\$168.00	38.00%	\$104.16
DOOR-S21	FRONT/REAR DOOR SOLID 21U	\$202.00	38.00%	\$125.24
DOOR-S27	FRONT/REAR DOOR SOLID 27U	\$222.00	38.00%	\$137.64
DOOR-S35	FRONT/REAR DOOR SOLID 35U	\$259.00	38.00%	\$160.58
DOOR-S42	FRONT/REAR DOOR SOLID 42U	\$316.00	38.00%	\$195.92
DOP-5-14	PLEXI DOOR FOR SLIM 5-14	\$681.00	38.00%	\$422.22
DOP-5-21	PLEXI DOOR FOR SLIM 5-21	\$733.00	38.00%	\$454.46
DOP-5-29	PLEXI DOOR FOR SLIM 5-29	\$853.00	38.00%	\$528.86
DOP-5-37	PLEXI DOOR FOR SLIM 5-37	\$903.00	38.00%	\$559.86
DOP-5-43	PLEXI DOOR FOR SLIM 5-43	\$938.00	38.00%	\$581.56
DOP-5-8	PLEXI DOOR FOR SLIM 5-8	\$631.00	38.00%	\$391.22
DPFD-44	DRK PLEXI FRONT DOOR	\$1,190.00	38.00%	\$737.80
D-PT15	15"DESK PENCIL TRAY	\$133.00	38.00%	\$82.46
D-PT22	22"DESK PENCIL TRAY	\$148.00	38.00%	\$91.76
DPVFD-44	DRK VENTED PLEXI FRONT DO	\$1,258.00	38.00%	\$779.96
DR-12	12SP DESKTOP RACK RAIL	\$97.00	38.00%	\$60.14
DR-8	8SP DESKTOP RACK RAIL	\$86.00	38.00%	\$53.32
DRCC-4410CA00222	VERT,CABLE MNGR DRR-44	\$103.00	38.00%	\$63.86
DRIFT	PR.DRIFT PINS FOR GANGING	\$72.00	38.00%	\$44.64
D-RING	WALLMT/RCKMT D-RING CBL M	\$16.00	38.00%	\$9.92
DRK19-44-31	19PANLW,44SP,31DP DRKW/DC	\$2,794.00	38.00%	\$1,732.28
DRK19-44-3100792	44SP/31D PRO DRK LESS RD	\$2,776.00	38.00%	\$1,721.12
DRK19-44-31K	19,44SP,31DP DRK,CONFIG	\$4,675.00	38.00%	\$2,898.50
DRK19-44-31LRD	19,44SP,31DP DRK W/O REAR	\$2,651.00	38.00%	\$1,643.62
DRK19-44-31PRO	19,44SP,31DP DRK W/CAGERL	\$2,921.00	38.00%	\$1,811.02
DRK19-44-36	19,44SP,36DP DRK 10-32RAI	\$3,125.00	38.00%	\$1,937.50
DRK19-44-3600183	19,44SP,36D DRK LRD	\$3,109.00	38.00%	\$1,927.58
DRK19-44-36LRD	19,44SP,36DP DRKW/O REARD	\$2,980.00	38.00%	\$1,847.60
DRK19-44-36PRO	19,44SP,36DP DRK W/CAGERA	\$3,253.00	38.00%	\$2,016.86
DRK19-44-42	19PNLW,44SP,42"DP DRK	\$3,539.00	38.00%	\$2,194.18
DRK19-44-4200245	19PNLW,44SP,42"DP DRK	\$3,519.00	38.00%	\$2,181.78
DRK19-44-42LRD	19PANLW,44SP,42"DP DRK	\$3,389.00	38.00%	\$2,101.18
DRK19-44-42PRO	19PANLW,44SP,42"DP DRK	\$3,669.00	38.00%	\$2,274.78

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
DRK19-44-42-WT	19PNLW,44SP,42"DP DRK	\$3,699.54	38.00%	\$2,293.71
DRK19-RR44	PR.19,44SP DRK RACKRAIL	\$266.00	38.00%	\$164.92
DRK19-RR44PRO	PAIR 44SP,CAGENUTRAIL FOR	\$293.00	38.00%	\$181.66
DRK-44DUCT	44SP CABLE DUCT -- 19 DRK	\$512.00	38.00%	\$317.44
DS-600SC-AL	DS CART,V600 SNGL,CA,ALUM	\$1,004.00	38.00%	\$622.48
DS-600SL-AL	DS STAND,V600 SNGL,LV,AL	\$908.00	38.00%	\$562.96
DS-CS108-B	DS CAM SHELF 10X8 BLACK	\$59.00	38.00%	\$36.58
DS-LSH1416-B	DS LOCKSHELF 14X16 BLACK	\$214.00	38.00%	\$132.68
DS-UTS10-B	DS UT SHELF 10X10 BLACK	\$84.00	38.00%	\$52.08
DSVRD-44	DRK SML PERF VENTED REAR	\$784.00	38.00%	\$486.08
DT8DC	8SP DESKTOP RACK DC	\$477.00	38.00%	\$295.74
DT8G	8SP DESKTOP RACK, GRAPHIT	\$454.00	38.00%	\$281.48
DT8HM	8SP DESKTOP RACK HM	\$477.00	38.00%	\$295.74
DT8PS	8SP DESKTOP RACK PS	\$477.00	38.00%	\$295.74
DT-PVFD-10	XI VENTED FRNT DR	\$314.00	38.00%	\$194.68
DT-PVFD-12	12SP PLEXI VENTED FRNT DR	\$331.00	38.00%	\$205.22
DT-PVFD-14	SP PLEXI VENTED FRNT DR	\$359.00	38.00%	\$222.58
DT-PVFD-18	18SP PLEXI VENTED FRNT DR	\$394.00	38.00%	\$244.28
DT-PVFD-7	7SP PLEXI VENTED FRNT DR	\$241.00	38.00%	\$149.42
DT-RAP10	10SP DTRK REAR ACCESS PAN	\$150.00	38.00%	\$93.00
DT-RAP12	12SP DTRK REAR ACCESS PAN	\$158.00	38.00%	\$97.96
DT-RAP14	14SP DTRK REAR ACCESS PAN	\$163.00	38.00%	\$101.06
DT-RAP14-PW	14SP DTRK REAR ACCESS PAN	\$171.00	38.00%	\$106.02
DT-RAP18	18SP DTRK REAR ACCESS PAN	\$179.00	38.00%	\$110.98
DT-RAP7	7SP DTRK REAR ACCESS PAN	\$141.00	38.00%	\$87.42
DTRK-1018	10SP/18D DSKTP RK,NO DRS	\$415.00	38.00%	\$257.30
DTRK-1018-PW	10SP/18D DSKTP RK,PUTTY	\$452.00	38.00%	\$280.24
DTRK-1218	12SP/18D DSKTP RK,NO DRS	\$479.00	38.00%	\$296.98
DTRK-1418	14SP/18D DSKTP RK,NO DRS	\$549.00	38.00%	\$340.38
DTRK-1418-PW	14SP/18D DKTP RK,NO DR,PW	\$604.00	38.00%	\$374.48
DTRK-1818	18SP/18D DSKTP RK,NO DRS	\$626.00	38.00%	\$388.12
DTRK-718	7SP/18D DSKTP RK,NO DRS	\$344.00	38.00%	\$213.28
DTRK-W	DTRK CASTERS W/HARDWARE	\$79.00	38.00%	\$48.98
DT-VFD-10	10SP DTRK VENTED FRONT DR	\$184.00	38.00%	\$114.08
DT-VFD-10-PW	10SP DTRK VENTED FRONT PY	\$201.00	38.00%	\$124.62
DT-VFD-12	12SP DTRK VENTED FRONT DR	\$189.00	38.00%	\$117.18
DT-VFD-14	14SP DTRK VENTED FRONT DR	\$199.00	38.00%	\$123.38
DT-VFD-14-PW	14SP DTRK VENT FR DOOR,PW	\$217.00	38.00%	\$134.54
DT-VFD-18	18SP DTRK VENTED FRONT DR	\$231.00	38.00%	\$143.22
DT-VFD-7	7SP DTRK VENTED FRONT DR	\$141.00	38.00%	\$87.42
DUCT-COOL-1PT	135CFM,INLINE,DUCTCOOL	\$660.00	38.00%	\$409.20
DUCT-COOL-2PT	293CFM,INLINE,DUCTCOOL	\$810.00	38.00%	\$502.20
DUP1	DUPLEX (1) PORT UCP PNL	\$18.00	38.00%	\$11.16
DUP2	DUPLEX (2) PORT UCP PNL	\$18.00	38.00%	\$11.16
DVD	DVD HOLDER ANODIZED	\$208.00	38.00%	\$128.96
DVFD-44	FINE PERF FRONT DOOR FOR	\$677.00	38.00%	\$419.74
DVRD-44	DRK VENTED REAR DOOR	\$144.00	38.00%	\$89.28
DWR-10-17PD	10SP/17D WALLRACK W/PLEXI	\$887.00	38.00%	\$549.94

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
DWR-10-22PD	10SP/22D WALLRACK W/PLEXI	\$932.00	38.00%	\$577.84
DWR-10-26PD	10SP/26D WALLRACK W/PLEXI	\$1,042.00	38.00%	\$646.04
DWR-12-17PD	12SP/17D WALLRACK W/PLEXI	\$965.00	38.00%	\$598.30
DWR-12-22PD	12SP/22D WALLRACK W/PLEXI	\$1,029.00	38.00%	\$637.98
DWR-12-26PD	12SP/26D WALLRK W/PLEXIDR	\$1,083.00	38.00%	\$671.46
DWR-12-32PD	12SP/32D WALLRACK W/PLEXI	\$1,129.86	38.00%	\$700.51
DWR-16-17PD	16SP/17D WALLRACK W/PLEXI	\$1,093.00	38.00%	\$677.66
DWR-16-22PD	16SP/22D WALLRACK W/PLEXI	\$1,198.00	38.00%	\$742.76
DWR-18-17PD	18SP/17D WALLRACK W/PLEXI	\$1,192.00	38.00%	\$739.04
DWR-18-22PD	18SP/22D WALLRACK W/PLEXI	\$1,277.00	38.00%	\$791.74
DWR-18-26PD	18SP/26D WALLRK W/PLEXI	\$1,309.00	38.00%	\$811.58
DWR-18-26PD-PW	18SP/26D WALLRK W/PLX,PW	\$1,308.00	38.00%	\$810.96
DWR-18-32PD	18SP/32D WALLRACK W/PLEXI	\$1,348.42	38.00%	\$836.02
DWR-21-17PD	21SP/17D WALLRACK W/PLEXI	\$1,330.00	38.00%	\$824.60
DWR-21-22	21SP/22D WALLRACK BLACK	\$1,176.00	38.00%	\$729.12
DWR-21-22PD	21SP/22D WALLRACK W/PLEXI	\$1,444.00	38.00%	\$895.28
DWR-24-17PD	24SP/17D WALLRACK W/PLEXI	\$1,390.00	38.00%	\$861.80
DWR-24-22PD	24SP/22D WALLRACK W/PLEXI	\$1,551.00	38.00%	\$961.62
DWR-24-26PD	24SP/26D WALLRK W/PLEXI	\$1,760.00	38.00%	\$1,091.20
DWR-35-22PD	35SP/22D WALLRACK W/PLEXI	\$1,947.00	38.00%	\$1,207.14
DWR-35-22PDGY	35SP/22D DWR W/PLEXI GY	\$1,549.00	38.00%	\$960.38
DWR-35-26	35SP/26D WALLRACK BLACK	\$1,662.00	38.00%	\$1,030.44
DWR-35-26PD	35SP/26D WALLRK W/PLEXI	\$2,106.00	38.00%	\$1,305.72
DWR-CVR	DWR COVER PLATE/SHELF,BK	\$47.00	38.00%	\$29.14
DWR-FK17	17DP DWR FAN KIT	\$210.00	38.00%	\$130.20
DWR-FK22	22DP DWR FAN KIT	\$210.00	38.00%	\$130.20
DWR-FK26	26DP DWR FAN KIT	\$210.00	38.00%	\$130.20
DWR-FK32	32DP DWR FAN KIT	\$210.00	38.00%	\$130.20
DWR-FK6-26	6" FAN,26"D DWR FAN KIT	\$285.00	38.00%	\$176.70
DWR-FK6-32	6" FAN,32"D DWR FAN KIT	\$285.00	38.00%	\$176.70
DWR-RR10	10SP REAR RL KIT DWR/EWR	\$47.00	38.00%	\$29.14
DWR-RR12	12SP REAR RL KIT DWR/EWR	\$51.00	38.00%	\$31.62
DWR-RR12-PRO	12SP REAR RAIL KIT,PRO	\$50.00	38.00%	\$31.00
DWR-RR16	16SP REAR RL KIT DWR/EWR	\$62.00	38.00%	\$38.44
DWR-RR18	18SP REAR RL KIT DWR/EWR	\$71.00	38.00%	\$44.02
DWR-RR21	21SP REAR RL KIT DWR/EWR	\$77.00	38.00%	\$47.74
DWR-RR24	24SP RAIL KIT DWR/EWR/SR	\$92.00	38.00%	\$57.04
DWR-RR35	35SP REAR RL KIT DWR/EWR	\$118.00	38.00%	\$73.16
DWR-RR40	40SP REAR RL KIT SR-40-XX	\$129.00	38.00%	\$79.98
DWR-RR46	46SP REAR RL KIT SR-46-XX	\$138.00	38.00%	\$85.56
DWR-RR8	8SP REAR RAIL KIT DWR/EWR	\$44.00	38.00%	\$27.28
DWRSR-ZL	DWR/SR ZERO CLEAR LATCH	\$107.00	38.00%	\$66.34
E12DK	2 DOOR KIT FOR EDIT CENTE	\$1,235.00	38.00%	\$765.70
EB1	1SP FLANGED ECONO BLANK	\$12.00	38.00%	\$7.44
EB1/2	1/2SP FLANGED BLANK BLACK	\$11.00	38.00%	\$6.82
EB1/3	1/3SP FLANGED BLANK BLACK	\$9.00	38.00%	\$5.58
EB1-CP12	12PC. EB1 CONTRACT PACK	\$140.00	38.00%	\$86.80
EB1-H	1SP FLAT BLK HANDLE PANEL	\$26.00	38.00%	\$16.12

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
EB1MP	50PC. EB1 MASTER PACK	\$517.00	38.00%	\$320.54
EB2	2SP FLANGED ECONO BLANK	\$16.00	38.00%	\$9.92
EB2-CP12	12PC. EB2 CONTRACT PACK	\$190.00	38.00%	\$117.80
EB2MP	25PC. EB2 MASTER PACK	\$350.00	38.00%	\$217.00
EB3	3SP FLANGED ECONO BLANK	\$19.00	38.00%	\$11.78
EB3-CP6	6PC. EB3 CONTRACT PACK	\$115.00	38.00%	\$71.30
EB3-RP15	15PC EB3 RETAIL PACK	\$285.00	38.00%	\$176.70
EB4	4SP FLANGED ECONO BLANK	\$27.00	38.00%	\$16.74
EB4-CP6	6PC. EB4 CONTRACT PACK	\$144.00	38.00%	\$89.28
EB4-RP15	15PC EB4 RETAIL PACK	\$380.00	38.00%	\$235.60
EB5	5SP FLANGED ECONO BLANK	\$31.00	38.00%	\$19.22
EB6	6SP FLANGED ECONO BLANK	\$36.00	38.00%	\$22.32
EC-1	1SP ECONO CHASSIS 6DP	\$74.00	38.00%	\$45.88
EC-2	2SP ECONO CHASSIS 6DP	\$90.00	38.00%	\$55.80
EC-3	3SP ECONO CHASSIS 6DP	\$109.00	38.00%	\$67.58
EL-DC	84"DESK W/OVERBRIDGE,DC	\$3,885.00	38.00%	\$2,408.70
EL-HM	84"DESK W/OVERBRIDGE,HM	\$3,885.00	38.00%	\$2,408.70
EL-PS	84"DESK W/OVERBRIDGE,PS	\$3,885.00	38.00%	\$2,408.70
ELUR+D12D-DC	84"DESK&OB W/DBL RACK,PS	\$7,730.00	38.00%	\$4,792.60
ELUR+D12D-HM	84"DESK&OB W/DBL RACK,HM	\$7,730.00	38.00%	\$4,792.60
ELUR+D12D-PS	84"DESK&OB W/DBL RACK,PS	\$7,730.00	38.00%	\$4,792.60
ELUR+S12D-DC	84"DESK&OB W/SGL RACK,DC	\$6,795.00	38.00%	\$4,212.90
ELUR+S12D-HM	84"DESK&OB W/SGL RACK,HM	\$6,795.00	38.00%	\$4,212.90
ELUR+S12D-PS	84"DESK&OB W/SGL RACK,PS	\$6,795.00	38.00%	\$4,212.90
ELUR-DC	84"DESK&OB W/2X4 RKS,DC	\$4,143.00	38.00%	\$2,568.66
ELUR-HM	84"DESK&OB W/2X4 RKS,HM	\$4,143.00	38.00%	\$2,568.66
ELUR-PS	84"DESK&OB W/2X4 RKS,PS	\$4,143.00	38.00%	\$2,568.66
ELUR-SL	84"DESK&OB W/2X4 RKS,SL	\$3,602.00	38.00%	\$2,233.24
EN-2203	DAKTRONICS CONFIG WRK 40	\$2,136.00	38.00%	\$1,324.32
EP-CORE-10-208	10KVA 208V POWER CORE	\$12,161.00	38.00%	\$7,539.82
EP-CORE-10-240	10KVA POWERCORE W/SPD FLT	\$12,161.00	38.00%	\$7,539.82
EP-CORE-15-208	15KVA 208V POWER CORE	\$16,661.00	38.00%	\$10,329.82
EP-CORE-15-240	15KVA POWERCORE W/SPD FLT	\$16,661.00	38.00%	\$10,329.82
EP-CORE-25-208	25KVA 208V POWER CORE	\$25,054.00	38.00%	\$15,533.48
EP-CORE-25-240	25KVA POWERCORE W/SPD FLT	\$25,054.00	38.00%	\$15,533.48
EP-CORE25-367266	25KVA 208V PWR CR,CTM	\$24,225.00	38.00%	\$15,019.50
EP-CORE-5R-208	5KVA 208V RKMNT POWERCORE	\$10,946.00	38.00%	\$6,786.52
EP-CORE-5R-240	5KVA 240V RKMNT POWERCORE	\$10,946.00	38.00%	\$6,786.52
ERK-10FT	ERK FAN TOP FITS 1PC.10FA	\$61.00	38.00%	\$37.82
ERK-10FT-550CFM	INTEGRATED 10"FAN TOP	\$566.00	38.00%	\$350.92
ERK-10FT-FC	10"(1)FAN/TOP W/FC ERK	\$729.00	38.00%	\$451.98
ERK-1820	18SP/20D RACK W/RD AND TO	\$734.00	38.00%	\$455.08
ERK-1820LRD	18SP/20D RACK, LESS RD W/	\$657.00	38.00%	\$407.34
ERK-1825	18SP/25D RACK W/RD AND TO	\$808.00	38.00%	\$500.96
ERK-1825-CONFIG	18SP/25D ERK CONFIG	\$1,786.00	38.00%	\$1,107.32
ERK-1825LRD	18SP/25D RACK, LESS RD W/	\$731.00	38.00%	\$453.22
ERK-1825-WT	18SP/25D RACK W/RD,TOP	\$894.00	38.00%	\$554.28
ERK-1828	18SP/28D RACK W/REAR DR	\$869.00	38.00%	\$538.78

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
ERK-1828LRD	18SP/28D RACK LESS R DR	\$783.00	38.00%	\$485.46
ERK-2120	21SP/20D STANDALONE RACK	\$781.00	38.00%	\$484.22
ERK-2120LRD	21SP/20D STANDALONE W/ST	\$705.00	38.00%	\$437.10
ERK-2125	21SP/25D STANDALONE RACK	\$855.00	38.00%	\$530.10
ERK-2125-CONFIG	21SP/25D ERK CONFIG	\$2,024.00	38.00%	\$1,254.88
ERK-2125LRD	21SP/25D STANDALONE W/ST	\$779.00	38.00%	\$482.98
ERK-2128	21SP/28D RACK W/REAR DR	\$919.00	38.00%	\$569.78
ERK-2128LRD	21SP/28D RACK LESS R DR	\$836.00	38.00%	\$518.32
ERK-2720	27SP/20D STANDALONE RACK	\$830.00	38.00%	\$514.60
ERK-2720LRD	27SP/20D STANDALONE W/ST	\$753.00	38.00%	\$466.86
ERK-2725	27SP/25D STANDALONE RACK	\$900.00	38.00%	\$558.00
ERK-2725-CONFIG	27SP/25D ERK CONFIG	\$2,206.00	38.00%	\$1,367.72
ERK-2725LRD	27SP/25D STANDALONE W/ST	\$825.00	38.00%	\$511.50
ERK-2725-PW	27SP/25D STANDALONE RACK	\$916.00	38.00%	\$567.92
ERK-2728	27SP/28D RACK W/REAR DR	\$968.00	38.00%	\$600.16
ERK-2728LRD	27SP/28D RACK LESS R DR	\$881.00	38.00%	\$546.22
ERK-3520	35SP/20D STANDALONE RACK	\$905.00	38.00%	\$561.10
ERK-3520LRD	35SP/20D STANDALONE RACK	\$782.00	38.00%	\$484.84
ERK-3525	35SP/25D STANDALONE RACK	\$1,008.00	38.00%	\$624.96
ERK-3525-AV	35SP/25D CONFIG AV RACK	\$2,419.00	38.00%	\$1,499.78
ERK-3525AXS	20"D,32SP AXS IN ERK-3525	\$1,938.00	38.00%	\$1,201.56
ERK-3525-CONFIG	35SP/25D ERK CONFIG	\$2,505.00	38.00%	\$1,553.10
ERK-3525LRD	35SP/25D STANDALONE RACK	\$885.00	38.00%	\$548.70
ERK-3528	35SP/28D RACK W/REAR DR	\$1,084.00	38.00%	\$672.08
ERK-3528LRD	35SP/28D RACK LESS R DR	\$941.00	38.00%	\$583.42
ERK-4020	40SP/20D STANDALONE RACK	\$1,014.00	38.00%	\$628.68
ERK-4020LRD	40SP/20D STANDALONE RACK	\$892.00	38.00%	\$553.04
ERK-4025	40SP/25D STANDALONE RACK	\$1,068.00	38.00%	\$662.16
ERK-4025-AV	40SP/25D CONFIG AV RACK	\$2,502.00	38.00%	\$1,551.24
ERK-4025LRD	40SP/25D STANDALONE RACK	\$947.00	38.00%	\$587.14
ERK-4028	40SP/28D RACK W/REAR DR	\$1,148.00	38.00%	\$711.76
ERK-4028LRD	40SP/28D RACK LESS R DR	\$1,011.00	38.00%	\$626.82
ERK-40-F-EXT3	ERK,40SP,FRONT EXT,3"D	\$333.00	38.00%	\$206.46
ERK-40-R-EXT3	ERK,40SP,REAR EXT,3"D	\$333.00	38.00%	\$206.46
ERK-4420	44SP/20D STANDALONE RACK	\$1,075.00	38.00%	\$666.50
ERK-4420LRD	44SP/20D STANDALONE RACK	\$954.00	38.00%	\$591.48
ERK-4425	44SP/25D STANDALONE RACK	\$1,165.00	38.00%	\$722.30
ERK-4425-AV	44SP/25D CONFIG AV RACK	\$2,595.00	38.00%	\$1,608.90
ERK-4425AXS	20"D,41SP AXS IN ERK-4425	\$2,078.00	38.00%	\$1,288.36
ERK-4425LRD	44SP/25D STANDALONE RACK	\$1,041.00	38.00%	\$645.42
ERK-4428	44SP/28D RACK W/REAR DR	\$1,250.00	38.00%	\$775.00
ERK-4428LRD	44SP/28D RACK LESS R DR	\$1,113.00	38.00%	\$690.06
ERK-44-F-EXT3	ERK,44SP,FRONT EXT,3"D	\$347.00	38.00%	\$215.14
ERK-44-R-EXT3	ERK,44SP,REAR EXT,3"D	\$347.00	38.00%	\$215.14
ERK-4FT	ERK FAN TOP FITS 3PCS. 4F	\$61.00	38.00%	\$37.82
ERK-4FT-28501773	INTEGRATED 4"FAN TOP, GLWT	\$667.00	38.00%	\$413.54
ERK-4FT-285CFM	INTEGRATED 4"FAN TOP	\$408.00	38.00%	\$252.96
ERK-4QFT-FC	4.5"(3)FAN/TOP W/FC ERK	\$736.00	38.00%	\$456.32

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
ERK-6FT	6"FAN TOP,2 FANS,ERK	\$59.00	38.00%	\$36.58
ERK-6FT-440CFM	INTEG 6"FAN TOPW/GUARDS	\$469.00	38.00%	\$290.78
ERK-DT	DUCT TOP OPT ERK/SCRK BLK	\$81.00	38.00%	\$50.22
ERK-LVT	ERK LARGE VENTED TOP	\$75.00	38.00%	\$46.50
ERK-PRORR35	PAIR,35RU,ERK,PRO,RAIL	\$2,788.00	38.00%	\$1,728.56
ERK-RD-10	10SP ERK REAR DOOR	\$208.00	38.00%	\$128.96
ERK-RD-18	18SP ERK REAR DOOR	\$77.00	38.00%	\$47.74
ERK-RD-21	21SP ERK REAR DOOR	\$77.00	38.00%	\$47.74
ERK-RD-27	27SP ERK REAR DOOR	\$77.00	38.00%	\$47.74
ERK-RD-35	35SP ERK REAR DOOR	\$123.00	38.00%	\$76.26
ERK-RD-40	40SP ERK REAR DOOR	\$123.00	38.00%	\$76.26
ERK-RD-44	44SP ERK REAR DOOR	\$123.00	38.00%	\$76.26
ERK-RDC18	ERK,REAR CABLE DOOR,18SP	\$231.00	38.00%	\$143.22
ERK-RDC21	ERK,REAR CABLE DOOR,21SP	\$241.00	38.00%	\$149.42
ERK-RDC27	ERK,REAR CABLE DOOR,27SP	\$255.00	38.00%	\$158.10
ERK-RDC35	ERK,REAR CABLE DOOR,35SP	\$275.00	38.00%	\$170.50
ERK-RDC40	ERK,REAR CABLE DOOR,40SP	\$293.00	38.00%	\$181.66
ERK-RDC44	ERK,REAR CABLE DOOR,44SP	\$305.00	38.00%	\$189.10
ERK-RR10	10SP ERK REAR RAIL OPTION	\$47.00	38.00%	\$29.14
ERK-RR18	18SP ERK REAR RAIL OPTION	\$64.00	38.00%	\$39.68
ERK-RR21	21SP ERK REAR RAIL OPTION	\$72.00	38.00%	\$44.64
ERK-RR27	27SP ERK REAR RAIL OPTION	\$86.00	38.00%	\$53.32
ERK-RR35	35SP ERK REAR RAIL OPTION	\$97.00	38.00%	\$60.14
ERK-RR40	40SP ERK REAR RAIL OPTION	\$111.00	38.00%	\$68.82
ERK-RR44	44SP ERK REAR RAIL OPTION	\$121.00	38.00%	\$75.02
ERK-ST	ERK SOLID TOP	\$61.00	38.00%	\$37.82
ERK-VRD-18	ERK 18SP VENT.REARDR OPTI	\$162.00	38.00%	\$100.44
ERK-VRD-21	ERK 21SP VENT.REARDR OPTI	\$171.00	38.00%	\$106.02
ERK-VRD-27	ERK 27SP VENT.REARDR OPTI	\$185.00	38.00%	\$114.70
ERK-VRD-35	ERK 35SP VENT.REARDR OPTI	\$206.00	38.00%	\$127.72
ERK-VRD-40	ERK 40SP VENT.REARDR OPTI	\$230.00	38.00%	\$142.60
ERK-VRD-44	ERK 44SP VENT.REARDR OPTI	\$243.00	38.00%	\$150.66
ERK-VT	ERK VENTED TOP	\$61.00	38.00%	\$37.82
ERK-Z4	SEISMIC BRKTS.FOR ERK	\$54.00	38.00%	\$33.48
ES+S12D-DC	60"DESK W/OB&SGL RACK,DC	\$6,167.00	38.00%	\$3,823.54
ES+S12D-HM	60"DESK W/OB&SGL RACK,HM	\$6,167.00	38.00%	\$3,823.54
ES+S12D-PS	60"DESK W/OB&SGL RACK,PS	\$6,167.00	38.00%	\$3,823.54
ES-DC	60"DESK W/OVERBRIDGE,DC	\$3,680.00	38.00%	\$2,281.60
ES-HM	60"DESK W/OVERBRIDGE,HM	\$3,572.00	38.00%	\$2,214.64
ES-PS	60"DESK W/OVERBRIDGE,PS	\$3,680.00	38.00%	\$2,281.60
ESUR+S12D-DC	60"DESK&OB W/SGL RACK,DC	\$6,538.00	38.00%	\$4,053.56
ESUR+S12D-HM	60"DESK&OB W/SGL RACK,HM	\$6,538.00	38.00%	\$4,053.56
ESUR+S12D-PS	60"DESK&OB W/SGL RACK,PS	\$6,538.00	38.00%	\$4,053.56
ESUR-DC	60"DESK&OB W/2X4 RKS,DC	\$3,959.00	38.00%	\$2,454.58
ESUR-HM	60"DESK&OB W/2X4 RKS,HM	\$3,959.00	38.00%	\$2,454.58
ESUR-PS	60"DESK&OB W/2X4 RKS,PS	\$3,959.00	38.00%	\$2,454.58
ESX-ACC-BKT	ACCESSORY BKT,PAIR	\$31.00	38.00%	\$19.22
EVFD-10	10SP SLOT VENTED DR(EWR)	\$253.00	38.00%	\$156.86

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
EVFD-10-WT	10SP SLOT VENTED DR(EWR)	\$279.00	38.00%	\$172.98
EVFD-12	12SP SLOT VENTED DR(EWR)	\$268.00	38.00%	\$166.16
EVFD-16	16SP SLOT VENT DOOR(EWR)	\$274.00	38.00%	\$169.88
EVFD-8	8SP SLOT VENTED DOOR(EWR)	\$228.00	38.00%	\$141.36
EVT1	1SP FLANGED ECONO VENT	\$15.00	38.00%	\$9.30
EVT1-CP12	12PC. EVT1 CONTRACT PACK	\$175.00	38.00%	\$108.50
EVT2	2SP FLANGED ECONO VENT	\$19.00	38.00%	\$11.78
EVT2-CP12	12PC. EVT2 CONTRACT PACK	\$228.00	38.00%	\$141.36
EVT-A-1	1SP ANODIZED SLOTTED VENT	\$34.00	38.00%	\$21.08
EVT-A-2	2SP ANODIZED SLOTTED VENT	\$40.00	38.00%	\$24.80
EWR-10-17	10SP/17D ECONO WALLRK BK	\$517.00	38.00%	\$320.54
EWR-10-17SD	10SP/17D ECONO WLRK,BK,DR	\$632.00	38.00%	\$391.84
EWR-10-22	10SP/22D ECONO WALLRK BK	\$562.00	38.00%	\$348.44
EWR-10-22SD	10SP/22D ECONO WLRK,BK,DR	\$692.00	38.00%	\$429.04
EWR-10-22-WT	10SP/22D ECONO WALLRK WT	\$620.00	38.00%	\$384.40
EWR-12-17	12SP/17D ECONO WALLRK,BK	\$603.00	38.00%	\$373.86
EWR-12-17SD	12SP/17D ECONO WLRK,BK,DR	\$720.00	38.00%	\$446.40
EWR-12-22	12SP/22D ECONO WALLRK BK	\$649.00	38.00%	\$402.38
EWR-12-22SD	12SP/22D ECONO WLRK,BK,DR	\$795.00	38.00%	\$492.90
EWR-16-17	16SP/17D ECONO WALLRK BK	\$728.00	38.00%	\$451.36
EWR-16-17SD	16SP/17D ECONO WLRK,BK,DR	\$889.00	38.00%	\$551.18
EWR-16-17SD-WT	16SP/17D ECONO WLRK,WT,DR	\$982.10	38.00%	\$608.90
EWR-16-22	16SP/22D ECONO WALLRK BK	\$840.00	38.00%	\$520.80
EWR-16-22SD	16SP/22D ECONO WLRK,BK,DR	\$997.00	38.00%	\$618.14
EWR-16-22-WT	16SP/22D ECONO WALLRK WT	\$967.00	38.00%	\$599.54
EWR-8-17	8SP/17D ECONO WALLRACK BK	\$467.00	38.00%	\$289.54
EWR-8-17SD	8SP/17D ECONO WALRK,BK,DR	\$534.00	38.00%	\$331.08
EWR-8-17SD-WT	8SP/17D ECONO WALRK,WT,DR	\$614.00	38.00%	\$380.68
EWR-8-17-WT	8SP/17D ECONO WALLRACK WT	\$516.00	38.00%	\$319.92
EWR-8-22	8SP/22D ECONO WALLRACK,BK	\$519.00	38.00%	\$321.78
EWR-8-22SD	8SP/22D ECONO WLRK,BK,DR	\$624.00	38.00%	\$386.88
EWR-ARB-17	17"DP EWR ADJ.RAIL BRKT	\$54.00	38.00%	\$33.48
EWR-ARB-22	22"DP EWR ADJ.RAIL BRKT	\$61.00	38.00%	\$37.82
FAN-119	119MM FAN 220V W/CORD	\$78.00	38.00%	\$48.36
FAN-254	254MM FAN,220V,W/CORD	\$284.00	38.00%	\$176.08
FAN2-DC	(2) 4" DC FANS	\$104.00	38.00%	\$64.48
FAN2-DC-FC	(2) 4" DC FANS W/CONTROL	\$280.00	38.00%	\$173.60
FAN-6	6"FAN 220 CFM,CORD&HDW	\$136.00	38.00%	\$84.32
FANCORD-2X1	6FT,1 PLUG,2 FAN PWR CORD	\$19.00	38.00%	\$11.78
FANCORD-3X1	6FT,1 PLUG,3 FAN PWR CORD	\$23.00	38.00%	\$14.26
FANCORD-4X1	6FT,1 PLUG,4 FAN PWR CORD	\$26.00	38.00%	\$16.12
FANPNL-2DC	FAN PANEL,(2)DC FANS	\$134.00	38.00%	\$83.08
FANTOP-138DC	FAN TOP OPTION,138CFM,DC	\$144.00	38.00%	\$89.28
FBPANEL-1U-2PK	FLANGED BLANK PNL,1U,2PK	\$20.00	38.00%	\$12.40
FBPANEL-1U-C	FLANGED BLANK PNL,1U	\$9.00	38.00%	\$5.58
FBPANEL-2U-2PK	FLANGED BLANK PNL,2U,2PK	\$30.00	38.00%	\$18.60
FBPANEL-2U-C	FLANGED BLANK PNL,2U	\$14.00	38.00%	\$8.68
FBPANEL-3U-2PK	FLANGED BLANK PNL,3U,2PK	\$35.00	38.00%	\$21.70

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
FBPANEL-3U-C	FLANGED BLANK PNL,3U	\$16.00	38.00%	\$9.92
FC-2-215-1CA	FAN CNTRL,THRM CTRL(2)15A	\$311.00	38.00%	\$192.82
FC-4-1CA	FAN CNTRL,STANDALONE	\$280.00	38.00%	\$173.60
FC-4A	8"MPR FAN CONTROL MOD	\$256.00	38.00%	\$158.72
FC-4-IEC	FAN CTRL,STANDALONE,IEC	\$243.00	38.00%	\$150.66
FC-CFRD	FAN CNTRL,MW-CFRD DOORS	\$375.00	38.00%	\$232.50
FC-DC	FAN CONTROLLER,DC	\$156.00	38.00%	\$96.72
FD-10	10SP SOLID FRONTDR, UNIV.	\$162.00	38.00%	\$100.44
FD-12	12SP SOLID FRONTDR, UNIV.	\$180.00	38.00%	\$111.60
FD-14	14SP SOLID FRONTDR, UNIV.	\$188.00	38.00%	\$116.56
FD-16	16SP SOLID FRONTDR, UNIV.	\$197.00	38.00%	\$122.14
FD-18	18SP SOLID FRONTDR, UNIV.	\$226.00	38.00%	\$140.12
FD-18-GT	18SP SOLID FRONTDR, GT	\$237.00	38.00%	\$146.94
FD-18-WT	18SP SOLID FRONTDR, UNIV.	\$250.00	38.00%	\$155.00
FD-21	21SP SOLID FRONTDR, UNIV.	\$252.00	38.00%	\$156.24
FD-24	24SP SOLID FRONTDR, UNIV.	\$269.00	38.00%	\$166.78
FD-24-GT	24SP SOLID FRONTDR, GT	\$282.00	38.00%	\$174.84
FD-24P	24SP SOLID FRONTDR, UNIV.	\$38.00	38.00%	\$23.56
FD-27	27SP SOLID FRONTDR, UNIV.	\$315.00	38.00%	\$195.30
FD28-24	28W/24SP SR SOLID FRNT DR	\$307.00	38.00%	\$190.34
FD28-40	28W/40SP SR SOLID FRNT DR	\$397.00	38.00%	\$246.14
FD28-46	28W/46SP SR SOLID FRNT DR	\$439.00	38.00%	\$272.18
FD-35	35SP SOLID FRONTDR, UNIV.	\$327.00	38.00%	\$202.74
FD-37	37SP SOLID FRONTDR, UNIV.	\$337.00	38.00%	\$208.94
FD-40	40SP SOLID FRONTDR, UNIV.	\$348.00	38.00%	\$215.76
FD-42	42SP SOLID FRONT DR,UNIV	\$339.00	38.00%	\$210.18
FD-44	44SP SOLID FRONTDR, UNIV.	\$358.00	38.00%	\$221.96
FD-45	45SP SOLID FRONT DR,UNIV	\$357.00	38.00%	\$221.34
FD-46	46SP SOLID FRONT DOOR	\$386.00	38.00%	\$239.32
FD-54	SOLID FRONT DOOR FITS VMR	\$448.00	38.00%	\$277.76
FD-8	8SP SOLID FRONTDR(EWR)BK	\$128.00	38.00%	\$79.36
FD-WMRK-24	24SP SOLID FRONT DR, WMRK	\$322.00	38.00%	\$199.64
FD-WMRK-42	42SP SOLID FRONT DR, WMRK	\$402.00	38.00%	\$249.24
FD-WMRK-42LH	42SP SOLID DR,NO HANDLE	\$373.00	38.00%	\$231.26
FD-WMRK-45	45SP SOLID FRONT DR, WMRK	\$422.00	38.00%	\$261.64
FD-WMRK-45LH	45SP SOLID DR,NO HANDLE	\$395.00	38.00%	\$244.90
FEB1	1SP FLAT ECONO BLANK	\$11.00	38.00%	\$6.82
FEB1-CP12	12PC. FEB1 CONTRACT PACK	\$128.00	38.00%	\$79.36
FEB1MP	50PC. FEB1 MASTER PACK	\$454.00	38.00%	\$281.48
FEB2	2SP FLAT ECONO BLANK	\$14.00	38.00%	\$8.68
FEB2-CP12	12PC. FEB2 CONTRACT PACK	\$166.00	38.00%	\$102.92
FEB2MP	25PC. FEB2 MASTER PACK	\$303.00	38.00%	\$187.86
FEB3	3SP FLAT ECONO BLANK	\$18.00	38.00%	\$11.16
FEB3-CP6	6PC. FEB3 CONTRACT PACK	\$110.00	38.00%	\$68.20
FEB4	4SP FLAT ECONO BLANK	\$24.00	38.00%	\$14.88
FEB4-CP6	6PC. FEB4 CONTRACT PACK	\$135.00	38.00%	\$83.70
FEB5	5SP FLAT ECONO BLANK	\$30.00	38.00%	\$18.60
FEB6	6SP FLAT ECONO BLANK	\$33.00	38.00%	\$20.46

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
FI-2	FOAM INSERT 2 SPACE	\$51.00	38.00%	\$31.62
FI-3	FOAM INSERT 3 SPACE	\$57.00	38.00%	\$35.34
FI-4	FOAM INSERT 4 SPACE	\$73.00	38.00%	\$45.26
FILTER	3SP FILTER KIT	\$56.00	38.00%	\$34.72
FK2	2 SP UCP FRAME KIT	\$50.00	38.00%	\$31.00
FK4	4SP UCP FRAME KIT	\$89.00	38.00%	\$55.18
FP1	ANOD FAN PANEL FOR 1 FAN	\$56.00	38.00%	\$34.72
FP2	ANOD FAN PANEL FOR 2 FANS	\$58.00	38.00%	\$35.96
FP3	ANOD FAN PANEL FOR 3 FANS	\$61.00	38.00%	\$37.82
FTA-3	ADJUSTABLE FANTRAY,3 FAN	\$449.00	38.00%	\$278.38
FTA-6	ADJUSTABLE FANTRAY,6 FAN	\$566.00	38.00%	\$350.92
FT-FAN	(1)4"DC FAN KIT,FTA	\$70.00	38.00%	\$43.40
FVS-1200EC-BHA0	FVS1200E-LIFT,CASTBLK,HA0	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-BHA3	FVS1200E-LIFT,CASTBLK,HA3	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-BHA5	FVS1200E-LIFT,CASTBLK,HA5	\$4,095.00	38.00%	\$2,538.90
FVS-1200EC-BHB3	FVS1200E-LIFT,CASTBLK,HB3	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-BHD4	FVS1200E-LIFT,CASTBLK,HD4	\$4,900.00	38.00%	\$3,038.00
FVS-1200EC-BHD5	FVS1200E-LIFT,CASTBLK,HD5	\$4,900.00	38.00%	\$3,038.00
FVS-1200EC-WHA0	FVS1200E-LIFT,CAST WH,HA0	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-WHA3	FVS1200E-LIFT,CAST WH,HA3	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-WHA7	FVS1200E-LIFT,CAST WH,HA7	\$3,900.00	38.00%	\$2,418.00
FVS-1200EC-WHB3	FVS1200E-LIFT,CAST WH,HB3	\$4,300.00	38.00%	\$2,666.00
FVS-1200EC-WHD4	FVS1200E-LIFT,CAST WH,HD4	\$4,900.00	38.00%	\$3,038.00
FVS-1200EC-WHD5	FVS1200E-LIFT,CAST WH,HD5	\$4,900.00	38.00%	\$3,038.00
FVS-1200SC-BHA0	FVS1200SINGLE,CASTBLK,HA0	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-BHA3	FVS1200SINGLE,CASTBLK,HA3	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-BHA5	FVS1200SINGLE,CASTBLK,HA5	\$2,700.00	38.00%	\$1,674.00
FVS-1200SC-BHB3	FVS1200SINGLE,CASTBLK,HB3	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-BHD4	FVS1200SINGLE,CASTBLK,HD4	\$3,700.00	38.00%	\$2,294.00
FVS-1200SC-BHD5	FVS1200SINGLE,CASTBLK,HD5	\$3,700.00	38.00%	\$2,294.00
FVS-1200SC-WHA0	FVS1200SINGLE,CAST WH,HA0	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-WHA3	FVS1200SINGLE,CAST WH,HA3	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-WHA7	FVS1200SINGLE,CAST WH,HA7	\$2,835.00	38.00%	\$1,757.70
FVS-1200SC-WHB3	FVS1200SINGLE,CAST WH,HB3	\$3,100.00	38.00%	\$1,922.00
FVS-1200SC-WHD4	FVS1200SINGLE,CAST WH,HD4	\$3,700.00	38.00%	\$2,294.00
FVS-1200SC-WHD5	FVS1200SINGLE,CAST WH,HD5	\$3,700.00	38.00%	\$2,294.00
FVS-800ES-BK	FVS 800 E-LIFT,STAT BLK	\$3,641.00	38.00%	\$2,257.42
FVS-800ESC-BK	FVS 800 E-LIFT,CAST BLK	\$3,758.00	38.00%	\$2,329.96
FVS-800ESC-WH	FVS 800 E-LIFT,CAST WH	\$3,758.00	38.00%	\$2,329.96
FVS-800ES-WH	FVS 800 E-LIFT,STAT WH	\$3,641.00	38.00%	\$2,257.42
FVS-800S-BK	FVS 800 SINGLE,STAT BLK	\$2,466.00	38.00%	\$1,528.92
FVS-800SC-BK	FVS 800 SINGLE,CAST BLK	\$2,583.00	38.00%	\$1,601.46
FVS-800SC-WH	FVS 800 SINGLE,CAST WH	\$2,583.00	38.00%	\$1,601.46
FVS-800S-WH	FVS 800 SINGLE,STAT WH	\$2,466.00	38.00%	\$1,528.92
FVS-CMTB-1200-BK	FVS 1200 CAM MOUNT,BLK	\$192.00	38.00%	\$119.04
FVS-CMTB-1200-WH	FVS 1200 CAM MOUNT,WHT	\$202.00	38.00%	\$125.24
FVS-CMTB-128-BK	FVS CAM MOUNT,MAX12,BLK	\$212.00	38.00%	\$131.44
FVS-CMTB-128-WH	FVS CAM MOUNT,MAX12,WH	\$212.00	38.00%	\$131.44

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
FVS-LEVELERS-4	FVS LEVELING FEET,4	\$49.00	38.00%	\$30.38
FVS-SBBU	FLEXVIEW SOUNDBR BKT UNIV	\$235.00	38.00%	\$145.70
FVS-SBBU-1200	FVS 1200 SOUNDBR BK UNIV	\$213.00	38.00%	\$132.06
FWS	FIXED WRITING SHELF	\$160.00	38.00%	\$99.20
G-8X10	(10)8"GRNDWIRES W/RING	\$27.00	38.00%	\$16.74
GANG-10	GANGING HARDWARE FOR 10 R	\$35.00	38.00%	\$21.70
GANG-10T	THRD GANGING HDWR 10 RKS	\$34.00	38.00%	\$21.08
GANGLE-1-36	1 BAY GRK FLOOR ANGLES 36	\$168.00	38.00%	\$104.16
GANGLE-1-42	1BAY GRK FLOOR ANGLES,42D	\$172.00	38.00%	\$106.64
GANGLE-2-24	2BAY GRK FLOOR ANGLES 24D	\$164.00	38.00%	\$101.68
GANGLE-2-30	2BAY GRK FLOOR ANGLES 30D	\$167.00	38.00%	\$103.54
GANGLE-2-36	2BAY GRK FLOOR ANGLES 36D	\$187.00	38.00%	\$115.94
GANGLE-3-36	3BAY GRK FLOOR ANGLES	\$192.00	38.00%	\$119.04
GANGLE-3-42	3BAY GRK FLOOR ANGLES,42D	\$205.00	38.00%	\$127.10
GANGLE-4-36	4BAY GRK FLOOR ANGLES	\$243.00	38.00%	\$150.66
GANGLE-4-42	4BAY GRK FLOOR ANGLES,42D	\$257.00	38.00%	\$159.34
GANGLE-5-36	5BAY GRK FLOOR ANGLES 36D	\$255.00	38.00%	\$158.10
GANGLE-5-42	5BAY GRK FLOOR ANGLES,42D	\$276.00	38.00%	\$171.12
GCC-40-30	40SP,30D GRK CABLE CHASE	\$243.00	38.00%	\$150.66
GCC-40-36	40SP,36D GRK CABLE CHASE	\$254.00	38.00%	\$157.48
GCC-40-42	40SP,42D GRK CABLE CHASE	\$265.00	38.00%	\$164.30
GCC-44-24	44SP,24D GRK CABLE CHASE	\$256.00	38.00%	\$158.72
GCC-44-30	44SP,30D GRK CABLE CHASE	\$266.00	38.00%	\$164.92
GCC-44-36	44SP,36D GRK CABLE CHASE	\$277.00	38.00%	\$171.74
GCC-44-42	44SP,42D GRK CABLE CHASE	\$292.00	38.00%	\$181.04
GCC-48-24	48SP,24D GRK CABLE CHASE	\$259.00	38.00%	\$160.58
GCC-48-36	48SP,36D GRK CABLE CHASE	\$289.00	38.00%	\$179.18
GCC-48-42	48SP,42D GRK CABLE CHASE	\$294.00	38.00%	\$182.28
GCC-52-24	52SP,24D GRK CABLE CHASE	\$286.00	38.00%	\$177.32
GCC-52-30	52SP,30D GRK CABLE CHASE	\$303.00	38.00%	\$187.86
GCC-52-36	52SP,36D GRK CABLE CHASE	\$312.00	38.00%	\$193.44
GCC-52-42	52SP,42D GRK CABLE CHASE	\$339.00	38.00%	\$210.18
GCFRD-48	48SP,CUPBOARD F/R GRK DR	\$773.00	38.00%	\$479.26
GCFRD-52	52SP,CUPBOARD F/R GRK DR	\$815.00	38.00%	\$505.30
GCLVFRD-40	40SP,LG PERF SPLIT F/R DR	\$935.00	38.00%	\$579.70
GCLVFRD-44	44SP,LG PERF SPLIT F/R DR	\$963.00	38.00%	\$597.06
GCLVFRD-48	48SP,LG PERF SPLIT F/R DR	\$992.00	38.00%	\$615.04
GCLVFRD-52	52SP,LG PERF SPLIT F/R DR	\$1,023.00	38.00%	\$634.26
GFRD-40	40SP,SOLID F/R GRK DOOR	\$342.00	38.00%	\$212.04
GFRD-44	44SP,SOLID F/R GRK DOOR	\$355.00	38.00%	\$220.10
GFRD-48	48SP,SOLID F/R GRK DOOR	\$364.04	38.00%	\$225.70
GFRD-52	52SP,SOLID F/R GRK DOOR	\$380.00	38.00%	\$235.60
GK-1X7G	1X7 GLANDGROMMET KIT 4PCS	\$66.00	38.00%	\$40.92
GK-3G	3"GLAND GROMMET KIT 4PCS	\$62.00	38.00%	\$38.44
GK4	4"GROMMET KIT,4PCS	\$60.00	38.00%	\$37.20
GK-4G	4"GLAND GROMMET KIT,4PCS	\$68.00	38.00%	\$42.16
GLVFRD-40	40SP LG PERF F/R GRK DOOR	\$622.00	38.00%	\$385.64
GLVFRD-44	44SP LG PERF F/R GRK DOOR	\$642.00	38.00%	\$398.04

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
GLVFRD-44-WT	44SP LG PERF F/R GRK DOOR	\$738.00	38.00%	\$457.56
GLVFRD-48	48SP LG PERF F/R GRK DOOR	\$660.00	38.00%	\$409.20
GLVFRD-52	52SP LG PERF F/R GRK DOOR	\$681.00	38.00%	\$422.22
GR-30	30"ROLL GROMMET MATERIAL	\$50.00	38.00%	\$31.00
GRK-40-24HLRD	40SP,24DP GRK W/HBARS,LRD	\$1,273.00	38.00%	\$789.26
GRK-40-30HLRD	40SP,30"DPGRKW/HORIZ.BARS	\$1,354.00	38.00%	\$839.48
GRK-40-36HLRD	40SP,36D GRK W/HBARS,LRD	\$1,478.00	38.00%	\$916.36
GRK-40-42HLRD	40SP,42D GRK W/HBARS,LRD	\$1,541.00	38.00%	\$955.42
GRK-44-24HLRD	44SP,24D GRK W/HBARS,LRD	\$1,369.00	38.00%	\$848.78
GRK-44-30HLRD	44SP,30"D GRK W/HBARS,LRD	\$1,455.00	38.00%	\$902.10
GRK-44-36HLRD	44SP,36D GRK W/HBARS,LRD	\$1,586.00	38.00%	\$983.32
GRK-44-36HLRD-WT	44SP,36D GRK W/HBARS,LRD	\$1,822.00	38.00%	\$1,129.64
GRK-44-42HLRD	44SP/42D GRK HORIZBAR LRD	\$1,730.00	38.00%	\$1,072.60
GRK-48-24HLRD	48SP,24D GRK W/HBARS,LRD	\$1,395.00	38.00%	\$864.90
GRK-48-30HLRD	48SP,30D GRK W/HBARS,LRD	\$1,549.00	38.00%	\$960.38
GRK-48-36HLRD	48SP,36D GRK W/H.BARS,LRD	\$1,699.00	38.00%	\$1,053.38
GRK-48-42HLRD	48SP,42D GRK W/HBARS,LRD	\$1,829.00	38.00%	\$1,133.98
GRK-4FT30	30DP,GRK 4" FAN TOP	\$135.00	38.00%	\$83.70
GRK-4FT30-944822	4"FAN TOP 30"D 4 FAN/GDS	\$43.00	38.00%	\$26.66
GRK-4FT36	36"DP GRK 4"FAN TOP	\$165.00	38.00%	\$102.30
GRK-52-24HLRD	52SP,24D GRK W/HBARS,LRD	\$1,597.00	38.00%	\$990.14
GRK-52-30HLRD	52SP,30D GRK W/H.BARS,LRD	\$1,699.00	38.00%	\$1,053.38
GRK-52-36HLRD	52SP,36D GRK W/H.BARS,LRD	\$1,872.00	38.00%	\$1,160.64
GRK-52-42HLRD	52SP,42D GRK W/HBARS,LRD	\$2,007.00	38.00%	\$1,244.34
GRK-ISO	ISO KIT FOR GRK	\$70.00	38.00%	\$43.40
GRK-LVT24	24DP,GRK LG PERF VENT TOP	\$240.00	38.00%	\$148.80
GRK-LVT30	30DP,GRK LG PERF VENT TOP	\$296.00	38.00%	\$183.52
GRK-LVT36	36DP,GRK LG PERF VENT TOP	\$296.00	38.00%	\$183.52
GRK-LVT42	42DP,GRK LG PERF VENT TOP	\$313.00	38.00%	\$194.06
GRK-RR44	44SP GRK ADD'L RAIL,PR	\$150.00	38.00%	\$93.00
GRK-RR44-1224	44SP GRK 12-24 RAIL,PR	\$144.00	38.00%	\$89.28
GRK-RR48	48SP GRK ADD'L RAIL,PR	\$163.00	38.00%	\$101.06
GRK-RR52	RACK RAIL KIT FOR GRK-52	\$178.00	38.00%	\$110.36
GRK-RR52-1224	52SP GRK 12-24 RAIL,PR	\$171.00	38.00%	\$106.02
GRK-RR-S40	40SP GRK 1032 SPLT RL,4PC	\$157.00	38.00%	\$97.34
GRK-RR-S44	44SP GRK 1032 SPLT RL,4PC	\$166.00	38.00%	\$102.92
GRK-RR-S48	48SP GRK 1032 SPLT RL,4PC	\$182.00	38.00%	\$112.84
GRK-ST24	24DP,GRK SOLID TOP	\$120.00	38.00%	\$74.40
GRK-ST30	30DP,GRK SOLID TOP	\$135.00	38.00%	\$83.70
GRK-ST36	36DP,GRK SOLID TOP	\$165.00	38.00%	\$102.30
GUARD	4-1/2 FAN GUARD	\$9.00	38.00%	\$5.58
GUARD-10	10 FAN GUARD	\$56.00	38.00%	\$34.72
GUARD-6	HAMBURGER STYLE GUARD,6"	\$23.00	38.00%	\$14.26
HANG-MMR10	HANG BRACKET MMR 10U	\$93.00	38.00%	\$57.66
HANG-MMR12	HANG BRACKET MMR 12U	\$110.00	38.00%	\$68.20
HANG-MMR16	HANG BRACKET MMR 16U	\$136.00	38.00%	\$84.32
HANG-MMR18	HANG BRACKET MMR 18U	\$153.00	38.00%	\$94.86
HBL1	1SP FLAT ANOD.ALUM.BLANK	\$26.00	38.00%	\$16.12

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
HBL2	2SP FLAT ANOD.ALUM.BLANK	\$32.00	38.00%	\$19.84
HBL3	3SP FLAT ANOD.ALUM.BLANK	\$43.00	38.00%	\$26.66
HBL4	4SP FLAT ANOD.ALUM.BLANK	\$54.00	38.00%	\$33.48
HBL5	5SP FLAT ANOD.ALUM.BLANK	\$60.00	38.00%	\$37.20
HBL6	6SP FLAT ANOD.ALUM.BLANK	\$65.00	38.00%	\$40.30
HCM-1	1SP HORIZ CBL MGR MICRO C	\$42.00	38.00%	\$26.04
HCM-1D	1SP HORIZ CABLE MGR D-RIN	\$51.00	38.00%	\$31.62
HCM-1DR	1SP CBL MGR FRONT&REAR D-	\$63.00	38.00%	\$39.06
HCM-1DV	1SP HORIZ CBL MGR D&VERT	\$54.00	38.00%	\$33.48
HCM-1V	1SP HORIZ CBLMGR CLIPS/V.	\$54.00	38.00%	\$33.48
HCM-2D	2SP HORIZ CABLE MGR D-RIN	\$54.00	38.00%	\$33.48
HCM-2DR	2SP CBL MGR FRONT&REAR D-	\$69.00	38.00%	\$42.78
HCM-2DV	2SP HORIZ CBL MGR D&VERT	\$59.00	38.00%	\$36.58
HCT-1	1SP HORIZONTAL CABLE CHAN	\$41.00	38.00%	\$25.42
HCT-2	2SP HORIZONTAL CABLE CHAN	\$50.00	38.00%	\$31.00
HDR-4	HORIZ CABLE DIST RACK 2SP	\$801.00	38.00%	\$496.62
HDR-9	HORIZ RACK,4U+5U,36D	\$921.00	38.00%	\$571.02
HDR-9X	HORIZ RACK,4U+5U,42D	\$1,048.00	38.00%	\$649.76
HDR-FAN	HDR-4 FAN OPTION	\$118.00	38.00%	\$73.16
HG	100PC,10-32 RUST RST SCW	\$79.00	38.00%	\$48.98
HG500	500PC,10-32 RUST RST SCW	\$308.00	38.00%	\$190.96
HHCM-1	1SP HINGED HORIZ CBL MGR	\$69.00	38.00%	\$42.78
HHCM-2	2SP HINGED HORIZ CABLEMGR	\$77.00	38.00%	\$47.74
HM	100PC,10-32 PREM PHIL SCW	\$79.00	38.00%	\$48.98
HM500	500PC,10-32 PREM PHIL SCW	\$308.00	38.00%	\$190.96
HP	100PC 10-32 RACK SCREWS W	\$32.00	38.00%	\$19.84
HP-24	100PC 12-24 RACK SCREWS W	\$37.00	38.00%	\$22.94
HP24-500	500PC 12-24 SCREW W/WASH	\$177.00	38.00%	\$109.74
HP500	500PC 10-32 SCREW W/CAPT.	\$150.00	38.00%	\$93.00
HP-6MM	100PC 6MM RACK SCREWS, BL	\$62.00	38.00%	\$38.44
HPL-SAMPLE14	HPL SAMPLE BOX 2014	\$87.00	38.00%	\$53.94
HPM-1	1SP WALLMNT HINGED PANEL	\$50.00	38.00%	\$31.00
HPM-2	2SP WALLMNT HINGED PANEL	\$70.00	38.00%	\$43.40
HPM-4	4SP WALLMNT HINGED PANEL	\$83.00	38.00%	\$51.46
HPM-4-915	4SP ADJUST HPM 9"-15"	\$156.00	38.00%	\$96.72
HPM-6	6SP WALLMNT HINGED PANEL	\$98.00	38.00%	\$60.76
HPM-6-915	6SP ADJUST HPM,9"-15"	\$165.00	38.00%	\$102.30
HPM-8-915	8SP ADJUST HPM,9"-15"	\$177.00	38.00%	\$109.74
HPM-LID	HPM SERIES OPTIONAL TOP C	\$49.00	38.00%	\$30.38
HPMP	50PC HP MASTER PACK	\$1,224.00	38.00%	\$758.88
HPQ	100PC 10-32X3/8 RK SCREWS	\$32.00	38.00%	\$19.84
HPQ-500	500PC 10-32X3/8 RK SCREWS	\$154.00	38.00%	\$95.48
HPS	25PC 10-32 RACK SCREWS W/	\$8.00	38.00%	\$4.96
HPSMP	25PC HPS MASTER PACK	\$176.00	38.00%	\$109.12
HRBL1	1 UNIT WIDTH HALF RACK BL	\$15.00	38.00%	\$9.30
HRBL2	2 UNIT WIDTH HALF RACK BL	\$20.00	38.00%	\$12.40
HR-EVT1	1SP,8.75"W,ALUM VT,BLK	\$16.00	38.00%	\$9.92
HRF-1214	12SP,14DP,HALF(8.75"W)RK	\$376.00	38.00%	\$233.12

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
HRF-814	8SP,14DP,HAL(8.75"W)RK	\$358.00	38.00%	\$221.96
HR-QBP-1	QUIET 1 BLWR 1/2 RACK PNL	\$301.00	38.00%	\$186.62
HR-UMS1-11.5	1SP,11.5"DP,8.75"W U-SH	\$81.00	38.00%	\$50.22
HR-UMS1-3.5	1/2RK,1SP SHELF,3.5"D	\$58.00	38.00%	\$35.96
HR-UMS1-5.5	1SP,5.5"DP,8.75"W U-SH	\$66.00	38.00%	\$40.92
HS	100PC 10-32 SQUARE DRIVE	\$41.00	38.00%	\$25.42
HSK	100PC 10-32 SQDRIVE W/PIN	\$51.00	38.00%	\$31.62
HTX	50PC 10-32 STAR POST SCRE	\$25.00	38.00%	\$15.50
HUBTS-CASTER	HUBTS,CASTER KIT	\$112.24	38.00%	\$69.59
HUBTS-CM-TB	HUBTS,CAMERA MT, TOP,BOT	\$112.36	38.00%	\$69.66
HUBTS-RCP-WHITE	HUBTS,REARCOVER,PLX,WHITE	\$339.00	38.00%	\$210.18
HUBTS-TOWER5-BKT	HUBTS,TOWER,5FT,BLACKTLAM	\$1,165.50	38.00%	\$722.61
HUBTS-TOWER5-WHT	HUBTS,TOWER,5FT,WHITETLAM	\$1,165.50	38.00%	\$722.61
HW100	100PC 10-32 SCREW W/CAPT.	\$42.00	38.00%	\$26.04
HW4	4PK 10-32 SCREW W/WASH	\$2.00	38.00%	\$1.24
HW500	500PC 10-32 SCREW W/CAPT.	\$196.00	38.00%	\$121.52
IBGR-276FT	INT'L BGR 276CFM FAN TOP	\$504.00	38.00%	\$312.48
IBGR-276FT-FC	INT'L 276CFM FAN TOP W/FC	\$549.00	38.00%	\$340.38
IBGR-552FT	INT'L BGR 552CFM FAN TOP	\$671.00	38.00%	\$416.02
IBGR-552FT-FC	INT'L 552CFM FAN TOP W/FC	\$720.00	38.00%	\$446.40
IBRRF45AL	INKJET,RR,ALUM,RRF,45SP	\$51.00	38.00%	\$31.62
IC5-FF27-1	INTL C5 FRAME,27D,1 BAY	\$1,681.00	38.00%	\$1,042.22
IC5-FF27-2	INTL C5 FRAME,27D,2 BAY	\$2,109.00	38.00%	\$1,307.58
IC5-FF27-3	INTL C5 FRAME,27D,3 BAY	\$2,653.00	38.00%	\$1,644.86
IC5-FF31-1	INTL C5 FRAME,31D,1 BAY	\$1,815.00	38.00%	\$1,125.30
IC5-FF31-2	INTL C5 FRAME,31D,2 BAY	\$2,271.00	38.00%	\$1,408.02
IC5-FF31-3	INTL C5 FRAME,31D,3 BAY	\$2,833.00	38.00%	\$1,756.46
ICAB-COOL	INTERN CABINET COOL SYS	\$151.00	38.00%	\$93.62
ICAB-COOL-2	INTL CAB COOL SYSTEM,DUAL	\$263.00	38.00%	\$163.06
ICAB-COOL50	INTL CABINET COOL 50CFM	\$307.00	38.00%	\$190.34
ICLS-COOL-1	INT CLOSET COOL	\$342.00	38.00%	\$212.04
ICLS-COOL-2	INT CLOSET COOL	\$451.00	38.00%	\$279.62
ICOMP-COOL	INTERNATIONAL COMP COOL	\$79.00	38.00%	\$48.98
ICOMP-COOL-3	INTERNAT COMP COOL 3 FAN	\$249.00	38.00%	\$154.38
ICOMP-COOL50	INTL COMP COOL 50CFM	\$306.00	38.00%	\$189.72
ICOMP-COOL50P	INTL COMPCOOL50 PLATFORM	\$415.00	38.00%	\$257.30
ICOMP-COOL-E	INT COMP-COOL EXPANSION	\$73.00	38.00%	\$45.26
IDCFANKIT-4	INTL BRK FAN KIT 4 FANS	\$189.00	38.00%	\$117.18
IDF-ARB-24	RAIL BRKT EXTEN FOR IDF	\$69.00	38.00%	\$42.78
IDF-TM-1224BK	12SP TRUSS MNTD,24"D ENCL	\$1,237.00	38.00%	\$766.94
IDF-TM-1224-WT	12SP TRUSS MNTD,24"D ENCL	\$1,367.00	38.00%	\$847.54
IDF-TM-1624BK	16SP TRUSS MNTD,24"D ENCL	\$1,317.00	38.00%	\$816.54
IDF-TM-1624-WT	16SP TRUSS MNTD,24"D ENCL	\$1,162.00	38.00%	\$720.44
IEC-120X1	1-PACK 12",TWIST IEC	\$48.00	38.00%	\$29.76
IEC-12X100	100-PK 12",TWIST IEC	\$1,140.00	38.00%	\$706.80
IEC-12X20	20-PK 12",TWIST IEC	\$321.00	38.00%	\$199.02
IEC-12X20-90L	20PK 12"TWIST LEFT NEMA	\$571.00	38.00%	\$354.02
IEC-12X20-90R	20PK 12"TWIST RIGHT NEMA	\$571.00	38.00%	\$354.02

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
IEC-12X20-RED	20-PK 12",TWIST IEC,RED	\$380.00	38.00%	\$235.60
IEC-12X20SC	20PK 12"TW SAT/CBL CORD	\$314.00	38.00%	\$194.68
IEC-12X4	4-PACK 12",TWIST IEC	\$68.00	38.00%	\$42.16
IEC-144X1	1-PACK 144",TWIST IEC	\$60.00	38.00%	\$37.20
IEC-180X1	1-PACK 180",TWIST IEC	\$71.00	38.00%	\$44.02
IEC-18X100	100-PK 18",TWIST IEC	\$1,235.00	38.00%	\$765.70
IEC-18X20	20-PK 18",TWIST IEC	\$350.00	38.00%	\$217.00
IEC-18X20-90L	20PK 18"TWIST LEFT NEMA	\$593.00	38.00%	\$367.66
IEC-18X20-90R	20PK 18"TWIST RIGHT NEMA	\$593.00	38.00%	\$367.66
IEC-18X20-RED	20-PK 18",TWIST IEC,RED	\$395.00	38.00%	\$244.90
IEC-18X20SC	20PK 18"TW SAT/CBL CORD	\$331.00	38.00%	\$205.22
IEC-18X4	4-PACK 18",TWIST IEC	\$73.00	38.00%	\$45.26
IEC-240X1	1-PACK 240",TWIST IEC	\$94.00	38.00%	\$58.28
IEC-24X100	100-PK 24",TWIST IEC	\$1,403.00	38.00%	\$869.86
IEC-24X20	20-PK 24",TWIST IEC	\$380.00	38.00%	\$235.60
IEC-24X20-90L	20PK 24"TWIST LEFT NEMA	\$630.00	38.00%	\$390.60
IEC-24X20-90R	20PK 24"TWIST RIGHT NEMA	\$630.00	38.00%	\$390.60
IEC-24X20-RED	20-PK 24",TWIST IEC,RED	\$421.00	38.00%	\$261.02
IEC-24X20SC	20PK 24"TW SAT/CBL CORD	\$347.00	38.00%	\$215.14
IEC-24X4	4-PACK 24",TWIST IEC	\$81.00	38.00%	\$50.22
IEC-300X1	1-PACK 300",TWIST IEC	\$105.00	38.00%	\$65.10
IEC-36X100	100-PK 36",TWIST IEC	\$1,509.00	38.00%	\$935.58
IEC-36X20	20-PK 36",TWIST IEC	\$439.00	38.00%	\$272.18
IEC-36X20-90L	20PK 36"TWIST LEFT NEMA	\$678.00	38.00%	\$420.36
IEC-36X20-90R	20PK 36"TWIST RIGHT NEMA	\$678.00	38.00%	\$420.36
IEC-36X20-RED	20-PK 36",TWIST IEC,RED	\$453.00	38.00%	\$280.86
IEC-36X20SC	20PK 36"TW SAT/CBL CORD	\$364.00	38.00%	\$225.68
IEC-36X4	4-PACK 36",TWIST IEC	\$92.00	38.00%	\$57.04
IEC-48X100	100-PK 48",TWIST IEC	\$1,607.00	38.00%	\$996.34
IEC-48X20	20-PK 48",TWIST IEC	\$655.00	38.00%	\$406.10
IEC-48X20-90L	20PK 48"TWIST LEFT NEMA	\$982.00	38.00%	\$608.84
IEC-48X20-90R	20PK 48"TWIST RIGHT NEMA	\$982.00	38.00%	\$608.84
IEC-48X20-RED	20-PK 48",TWIST IEC,RED	\$655.00	38.00%	\$406.10
IEC-48X20SC	20PK 48"TW SAT/CBL CORD	\$552.00	38.00%	\$342.24
IEC-6X100	100-PK 6",TWIST IEC	\$964.00	38.00%	\$597.68
IEC-6X20	20-PK 6",TWIST IEC	\$293.00	38.00%	\$181.66
IEC-6X20-90L	20PK 6"TWIST LEFT NEMA	\$481.00	38.00%	\$298.22
IEC-6X20-90R	20PK 6"TWIST RIGHT NEMA	\$481.00	38.00%	\$298.22
IEC-6X20-RED	20-PK 6",TWIST IEC,RED	\$321.00	38.00%	\$199.02
IEC-6X20SC	20PK 6"TW CAT/CBL CORD	\$260.00	38.00%	\$161.20
IEC-6X4	4-PACK 6",TWIST IEC	\$63.00	38.00%	\$39.06
IEC-72X1	1-PACK 72",TWIST IEC	\$30.00	38.00%	\$18.60
IEC-96X1	1-PACK 96",TWIST IEC	\$39.00	38.00%	\$24.18
IFAN2-DC	INTL (2) 4" DC FANS	\$99.00	38.00%	\$61.38
IFANPNL-2DC	INTL FAN PNL,(2)DC FANS	\$129.00	38.00%	\$79.98
IFANTOP-138DC	INTL FAN TOP,138CFM,DC	\$139.00	38.00%	\$86.18
IFTA-3	220V FANTRAY,ADJ,3 FAN	\$488.00	38.00%	\$302.56
IFTA-6	220V FANTRAY,ADJ,6 FAN	\$616.00	38.00%	\$381.92

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
IKO-AWFP2	INTL FAN KIT,5.25"LKO	\$203.00	38.00%	\$125.86
IL5-FLATFR-23LDW	IL5 FLAT FRAME,LD,LW23W	\$1,718.00	38.00%	\$1,065.16
IL5-FLATFR-33LDW	IL5 FLAT FRAME,LD,LW33W	\$1,748.00	38.00%	\$1,083.76
IL5-FLATFR-43LDW	IL5 FLAT FRAME,LD,LW43W	\$1,934.00	38.00%	\$1,199.08
IL5-FLATFR-WS23	INTL L5 LECT FLT FR WS23	\$1,980.00	38.00%	\$1,227.60
IL5-FLATFR-WS33	INTL L5 LECT FLT FR WS33	\$2,097.00	38.00%	\$1,300.14
IL5-TURFR-23LDW	IL5 TURRET FRAME,LD,LW23W	\$2,125.00	38.00%	\$1,317.50
IL5-TURFR-33LDW	IL5 TURRET FRAME,LD,LW33W	\$2,301.00	38.00%	\$1,426.62
IL5-TURFR-43LDW	IL5 TURRET FRAME,LD,LW43W	\$2,569.00	38.00%	\$1,592.78
IL5-TURFR-WS23	INTL L5 LECT TUR FR WS23	\$2,362.00	38.00%	\$1,464.44
IL5-TURFR-WS33	INTL L5 LECT TUR FR WS33	\$2,508.00	38.00%	\$1,554.96
IMFR-FANKIT-2	INTL MFR DC 2FAN KIT W PS	\$130.00	38.00%	\$80.60
IQBP-2	INTL QT 2 BLWR PNL 1SP BL	\$500.00	38.00%	\$310.00
IQBP-2A	INTL QT 2 BLWR PNL 1SP AN	\$547.00	38.00%	\$339.14
IRCS-1824	18U/610MMD,CONFIGURED RK	\$784.00	38.00%	\$486.08
IRCS-2724	27U/610MMD,CONFIGURED RK	\$1,008.00	38.00%	\$624.96
IRCS-3524	35U/610MMD,CONFIGURED RK	\$1,455.00	38.00%	\$902.10
IRCS-4224	42U/610MMD,CONFIGURED RK	\$1,681.00	38.00%	\$1,042.22
IRFR-CABCOOL50	INTL RFR CABCOOL 50 PNL	\$367.00	38.00%	\$227.54
ISO-1	POLY-CARB RACK ISOLATION	\$46.00	38.00%	\$28.52
ISOCTR-5R-208-2	5KV RKMT 2STGSRG 2HW 208V	\$5,917.00	38.00%	\$3,668.54
ISOCTR-5R-208-NS	5KVA RKMT LOAD CTR 208V	\$4,675.00	38.00%	\$2,898.50
ISOCTR-5R-240-2	5KV RKMT 2STGSRG 2HW 240V	\$5,917.00	38.00%	\$3,668.54
ISOCTR-5R-240-NS	5KVA RMKT LOAD CTR 240V	\$4,675.00	38.00%	\$2,898.50
ISO-KOP	RACK ISOLATION PANEL	\$51.00	38.00%	\$31.62
ISRK-12BK	12SP,SLOPED RACK,BLACK	\$981.00	38.00%	\$608.22
ISRK-12GY	12SP,SLOPED RK,INTEG DOOR	\$1,142.00	38.00%	\$708.04
IUQFP-2	INT ULTRA QFP 2 FAN LED	\$450.00	38.00%	\$279.00
IUQFP-2D	INT 2FAN UTIL QFP BLK	\$774.00	38.00%	\$479.88
IUQFP-4	INT ULTRA QFP 4 FAN LED	\$508.00	38.00%	\$314.96
IUQFP-4D	INT ULTRA QFP 4 FAN DSPLY	\$829.00	38.00%	\$513.98
IUQFP-4DRA	INT 4FAN ULT QFP ANOD	\$844.00	38.00%	\$523.28
IUQFP-4RA	INT'L UQFP-4RA	\$522.00	38.00%	\$323.64
J-12X6	12 JUMPERS - 6 PACK	\$131.00	38.00%	\$81.22
J-24X6	24 JUMPERS - 6 PACK	\$147.00	38.00%	\$91.14
J-72X6	72 JUMPERS - 6 PACK	\$168.00	38.00%	\$104.16
JDC-12X18	JUMPER,12VOLT,DC,18",PAIR	\$15.00	38.00%	\$9.30
JMS-12X6	MPR MASTER/SLAVE JUMPER	\$146.00	38.00%	\$90.52
KB-SS	RACKMOUNT KEYBOARD TRAY	\$312.00	38.00%	\$193.44
KDB	KD SHELF BOTTOM 15-1/2 DE	\$51.00	38.00%	\$31.62
KDB-14	KD SHELF BOTTOM 14 DEEP	\$46.00	38.00%	\$28.52
KDB-17.5	KD SHELF BOTTOM 17-1/2DEE	\$59.00	38.00%	\$36.58
KDB-20.5	KD SHELF BOTTOM 20-1/2DEE	\$64.00	38.00%	\$39.68
KDE2	PAIR 2SP EARS 15-1/2DEEP	\$57.00	38.00%	\$35.34
KDE2S	PAIR 2SP SHORT EARS 11-1/	\$55.00	38.00%	\$34.10
KDE3	PAIR 3SP EARS 15-1/2DEEP	\$60.00	38.00%	\$37.20
KDE3S	PAIR 3SP SHORT EARS 11-1/	\$57.00	38.00%	\$35.34
KDE4	PAIR 4SP EARS 15-1/2DEEP	\$62.00	38.00%	\$38.44

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
KDE4S	PAIR 4SP SHORT EARS 11-1/	\$59.00	38.00%	\$36.58
KDE5	PAIR 5SP EARS 15.5"DP	\$65.00	38.00%	\$40.30
KDE6	PAIR 6SP EARS 15.5"DP	\$67.00	38.00%	\$41.54
K-DEC	REMOTE KEYSWITCH DECOR MT	\$118.00	38.00%	\$73.16
KEY-1	KEYSTONE (1) PORT UCP PNL	\$18.00	38.00%	\$11.16
KEY-1333	FRONT/REAR DOOR KEY	\$5.00	38.00%	\$3.10
KEY-2	KEYSTONE (2) PORT UCP PNL	\$18.00	38.00%	\$11.16
KEY-4	KEYSTONE (4) PORT UCP PNL	\$18.00	38.00%	\$11.16
KEY-6	KEYSTONE (6) PORT UCP PNL	\$18.00	38.00%	\$11.16
KO-AWFP2	ASSM FAN KIT FOR 5.25"LKO	\$203.00	38.00%	\$125.86
KO-CRD-FAN	4"FAN W/GUARD FOR CRD DR	\$210.00	38.00%	\$130.20
KO-CRD-VT	4 GUARDS W/HDW FOR CRD DR	\$36.00	38.00%	\$22.32
KO-FILTER3	FILTER KIT FOR 5.25" LKO	\$74.00	38.00%	\$45.88
KO-VT3	VENT KIT FOR 5.25" LKO	\$49.00	38.00%	\$30.38
KO-WSB3	3SP BLANK PANEL FOR LKO	\$49.00	38.00%	\$30.38
KYLK	KEYLOCK OPTION FOR UD SER	\$30.00	38.00%	\$18.60
L2-FLIPSHELF-GC	L2 FLIPSHELF,21WIDE,GC	\$225.00	38.00%	\$139.50
L2-FLIPSHELF-GE	L2 FLIPSHELF,21WIDE,GE	\$212.00	38.00%	\$131.44
L2-FLIPSHELF-KM	L2 FLIPSHELF,21WIDE,KM	\$212.00	38.00%	\$131.44
L2LDC2CCMGC	L2 LECTERN,28W25D,C,GC	\$2,038.00	38.00%	\$1,263.56
L2LDC2CCMGE	L2 LECTERN,28W25D,C,GE	\$2,038.00	38.00%	\$1,263.56
L2LDC2CCMKM	L2 LECTERN,28W25D,C,KM	\$2,038.00	38.00%	\$1,263.56
L2LDC2FCMGC	L2 LECTERN,28W25D,CF,GC	\$2,242.00	38.00%	\$1,390.04
L2LDC2FCMGE	L2 LECTERN,28W25D,CF,GE	\$2,242.00	38.00%	\$1,390.04
L2LDC2FCMKM	L2 LECTERN,28W25D,CF,KM	\$2,242.00	38.00%	\$1,390.04
L5-CLOCKTIMER4	L5 CLOCK TIMER 4 INCH	\$579.00	38.00%	\$358.98
L5-DCD23	L5 DOC CAM DRAWER,23IN	\$218.00	38.00%	\$135.16
L5-FLATFR-23LDW	L5 FLAT FRAME,LD,LW23W	\$1,965.00	38.00%	\$1,218.30
L5-FLATFR-33LDW	L5 FLAT FRAME,LD,LW33W	\$2,401.00	38.00%	\$1,488.62
L5-FLATFR-43LDW	L5 FLAT FRAME,LD,LW43W	\$2,646.00	38.00%	\$1,640.52
L5-FLATFR-WS23	L5 LCTRN FLT FRAME WS 23W	\$2,060.00	38.00%	\$1,277.20
L5-FLATFR-WS33	L5 LCTRN FLT FRAME WS 33W	\$2,559.00	38.00%	\$1,586.58
L5-FLATFR-WS43	L5 LCTRN FLT FRAME WS 43W	\$2,808.00	38.00%	\$1,740.96
L5-FMHWS-23CB	L5 FLT MW,HW,WS23,CLSC BR	\$481.00	38.00%	\$298.22
L5-FMHWS-23SN	L5 FLT MW,HW,WS23,SAT NIC	\$481.00	38.00%	\$298.22
L5-FMHWS-33CB	L5 FLT MW,HW,WS33,CLSC BR	\$566.00	38.00%	\$350.92
L5-FMHWS-33SN	L5 FLT MW,HW,WS33,SAT NIC	\$583.00	38.00%	\$361.46
L5-FMHWS-43CB	L5 FLT MW,HW,WS43,CLSC BR	\$596.00	38.00%	\$369.52
L5-FMHWS-43SN	L5 FLT MW,HW,WS43,SAT NIC	\$596.00	38.00%	\$369.52
L5-FS-HA0	L5 LECT FLPSHLF,H,5TH AV	\$496.00	38.00%	\$307.52
L5-FS-HA1	L5 LECT FLPSHLF,H,AG ASH	\$496.00	38.00%	\$307.52
L5-FS-HA2	L5 LECT FLPSHLF,H,ADPT M	\$496.00	38.00%	\$307.52
L5-FS-HA3	L5 LECT FLPSHLF,H,ASIA N	\$496.00	38.00%	\$307.52
L5-FS-HA4	L5 LECT FLPSHLF,H,BEIGE	\$496.00	38.00%	\$307.52
L5-FS-HA5	L5 LECT FLPSHLF,H,BLACK	\$496.00	38.00%	\$307.52
L5-FS-HA6	L5 LECT FLPSHLF,H,BL LEN	\$511.00	38.00%	\$316.82
L5-FS-HA7	L5 LECT FLPSHLF,H,BR WHT	\$496.00	38.00%	\$307.52
L5-FS-HA8	L5 LECT FLPSHLF,H,CITADL	\$511.00	38.00%	\$316.82

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
L5-FS-HA9	L5 LECT FLPSHLF,H,EARTHW	\$496.00	38.00%	\$307.52
L5-FS-HB0	L5 LECT FLPSHLF,H,ESP PR	\$496.00	38.00%	\$307.52
L5-FS-HB1	L5 LECT FLPSHLF,H,FL GAU	\$496.00	38.00%	\$307.52
L5-FS-HB2	L5 LECT FLPSHLF,H,FNT PR	\$511.00	38.00%	\$316.82
L5-FS-HB3	L5 LECT FLPSHLF,H,GLM CH	\$496.00	38.00%	\$307.52
L5-FS-HB4	L5 LECT FLPSHLF,H,GREY	\$496.00	38.00%	\$307.52
L5-FS-HB5	L5 LECT FLPSHLF,H,HILINE	\$496.00	38.00%	\$307.52
L5-FS-HB6	L5 LECT FLPSHLF,H,LT BGE	\$496.00	38.00%	\$307.52
L5-FS-HB7	L5 LECT FLPSHLF,H,LIM MP	\$496.00	38.00%	\$307.52
L5-FS-HB8	L5 LECT FLPSHLF,H,MAMBO	\$511.00	38.00%	\$316.82
L5-FS-HB9	L5 LECT FLPSHLF,H,MONT W	\$496.00	38.00%	\$307.52
L5-FS-HC0	L5 LECT FLPSHLF,H,NEUT W	\$496.00	38.00%	\$307.52
L5-FS-HC1	L5 LECT FLPSHLF,H,OIL LO	\$511.00	38.00%	\$316.82
L5-FS-HC2	L5 LECT FLPSHLF,H,PCN WD	\$511.00	38.00%	\$316.82
L5-FS-HC3	L5 LECT FLPSHLF,H,PRL GR	\$496.00	38.00%	\$307.52
L5-FS-HC4	L5 LECT FLPSHLF,H,PRST W	\$496.00	38.00%	\$307.52
L5-FS-HC5	L5 LECT FLPSHLF,H,SHADOW	\$496.00	38.00%	\$307.52
L5-FS-HC6	L5 LECT FLPSHLF,H,SLV MT	\$511.00	38.00%	\$316.82
L5-FS-HC7	L5 LECT FLPSHLF,H,SM QUR	\$496.00	38.00%	\$307.52
L5-FS-HC8	L5 LECT FLPSHLF,H,STUDIO	\$496.00	38.00%	\$307.52
L5-FS-HC9	L5 LECT FLPSHLF,H,VRS AN	\$511.00	38.00%	\$316.82
L5-FS-HD0	L5 LECT FLPSHLF,H,WAL HT	\$496.00	38.00%	\$307.52
L5-FS-HD1	L5 LECT FLPSHLF,H,WEA AS	\$496.00	38.00%	\$307.52
L5-FS-HD2	L5 LECT FLPSHLF,H,WH AS	\$496.00	38.00%	\$307.52
L5-FS-HZ1	L5 LECT FLPSHLF,H,Z1 FOR	\$496.00	38.00%	\$307.52
L5-FS-TAS	L5 LECT FLPSHLF,T,AUBST	\$480.00	38.00%	\$297.60
L5-FS-TBA	L5 LECT FLPSHLF,T,BELAM	\$466.00	38.00%	\$288.92
L5-FS-TCN	L5 LECT FLPSHLF,T,CAF N	\$466.00	38.00%	\$288.92
L5-FS-TDS	L5 LECT FLPSHLF,T,DKSTON	\$480.00	38.00%	\$297.60
L5-FS-TFN	L5 LECT FLPSHLF,T,FENEL	\$480.00	38.00%	\$297.60
L5-FS-TFT	L5 LECT FLPSHLF,T,FROST	\$480.00	38.00%	\$297.60
L5-FS-TGA	L5 LECT FLPSHLF,T,GRASH	\$466.00	38.00%	\$288.92
L5-FS-TGS	L5 LECT FLPSHLF,T,GRSTON	\$466.00	38.00%	\$288.92
L5-FS-THN	L5 LECT FLPSHLF,T,HAZ M	\$480.00	38.00%	\$297.60
L5-FS-TIS	L5 LECT FLPSHLF,T,IBIS	\$466.00	38.00%	\$288.92
L5-FS-TNA	L5 LECT FLPSHLF,T,NAPA	\$466.00	38.00%	\$288.92
L5-FS-TNM	L5 LECT FLPSHLF,T,NAT M	\$480.00	38.00%	\$297.60
L5-FS-TNT	L5 LECT FLPSHLF,T,NIT T	\$480.00	38.00%	\$297.60
L5-FS-TPS	L5 LECT FLPSHLF,T,PEPRST	\$466.00	38.00%	\$288.92
L5-FS-TSA	L5 LECT FLPSHLF,T,SIENN	\$466.00	38.00%	\$288.92
L5-FS-TSE	L5 LECT FLPSHLF,T,SEQUO	\$480.00	38.00%	\$297.60
L5-FS-TSG	L5 LECT FLPSHLF,T,SHRK G	\$480.00	38.00%	\$297.60
L5-FS-TSL	L5 LECT FLPSHLF,T,SLATE	\$480.00	38.00%	\$297.60
L5-FS-TTW	L5 LECT FLPSHLF,T,TMBRWF	\$480.00	38.00%	\$297.60
L5-FS-V00	L5 LECT FLPSHLF,VN,NOIR S	\$611.00	38.00%	\$378.82
L5-FS-V01	L5 LECT FLPSHLF,VN,SC CHE	\$611.00	38.00%	\$378.82
L5-FS-V02	L5 LECT FLPSHLF,VN,DEM WA	\$611.00	38.00%	\$378.82
L5-FS-V03	L5 LECT FLPSHLF,VN,MNK CH	\$611.00	38.00%	\$378.82

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
L5-FS-V04	L5 LECT FLPSHLF,VN,SNDYMP	\$611.00	38.00%	\$378.82
L5-FS-V05	L5 LECT FLPSHLF,VN,CR SAP	\$611.00	38.00%	\$378.82
L5-FS-V06	L5 LECT FLPSHLF,VN,LATE W	\$611.00	38.00%	\$378.82
L5-FS-V07	L5 LECT FLPSHLF,VN,SEPIAW	\$611.00	38.00%	\$378.82
L5-FS-V08	L5 LECT FLPSHLF,VN,ASHNWA	\$611.00	38.00%	\$378.82
L5-FS-V09	L5 LECT FLPSHLF,VN,TITWAL	\$611.00	38.00%	\$378.82
L5KBB2SEHA0ZP001	L5PK,33W,TUR,SOT,H,A0,ZP	\$2,648.00	38.00%	\$1,641.76
L5KBB2SEHA0ZP002	L5PK,33W,TUR,SOT,H,A0,DZP	\$2,769.00	38.00%	\$1,716.78
L5KBB2SEHA3ZP001	L5PK,33W,TUR,SOT,H,A3,ZP	\$2,852.00	38.00%	\$1,768.24
L5KBB2SEHA3ZP002	L5PK,33W,TUR,SOT,H,A3,DZP	\$2,769.00	38.00%	\$1,716.78
L5KBB2SEHB3ZP001	L5PK,33W,TUR,SOT,H,B3,ZP	\$2,769.00	38.00%	\$1,716.78
L5KBB2SEHB3ZP002	L5PK,33W,TUR,SOT,H,B3,DZP	\$2,769.00	38.00%	\$1,716.78
L5KBB2SETASZP001	L5PK,33W,TUR,SOT,T,AS,ZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SETASZP002	L5PK,33W,TUR,SOT,T,AS,DZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SETNAZP001	L5PK,33W,TUR,SOT,T,NA,ZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SETNAZP002	L5PK,33W,TUR,SOT,T,NA,DZP	\$1,996.00	38.00%	\$1,237.52
L5KBB2SETNMZP001	L5PK,33W,TUR,SOT,T,NM,ZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SETNMZP002	L5PK,33W,TUR,SOT,T,NM,DZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SFHA0ZP001	L5PK,33W,FLT,SOT,H,A0,ZP	\$2,826.00	38.00%	\$1,752.12
L5KBB2SFHA0ZP002	L5PK,33W,FLT,SOT,H,A0,DZP	\$2,744.00	38.00%	\$1,701.28
L5KBB2SFHA3ZP001	L5PK,33W,FLT,SOT,H,A3,ZP	\$2,826.00	38.00%	\$1,752.12
L5KBB2SFHA3ZP002	L5PK,33W,FLT,SOT,H,A3,DZP	\$2,744.00	38.00%	\$1,701.28
L5KBB2SFHB3ZP001	L5PK,33W,FLT,SOT,H,B3,ZP	\$2,826.00	38.00%	\$1,752.12
L5KBB2SFHB3ZP002	L5PK,33W,FLT,SOT,H,B3,DZP	\$2,826.00	38.00%	\$1,752.12
L5KBB2SFTASZP001	L5PK,33W,FLT,SOT,T,AS,ZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SFTASZP002	L5PK,33W,FLT,SOT,T,AS,DZP	\$1,996.00	38.00%	\$1,237.52
L5KBB2SFTNAZP001	L5PK,33W,FLT,SOT,T,NA,ZP	\$2,056.00	38.00%	\$1,274.72
L5KBB2SFTNAZP002	L5PK,33W,FLT,SOT,T,NA,DZP	\$1,996.00	38.00%	\$1,237.52
L5KBB2SFTNMZP001	L5PK,33W,FLT,SOT,T,NM,ZP	\$1,996.00	38.00%	\$1,237.52
L5KBB2SFTNMZP002	L5PK,33W,FLT,SOT,T,NM,DZP	\$2,056.00	38.00%	\$1,274.72
L5KCB2SEHA0ZP002	L5PK,43W,TUR,SOT,H,A0,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SEHA3ZP001	L5PK,43W,TUR,SOT,H,A3,ZP	\$2,942.00	38.00%	\$1,824.04
L5KCB2SEHA3ZP002	L5PK,43W,TUR,SOT,H,A3,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SEHB3ZP001	L5PK,43W,TUR,SOT,H,B3,ZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SEHB3ZP002	L5PK,43W,TUR,SOT,H,B3,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SETASZP001	L5PK,43W,TUR,SOT,T,AS,ZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SETNAZP001	L5PK,43W,TUR,SOT,T,NA,ZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SETNAZP002	L5PK,43W,TUR,SOT,T,NA,DZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SETNMZP001	L5PK,43W,TUR,SOT,T,NM,ZP	\$2,103.00	38.00%	\$1,303.86
L5KCB2SETNMZP002	L5PK,43W,TUR,SOT,T,NM,DZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SFHA0ZP001	L5PK,43W,FLT,SOT,H,A0,ZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFHA0ZP002	L5PK,43W,FLT,SOT,H,A0,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFHA3ZP001	L5PK,43W,FLT,SOT,H,A3,ZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFHA3ZP002	L5PK,43W,FLT,SOT,H,A3,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFHB3ZP001	L5PK,43W,FLT,SOT,H,B3,ZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFHB3ZP002	L5PK,43W,FLT,SOT,H,B3,DZP	\$2,856.00	38.00%	\$1,770.72
L5KCB2SFTASZP001	L5PK,43W,FLT,SOT,T,AS,ZP	\$2,103.00	38.00%	\$1,303.86
L5KCB2SFTASZP002	L5PK,43W,FLT,SOT,T,AS,DZP	\$2,103.00	38.00%	\$1,303.86

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
L5KCB2SFTNAZP001	L5PK,43W,FLT,SOT,T,NA,ZP	\$2,103.00	38.00%	\$1,303.86
L5KCB2SFTNAZP002	L5PK,43W,FLT,SOT,T,NA,DZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SFTNMZP001	L5PK,43W,FLT,SOT,T,NM,ZP	\$2,166.00	38.00%	\$1,342.92
L5KCB2SFTNMZP002	L5PK,43W,FLT,SOT,T,NM,DZP	\$2,103.00	38.00%	\$1,303.86
L5-MK23-CB	L5 LCTR N MWK KT23,CLSC BR	\$269.00	38.00%	\$166.78
L5-RRKIT23	L5 RACKRAIL KIT,12RU,23	\$47.00	38.00%	\$29.14
L5-RRKIT3343	L5 RACKRAIL KIT,12RU,3343	\$47.00	38.00%	\$29.14
L5-SD7	L5 STORAGE DRAWER,7 IN	\$109.00	38.00%	\$67.58
L5-SHOC-XLR-S	L5 SHOCKMOUNT XLR MOUNT S	\$180.00	38.00%	\$111.60
L5-TABLETMT	L5 CLAMPING TABLET MOUNT	\$180.00	38.00%	\$111.60
L5-TASKLIGHT18	L5 TASK LIGHT,18"AC	\$310.00	38.00%	\$192.20
L5-TMHWS-23CB	L5 TUR MW,HW,WS23,CLSC BR	\$424.00	38.00%	\$262.88
L5-TMHWS-23SN	L5 TUR MW,HW,WS23,SAT NIC	\$424.00	38.00%	\$262.88
L5-TMHWS-33CB	L5 TUR MW,HW,WS33,CLSC BR	\$551.00	38.00%	\$341.62
L5-TMHWS-33SN	L5 TUR MW,HW,WS33,SAT NIC	\$568.00	38.00%	\$352.16
L5-TMHWS-43CB	L5 TUR MW,HW,WS43,CLSC BR	\$566.00	38.00%	\$350.92
L5-TMHWS-43SN	L5 TUR MW,HW,WS43,SAT NIC	\$566.00	38.00%	\$350.92
L5-TURFR-23LDW	L5 TURRET FRAME,LD,LW23W	\$2,738.00	38.00%	\$1,697.56
L5-TURFR-33LDW	L5 TURRET FRAME,LD,LW33W	\$3,203.00	38.00%	\$1,985.86
L5-TURFR-43LDW	L5 TURRET FRAME,LD,LW43W	\$3,425.00	38.00%	\$2,123.50
L5-TURFR-WS23	L5 LCTR N TUR FRAME WS 23W	\$2,847.00	38.00%	\$1,765.14
L5-TURFR-WS33	L5 LCTR N TUR FRAME WS 33W	\$3,376.00	38.00%	\$2,093.12
L5-TURFR-WS43	L5 LCTR N TUR FRAME WS 43W	\$3,603.00	38.00%	\$2,233.86
L5-WSF33-SL	L5 WS,33"W,FLAT,SLATE	\$752.00	38.00%	\$466.24
L7-10U-S-B	L7 STORAGE W 10RU PKG PWR	\$800.00	38.00%	\$496.00
L7-10U-S-U	L7 ST,W10RU PKG,UNASSEMBL	\$800.00	38.00%	\$496.00
L7-12U-B	L7 12RU RACK PKG	\$800.00	38.00%	\$496.00
L7-12U-U	L7 12RU RACK PKG,UNASSEMB	\$800.00	38.00%	\$496.00
L7-6U-DS-B	L7 DOC CAM W 6RU,STOR PWR	\$800.00	38.00%	\$496.00
L7-6U-DS-U	L7 DOC W6RU,ST PKG,UNASSE	\$800.00	38.00%	\$496.00
L7-8U-D-B	L7 DOC CAM W 8RU PWR	\$800.00	38.00%	\$496.00
L7-8U-D-U	L7 DOC W8RU PKG,UNASSEMBL	\$800.00	38.00%	\$496.00
L7-F61A-WD-SLHA7	L7 ADJ FR,WD,SIL,H,BW,ZP	\$11,227.00	38.00%	\$6,960.74
L7-F61A-WD-SLHB3	L7 ADJ FR,WD,SIL,H,GC,ZP	\$11,227.00	38.00%	\$6,960.74
L7-F61A-WD-SLHB9	L7 ADJ FR,WD,SIL,H,MW,ZP	\$11,227.00	38.00%	\$6,960.74
L7-TUR-C1060	L7 TURRET CONN,C1060 BZL	\$800.00	38.00%	\$496.00
L7-TUR-C760	L7 TURRET CONN,C760 BZL	\$800.00	38.00%	\$496.00
LACE	1PC CABLE LACE STRIP, 45S	\$36.00	38.00%	\$22.32
LACE12-2PK	CABLE LACE STRIP,12SP,2PK	\$30.00	38.00%	\$18.60
LACE12-C	CABLE LACE STRIP,12SP	\$13.00	38.00%	\$8.06
LACE-13-A	13SP,2"W,RND HOLE,LACER	\$16.00	38.00%	\$9.92
LACE-13-O-A	13SP,3.25"W,TIEPOST LACER	\$31.00	38.00%	\$19.22
LACE-13-OP	3-1/4"W,13SP,TIE PST,6PK	\$150.00	38.00%	\$93.00
LACE-13-OW	4-3/4"W,13SP,TIE PST,1PC	\$27.00	38.00%	\$16.74
LACE-13-OW-A	13SP,4.75",TIEPOST LACER	\$35.00	38.00%	\$21.70
LACE-13-OWP	4-3/4"W,13SP,TIE PST,6PK	\$171.00	38.00%	\$106.02
LACE-13P	2"W,13SP W/HOLES,6PK	\$85.00	38.00%	\$52.70
LACE18-2PK	CABLE LACE STRIP,18SP,2PK	\$37.00	38.00%	\$22.94

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
LACE18-C	CABLE LACE STRIP,18SP	\$19.00	38.00%	\$11.78
LACE21-2PK	CABLE LACE STRIP,21SP,2PK	\$40.00	38.00%	\$24.80
LACE21-C	CABLE LACE STRIP,21SP	\$21.00	38.00%	\$13.02
LACE-23-1P	1"W,23SP LACER BAR,6PK	\$246.00	38.00%	\$152.52
LACE-23-O-A	23SP,3.25"W,TIEPOST LACER	\$42.00	38.00%	\$26.04
LACE-23-OP	3-1/4"W,23SP,TIE PST,6PK	\$208.00	38.00%	\$128.96
LACE-23-OW-A	23SP,4.75",TIEPOST LACER	\$47.00	38.00%	\$29.14
LACE-23-OWP	4-3/4"W,23SP,TIE PST,6PK	\$233.00	38.00%	\$144.46
LACE27-2PK	CABLE LACE STRIP,27SP,2PK	\$48.00	38.00%	\$29.76
LACE27-C	CABLE LACE STRIP,27SP	\$26.00	38.00%	\$16.12
LACE35-2PK	CABLE LACE STRIP,35SP,2PK	\$59.00	38.00%	\$36.58
LACE35-C	CABLE LACE STRIP,35SP	\$30.00	38.00%	\$18.60
LACE-37-1-A	37SP,1"W,TIE SADDLE,LACER	\$35.00	38.00%	\$21.70
LACE-37-1P	6PC,37SPX1"STEEL LACE BAR	\$173.00	38.00%	\$107.26
LACE-37-1S-A	37SP,1"W,LACE W/TIE SDDL	\$63.00	38.00%	\$39.06
LACE-37-A	37SP,2"W,RND HOLE,LACER	\$35.00	38.00%	\$21.70
LACE-37L-A	37SP,3.5"LACE W/BRG LANCE	\$58.00	38.00%	\$35.96
LACE-37LP	6PC,37SPX3.5"LACE W/BRDLN	\$290.00	38.00%	\$179.80
LACE-37-O-A	37SP,3.25"W,TIEPOST LACER	\$53.00	38.00%	\$32.86
LACE-37-OP	64-3/4"H,3-1/4"W SLT LCR	\$267.00	38.00%	\$165.54
LACE-37-OW-A	37SP,4.75",TIEPOST LACER	\$62.00	38.00%	\$38.44
LACE-37-OWP	64-3/4"H,4-3/4"W SLT LCR	\$311.00	38.00%	\$192.82
LACE-37P	6PC,37SP CABLE LACE STRIP	\$173.00	38.00%	\$107.26
LACE-40-O-A	40SP,3.25"W,TIEPOST LACER	\$56.00	38.00%	\$34.72
LACE-40-OP	70"H,3-1/4"W SLOT LACER	\$279.00	38.00%	\$172.98
LACE-40-OW-A	40SP,4.75",TIEPOST LACER	\$66.00	38.00%	\$40.92
LACE-40-OWP	70"H,4-3/4"W SLOT LACER	\$323.00	38.00%	\$200.26
LACE-40-OWP-WT	70"H,4-3/4"W SLOT LACE,WT	\$348.00	38.00%	\$215.76
LACE42-2PK	CABLE LACE STRIP,42SP,2PK	\$62.00	38.00%	\$38.44
LACE42-C	CABLE LACE STRIP,42SP	\$31.00	38.00%	\$19.22
LACE-44-1-A	44SP,1"W,TIE SADDLE,LACER	\$38.00	38.00%	\$23.56
LACE-44-1P	6PC,44SPX1"STEEL LACE BAR	\$187.00	38.00%	\$115.94
LACE-44-1S-A	44SP,1"W,LACE W/TIE SDDL	\$70.00	38.00%	\$43.40
LACE-44-1SP	6PC,44SPX1"LACE W/TIESDL	\$342.00	38.00%	\$212.04
LACE-44L	44SPX3.5"LACE W/BRDGE LNC	\$59.00	38.00%	\$36.58
LACE-44L-A	44SP,3.5"LACE W/BRG LANCE	\$68.00	38.00%	\$42.16
LACE-44LP	6PC,44SPX3.5"LACE W/BRLNC	\$332.00	38.00%	\$205.84
LACE-44-O-A	44SP,3.25"W,TIEPOST LACER	\$58.00	38.00%	\$35.96
LACE-44-OP	77"H,3-1/4"W SLOT LACER	\$290.00	38.00%	\$179.80
LACE-44-OW-A	44SP,4.75",TIEPOST LACER	\$69.00	38.00%	\$42.78
LACE-44-OWP	77"H,4-3/4"W SLOT LACER	\$334.00	38.00%	\$207.08
LACE-5254-1-A	52/54SP,1"W,TIE SDLE,LCR	\$43.00	38.00%	\$26.66
LACE-5254-1P	6PC CBL LACESTRIP 52/54SP	\$218.00	38.00%	\$135.16
LACE-5254-O-A	52/54SP,TIEPOST LACER	\$76.00	38.00%	\$47.12
LACE-5254-OP	6PC 52/54SP 3-1/4"W LACE	\$373.00	38.00%	\$231.26
LACE-5254-OWP	6PC 52/54SP 4-3/4"W LACE	\$427.00	38.00%	\$264.74
LACE-A	45SP,2"W,RND HOLE,LACER	\$38.00	38.00%	\$23.56
LACE-G40-1P	6PC,40SPX1"STEEL LACE BAR	\$209.00	38.00%	\$129.58

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
LACE-G44-1P	6PC,44SPX1"STEEL LACE BAR	\$193.00	38.00%	\$119.66
LACE-G48-1P	6PC,48SPX1"STEEL LACE BAR	\$214.00	38.00%	\$132.68
LACE-G52-1P	6PC,52SPX1"STEEL LACE BAR	\$249.00	38.00%	\$154.38
LACE-P	6PC,45SP CABLE LACE STRIP	\$187.00	38.00%	\$115.94
LACE-WB6-24	1PC 6"W,WIRE LACE,24SP	\$62.00	38.00%	\$38.44
LACE-WB6-42	1PC 6"W,WIRE LACE,42SP	\$85.00	38.00%	\$52.70
LACE-WB6-45	1PC 6"W,WIRE LACE,45SP	\$89.00	38.00%	\$55.18
LATCH	UD&RACK DR USER INSTALL L	\$20.00	38.00%	\$12.40
LB-1.5-A	1.5"OFFSET RND LACER BAR	\$13.00	38.00%	\$8.06
LB-1.5R90-A	90DEG 1.5OFF RND LACER	\$12.00	38.00%	\$7.44
LB-10R90-A	90DEG 10"OFFSET RND LACER	\$16.00	38.00%	\$9.92
LB-1A-4PK	L-SHAPED LACER BAR,4PK	\$20.00	38.00%	\$12.40
LB-1A-A	"L" SHAPED LACER BAR	\$6.00	38.00%	\$3.72
LB-1A-C	L-SHAPED LACER BAR	\$5.00	38.00%	\$3.10
LB-1R4-A	4"OFFSET ROUND LACER BAR	\$14.00	38.00%	\$8.68
LB-1R-A	ROUND LACER BAR	\$9.00	38.00%	\$5.58
LB-1S-A	RETANGULAR LACER BAR	\$9.00	38.00%	\$5.58
LB-2A-4PK	L-SHAPE,2"OFFSET,LACE 4PK	\$34.00	38.00%	\$21.08
LB-2A-A	2"OFFSET "L" LACER BAR	\$10.00	38.00%	\$6.20
LB-2A-C	L-SHAPE,2"OFFSET,LACE	\$8.00	38.00%	\$4.96
LB-4A-4PK	L-SHAPE,4"OFFSET,LACE 4PK	\$38.00	38.00%	\$23.56
LB-4A-A	4"OFFSET "L" LACER BAR	\$11.00	38.00%	\$6.82
LB-4A-C	L-SHAPE,4"OFFSET,LACE	\$9.00	38.00%	\$5.58
LB-4R90-A	90DEG 4"OFFSET RND LACER	\$14.00	38.00%	\$8.68
LB-6A-A	6"OFFSET "L" LACER BAR	\$12.00	38.00%	\$7.44
LB-6R90-A	90DEG 6"OFFSET RND LACER	\$15.00	38.00%	\$9.30
LBFR-1626-T	2PK TLSCP F-R(16-26)LCBAR	\$77.00	38.00%	\$47.74
LBFR-2036-T	2PK TLSCP F-R(20-36)LCBAR	\$96.00	38.00%	\$59.52
LBFR-3650-T	2PK TLSCP F-R(36-50)LCBAR	\$105.00	38.00%	\$65.10
LBFR-5A-16	2PK FIXED F-R(16")LACEBAR	\$48.00	38.00%	\$29.76
LBFR-5A-20	2PK FIXED F-R(20")LACEBAR	\$57.00	38.00%	\$35.34
LBFR-5A-26	2PK FIXED F-R(26")LACEBAR	\$69.00	38.00%	\$42.78
LBH-1930-T	2PK TLSCP HOR(19-30)LCBAR	\$69.00	38.00%	\$42.78
LBL1	1SP LASER FLNGD ANOD PNL	\$37.00	38.00%	\$22.94
LB-LTF-A	2 SPACE LACER PANEL	\$18.00	38.00%	\$11.16
LBP-1.5	10PK LACING BARS W/1.5OFF	\$110.00	38.00%	\$68.20
LBP-1.5R90	10PK 90DEGREE 1.5"OFFSET	\$108.00	38.00%	\$66.96
LBP-10R90	10PK 90DEGREE 10"OFFSET	\$139.00	38.00%	\$86.18
LBP-1A	10 PACK L LACER BAR	\$49.00	38.00%	\$30.38
LBP-1R	10 PACK ROUND LACER BARS	\$77.00	38.00%	\$47.74
LBP-1R4	10 PACK 4OFF. ROUND LACE	\$121.00	38.00%	\$75.02
LBP-1S	10 PACK RECTANGULAR LACER	\$77.00	38.00%	\$47.74
LBP-2A	10 PACK,L BAR,2"OFFSET	\$85.00	38.00%	\$52.70
LBP-4A	10 PACK,L BAR,4"OFFSET	\$95.00	38.00%	\$58.90
LBP-4R90	10PK 90DEGREE 4"OFFSET	\$119.00	38.00%	\$73.78
LBP-6A	10 PACK,L BAR 6"OFFSET	\$107.00	38.00%	\$66.34
LBP-6R90	10PK 90DEGREE 6"OFFSET	\$131.00	38.00%	\$81.22
LBP-LTF	LG FLANGE LACER PNL,10PC	\$163.00	38.00%	\$101.06

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
LBX-3	3SP LOCKING STORAGE UNIT	\$136.00	38.00%	\$84.32
LBX-4	4SP LOCKING STORAGE UNIT	\$148.00	38.00%	\$91.76
LD-1230DC	12SP LCD DSK SD RK,30,DC	\$1,911.00	38.00%	\$1,184.82
LD-1230HM	12SP LCD DSK SD RK,30,HM	\$1,911.00	38.00%	\$1,184.82
LD-1230PS	12SP LCD DSK SD RK,30,PS	\$1,911.00	38.00%	\$1,184.82
LD-4830DC	48"LCD DSK,30H,DC	\$3,295.00	38.00%	\$2,042.90
LD-4830DC-RA	48"LCD DSK A-BAY,DC,30,RT	\$2,847.00	38.00%	\$1,765.14
LD-4830HM	48"LCD DSK,30H,HM	\$3,295.00	38.00%	\$2,042.90
LD-4830HM-RA	48"LCD DSK A-BAY,HM,30,RT	\$2,847.00	38.00%	\$1,765.14
LD-4830HN	48"LCD DSK,30H,HN	\$2,731.00	38.00%	\$1,693.22
LD-4830PS	48"LCD DSK,30H,PS	\$3,295.00	38.00%	\$2,042.90
LD-4830PS-RA	48"LCD DSK A-BAY,PS,30,RT	\$2,847.00	38.00%	\$1,765.14
LD-6430DC	64"LCD DSK,30H,DC	\$3,526.00	38.00%	\$2,186.12
LD-6430DC-RA	64"LCD DSK A-BAY,DC,30,RT	\$3,050.00	38.00%	\$1,891.00
LD-6430HM	64"LCD DSK,30H,HM	\$3,526.00	38.00%	\$2,186.12
LD-6430HM-RA	64"LCD DSK A-BAY,HM,30,RT	\$3,050.00	38.00%	\$1,891.00
LD-6430PS	64"LCD DSK,30H,PS	\$3,526.00	38.00%	\$2,186.12
LD-6430PS-RA	64"LCD DSK A-BAY,PS,30,RT	\$3,050.00	38.00%	\$1,891.00
LD-CPU	ARTICULATING DSK CPU HLDR	\$308.00	38.00%	\$190.96
LD-KBTDC	LCD DSK KB SHELF,DK CHRY	\$322.00	38.00%	\$199.64
LD-KBTHM	LCD DSK KB SHELF,HNY MPLE	\$322.00	38.00%	\$199.64
LD-KBTPS	LCD DSK KB SHELF,PEPPRSTN	\$322.00	38.00%	\$199.64
LD-PSP30-DC	50"SIDE PNLS DRK CHRY(PR)	\$1,481.00	38.00%	\$918.22
LD-PSP30-HM	50"SIDE PNLS HNY MPLE(PR)	\$1,481.00	38.00%	\$918.22
LD-PSP30-SL	50"SIDE PNLS SLATE(PR)	\$1,481.00	38.00%	\$918.22
LD-QCPUT-PS	CPU ISO BOX,PEPPERSTONE	\$922.00	38.00%	\$571.64
LD-SP30-DC	30"SIDE PNLS DRK CHRY(PR)	\$938.00	38.00%	\$581.56
LD-SP30-HM	30"SIDE PNLS HNY MPLE(PR)	\$938.00	38.00%	\$581.56
LD-SP30-HN	30"SIDE PNLS HN (PR)	\$710.00	38.00%	\$440.20
LD-SP30-SL	30"SIDE PNLS SLATE(PR)	\$938.00	38.00%	\$581.56
LD-WK	LD-12 TO WEDGE JOINER KIT	\$150.00	38.00%	\$93.00
LD-WTT45DC	LCD 45D WDG TOP ONLY DKCH	\$527.00	38.00%	\$326.74
LD-WTT45HM	LCD 45D WDG TOP ONLY HNMP	\$527.00	38.00%	\$326.74
LD-WTT45PS	LCD 45D WDG TOP ONLY PSTN	\$527.00	38.00%	\$326.74
LEVELFEET-K	SET OF 4 LF	\$32.00	38.00%	\$19.84
LF	SET OF 4 THREADED LEVEL.F	\$30.00	38.00%	\$18.60
LF-HD	HEAVY DUTY LEVELING FEET	\$37.00	38.00%	\$22.94
LF-ISO	LF W/RUBBER ISOLATION BT	\$42.00	38.00%	\$26.04
LHBL1	1SP LASER FLAT ANOD PNL	\$37.00	38.00%	\$22.94
LHBL2	2SP LASER FLAT ANOD PNL	\$44.00	38.00%	\$27.28
LL-DTRK	LEVER LOCK KIT DTRK	\$11.00	38.00%	\$6.82
LL-H2A21	21"HORIZ,2"OFFST ANGLE	\$21.00	38.00%	\$13.02
LL-H4A21	21"HORIZ,4"OFFST ANGLE	\$28.00	38.00%	\$17.36
LL-HA21	21" HORIZ ANGLE LACE	\$10.00	38.00%	\$6.20
LL-HA21-4	4PK, 21" HORIZ ANGLE LACE	\$37.00	38.00%	\$22.94
LL-HC21	21" HORIZ CHANNEL LACE	\$15.00	38.00%	\$9.30
LL-HC21-4	4PK,21"HORIZ CHANNEL LACE	\$62.00	38.00%	\$38.44
LL-HR21	21" HORIZ ROUND LACE	\$8.00	38.00%	\$4.96

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
LL-HR21-4	4PK, 21" HORIZ ROUND LACE	\$33.00	38.00%	\$20.46
LL-MP21	21"H MULTI PACK	\$106.00	38.00%	\$65.72
LL-RFR	LEVER LOCK KIT RFR	\$19.00	38.00%	\$11.78
LL-SNE-36BKT	LL HORIZ BKT, FOR 36D SNE	\$185.00	38.00%	\$114.70
LL-SNE-42BKT	LL HORIZ BKT, FOR 42D SNE	\$191.00	38.00%	\$118.42
LL-SNE-48BKT	LL HORIZ BKT, FOR 48D SNE	\$196.00	38.00%	\$121.52
LL-VA17	17" VERT ANGLE LACE	\$9.00	38.00%	\$5.58
LL-VA17-4	4PK, 17" VERT ANGLE LACE	\$33.00	38.00%	\$20.46
LL-VA21	21" VERT ANGLE LACE	\$10.00	38.00%	\$6.20
LL-VA21-4	4PK, 21" VERT ANGLE LACE	\$35.00	38.00%	\$21.70
LL-VC17	17" VERT CHANNEL LACE	\$15.00	38.00%	\$9.30
LL-VC17-4	4PK, 17" VERT CHAN LACE	\$60.00	38.00%	\$37.20
LL-VC21	21" VERT CHANNEL LACE	\$15.00	38.00%	\$9.30
LL-VC21-4	4PK, 21" VERT CHANNEL	\$62.00	38.00%	\$38.44
LL-VDIN17	17" VERT DIN RAIL	\$26.00	38.00%	\$16.12
LL-VDIN17-4	17" VERT DIN RAIL, 4-PACK	\$96.00	38.00%	\$59.52
LL-VDIN21	21" VERT DIN RAIL	\$27.00	38.00%	\$16.74
LL-VDIN21-4	21" VERT DIN RAIL, 4-PACK	\$103.00	38.00%	\$63.86
LL-VP1710	17", 10"D, V ACCES MTG PLT	\$39.00	38.00%	\$24.18
LL-VP176-SWP	17"H, 6"D, V MTG PLT SWP	\$31.00	38.00%	\$19.22
LL-VP2110	21"H, 10"D, V ACCES MTG PLT	\$43.00	38.00%	\$26.66
LL-VTC-K	VTC LEVER LOCK KIT	\$109.00	38.00%	\$67.58
LL-VWM-36S-42SP	VWM LL FR DR KIT 36S 42SP	\$89.00	38.00%	\$55.18
LL-VWM-36SP	VWM LL FR DR KIT 36SP	\$83.00	38.00%	\$51.46
LL-VWM-42S	VWM LL FR DR KIT 42S	\$98.00	38.00%	\$60.76
LL-VWM-BPK	VWM LL BACK PAN KIT	\$63.00	38.00%	\$39.06
LPBL-1	1SP LASER PC FLANGD ALUM	\$26.00	38.00%	\$16.12
LPHBL-1	1SP LASER PC FLAT ALUM	\$28.00	38.00%	\$17.36
LT-1R	1SP RACKLIGHT SHLF FLTBLK	\$240.00	38.00%	\$148.80
LT-1RA	1SP RACKLIGHT SHLF BLKANO	\$309.00	38.00%	\$191.58
LT-CABUTL-DUAL	DUAL RKMT WORK LIGHT	\$211.00	38.00%	\$130.82
LT-CABUTL-SINGLE	SINGLE RKMT WORK LIGHT	\$152.00	38.00%	\$94.24
LT-GN	GOOSENECK LED LIGHT	\$31.00	38.00%	\$19.22
LT-GN-PL	LED GSNK LT W/120V ADPT	\$49.00	38.00%	\$30.38
LT-GN-PNL	1SP, DUAL LED LIGHT PANEL	\$115.00	38.00%	\$71.30
LT-GN-WL	MAGNETIC WORKLIGHT, LED	\$130.00	38.00%	\$80.60
LU-RPB1	REPLACEMENT BAT 9AH	\$42.98	38.00%	\$26.65
LU-RPB2	REPLACEMENT BAT 7AH	\$35.02	38.00%	\$21.71
LVFD-10	10SP LARGE PERF FR DOOR	\$354.00	38.00%	\$219.48
LVFD-12	12SP LARGE PERF FR DOOR	\$371.00	38.00%	\$230.02
LVFD-12-WT	12SP LARGE PERF FR DOOR	\$411.00	38.00%	\$254.82
LVFD-16	16SP LARGE PERF FR DOOR	\$384.00	38.00%	\$238.08
LVFD-18	18SP LARGE PERF FR DOOR	\$406.00	38.00%	\$251.72
LVFD-18GY	18SP LG PERF FRDR, GY	\$49.00	38.00%	\$30.38
LVFD-21	21SP LARGE PERF FR DOOR	\$426.00	38.00%	\$264.12
LVFD-24	24SP LARGE PERF FR DOOR	\$448.00	38.00%	\$277.76
LVFD-27	27SP LARGE PERF FR DOOR	\$503.00	38.00%	\$311.86
LVFD28-24	28W/24SP SR PERF FRNT DR	\$529.00	38.00%	\$327.98

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
LVFD28-40	28W/40SP SR PERF FRNT DR	\$702.00	38.00%	\$435.24
LVFD28-46	28W/46SP SR PERF FRNT DR	\$773.00	38.00%	\$479.26
LVFD-35	35SP LARGE PERF FR DOOR	\$538.00	38.00%	\$333.56
LVFD-37	37SP LARGE PERF FR DOOR	\$555.00	38.00%	\$344.10
LVFD-40	40SP LARGE PERF FR DOOR	\$588.00	38.00%	\$364.56
LVFD-42	42SP LG PERF FRDR,WMRK	\$611.00	38.00%	\$378.82
LVFD-44	44SP,LARGE PERF FD,UNV,BK	\$646.00	38.00%	\$400.52
LVFD-44-WT	44SP,LARGE PERF FD,UNV,WT	\$713.00	38.00%	\$442.06
LVFD-WMRK-24	24 SP LARGE PERF DOOR	\$490.00	38.00%	\$303.80
LVFD-WMRK-42	42 SP LARGE PERF DOOR	\$677.00	38.00%	\$419.74
LVFD-WMRK-45	45 SP LARGE PERF DOOR	\$733.00	38.00%	\$454.46
M-15A	4"MPR 15A DUPLEX MODULE	\$91.00	38.00%	\$56.42
M-15A-SP	MPR 15A MODULE W/S-SURGE	\$440.00	38.00%	\$272.80
M-15-IECA	4"MPR 15A 3-GANG IEC MOD	\$91.00	38.00%	\$56.42
M-20A	4"MPR 20A DUPLEX MODULE	\$108.00	38.00%	\$66.96
M-20A-SP	MPR 20A MODULE W/S-SURGE	\$476.00	38.00%	\$295.12
M-20-IECA	4"MPR 20A 1-GANG IEC MOD	\$108.00	38.00%	\$66.96
M-20IGA	MPR 20A DUP ISO GND MOD	\$116.00	38.00%	\$71.92
M-20TL-HWA	4"MPR 20A TWLK L5-20R	\$104.00	38.00%	\$64.48
M-2X15A	8"MPR 15A DBL DUPLEX MOD	\$111.00	38.00%	\$68.82
M-2X20A	8"MPR 20A DBL DUPLEX MOD	\$128.00	38.00%	\$79.36
M-2X20IGA	8"MPR 20A DBLDUP ISO MOD	\$131.00	38.00%	\$81.22
M-30TL-HWA	4"MPR 30A TWLK L5-30R	\$115.00	38.00%	\$71.30
MADVDP	DVD PARTITION, FITS 4SP D	\$58.00	38.00%	\$35.96
MAFAN	4-1/2FAN 120V W/CORD	\$78.00	38.00%	\$48.36
MAFAN-10	10FAN 115V W/CORD	\$313.00	38.00%	\$194.06
MAG-1/2	2PC MAGNETIC SOCKETS FOR	\$47.00	38.00%	\$29.14
MAG-CAB-LATCHKEY	MAGNETIC CAB LATCH KEY	\$40.00	38.00%	\$24.80
MBRK12	12SP(21)RACK,18DEEP,MAPLE	\$316.00	38.00%	\$195.92
MBRK12-22	12SP(21)RACK,22DEEP,MAPLE	\$416.00	38.00%	\$257.92
MBRK12-28	12SP(21)RACK,28DEEP,MAPLE	\$557.00	38.00%	\$345.34
MBRK16	16SP(28)RACK,18DEEP,MAPLE	\$354.00	38.00%	\$219.48
MBRK16-22	16SP(28)RACK,22DEEP,MAPLE	\$464.00	38.00%	\$287.68
MBRK16-28	16SP(28)RACK,28DEEP,MAPLE	\$619.00	38.00%	\$383.78
MBRK20	20SP(35)RACK,18DEEP,MAPLE	\$380.00	38.00%	\$235.60
MBRK20-22	20SP(35)RACK,22DEEP,MAPLE	\$491.00	38.00%	\$304.42
MBRK20-28	20SP(35)RACK,28DEEP,MAPLE	\$655.00	38.00%	\$406.10
MBRK28-22	28SP(49)RACK,22DEEP,MAPLE	\$558.00	38.00%	\$345.96
MBRK28-28	28SP(49)RACK,28DEEP,MAPLE	\$754.00	38.00%	\$467.48
MBRK8	8SP(14)RACK,18DEEP,MAPLE	\$283.00	38.00%	\$175.46
MBRK8-22	8SP(14)RACK,22DEEP,MAPLE	\$402.00	38.00%	\$249.24
MD-KB	PULLOUT KEYBOARD TRAY	\$230.00	38.00%	\$142.60
MDV-CK	CASTER KIT-FITS MDV-R12 R	\$146.00	38.00%	\$90.52
MDV-OB4	MDV SYS. 4SP OB FITS MDV-	\$270.00	38.00%	\$167.40
MDV-R12	MDV SYSTEM 12SP RACK	\$474.00	38.00%	\$293.88
MDV-W	MDV SYSTEM WEDGE	\$204.00	38.00%	\$126.48
MFR-1227GC	12SP27D MOBILE F RACK GC	\$1,019.00	38.00%	\$631.78
MFR-1227GE	12SP27D MOBILE F RACK GE	\$1,019.00	38.00%	\$631.78

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
MFR-1227KM	12SP27D MOBILE F RACK KM	\$1,019.00	38.00%	\$631.78
MFR-1627GC	16SP27D MOBILE F RACK GC	\$1,066.00	38.00%	\$660.92
MFR-1627GE	16SP27D MOBILE F RACK GE	\$1,066.00	38.00%	\$660.92
MFR-1627KM	16SP27D MOBILE F RACK KM	\$1,066.00	38.00%	\$660.92
MFR-2027GC	20SP27D MOBILE F RACK GC	\$1,138.00	38.00%	\$705.56
MFR-2027GE	20SP27D MOBILE F RACK GE	\$1,138.00	38.00%	\$705.56
MFR-2027KM	20SP27D MOBILE F RACK KM	\$1,138.00	38.00%	\$705.56
MFR-FANKIT-2	MFR DC 2FAN KIT W PWR SUP	\$130.00	38.00%	\$80.60
MFR-RRK-12	MFR REAR RAIL KIT 12SP	\$43.00	38.00%	\$26.66
MFR-RRK-16	MFR REAR RAIL KIT 16SP	\$53.00	38.00%	\$32.86
MFR-RRK-20	MFR REAR RAIL KIT 20SP	\$64.00	38.00%	\$39.68
MK-19-45	CABLE MGMT RCK, 45SP (78.	\$841.00	38.00%	\$521.42
MK-LA	LADDER ADAPTER FOR MK RAC	\$70.00	38.00%	\$43.40
MM3-1X1BLK	MON MT,1X1,BLK,3WAY MT	\$289.00	38.00%	\$179.18
MM3-1X2BLK	MON MT,1X2,BLK,3WAY MT	\$254.00	38.00%	\$157.48
MM3-2X1BLK	MON MT,2X1,BLK,3WAY MT	\$439.00	38.00%	\$272.18
MM3-2X2BLK	MON MT,2X2,BLK,3WAY MT	\$497.00	38.00%	\$308.14
MM3-3X1BLK	MON MT,3X1,BLK,3WAY MT	\$520.00	38.00%	\$322.40
MMB-1X1-12BLK	MON MT,POLE12,BLK,BOLTIN	\$166.00	38.00%	\$102.92
MMR-1020	MULTI MOUNT RACK 10UX20D	\$378.00	38.00%	\$234.36
MMR-1220	MULTI MOUNT RACK 12UX20D	\$427.00	38.00%	\$264.74
MMR-1220-WT	MULTI MOUNT RACK 12UX20D	\$477.26	38.00%	\$295.90
MMR-1620	MULTI MOUNT RACK 16UX20D	\$504.00	38.00%	\$312.48
MMR-1624	MULTI MOUNT RACK 16UX24D	\$517.00	38.00%	\$320.54
MMR-1820	MULTI MOUNT RACK 18UX20D	\$561.00	38.00%	\$347.82
MMR-1824	MULTI MOUNT RACK 18UX24D	\$607.00	38.00%	\$376.34
MMR-RR10	10 SPACE RAIL KIT,MMR	\$57.00	38.00%	\$35.34
MMR-RR12	12 SPACE RIAL KIT,MMR	\$58.00	38.00%	\$35.96
MMR-RR16	16 SPACE RAIL KIT,MMR	\$62.00	38.00%	\$38.44
MMR-RR18	18 SPACE RAIL KIT,MMR	\$70.00	38.00%	\$43.40
M-PCON-20A	MPR 20A POWERCON MODULE	\$121.00	38.00%	\$75.02
MPR-3A	MPR RACEWAY,32"	\$76.00	38.00%	\$47.12
MPR-6A	MPR RACEWAY,56"	\$84.00	38.00%	\$52.08
MPR-8A	MPR RACEWAY,72"	\$94.00	38.00%	\$58.28
MPR-9A	MPR RACEWAY,80"	\$101.00	38.00%	\$62.62
MPR-BL2A	MPR 2"BLANK MODULE(QTY:2)	\$15.00	38.00%	\$9.30
MPR-BL4A	MPR 4" BLANK MODULE	\$15.00	38.00%	\$9.30
MPR-BL8A	MPR 8" BLANK MODULE	\$15.00	38.00%	\$9.30
MPR-JB663A	MPR JBOX 6"X6"X3"	\$75.00	38.00%	\$46.50
MPR-JB843A	MPR JBOX 8"X4"X3"	\$79.00	38.00%	\$48.98
MPR-JB853A	MPR JBOX 8"X5"X3"	\$83.00	38.00%	\$51.46
MPR-JB863A	MPR JBOX 8"X6"X3"	\$87.00	38.00%	\$53.94
MPR-SEQ-1CA	MPR SEQ CONT MOD,CORD	\$328.00	38.00%	\$203.36
MPR-SEQA	8"MPR SEQ CONTROL MOD	\$299.00	38.00%	\$185.38
MPR-SS	MPR SURGE SUPPRESSOR	\$78.00	38.00%	\$48.36
MRK-2426	24SP/26D MULTIBAY MRK	\$1,271.00	38.00%	\$788.02
MRK-2426LRD	24SP/26D MULTIBAY MRK LRD	\$1,141.00	38.00%	\$707.42
MRK-2426PROLRD	24SP/26D MRK W/PRO RAIL	\$1,212.00	38.00%	\$751.44

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
MRK-2431	24SP/31D MULTIBAY MRK	\$1,400.00	38.00%	\$868.00
MRK-2431LRD	24SP/31D MULTIBAY MRK LRD	\$1,269.00	38.00%	\$786.78
MRK-2431LRD02124	24U/31D MRK,CONF W/PWR	\$3,984.58	38.00%	\$2,470.44
MRK-2436	24SP/36D MULTIBAY MRK	\$1,663.00	38.00%	\$1,031.06
MRK-2436LRD	24SP/36D MULTIBAY MRK,LRD	\$1,531.00	38.00%	\$949.22
MRK-2436PRO	24SP/36D MRK W/PRO RAIL	\$1,640.00	38.00%	\$1,016.80
MRK-3726	37SP/26D MULTIBAY MRK	\$1,368.00	38.00%	\$848.16
MRK-3726AXS	20"D,34SP AXS IN MRK-3726	\$2,347.00	38.00%	\$1,455.14
MRK-3726AXS-Z4	20"D,34SP AXS IN MRK-3726	\$2,665.00	38.00%	\$1,652.30
MRK-3726LRD	37SP/26D MULTIBAY MRK LRD	\$1,233.00	38.00%	\$764.46
MRK-3731	37SP/31D MULTIBAY MRK	\$1,576.00	38.00%	\$977.12
MRK-3731AXS-26	26"D,34SP AXS IN MRK-3731	\$2,539.00	38.00%	\$1,574.18
MRK-3731LRD	37SP/31D MULTIBAY LRD	\$1,441.00	38.00%	\$893.42
MRK-3736	37SP/36DP MULTIBAY MRK	\$1,806.00	38.00%	\$1,119.72
MRK-3736PROLRD	37SP,36"D MRK PRO LRD	\$1,753.00	38.00%	\$1,086.86
MRK-4026	40SP/26D MULTIBAY MRK	\$1,416.00	38.00%	\$877.92
MRK-4026AXS	20"D,37SP AXS IN MRK-4026	\$2,421.00	38.00%	\$1,501.02
MRK-4026AXS-Z4	20"D,37SP AXS IN MRK-4026	\$2,704.00	38.00%	\$1,676.48
MRK-4026LRD	40SP/26D MULTIBAY MRK LRD	\$1,277.00	38.00%	\$791.74
MRK-4031	40SP/31D MULTIBAY MRK	\$1,683.00	38.00%	\$1,043.46
MRK-4031AXS-26	26"D,37SP AXS IN MRK-4031	\$2,708.00	38.00%	\$1,678.96
MRK-4031LRD	40SP/31D MULTIBAY MRK LRD	\$1,542.00	38.00%	\$956.04
MRK-4036	40SP/36D MULTIBAY MRK	\$1,927.00	38.00%	\$1,194.74
MRK-4036LRD	40SP/36D MULTIBAY MRK LRD	\$1,786.00	38.00%	\$1,107.32
MRK-4036PRO	40SP/36D MRK W/PROLIANT	\$1,966.00	38.00%	\$1,218.92
MRK-4036PROLRD	40SP/36D MRK W/PRO RAIL	\$1,821.00	38.00%	\$1,129.02
MRK-4042	40SP/42D MULTIBAY RACK	\$2,177.00	38.00%	\$1,349.74
MRK-4042LRD	40SP/42D MULTIBAY MRK LRD	\$2,037.00	38.00%	\$1,262.94
MRK-4042PROLRD	40SP/42D MRK W/PRO RAIL	\$2,058.00	38.00%	\$1,275.96
MRK-4426	44SP/26D MULTIBAY MRK	\$1,529.00	38.00%	\$947.98
MRK-4426-AV	44SP/26D CONFIG AV RACK	\$4,055.00	38.00%	\$2,514.10
MRK-4426-AV-AB	44SP/26D CNFG AVRK ADDABY	\$3,406.00	38.00%	\$2,111.72
MRK-4426AXS	20"D,41SP AXS IN MRK-4426	\$2,481.00	38.00%	\$1,538.22
MRK-4426AXS-Z4	20"D,41SP AXS IN MRK-4426	\$2,741.00	38.00%	\$1,699.42
MRK-4426-GT	44SP/26D MULTIBAY MRK,GT	\$1,758.00	38.00%	\$1,089.96
MRK-4426LRD	44SP/26D MULTIBAY MRK LRD	\$1,393.00	38.00%	\$863.66
MRK-4431	44SP/31D MULTIBAY MRK	\$1,760.00	38.00%	\$1,091.20
MRK-4431-AV	44SP/31D CONFIG AV RACK	\$4,607.00	38.00%	\$2,856.34
MRK-4431-AV-AB	44SP/31D CNFG AVRK ADDABY	\$3,729.00	38.00%	\$2,311.98
MRK-4431AXS-26	26"D,41SP AXS IN MRK-4431	\$2,894.00	38.00%	\$1,794.28
MRK-4431-DVR	44SP/31D CONFIG DVR RACK	\$4,951.00	38.00%	\$3,069.62
MRK-4431-DVR-AB	44S/31D CNFG DVRRK ADDABY	\$4,073.00	38.00%	\$2,525.26
MRK-4431LRD	44SP/31D MULTIBAY MRK LRD	\$1,620.00	38.00%	\$1,004.40
MRK-4431PRO	44SP/31D MRK PROLIANT RL	\$1,793.00	38.00%	\$1,111.66
MRK-4431PROLRD	44SP/31D MULTIBAY MRK LRD	\$1,658.00	38.00%	\$1,027.96
MRK-4431-WT	44SP/31D MULTIBAY MRK	\$1,741.00	38.00%	\$1,079.42
MRK-4436	44SP/36D MULTIBAY MRK	\$1,988.00	38.00%	\$1,232.56
MRK-4436LRD	44SP/36D MULTIBAY MRK LRD	\$1,869.00	38.00%	\$1,158.78

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
MRK-4436-NVR	44SP/36D CONFIG NVR RACK	\$5,442.00	38.00%	\$3,374.04
MRK-4436-NVR-AB	44S/36D CNFG NVRRK ADDABY	\$4,524.00	38.00%	\$2,804.88
MRK-4436PRO	44SP/36D MRK W/PROLIANT R	\$2,043.00	38.00%	\$1,266.66
MRK-4436PROLRD	44SP/36D MRK W/PROLIANT R	\$1,905.00	38.00%	\$1,181.10
MRK-4442	44SP/42"DP MULTIBAY RACK	\$2,310.00	38.00%	\$1,432.20
MRK-4442LRD	44SP/42DP MULTIBAY RK LRD	\$2,165.00	38.00%	\$1,342.30
MRK-4442PRO	44SP/42D MULTIBAY RK PRO	\$2,351.00	38.00%	\$1,457.62
MRK-4442PROLRD	44SP/42D MULTIBAY RK PRO	\$2,208.00	38.00%	\$1,368.96
MRK-4442-WT	44SP/42"DP MULTIBAY RACK	\$2,658.00	38.00%	\$1,647.96
MRK-4826	48SP/26D MULTIBAY MRK	\$1,632.00	38.00%	\$1,011.84
MRK-4826LRD	48SP/26D MULITBAY MRK LRD	\$1,494.00	38.00%	\$926.28
MRK-4831	48SP/31D MULTIBAY MRK	\$1,833.00	38.00%	\$1,136.46
MRK-TEMP-26	ROUGH-IN TEMPLATE FOR 26D	\$69.00	38.00%	\$42.78
MRK-TEMP-31	ROUGH-IN TEMPLATE FOR 31D	\$75.00	38.00%	\$46.50
MRK-TEMP-36	ROUGH-IN TEMPLATE FOR 36D	\$92.00	38.00%	\$57.04
MRK-Z4	SEISMIC BRKTS. MRK SE	\$62.00	38.00%	\$38.44
MS-11	.5"HX11"D MULTI SHELF	\$57.00	38.00%	\$35.34
MS-11-4	.5"HX11"D MULTI SHELF 4PK	\$207.00	38.00%	\$128.34
MS-5.5	.5"HX5.5"D MULTI SHELF	\$41.00	38.00%	\$25.42
MS-5.5-4	.5HX5.5"D MULTI SHLF 4PK	\$147.00	38.00%	\$91.14
MV-ISO-31	ISO KIT FOR MRK/VRK 31"DP	\$110.00	38.00%	\$68.20
MV-ISO-36	ISO KIT FOR MRK/VRK 36"DP	\$141.00	38.00%	\$87.42
MV-ISO-42	ISO KIT MRK/VRK 42"DP	\$170.00	38.00%	\$105.40
MV-PVT26	MRK/VRK PAGODA TOP 26DP	\$205.00	38.00%	\$127.10
MV-PVT31	MRK/VRK PAGODA TOP 31DP	\$249.00	38.00%	\$154.38
MV-PVT36	MRK/VRK PAGODA TOP 36DP	\$263.00	38.00%	\$163.06
MV-PVT42	MRK/VRK PAGODA TOP 42DP	\$306.00	38.00%	\$189.72
MV-RR24	24SP,PR,MRK/VRK ADDL.RAIL	\$115.00	38.00%	\$71.30
MV-RR37	37SP,PR,MRK/VRK ADDL.RAIL	\$126.00	38.00%	\$78.12
MV-RR40	40SP,PR,MRK/VRK ADDL.RAIL	\$137.00	38.00%	\$84.94
MV-RR44	44SP,PR,MRK/VRK ADDL.RAIL	\$151.00	38.00%	\$93.62
MV-ZRA-40	40SP MRK/VRK Z-RAIL	\$2,761.00	38.00%	\$1,711.82
MV-ZRA-44	44SP MRK/VRK Z-RAIL ADAPT	\$127.00	38.00%	\$78.74
MW-10FT	10FAN TOP OPT. MRK/WRK(BL	\$77.00	38.00%	\$47.74
MW-10FT-550CFM	INTEGRATED 10"FAN TOP	\$568.00	38.00%	\$352.16
MW-10FT-FC	10"(1)FAN/TOP W/FC M/W	\$753.00	38.00%	\$466.86
MW-4FT	4-1/2FAN(4)TOP MRK/WRK(BL	\$77.00	38.00%	\$47.74
MW-4FT-380CFM	INTEGRATED 4"FAN TOP	\$524.00	38.00%	\$324.88
MW-4QFT-FC	4.5"(4)FAN/TOP W/FC M/W	\$898.00	38.00%	\$556.76
MW-4QFT-FC-WT	4.5"(4)FAN/TOP W/FC M/W	\$940.00	38.00%	\$582.80
MW-6FT	6"FAN TOP,3 FANS,MRK/WRK	\$77.00	38.00%	\$47.74
MW-6FT-660CFM	INTEG 6"FAN TOPW/GUARDS	\$660.00	38.00%	\$409.20
MW-6FT-660CFM-WT	INTEG 6"FAN TOPW/GUARDS	\$731.00	38.00%	\$453.22
MWCFRD-1/2PNL-45	1/2 BLNK PNL MW-CFRD-45	\$86.00	38.00%	\$53.32
MW-CFRD-42	42SP,SPLIT FAN RD,1320CFM	\$2,284.00	38.00%	\$1,416.08
MW-CFRD-44	44SP,SPLIT FAN RD,1320CFM	\$2,310.00	38.00%	\$1,432.20
MW-CFRD-45	45SP,SPLIT FAN RD,1320CFM	\$2,323.00	38.00%	\$1,440.26
MWCFRD-FKIT	ADD'L 6"FAN FOR MW-CFRD	\$148.00	38.00%	\$91.76

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
MW-CLVRD-24	24SP LG PERF SPLIT RD BK	\$474.00	38.00%	\$293.88
MW-CLVRD-40	LG PERF SPLIT REARDR,40SP	\$633.00	38.00%	\$392.46
MW-CLVRD-42	42SP LG PERF SPLIT RD BK	\$595.00	38.00%	\$368.90
MW-CLVRD-44	LG PERF SPLIT REARDR,44SP	\$660.00	38.00%	\$409.20
MW-CLVRD-45	45SP LG PERF SPLIT RD BK	\$661.00	38.00%	\$409.82
MW-CRD-24	24SP SOLID SPLIT RD BK	\$346.00	38.00%	\$214.52
MW-CRD-42	42SP SOLID SPLIT RD BK	\$363.00	38.00%	\$225.06
MW-CRD-44	SOLID SPLIT REAR DOOR,44	\$373.00	38.00%	\$231.26
MW-CRD-45	45SP SOLID SPLIT RD BK	\$384.00	38.00%	\$238.08
MW-DT	DUCT TOP OPT MRK/WRK BLK	\$81.00	38.00%	\$50.22
MW-LA	MRK/WRK LADDER ADAPT TOP	\$98.00	38.00%	\$60.76
MW-LVRD-40	40SP LARGE PERF REAR DOOR	\$426.00	38.00%	\$264.12
MW-LVRD-44	44SP,LARGE PERF RD,UNV,BK	\$435.00	38.00%	\$269.70
MW-LVRD-44-02321	VENT,R,DR,44,BLK,CTM	\$2,870.40	38.00%	\$1,779.65
MW-LVRD-54	54SP LARGE PERF REAR DOOR	\$477.00	38.00%	\$295.74
MW-LVT	MRK/WRK LG PERF VENT TOP	\$114.00	38.00%	\$70.68
MW-LVT-PW	LG PERF VENT TOP,PUTTY	\$131.00	38.00%	\$81.22
MW-RD-24	24SP MRK/WRK REAR DOOR	\$118.00	38.00%	\$73.16
MW-RD-37	37SP MRK/WRK REAR DOOR	\$123.00	38.00%	\$76.26
MW-RD-40	40SP MRK/WRK REAR DOOR	\$126.00	38.00%	\$78.12
MW-RD-44	44SP MRK/WRK REAR DOOR	\$127.00	38.00%	\$78.74
MW-RD-54	54SP MRK/WRK REAR DOOR	\$526.00	38.00%	\$326.12
MW-ST	SOLID TOP OPTION MRK/WRK	\$77.00	38.00%	\$47.74
MW-TR	MRK/WRK/VRK TOP RAIL OPT.	\$50.00	38.00%	\$31.00
MW-VRD-37	37SP VENTED REAR DR (BLK)	\$217.00	38.00%	\$134.54
MW-VRD-40	40SP VENTED REAR DR (BLK)	\$233.00	38.00%	\$144.46
MW-VRD-44	44SP VENTED REAR DR (BLK)	\$249.00	38.00%	\$154.38
MW-VT	MRK/WRK VENT TOP OPTION(B	\$77.00	38.00%	\$47.74
MW-VT-WT	MRK/WRK VENT TOP OPTION	\$87.00	38.00%	\$53.94
OBRK12	12SP(21)OAK RACK, 18DEEP	\$268.00	38.00%	\$166.16
OBRK12-S	12SP OAK RACK, 18DEEP	\$160.00	38.00%	\$99.20
OBRK16	16SP(28)OAK RACK, 18DEEP	\$317.00	38.00%	\$196.54
OBRK16-S	16SP OAK RACK, 18DEEP	\$189.00	38.00%	\$117.18
OBRK20	20SP(35)OAK RACK, 18DEEP	\$348.00	38.00%	\$215.76
OBRK20-S	20SP OAK RACK, 18DEEP	\$233.00	38.00%	\$144.46
OBRK8	8SP(14)OAK RACK, 18DEEP	\$249.00	38.00%	\$154.38
OBRK8-S	8SP OAK RACK, 18DEEP	\$147.00	38.00%	\$91.14
OCAP-2	2SP OPEN CLAMPING RACKMNT	\$48.00	38.00%	\$29.76
OCAP-3	3SP OPEN CLAMPING RACKMNT	\$59.00	38.00%	\$36.58
OSR16	16SP SLOPED OAK RACK W/WH	\$444.00	38.00%	\$275.28
OSR24	24SP SLOPED OAK RACK W/WH	\$510.00	38.00%	\$316.20
PB-5A	SLIM5 & AX-S POWER BRACKE	\$19.00	38.00%	\$11.78
PB-90	90DEG PWR MOUNTING BRKTS	\$18.00	38.00%	\$11.16
PB-DWR	POWER MOUNTING BRACKET FO	\$52.00	38.00%	\$32.24
PBL-1	1SP FLANGED ALUM BLANK PA	\$12.00	38.00%	\$7.44
PBL1-CP12	12PC. PBL-1 CONTRACT PACK	\$139.00	38.00%	\$86.18
PBL1-ID	1SP ALUM BL,I.D.STRIP	\$31.00	38.00%	\$19.22
PBL-2	2SP FLANGED ALUM BLANK PA	\$15.00	38.00%	\$9.30

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PBL2-CP12	12PC. PBL-2 CONTRACT PACK	\$176.00	38.00%	\$109.12
PBL-3	3SP FLANGED ALUM BLANK PA	\$23.00	38.00%	\$14.26
PBL3-CP6	6PC. PBL-3 CONTRACT PACK	\$124.00	38.00%	\$76.88
PBL-4	4SP FLANGED ALUM BLANK PA	\$26.00	38.00%	\$16.12
PBL4-CP6	6PC. PBL-4 CONTRACT PACK	\$142.00	38.00%	\$88.04
PBS-WMRK-36	PLENUM BASE FOR 36"D WMRK	\$391.00	38.00%	\$242.42
PBS-WMRK-42	PLENUM BASE FOR 42"D WMRK	\$440.00	38.00%	\$272.80
PBS-WMRK-48	PLENUM BASE FOR 48"D WMRK	\$460.00	38.00%	\$285.20
PB-XS	RACKMOUNT FOR EX.SM POWER	\$46.00	38.00%	\$28.52
PCD-1.5X2-18	1.5"WX2"DX18RU	\$2,761.00	38.00%	\$1,711.82
PCD-1.5X2-21	1.5"WX2"DX21RU	\$2,761.00	38.00%	\$1,711.82
PCD-1.5X2-35	1.5"WX2"DX35RU	\$2,761.00	38.00%	\$1,711.82
PCD-1.5X2-4BK	1.5"WX2"DX6'L W/CVR,4PC	\$202.00	38.00%	\$125.24
PCD-1.5X4-4BK	1.5"WX4"DX6'L W/CVR,4PC	\$303.00	38.00%	\$187.86
PCD-2-3-12SC	2"WX3"DX12RU,SINGLE DUCT	\$76.00	38.00%	\$47.12
PCD-2-3-15SC	2"WX3"DX15RU,SINGLE DUCT	\$92.00	38.00%	\$57.04
PCD-2-3-20SC	2"WX3"DX20RU,SINGLE DUCT	\$103.00	38.00%	\$63.86
PCD-2-3-25SC	2"WX3"DX25RU,SINGLE DUCT	\$122.00	38.00%	\$75.64
PCD-2-3-30SC	2"WX3"DX30RU,SINGLE DUCT	\$137.00	38.00%	\$84.94
PCD-2-3-38SC	2"WX3"DX38RU,SINGLE DUCT	\$160.00	38.00%	\$99.20
PCD-2-3-45SC	2"WX3"DX45RU,SINGLE DUCT	\$175.00	38.00%	\$108.50
PCD-2-3-8SC	2"WX3"DX8RU,SINGLE DUCT	\$66.00	38.00%	\$40.92
PCD-3-3-38SC	3"WX3"DX38RU,SINGLE DUCT	\$177.00	38.00%	\$109.74
PCD-3-3-45SC	3"WX3"DX45RU,SINGLE DUCT	\$188.00	38.00%	\$116.56
PCD-3-6-38DC	3"WX6"DX38RU,DUAL DUCT	\$292.00	38.00%	\$181.04
PCD-3-6-45DC	3"WX6"DX45RU,DUAL DUCT	\$321.00	38.00%	\$199.02
PCD-4-4-38SC	4"WX4"DX38RU,SINGLE DUCT	\$200.00	38.00%	\$124.00
PCD-4-4-45SC	4"WX4"DX45RU,SINGLE DUCT	\$225.00	38.00%	\$139.50
PCD-4-8-38DC	4"WX8"DX38RU,DUAL DUCT	\$313.00	38.00%	\$194.06
PCD-4-8-45DC	4"WX4"DX45RU,DUAL DUCT	\$338.00	38.00%	\$209.56
PCDB-90-1.5-12	90DEG MOUNT BRKT,12PC	\$68.00	38.00%	\$42.16
PCR-2X320A	20A MPR RCWY ASSY,2 CT	\$846.00	38.00%	\$524.52
PCR6-A	20A MPR RCWY ASSY,1 CCT	\$815.00	38.00%	\$505.30
PCS-1-2H	CBL SPOOL,1-3/8"D,2SP PNL	\$77.00	38.00%	\$47.74
PCS-1-4	CABLE SPOOL,1-3/8"D,4PCS	\$34.00	38.00%	\$21.08
PCS-3-2H	CBL SPOOL,3"D,2SP PNL	\$83.00	38.00%	\$51.46
PCS-3-4	CABLE SPOOL,3"D,4PCS	\$37.00	38.00%	\$22.94
PD-1815R-RN	18OUT 15A,RKMT 2-STG SRG	\$194.00	38.00%	\$120.28
PD-1820R-RN	18OUT 20A,RKMT 2-STG SRG	\$264.00	38.00%	\$163.68
PD-2015R-HH-NS	20OUT,15A,10ON10SW,MULTMT	\$154.00	38.00%	\$95.48
PD-2015R-NS	20 OUT,15A,MULTIMNT,CORD	\$131.00	38.00%	\$81.22
PD-2020R-NS	20OUT 20A,RKMT,NO SURGE	\$230.00	38.00%	\$142.60
PD-215	2 OUTS,15A,SURGE	\$197.00	38.00%	\$122.14
PD-2415SC	SLIM PWR STRP,24OUT,15A,W	\$236.00	38.00%	\$146.32
PD-2415SC-NS	24 OUTLET,1X15A CIRC. W/	\$210.00	38.00%	\$130.20
PD-2420SC-NS	24OUTLET,1X20A CIRC.,CORD	\$228.00	38.00%	\$141.36
PD-28-SP	2 OUTS,8A SERIES SURGE	\$315.00	38.00%	\$195.30
PD-2X1215TL-30CB	(2)12OUT,15A,CIRC,TL,30CB	\$771.00	38.00%	\$478.02

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PD-415R-SP	4 OUTLET,15A SERIES SURGE	\$414.00	38.00%	\$256.68
PD-420R-SP	4 OUTLET,20A SERIES SURGE	\$462.00	38.00%	\$286.44
PD-613R-BS	RACKMNT-6UK-13A,240V,MOV	\$102.00	38.00%	\$63.24
PD-715SC-NS	SLIM PWR STRIP,7 OUTLET	\$127.00	38.00%	\$78.74
PD-815RA-PL	POWER CENTER W/ANOD FACE	\$326.00	38.00%	\$202.12
PD-815R-PL	POWER CENTER W/PILOT LT	\$154.00	38.00%	\$95.48
PD-815SC	SLIM PWR STRP,8OUT,15A,W/	\$149.00	38.00%	\$92.38
PD-815SC-20	PD-815SC W/20' POWER CORD	\$159.00	38.00%	\$98.58
PD-815SC-NS	SLIM PWR STRIP,8 OUTLET,1	\$121.00	38.00%	\$75.02
PD-815SC-PBSH	SHLF MT 8OUT 15A PWR STRP	\$180.00	38.00%	\$111.60
PD-915R	9OUT,15A,RCKMNT POWER CEN	\$166.00	38.00%	\$102.92
PD-915RC-20	PD-915R W/20' POWER CORD	\$177.00	38.00%	\$109.74
PD-915R-PL	9OUT,15A,RKMT W/PILOT LT	\$179.00	38.00%	\$110.98
PD-915R-SP	9 OUTS,15A SERIES SURGE	\$709.00	38.00%	\$439.58
PD-915RV-RN	9 VERT OUTLET 15A RCKMT	\$259.00	38.00%	\$160.58
PD-920R	9OTLT,20A,RKMT PWR,WSRG	\$328.00	38.00%	\$203.36
PD-920RC-20	9OTLT,20A,RKMT PWR,WSRG	\$342.00	38.00%	\$212.04
PD-920R-NS	9OUT,20A,RCKMNT POWER DIS	\$307.00	38.00%	\$190.34
PD-920R-SP	9 OUTS,20A SERIES SURGE	\$901.00	38.00%	\$558.62
PDC-915R-2	9OUT 15A 2STAGE NTFY CTRL	\$305.00	38.00%	\$189.10
PDC-915R-6	9OUT 15A 2STAGE NTFY CTRL	\$305.00	38.00%	\$189.10
PDCOOL-1015RA	1RU,10OUTS,15A,50CFM,AN	\$630.00	38.00%	\$390.60
PDCOOL-1020RK	1RU,10OUTS,20A,50CFM,BL,K	\$606.00	38.00%	\$375.72
PDCOOL-1115R	1RU,11OUTS,15A,50CFM,BL	\$484.00	38.00%	\$300.08
PDCOOL-1120R	1RU,11OUTS,20A,50CFM,BL	\$581.00	38.00%	\$360.22
PD-DC-125R	DC PWR DIST,125W RKMNT	\$813.00	38.00%	\$504.06
PD-DC-200-5V	DC PWR DIST,200W,5V	\$1,152.18	38.00%	\$714.35
PD-DC-300-12-24V	DC PWR DIST,300W 12V 24V	\$1,152.18	38.00%	\$714.35
PD-DC-300-12V	DC PWR DIST,300W 12V	\$1,152.18	38.00%	\$714.35
PD-DC-300-24V	DC PWR DIST,300W,24V	\$1,152.18	38.00%	\$714.35
PD-DC-300-5V	DC PWR DIST,300W,5V	\$1,060.00	38.00%	\$657.20
PD-DC-45	DC PWR DIST,45W COMPACT	\$465.00	38.00%	\$288.30
PD-HW15-SP	H/W IN & OUT,15A,S-SURGE	\$427.00	38.00%	\$264.74
PDLT-815RVA	8OUT,15A,RKMT PWR/LGT ANO	\$443.00	38.00%	\$274.66
PDLT-815RV-RN	8OUT,15A,RKMT POWER/LGT	\$350.00	38.00%	\$217.00
PDS-1615R	16OUT 15A 3STGSEQ 2STGSRG	\$420.00	38.00%	\$260.40
PDS-1620R-NS	16OUT 20A 3STGSEQ NO SRG	\$470.00	38.00%	\$291.40
PDS-2X315R	6 OUT SEQUENCED 2-15A POW	\$982.00	38.00%	\$608.84
PDS-615R	6OUT SEQUENCED 1X15A POWE	\$687.00	38.00%	\$425.94
PDS-620R	6 OUT SEQUENCED 20A POWER	\$813.00	38.00%	\$504.06
PDT-1015C-M-NS	10 OUT,15A,METER,CORDED	\$289.00	38.00%	\$179.18
PDT-1015C-NS	PD THIN,1-15A CIR,10 OUT	\$187.00	38.00%	\$115.94
PDT-1015C-NS20	PDT-1015C-NS W/20'PWR CRD	\$196.00	38.00%	\$121.52
PDT-1015C-RN	10 OUT,15A,SRG&NFY,CORD	\$218.00	38.00%	\$135.16
PDT-1020C-NS	PD THIN,1-20A CIR,10 OUT	\$216.00	38.00%	\$133.92
PDT-1220C-NS	12 OUTLETS,20A,CORD,NS	\$250.00	38.00%	\$155.00
PDT-1415C	14 OUTLETS,15A,CORD,SURGE	\$241.00	38.00%	\$149.42
PDT-1415C-NS	14 OUTLETS,15A,CORD,NS	\$217.00	38.00%	\$134.54

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PDT-1615C-NS	PD THIN,1-15A,16 OUT,CORD	\$223.00	38.00%	\$138.26
PDT-1620C-NS	PD THIN,1-20A,16OUT,CORD	\$265.00	38.00%	\$164.30
PDT-2015C-M-NS	20 OUT,15A,METER,CORDED	\$351.00	38.00%	\$217.62
PDT-2015C-NS	PD THIN,1-15A CIR,20 OUT	\$250.00	38.00%	\$155.00
PDT-2015C-RN	20 OUT,15A,SRG&NFY,CORD	\$314.00	38.00%	\$194.68
PDT-2020C-M-NS	20 OUT,20A,METER,CORDED	\$412.00	38.00%	\$255.44
PDT-2020C-NS	PD THIN,1-20A CIR,20 OUT	\$308.00	38.00%	\$190.96
PDT-2020C-RN	20 OUT,20A,SRG&NFY,CORD	\$339.00	38.00%	\$210.18
PDT-2020TL-M-NS	20 OUT,20A,METER,T/LOCK	\$467.72	38.00%	\$289.99
PDT-2020TL-NS	PD-THIN,1-20A CIR,20 OUT	\$340.00	38.00%	\$210.80
PDT-2X1015	PD THIN,2-15A CIR,20 OUT	\$324.00	38.00%	\$200.88
PDT-2X1015S	PDT,2X15A,20 OUT,SML JBOX	\$305.00	38.00%	\$189.10
PDT-2X1015T	PDT 2-15A CIR 20OUT 1/2 K	\$324.00	38.00%	\$200.88
PDT-2X1015TS	PDT,2X15A,20 OUT,SML JBOX	\$324.00	38.00%	\$200.88
PDT-2X1020	PD THIN,2-20A CIR,20 OUT	\$381.00	38.00%	\$236.22
PDT-2X1020S	PDT,2X20A,20 OUT,SML JBOX	\$381.00	38.00%	\$236.22
PDT-2X1020T	PDT 2-20A CIR 20OUT 1/2 K	\$381.00	38.00%	\$236.22
PDT-2X1020TS	PDT,2X20A,20 OUT SML JBOX	\$381.00	38.00%	\$236.22
PDT-2X320	6 OUTLETS,2X20A,JBOX	\$288.00	38.00%	\$178.56
PDT-2X520	10 OUTLET,2X20A,JBOX	\$310.00	38.00%	\$192.20
PDT-2X615S	12 OUTLETS,2X15A,JBOX	\$236.00	38.00%	\$146.32
PDT-2X815	16 OUTLETS,2X15A,JBOX	\$288.00	38.00%	\$178.56
PDT-2X820	16 OUTLETS,2X20A,JBOX	\$359.00	38.00%	\$222.58
PDT-615C	6 OUTLETS,15A,CORD,SURGE	\$193.00	38.00%	\$119.66
PDT-615C-NS	6 OUTLETS,15A,CORD,NS	\$168.00	38.00%	\$104.16
PDT-620C-NS	6 OUTLETS,20A,CORD,NS	\$193.00	38.00%	\$119.66
PDU-02	15A,2 OUT,IP CTRL POWER	\$159.00	38.00%	\$98.58
PDU-08	15A,9 OUT,IP CTRL POWER	\$257.00	38.00%	\$159.34
PDU-16	15A,16 OUT IP CTRL VPS	\$249.00	38.00%	\$154.38
PDW-106453	PDW CONFIGURATION	\$586.00	38.00%	\$363.32
PDW-106493	PDW CONFIGURATION	\$704.00	38.00%	\$436.48
PDW-106496	PDW CONFIGURATION	\$876.00	38.00%	\$543.12
PDW-107411	PDW CONFIGURATION	\$826.00	38.00%	\$512.12
PDW-107412	PDW CONFIGURATION	\$590.00	38.00%	\$365.80
PDW-107413	PDW CONFIGURATION	\$631.00	38.00%	\$391.22
PDW-107414	PDW CONFIGURATION	\$746.00	38.00%	\$462.52
PDW-107415	PDW CONFIGURATION	\$476.00	38.00%	\$295.12
PDW-107416	PDW CONFIGURATION	\$536.00	38.00%	\$332.32
PDW-107437	PDW CONFIGURATION	\$769.00	38.00%	\$476.78
PDW-107649	PDW CONFIGURATION	\$564.00	38.00%	\$349.68
PDW-107652	PDW CONFIGURATION	\$686.00	38.00%	\$425.32
PDW-107653	PDW CONFIGURATION	\$779.00	38.00%	\$482.98
PDW-12X220J	24OUT,12X20A,POWER W/JBOX	\$529.00	38.00%	\$327.98
PET-K-CWR	PET,BP-CS-FD,FITS CWR	\$32.00	38.00%	\$19.84
PET-K-D/EWR	PET,BP-CS,FITS EWR & DWR	\$16.00	38.00%	\$9.92
PET-K-D/EWRD	PET,BP-CS-FD,EWR & DWR	\$32.00	38.00%	\$19.84
PET-K-DOOR	PET,DOOR TO RACK	\$21.00	38.00%	\$13.02
PET-K-DWRFK	PET,FANKIT TO CS,DWR/SR	\$37.00	38.00%	\$22.94

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PET-K-EXT	PET KIT,DOOR EXT TO RACK	\$20.00	38.00%	\$12.40
PET-K-FANTOP	PET,FAN TOP TO RACK	\$21.00	38.00%	\$13.02
PET-K-FD	PET,FRONT DOOR TO RACK	\$24.00	38.00%	\$14.88
PET-K-HDR	PET,BP-FD,FITS HDR	\$18.00	38.00%	\$11.16
PET-K-MMR-PH	PET,MMT TO PIVOT & HANG	\$14.00	38.00%	\$8.68
PET-K-RD	PET,REAR DOOR TO RACK	\$21.00	38.00%	\$13.02
PET-K-RDC	PET,REAR CABLE DR TO RK	\$31.00	38.00%	\$19.22
PET-K-SIDE	PET,SIDE PANEL TO RACK	\$34.00	38.00%	\$21.08
PET-K-SR	PET,BP-CS,FITS SR SERIES	\$21.00	38.00%	\$13.02
PET-K-WRP/S	PET,BP-FD,FITS WRP & WRS	\$24.00	38.00%	\$14.88
PFD-10	10SP PLEXI FRONTDR,UNIV.B	\$337.00	38.00%	\$208.94
PFD-10-WG-A	10SP PLEXI FRONTDR,UNIV.	\$647.00	38.00%	\$401.14
PFD-12	12SP PLEXI FRONTDR,UNIV.B	\$352.00	38.00%	\$218.24
PFD-14	14SP PLEXI FRONTDR,UNIV	\$367.00	38.00%	\$227.54
PFD-16	16SP PLEXI FRONTDR,UNIV.B	\$382.00	38.00%	\$236.84
PFD-18	18SP PLEXI FRONTDR,UNIV.B	\$395.00	38.00%	\$244.90
PFD-18-RGB	18 SP PLEXI FRONT DOOR	\$51.00	38.00%	\$31.62
PFD-19A	19SP,CURVED PLEXI FR DR	\$492.00	38.00%	\$305.04
PFD-21	21SP PLEXI FRONTDR,UNIV.B	\$440.00	38.00%	\$272.80
PFD-21-RGB	21 SP PLEXI FRONT DOOR	\$55.00	38.00%	\$34.10
PFD-24	24SP PLEXI FRONTDR,UNIV.B	\$468.00	38.00%	\$290.16
PFD-24-RGB	24 SP PLEXI FRONT DOOR	\$61.00	38.00%	\$37.82
PFD-25A	25SP,CURVED PLEXI FR DR	\$634.00	38.00%	\$393.08
PFD-27	27SP PLEXI FRONTDR,UNIV.B	\$557.00	38.00%	\$345.34
PFD28-24	28W/24SP PLEXI FRONT DOOR	\$533.00	38.00%	\$330.46
PFD28-40	28W/40SP PLEXI FRONT DOOR	\$893.00	38.00%	\$553.66
PFD28-46	28W/46SP PLEXI FRONT DOOR	\$968.00	38.00%	\$600.16
PFD-35	35SP PLEXI FRONTDR,UNIV.B	\$695.00	38.00%	\$430.90
PFD-35-RGB	35 SP PLEXI FRONT DOOR	\$89.00	38.00%	\$55.18
PFD-37	37SP PLEXI FRONTDR,UNIV.B	\$711.00	38.00%	\$440.82
PFD-37-RGB	37 SP PLEXI FRONT DOOR	\$84.00	38.00%	\$52.08
PFD-38A	38SP,CURVED PLEXI FR DR	\$780.00	38.00%	\$483.60
PFD-40	40SP PLEXI FRONTDR,UNIV.B	\$755.00	38.00%	\$468.10
PFD-40-RGB	40 SP PLEXI FRONT DOOR	\$94.00	38.00%	\$58.28
PFD-41A	41SP,CURVED PLEXI FR DR	\$804.00	38.00%	\$498.48
PFD-42	42SP PLEXI FRONT DR,UNIV	\$792.00	38.00%	\$491.04
PFD-44	44SP PLEXI FRONTDR,UNIV.B	\$808.00	38.00%	\$500.96
PFD-44-GT	44SP PLEXI FRONTDR,UNIV	\$929.00	38.00%	\$575.98
PFD-44-RGB	44 SP PLEXI FRONT DOOR	\$89.00	38.00%	\$55.18
PFD-45	45SP PLEXI FRONT DR,UNIV	\$828.00	38.00%	\$513.36
PFD-45A	45SP,CURVED PLEXI FR DR	\$853.00	38.00%	\$528.86
PFD-45A-WT	45SP,CURVED PLEXI FR DR	\$981.00	38.00%	\$608.22
PFD-46	46SP PLEXI FRONT DOOR	\$851.00	38.00%	\$527.62
PFD-54	PLEXI FRONT DOOR FITS VMR	\$951.00	38.00%	\$589.62
PFD-8	8SP PLEXI FRONTDR(EWR)BK	\$298.00	38.00%	\$184.76
PFD-WMRK-24	24SP PLEXI FRONT DR, WMRK	\$548.00	38.00%	\$339.76
PFD-WMRK-24LH	24SP PLEXI FD,NO HANDLE	\$521.00	38.00%	\$323.02
PFD-WMRK-42	42SP PLEXI FRONT DR,WMRK	\$916.00	38.00%	\$567.92

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PFD-WMRK-45	45SP PLEXI FRONT DR, WMRK	\$924.00	38.00%	\$572.88
PFD-WMRK-45LH	45SP PLEXI FD,NO HANDLE	\$895.00	38.00%	\$554.90
PHBL-1	1SP FLAT ALUM BLANK PANEL	\$14.00	38.00%	\$8.68
PHBL1-CP12	12PC. PHBL-1 CONTRACT PAC	\$163.00	38.00%	\$101.06
PHBL-2	2SP FLAT ALUM BLANK PANEL	\$18.00	38.00%	\$11.16
PHBL2-CP12	12PC. PHBL-2 CONTRACT PAC	\$211.00	38.00%	\$130.82
PHBL-3	3SP FLAT ALUM BLANK PANEL	\$24.00	38.00%	\$14.88
PHBL3-CP6	6PC. PHBL-3 CONTRACT PACK	\$132.00	38.00%	\$81.84
PHBL-4	4SP FLAT ALUM BLANK PANEL	\$32.00	38.00%	\$19.84
PHBL4-CP6	6PC. PHBL-4 CONTRACT PACK	\$176.00	38.00%	\$109.12
PHCM-1-2	1SP PLASTIC CBL MNG,2"D	\$40.00	38.00%	\$24.80
PHCM-1-2-P4	1SP CBL MNG,2"D,4PK	\$146.00	38.00%	\$90.52
PHCM-1-4	1SP PLASTIC CBL MNG,4"D	\$43.00	38.00%	\$26.66
PHCM-1-4-P4	1SP CBL MNG,4"D,4PK	\$161.00	38.00%	\$99.82
PHCM-2-3	2SP PLASTIC CBL MNG,3"D	\$48.00	38.00%	\$29.76
PHCM-2-3-P4	2SP CBL MNG,3"D,4PK	\$183.00	38.00%	\$113.46
PIVOT-MMR-10	PIVOT BACK PAN MMR 10U	\$208.00	38.00%	\$128.96
PIVOT-MMR-12	PIVOT BACK PAN MMR 12U	\$226.00	38.00%	\$140.12
PIVOT-MMR-16	PIVOT BACK PAN MMR 16U	\$251.00	38.00%	\$155.62
PIVOT-MMR-18	PIVOT BACK PAN MMR 18U	\$270.00	38.00%	\$167.40
PLACE	PTDF,LACE	\$33.00	38.00%	\$20.46
PNL-CLN	MICRO FIBER CLOTH	\$14.00	38.00%	\$8.68
PPM-2	2SP PIVOTING PNL MNT 6DP	\$119.00	38.00%	\$73.78
PPM-4	4SP PIVOTING PNL MNT 6DP	\$137.00	38.00%	\$84.94
PPM-6	6SP PIVOTING PNL MNT 6DP	\$147.00	38.00%	\$91.14
PPM-6-12	6SP PIVOTING PNL MNT 12DP	\$243.00	38.00%	\$150.66
PPM-6-16OB	6SP PIV PNL MT,OPEN,16D	\$254.00	38.00%	\$157.48
PPM-8-12	8SP PIVOTING PNL MNT 12DP	\$262.00	38.00%	\$162.44
PPM-8-18	8SP PIVOTING PNL MNT, 18D	\$302.00	38.00%	\$187.24
PPM-DO6	6SP PPM FRONT DOOR	\$137.00	38.00%	\$84.94
PPM-DO8	8SP PPM FRONT DOOR	\$165.00	38.00%	\$102.30
PPM-LID12	LID,FITS 12DP PPM'S	\$89.00	38.00%	\$55.18
PPM-LID16	LID,FITS 16DP PPM	\$103.00	38.00%	\$63.86
PPM-LID18	LID,FITS 18DP PPM'S	\$119.00	38.00%	\$73.78
PROBGR-RR45	45U BGR PRO ADDL RAIL PR	\$137.00	38.00%	\$84.94
PROGRK-RR40	40SP GRK PRO RAIL,PR	\$156.00	38.00%	\$96.72
PROGRK-RR44	44SP GRK PRO RAIL,PR	\$174.00	38.00%	\$107.88
PROGRK-RR48	48SP GRK PRO RAIL,PR	\$182.00	38.00%	\$112.84
PROGRK-RR52	52SP GRK PRO RAIL,PR	\$206.00	38.00%	\$127.72
PROMRK-RR24	PAIR 24SP MRK PROLIANT RA	\$133.00	38.00%	\$82.46
PROMRK-RR37	PAIR 37SP MRK PROLIANT RA	\$146.00	38.00%	\$90.52
PROMRK-RR40	PAIR 40SP MRK PROLIANT RA	\$157.00	38.00%	\$97.34
PROMRK-RR44	PAIR 44SP MRK PROLIANT RA	\$174.00	38.00%	\$107.88
PROR4CN-RR45	PR 45SP CAGENUT SPLIT RL	\$217.00	38.00%	\$134.54
PROR4CN-RR51	PR 51SP CAGENUT SPLIT RL	\$237.00	38.00%	\$146.94
PROR4CN-ZRA45	45SP R4CN ZRAIL ADAPT KIT	\$204.00	38.00%	\$126.48
PROR4CN-ZRA51	51SP R4CN ZRAIL ADAPT KIT	\$223.00	38.00%	\$138.26
PROWMRK-RR24	PR 24SP CAGENUT RR WMRK	\$177.00	38.00%	\$109.74

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PROWMRK-RR42	PR 42SP CAGENUT RR WMRK	\$230.00	38.00%	\$142.60
PROWMRK-RR45	PR 45SP CAGENUT RR,WMRK	\$234.00	38.00%	\$145.08
PROWMRK-ZRA-24	24SP WMRK ZRAIL ADAPT KIT	\$169.00	38.00%	\$104.78
PROWMRK-ZRA-42	42SP WMRK ZRAIL ADAPT KIT	\$221.00	38.00%	\$137.02
PROWMRK-ZRA-45	45SP WMRK ZRAIL ADAPT KIT	\$221.00	38.00%	\$137.02
PROWRK-RR24	PAIR 24SP WRK PROLIANT RA	\$191.00	38.00%	\$118.42
PROWRK-RR37	PAIR 37SP WRK PROLIANT RA	\$196.00	38.00%	\$121.52
PROWRK-RR40	PAIR 40SP WRK PROLIANT RA	\$213.00	38.00%	\$132.06
PROWRK-RR44	PAIR 44SP WRK PROLIANT RA	\$227.00	38.00%	\$140.74
PRRF44EMCOR	PTDE,44SP EMC RAIL (O)	\$26.00	38.00%	\$16.12
PRRF45	PTDE,FULL HOLE, 45SP (O)	\$27.00	38.00%	\$16.74
PRX-MP-9X12	PROX,MOUNT PLATE,9X12	\$58.00	38.00%	\$35.96
PRX-SMP-15X10	PROX,SLIDE PLT,15X10	\$189.00	38.00%	\$117.18
PRX-WB-14X14	PROX,IN-WALL BOX,14X14	\$177.00	38.00%	\$109.74
PRX-WB-14X14-NP	PRX,IWB,14X14,NO PWR	\$177.00	38.00%	\$109.74
PRX-WB-22X14	PROX,IWB,22X14	\$296.00	38.00%	\$183.52
PRX-WB-22X14-NP	PRX,IWB,22X14,NO PWR	\$296.00	38.00%	\$183.52
PRX-WB-9X14	PROX,IN-WALL BOX,9X14	\$153.00	38.00%	\$94.86
PRX-WB-9X14-NP	PRX,IWB,9X14,NO PWR	\$153.00	38.00%	\$94.86
PRX-WB-CVR-14X14	PROX,IWB,CVR,14X14	\$46.00	38.00%	\$28.52
PRX-WB-CVR-22X14	PROX,IWB,CVR,22X14	\$58.00	38.00%	\$35.96
PRX-WB-CVR-9X14	PROX,IWB,CVR,9X14	\$46.00	38.00%	\$28.52
PS2/USB-4C	4PACK, PS2/USB CORDS	\$214.00	38.00%	\$132.68
PSDR-12	12SP PLEXI SPLIT SECURITY	\$305.00	38.00%	\$189.10
PSDR-16	16SP PLEXI SPLIT SECURITY	\$337.00	38.00%	\$208.94
PSDR-20	20SP PLEXI SPLIT SECURITY	\$412.00	38.00%	\$255.44
PSDR-8	8SP PLEXI SPLIT SECURITY	\$269.00	38.00%	\$166.78
PTRK-14	PORTABLE RACK 14SP	\$934.00	38.00%	\$579.08
PTRK-1426	PORTABLE RACK,14SP,26"D	\$1,031.00	38.00%	\$639.22
PTRK-1426MDK	PTRK-1426 W/PLEXI DR, TOP	\$1,847.00	38.00%	\$1,145.14
PTRK-14MDK	PTRK-14 W/PLEXI & TOP	\$1,579.00	38.00%	\$978.98
PTRK-14-RD	14SP PTRK REAR DOOR	\$265.00	38.00%	\$164.30
PTRK-21	PORTABLE RACK 21SP	\$985.00	38.00%	\$610.70
PTRK-2126	PORTABLE RACK,21SP,26"DP	\$1,142.00	38.00%	\$708.04
PTRK-2126MDK	PTRK-2126 W/PLEXI DR, TOP	\$1,994.00	38.00%	\$1,236.28
PTRK-21MDK	PTRK-21 W/PLEXI & TOP	\$1,707.00	38.00%	\$1,058.34
PTRK-2726	PORTABLE RACK,27SP,26"DP	\$1,252.00	38.00%	\$776.24
PTRK-2726MDK	PTRK-2726 W/PLEXI DR, TOP	\$2,158.00	38.00%	\$1,337.96
PTRK-RR14	REAR RAIL KIT FOR PTRK-14	\$51.00	38.00%	\$31.62
PTRK-RR21	REAR RAIL KIT FOR PTRK-21	\$70.00	38.00%	\$43.40
PTRK-RR27	REAR RAIL KIT FOR PTRK-27	\$84.00	38.00%	\$52.08
PTS	PTDF, TRIM STRIP	\$15.00	38.00%	\$9.30
PTSE-2	PAND, TRIM STRIP (O)	\$12.00	38.00%	\$7.44
PTSE-2-C	PANDC, TRIM STRIP(O)	\$8.00	38.00%	\$4.96
PVFD-44	44SP VENT/PLEXI FRONTDR U	\$1,048.00	38.00%	\$649.76
PWR-16-V	15A,16 OUT,VERTICAL	\$141.00	38.00%	\$87.42
PWR-24-V	15A,24 OUT,VERTICAL	\$162.00	38.00%	\$100.44
PWR-8-V	15A,8 OUT,VERTICAL	\$93.00	38.00%	\$57.66

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PWR-9-RP	15A,9 OUT,RCKMNT	\$116.00	38.00%	\$71.92
PWR-9-RPM	15A,9 OUT RKMNT MON	\$162.00	38.00%	\$100.44
PX2-1037V-O1C5	PX2-1037V-O1C5-0UPDU	\$623.00	38.00%	\$386.26
PX2-1145R	PX2-1145R-1UPDU	\$623.00	38.00%	\$386.26
PX2-1146R	PX2-1146R-1UPDU	\$623.00	38.00%	\$386.26
PX2-1147R	PX2-1147R-1UPDU	\$623.00	38.00%	\$386.26
PX2-1482	PX2-1482-0UPDU	\$623.00	38.00%	\$386.26
PX2-1486	PX2-1486-0UPDU	\$623.00	38.00%	\$386.26
PX2-1497V	PX2-1497V-0UPDU	\$623.00	38.00%	\$386.26
PX2-1724V	PX2-1724V-0UPDU	\$623.00	38.00%	\$386.26
PX2-1725V	PX2-1725V-0UPDU	\$623.00	38.00%	\$386.26
PX2-1765V-V2	PX2-1765V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX2-1862V-O1C5	PX2-1862V-O1C5-0UPDU	\$623.00	38.00%	\$386.26
PX2-1905V-V2N1	PX2-1905V-V2N1-0UPDU	\$623.00	38.00%	\$386.26
PX2-2145R	PX2-2145R-1UPDU	\$623.00	38.00%	\$386.26
PX2-2146R	PX2-2146R-1UPDU	\$623.00	38.00%	\$386.26
PX2-2147R	PX2-2147R-1UPDU	\$623.00	38.00%	\$386.26
PX2-2475	PX2-2475-0UPDU	\$623.00	38.00%	\$386.26
PX2-2496	PX2-2496-0UPDU	\$623.00	38.00%	\$386.26
PX2-2497	PX2-2497-0UPDU	\$623.00	38.00%	\$386.26
PX2-2802	PX2-2802-0UPDU	\$623.00	38.00%	\$386.26
PX2-5520	PX2-5521-0UPDU	\$623.00	38.00%	\$386.26
PX2-5521	PX2-5521-0UPDU	\$623.00	38.00%	\$386.26
PX3-1493V	PX3-1493V-0UPDU	\$623.00	38.00%	\$386.26
PX3-1730V-V2	PX3-1730V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX3-1732	PX3-1732-0UPDU	\$623.00	38.00%	\$386.26
PX3-1749V-V2N1	PX3-1749V-V2N1-0UPDU	\$623.00	38.00%	\$386.26
PX3-1955V-C5	PDU,208V,30A,36-C13,6-C19	\$2,367.00	38.00%	\$1,467.54
PX3-5146R	PX3-5146R-1UPDU	\$623.00	38.00%	\$386.26
PX3-5147R	PDU,120V,20A,8OUT	\$663.00	38.00%	\$411.06
PX3-5180R	PX3-5180R-2UPDU	\$623.00	38.00%	\$386.26
PX3-5440V	PX3-5440V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5460R-C5	PX3-5460R-C5-2UPDU	\$623.00	38.00%	\$386.26
PX3-5460V-C5	PX3-5460V-C5-0UPDU	\$623.00	38.00%	\$386.26
PX3-5464V	PX3-5464V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5466V	PX3-5466V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5475V	PX3-5475V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5493V	PX3-5493V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5496V	PX3-5496V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5497V-C5	PX3-5497V-C5-0UPDU	\$623.00	38.00%	\$386.26
PX3-5522V	PX3-5522V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5524V-C5	PX2-5524-0UPDU	\$623.00	38.00%	\$386.26
PX3-5525V-C5	PX2-5525-0UPDU	\$623.00	38.00%	\$386.26
PX3-5528V-V2	PX3-5528V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX3-5547V-V2	PX3-5547V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX3-5551V-V2	PX3-5551V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5660V	PX3-5660V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5664V-C5	PX3-5664V-C5-0UPDU	\$623.00	38.00%	\$386.26

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
PX3-5665V-C5	PX3-5665V-C5-0UPDU	\$623.00	38.00%	\$386.26
PX3-5666V-C5	PX3-5666V-C5-0UPDU	\$623.00	38.00%	\$386.26
PX3-5719V	PX3-5719V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5722V	PX3-5722V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5749V-V2	PX3-5749V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX3-5802V	PX3-5802V-0UPDU	\$623.00	38.00%	\$386.26
PX3-5905V-V2	PX3-5905V-V2-0UPDU	\$623.00	38.00%	\$386.26
PX3-5917V-V2	PX3-5917V-V2-0UPDU	\$623.00	38.00%	\$386.26
QAR-12-20	QUICK ASSEM RACK 12UX20D	\$363.00	38.00%	\$225.06
QAR-12-24	QUICK ASSEM RACK 12UX24D	\$430.00	38.00%	\$266.60
QAR-18-20	QUICK ASSEM RACK 18UX20D	\$388.00	38.00%	\$240.56
QAR-18-24	QUICK ASSEM RACK 18UX24D	\$453.00	38.00%	\$280.86
QAR-21-20	QUICK ASSEM RACK 21UX20D	\$403.00	38.00%	\$249.86
QAR-21-24	QUICK ASSEM RACK 21UX24D	\$469.00	38.00%	\$290.78
QAR-27-20	QUICK ASSEM RACK 27UX20D	\$424.00	38.00%	\$262.88
QAR-27-24	QUICK ASSEM RACK 27UX24D	\$489.00	38.00%	\$303.18
QAR-35-20	QUICK ASSEM RACK 35UX20D	\$458.00	38.00%	\$283.96
QAR-35-24	QUICK ASSEM RACK 35UX24D	\$524.00	38.00%	\$324.88
QAR-42-20	QUICK ASSEM RACK 42UX20D	\$504.00	38.00%	\$312.48
QAR-42-24	QUICK ASSEM RACK 42UX24D	\$569.00	38.00%	\$352.78
QBP-2	QUIET 2 BLWR PNL,1SP BL	\$471.00	38.00%	\$292.02
QBP-2A	QUIET 2 BLWR PNL,1SP ANO	\$517.00	38.00%	\$320.54
QFAN	4-1/2 QUIET FAN WITH GUAR	\$109.00	38.00%	\$67.58
QFAN-119	119MM QUIET FAN 220V	\$109.00	38.00%	\$67.58
QFP-1	QUIET FAN PNL ANOD FOR 1	\$171.00	38.00%	\$106.02
QFP-1-119	QUIET FNPNL ANOD 1-220V	\$171.00	38.00%	\$106.02
QFP-2	QUIET FAN PNL ANOD FOR 2	\$203.00	38.00%	\$125.86
QFP-2-119	QUIET FNPNL ANOD W/2-220V	\$203.00	38.00%	\$125.86
QTFP-1	QUIET FAN PNL TEXT FOR 1	\$161.00	38.00%	\$99.82
QTFP-1-119	QUIET FNPNL TEXT W/1-220V	\$176.00	38.00%	\$109.12
QTFP-2	QUIET FAN PNL TEXT FOR 2	\$193.00	38.00%	\$119.66
QTFP-2-119	QUIET FNPNL TEXT W/2-220V	\$193.00	38.00%	\$119.66
R2-44S	44RU SEISMIC CERT 2-POST	\$1,127.00	38.00%	\$698.74
R412-3824B	38SP 4-POST FRM RK 12/24	\$1,019.00	38.00%	\$631.78
R412-3830B	38SP 4-POST FRM RK 12/24	\$1,186.00	38.00%	\$735.32
R412-4524B	45SP 4-POST FRM RK 12/24	\$1,049.00	38.00%	\$650.38
R412-4530B	45SP 4-POST FRM RK 12/24	\$1,226.00	38.00%	\$760.12
R412-5124B	51SP 4-POST FRM RK 12/24	\$1,394.00	38.00%	\$864.28
R412-5130B	51SP 4-POST FRM RK 12/24	\$1,455.00	38.00%	\$902.10
R412-RR38	PR 38SP 12/24 SPLIT RAIL	\$124.00	38.00%	\$76.88
R412-RR45	PR 45SP 12/24 SPLIT RAIL	\$148.00	38.00%	\$91.76
R412-RR51	PR 51SP 12/24 SPLIT RAIL	\$170.00	38.00%	\$105.40
R4CN-4524B	45SP 4-POST FRAME RK,CN	\$981.00	38.00%	\$608.22
R4CN-4530B	45SP 4-POST FRAME RK,CN	\$1,196.00	38.00%	\$741.52
R4CN-4536B	45SP 4-POST FRAME RK,CN	\$1,297.00	38.00%	\$804.14
R4CN-5124B	51SP 4-POST FRAME RK,CN	\$1,063.00	38.00%	\$659.06
R4CN-5130B	51SP 4-POST FRAME RK,CN	\$1,244.00	38.00%	\$771.28
R4CN-5136B	51SP 4-POST FRAME RK,CN	\$1,350.00	38.00%	\$837.00

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RAIL-QAR-12	RACKRAIL FOR QAR 12 SPACE	\$100.00	38.00%	\$62.00
RAIL-QAR-18	RACKRAIL FOR QAR 18 SPACE	\$125.00	38.00%	\$77.50
RAIL-QAR-21	RACKRAIL FOR QAR 21 SPACE	\$139.00	38.00%	\$86.18
RAIL-QAR-27	RACKRAIL FOR QAR 27 SPACE	\$161.00	38.00%	\$99.82
RAIL-QAR-35	RACKRAIL FOR QAR 35 SPACE	\$194.00	38.00%	\$120.28
RAIL-QAR-42	RACKRAIL FOR QAR 42 SPACE	\$239.00	38.00%	\$148.18
RAP14	SLIM 5-14 REAR ACCESS PAN	\$166.00	38.00%	\$102.92
RAP21	SLIM 5-21 REAR ACCESS PAN	\$179.00	38.00%	\$110.98
RAP29	SLIM 5-29 REAR ACCESS PAN	\$207.00	38.00%	\$128.34
RAP37	SLIM 5-37 REAR ACCESS PAN	\$237.00	38.00%	\$146.94
RAP43	SLIM 5-43 REAR ACCESS PAN	\$250.00	38.00%	\$155.00
RAP8	SLIM 5-8 REAR ACCESS PAN	\$142.00	38.00%	\$88.04
RAP-MFR20GE	REAR,MFR,20,GE	\$215.00	38.00%	\$133.30
RBA-MV44-2	PNL ADAPTOR,M/V,44SP,2SP	\$42.00	38.00%	\$26.04
RBA-W44-2	PNL ADAPTOR,WRK,44SP,2SP	\$37.00	38.00%	\$22.94
RC-2	2SP CLAMPING RACKSHELF	\$95.00	38.00%	\$58.90
RC-3	3SP CLAMPING RACKSHELF	\$104.00	38.00%	\$64.48
RC-4	4SP CLAMPING RACKSHELF	\$115.00	38.00%	\$71.30
RCS-1824	18U/24"DEEP,CONFIGURED RK	\$830.00	38.00%	\$514.60
RCS-2724	27U/24"DEEP,CONFIGURED RK	\$1,069.00	38.00%	\$662.78
RCS-3524	35U/24"DEEP,CONFIGURED RK	\$1,543.00	38.00%	\$956.66
RCS-4224	42U/24"DEEP,CONFIGURED RK	\$1,781.00	38.00%	\$1,104.22
RCS-RR42	42SP,RCS RACKRAIL,PAIR	\$138.00	38.00%	\$85.56
RE-4-PTRK14WH	4"D REAR RK EXTND PTRK-14	\$327.00	38.00%	\$202.74
REB14	ROTATING EQUIP BASE 14"DP	\$278.00	38.00%	\$172.36
REB18	ROTATING EQUIP BASE 18"DP	\$337.00	38.00%	\$208.94
RFR-1628BR	28W16SP28DP RFR RACK BR	\$1,423.00	38.00%	\$882.26
RFR-1628CR	28W16SP28DP RFR RACK CR	\$1,423.00	38.00%	\$882.26
RFR-1628TR	28W16SP28D RFR RK TR RN	\$1,423.00	38.00%	\$882.26
RFR-2028BR	28W20SP28DP RFR RACK BR	\$1,565.00	38.00%	\$970.30
RFR-2028CR	28W20SP28D RFR RK CR RN	\$1,565.00	38.00%	\$970.30
RFR-2028TR	28W20SP28DP RFR RACK TR	\$1,565.00	38.00%	\$970.30
RFR-2428BR	28W24SP28DP RFR RK BL RN	\$1,660.00	38.00%	\$1,029.20
RFR-2428CR	28W24SP28DP RFR RACK CR	\$1,660.00	38.00%	\$1,029.20
RFR-2428TR	28W24SP28DP RFR RACK TR	\$1,660.00	38.00%	\$1,029.20
RFR-CABCOOL50	RFR CABCOOL 50,PNL,2 GROM	\$338.00	38.00%	\$209.56
RFR-ERRK-16	RFR EMC REAR RAIL 16SP	\$72.00	38.00%	\$44.64
RFR-ERRK-20	RFR EMC REAR RAIL 20SP	\$81.00	38.00%	\$50.22
RFR-ERRK-24	RFR EMC REAR RAIL 24SP	\$94.00	38.00%	\$58.28
RFR-GFD-20	20SP GLASS DOOR,RFR	\$292.00	38.00%	\$181.04
RH-2	PAIR 2SP REAR HANG BRACKE	\$14.00	38.00%	\$8.68
RH-3	PAIR 3SP REAR HANG BRACKE	\$15.00	38.00%	\$9.30
RH-4	PAIR 4SP REAR HANG BRACKE	\$17.00	38.00%	\$10.54
RIB-1-BGR-27	1 BAY,27D,RISER BASE	\$241.00	38.00%	\$149.42
RIB-1-BGR-32	1 BAY,32D,RISER BASE	\$248.00	38.00%	\$153.76
RIB-1-BGR-38	1 BAY,38D,RISER BASE	\$255.00	38.00%	\$158.10
RIB-1-DRK-31	1BAY RISER BASE,31"DRK	\$364.00	38.00%	\$225.68
RIB-1-DRK-36	1 BAY RISER BASE,36D DRK	\$374.00	38.00%	\$231.88

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RIB-1-DRK-42	1BAY RISER BASE,42"DP DRK	\$386.00	38.00%	\$239.32
RIB-1-GRK-30B	1-BAY GRK RISER BASER,30D	\$268.00	38.00%	\$166.16
RIB-1-GRK-36B	1-BAY GRK RISER BASE,36D	\$277.00	38.00%	\$171.74
RIB-1-GRK-36B-WT	1-BAY GRK RISER BASE,36D	\$319.00	38.00%	\$197.78
RIB-1-GRK-42B	1BAY RISER BASE,42"D GRK	\$278.00	38.00%	\$172.36
RIB-1-MRK-26	1 BAY RISER BASE FOR 26DP	\$287.00	38.00%	\$177.94
RIB-1-MRK-31	1 BAY RISER BASE:31DP MRK	\$294.00	38.00%	\$182.28
RIB-1-MRK-36	1 BAY RISER BASE:36DP MRK	\$304.00	38.00%	\$188.48
RIB-1-MRK-42	1BAY RISER BASE,42"DP MRK	\$316.00	38.00%	\$195.92
RIB-1-SNE24-36	1 BAY RIB,24W,36DP SNE	\$279.00	38.00%	\$172.98
RIB-1-SNE24-42	1 BAY RIB,24W,42DP SNE	\$295.00	38.00%	\$182.90
RIB-1-SNE27-36	1 BAY RIB,27W,36DP SNE	\$303.00	38.00%	\$187.86
RIB-1-WMRK-36	1BAY RISER BASE,36DP WMRK	\$318.00	38.00%	\$197.16
RIB-1-WRK-27	1 BAY RISER BASE FOR 27D	\$287.00	38.00%	\$177.94
RIB-1-WRK-32	1 BAY RISER BASE FOR 32D	\$294.00	38.00%	\$182.28
RIB-2-BGR-27	2 BAY,27D,RISER BASE	\$463.00	38.00%	\$287.06
RIB-2-BGR-32	2 BAY,32D,RISER BASE	\$479.00	38.00%	\$296.98
RIB-2-BGR-38	2 BAY,38D,RISER BASE	\$489.00	38.00%	\$303.18
RIB-2-DRK-42	2BAY RISER BASE,42"DP DRK	\$773.00	38.00%	\$479.26
RIB-2-GRK-24B	2-BAY GRK RISER BASE,24D	\$502.00	38.00%	\$311.24
RIB-2-GRK-30B	2-BAY GRK RISER BASE,30D	\$520.00	38.00%	\$322.40
RIB-2-GRK-36B	2-BAY GRK RISER BASE,36D	\$538.00	38.00%	\$333.56
RIB-2-GRK-42B	2BAY RISER BASE,42"D GRK	\$552.00	38.00%	\$342.24
RIB-2-MRK-26	2 BAY RISER BASE FOR 26DP	\$546.00	38.00%	\$338.52
RIB-2-MRK-31	2 BAY RISER BASE:31DP MRK	\$568.00	38.00%	\$352.16
RIB-2-MRK-36	2 BAY RISER BASE:36DP MRK	\$590.00	38.00%	\$365.80
RIB-2-MRK-42	2BAY RISER BASE,42"DP MRK	\$615.00	38.00%	\$381.30
RIB-2-SNE24-36	2 BAY RIB,24W,36DP SNE	\$540.00	38.00%	\$334.80
RIB-2-SNE24-42	2 BAY RIB,24W,42DP SNE	\$557.00	38.00%	\$345.34
RIB-2-SNE24-48	2 BAY RIB,24W,48DP SNE	\$613.00	38.00%	\$380.06
RIB-2-WMRK-36	2BAY RISER BASE,36DP WMRK	\$618.00	38.00%	\$383.16
RIB-2-WMRK-42	2BAY RISER BASE,42D WMRK	\$634.00	38.00%	\$393.08
RIB-2-WRK-32	2 BAY RISER BASE FOR 32D	\$568.00	38.00%	\$352.16
RIB-3-BGR-27	3 BAY,27D,RISER BASE	\$664.00	38.00%	\$411.68
RIB-3-BGR-32	3 BAY,32D,RISER BASE	\$711.00	38.00%	\$440.82
RIB-3-BGR-38	3 BAY,38D,RISER BASE	\$726.00	38.00%	\$450.12
RIB-3-DRK-42	3BAY RISER BASE,42"DP DRK	\$1,102.00	38.00%	\$683.24
RIB-3-GRK-24B	3-BAY GRK RISER BASE,24D	\$722.00	38.00%	\$447.64
RIB-3-GRK-30B	3-BAY GRK RISER BASE,30D	\$770.00	38.00%	\$477.40
RIB-3-GRK-36B	3-BAY GRK RISER BASE,36D	\$770.00	38.00%	\$477.40
RIB-3-GRK-42B	3BAY RISER BASE,42"D GRK	\$866.00	38.00%	\$536.92
RIB-3-MRK-26	3 BAY RISER BASE FOR 26DP	\$781.00	38.00%	\$484.22
RIB-3-MRK-31	3 BAY RISER BASE:31DP MRK	\$839.00	38.00%	\$520.18
RIB-3-MRK-36	3 BAY RISER BASE:36DP MRK	\$900.00	38.00%	\$558.00
RIB-3-MRK-42	3BAY RISER BASE,42"DP MRK	\$972.00	38.00%	\$602.64
RIB-3-SNE24-36	3 BAY RIB,24W,36DP SNE	\$805.00	38.00%	\$499.10
RIB-3-SNE24-42	3 BAY RIB,24W,42DP SNE	\$862.00	38.00%	\$534.44
RIB-3-SNE24-48	3 BAY RIB,24W,48DP SNE	\$1,051.00	38.00%	\$651.62

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RIB-3-WMRK-36	3BAY RISER BASE,36DP WMRK	\$921.00	38.00%	\$571.02
RIB-3-WMRK-42	3BAY RISER BASE,42D WMRK	\$992.00	38.00%	\$615.04
RIB-3-WRK-32	3 BAY RISER BASE FOR 32D	\$839.00	38.00%	\$520.18
RIB-4-BGR-27	4 BAY,27D,RISER BASE	\$912.00	38.00%	\$565.44
RIB-4-BGR-32	4 BAY,32D,RISER BASE	\$948.00	38.00%	\$587.76
RIB-4-BGR-38	4 BAY,38D,RISER BASE	\$956.00	38.00%	\$592.72
RIB-4-GRK-30B	4-BAY GRK RISER BASE,30D	\$1,021.00	38.00%	\$633.02
RIB-4-GRK-36B	4-BAY GRK RISER BASE,36D	\$1,061.00	38.00%	\$657.82
RIB-4-GRK-42B	4BAY RISER BASE,42"D GRK	\$1,063.00	38.00%	\$659.06
RIB-4-MRK-26	4 BAY RISER BASE FOR 26DP	\$1,071.00	38.00%	\$664.02
RIB-4-MRK-31	4 BAY RISER BASE:31DP MRK	\$1,112.00	38.00%	\$689.44
RIB-4-MRK-36	4 BAY RISER BASE:36DP MRK	\$1,277.00	38.00%	\$791.74
RIB-4-WRK-27	4 BAY RISER BASE FOR 27D	\$1,071.00	38.00%	\$664.02
RIB-4-WRK-32	4 BAY RISER BASE FOR 32D	\$1,112.00	38.00%	\$689.44
RIB-5-BGR-27	5 BAY,27D,RISER BASE	\$1,125.00	38.00%	\$697.50
RIB-5-BGR-32	5 BAY,32D,RISER BASE	\$1,179.00	38.00%	\$730.98
RIB-5-BGR-38	5 BAY,38D,RISER BASE	\$1,188.00	38.00%	\$736.56
RIB-5-GRK-30B	5-BAY GRK RISER BASE,30D	\$1,272.00	38.00%	\$788.64
RIB-5-GRK-36B	5-BAY GRK RISER BASE,36D	\$1,327.00	38.00%	\$822.74
RIB-5-GRK-42B	5BAY RISER BASE,42"D GRK	\$1,368.00	38.00%	\$848.16
RIB-5-MRK-26	5 BAY RISER BASE FOR 26DP	\$1,322.00	38.00%	\$819.64
RIB-5-MRK-31	5 BAY RISER BASE:31DP MRK	\$1,387.00	38.00%	\$859.94
RIB-5-MRK-36	5 BAY RISER BASE:36DP MRK	\$1,415.00	38.00%	\$877.30
RIB-5-WRK-32	5 BAY RISER BASE FOR 32D	\$1,387.00	38.00%	\$859.94
RK10	10SP (17.5") RACK,16"DEEP	\$204.00	38.00%	\$126.48
RK10-S	10SP RACK,16"DP	\$111.00	38.00%	\$68.82
RK12	12SP(21)RACK, 16DEEP	\$217.00	38.00%	\$134.54
RK12-S	12SP RACK, 16DEEP	\$124.00	38.00%	\$76.88
RK14	14SP (24.5") RACK,16"DEEP	\$225.00	38.00%	\$139.50
RK14-S	14SP RACK,16"DP	\$127.00	38.00%	\$78.74
RK16	16SP(28)RACK, 16 DEEP	\$229.00	38.00%	\$141.98
RK16-S	16SP RACK, 16DEEP	\$131.00	38.00%	\$81.22
RK2	2SP(3.5)RACK,16DEEP	\$158.00	38.00%	\$97.96
RK20	20SP(35)RACK, 16DEEP	\$241.00	38.00%	\$149.42
RK20-S	20SP RACK, 16DEEP	\$138.00	38.00%	\$85.56
RK2-S	2SP RACK, 16DEEP	\$98.00	38.00%	\$60.76
RK4	4SP(7)RACK, 16DEEP	\$171.00	38.00%	\$106.02
RK4-S	4SP RACK, 16DEEP	\$100.00	38.00%	\$62.00
RK6	6SP (10.5") RACK, 16"DEEP	\$182.00	38.00%	\$112.84
RK6-S	6SP RACK,16"DP	\$110.00	38.00%	\$68.20
RK8	8SP(14)RACK, 16DEEP	\$198.00	38.00%	\$122.76
RK8-S	8SP RACK, 16DEEP	\$117.00	38.00%	\$72.54
RKDRAWER-2U-LK	RACK DRAWER,2U,LOCKING	\$137.00	38.00%	\$84.94
RKDRAWER-4U-LK	RACK DRAWER,4U,LOCKING	\$175.00	38.00%	\$108.50
RK-GD10	10SP GLS DR FOR BRK/OBRK	\$172.00	38.00%	\$106.64
RK-GD12	12SP GLS DR FOR BRK/OBRK	\$189.00	38.00%	\$117.18
RK-GD14	14SP GLS DR FOR BRK/OBRK	\$208.00	38.00%	\$128.96
RK-GD16	16SP GLS DR FOR BRK/OBRK	\$231.00	38.00%	\$143.22

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RK-GD20	20SP GLS DR FOR BRK/OBRK	\$252.00	38.00%	\$156.24
RK-GD28	28SP GLS DR FOR BRK/MBRK	\$301.00	38.00%	\$186.62
RK-GD6	6SP GLASS DR FOR BRK/OBRK	\$141.00	38.00%	\$87.42
RK-GD8	8SP GLASS DR FOR BRK/OBRK	\$157.00	38.00%	\$97.34
RK-RAP12	12SP RK REAR ACCESS KIT	\$194.00	38.00%	\$120.28
RK-RAP12-MP	12SP RK REAR ACCESS KT,MP	\$194.00	38.00%	\$120.28
RK-RAP16	16SP RK REAR ACCESS KIT	\$246.00	38.00%	\$152.52
RK-RAP16-MP	16SP RK REAR ACCESS KT,MP	\$246.00	38.00%	\$152.52
RK-RAP20	20SP RK REAR ACCESS KIT	\$292.00	38.00%	\$181.04
RK-RAP20-MP	20SP RK REAR ACCESS KT,MP	\$292.00	38.00%	\$181.04
RK-RAP28	28SP RK REAR ACCESS KIT	\$335.00	38.00%	\$207.70
RK-RAP28-MP	28SP RK REAR ACCESS KT,MP	\$335.00	38.00%	\$207.70
RK-RAP8	8SP RK REAR ACCESS KIT	\$130.00	38.00%	\$80.60
RK-RAP8-MP	8SP RK REAR ACCESS KT,MP	\$130.00	38.00%	\$80.60
RK-RR10	10SP(17.5")RAIL KIT R/BRK	\$35.00	38.00%	\$21.70
RK-RR12	12SP(21")RAIL KIT RK/BRK	\$44.00	38.00%	\$27.28
RK-RR14	14SP(24.5")RAIL KIT R/BRK	\$47.00	38.00%	\$29.14
RK-RR16	16SP(28")RAIL KIT RK/BRK	\$52.00	38.00%	\$32.24
RK-RR2	2SP(3.5")RAIL KIT RK/BRK	\$10.00	38.00%	\$6.20
RK-RR20	20SP(35")RAIL KIT RK/BRK	\$59.00	38.00%	\$36.58
RK-RR4	4SP(7")RAIL KIT RK/BRK	\$18.00	38.00%	\$11.16
RK-RR6	6SP(10.5")RAIL KIT RK/BRK	\$27.00	38.00%	\$16.74
RK-RR8	8SP(14")RAIL KIT RK/BRK	\$31.00	38.00%	\$19.22
RKSHELF-2U-2PK	VENTED RACK SHELF,2U,2PK	\$125.00	38.00%	\$77.50
RKSHELF-4U-2PK	VENTED RACK SHELF,4U,2PK	\$175.00	38.00%	\$108.50
RKSHELF-4U-C	VENTED RACK SHELF,4U	\$88.00	38.00%	\$54.56
RKW	BRK/RK LOCKING WHEEL OPTI	\$71.00	38.00%	\$44.02
RKW-HD	BRK/RK WHEEL KIT HEAVYDTY	\$102.00	38.00%	\$63.24
RL10-38	38SP RELAYRACK 10/32 BLK	\$362.00	38.00%	\$224.44
RL10-45	45SP RELAYRACK 10/32 BLK	\$385.00	38.00%	\$238.70
RL10-8	8SP RELAYRACK 10/32 BLK P	\$243.00	38.00%	\$150.66
RL12-45	45SP RELAYRACK 12/24 BLK	\$385.00	38.00%	\$238.70
RLA19-1245	45SP ALUM RELAYRACK,12-24	\$300.00	38.00%	\$186.00
RLA19-1245-6	45SP ALUM RELAYRK,6PC	\$1,908.00	38.00%	\$1,182.96
RLA19-1245B	45SP ALUM RELAY RK,12-24	\$300.00	38.00%	\$186.00
RLA19-1245B-6	45SP ALUM RELAYRK,6PC	\$1,908.00	38.00%	\$1,182.96
RLA19-1251B	51SP ALUM OPEN FRM RK	\$475.00	38.00%	\$294.50
RLA-CC	1PC CABLE DUCT	\$399.00	38.00%	\$247.38
RLM-15-1CA	15A CONTROLLED MOD,CORD	\$181.00	38.00%	\$112.22
RLM-15A	8"MPR 15A CONTROL MODULE	\$151.00	38.00%	\$93.62
RLM-15A-SP	MPR 15A CNT.MOD.S-SURGE	\$501.00	38.00%	\$310.62
RLM-20-1CA	20A CONTROLLED MOD,CORD	\$199.00	38.00%	\$123.38
RLM-20A	8"MPR 20A CONTROL MODULE	\$168.00	38.00%	\$104.16
RLM-20A-SP	MPR 20A CNT.MOD.S-SURGE	\$537.00	38.00%	\$332.94
RLM-20IGA	8"MPR 20A ISO CONT.MOD	\$189.00	38.00%	\$117.18
RLM30-L520-1	20AMP,120V MPR W/TWSTLOCK	\$403.00	38.00%	\$249.86
RLM30-L530-1	30AMP,120V MPR W/TWISTLK	\$426.00	38.00%	\$264.12
RLM-30TL-HWIGA	MPR 30A ISOGND CONT.MOD	\$391.00	38.00%	\$242.42

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RLNK-1015V	15A,10 OUT,IP CTRL VPS	\$539.00	38.00%	\$334.18
RLNK-1615V	15A,16 OUT,IP CTRL VPS	\$755.00	38.00%	\$468.10
RLNK-215	15A,2 OUT,IP CTRL POWER	\$279.00	38.00%	\$172.98
RLNK-415R	15A,4 OUT,IP CTRL POWER	\$366.00	38.00%	\$226.92
RLNK-915R	15A,9 OUT,IP CTRL POWER	\$495.00	38.00%	\$306.90
RLNK-CONT	RLNK,PR,USB,CONT,CLOSURE	\$196.00	38.00%	\$121.52
RLNK-MON115-NS	15A INLINE POWER MONITOR	\$647.00	38.00%	\$401.14
RLNK-MON120-NS	20A INLINE POWER MONITOR	\$660.00	38.00%	\$409.20
RLNK-P1615V	15A,VERT,16OUT,RLNK,PR	\$2,112.00	38.00%	\$1,309.44
RLNK-P1620V	20A,VERT,16OUT,RLNK,PR	\$2,112.00	38.00%	\$1,309.44
RLNK-P415	15A,COMP,4OUT,RLNK,PR	\$1,248.00	38.00%	\$773.76
RLNK-P420	20A,COMP,4OUT,RLNK,PR	\$1,248.00	38.00%	\$773.76
RLNK-P915R	15A,RKMT,9OUT,RLNK,PR	\$1,728.00	38.00%	\$1,071.36
RLNK-P915R-SP	15A,RKMT,9OUT,RLNK,PR,SP	\$2,112.00	38.00%	\$1,309.44
RLNK-P920R	20A,RKMT,9OUT,RLNK,PR	\$1,728.00	38.00%	\$1,071.36
RLNK-P920R-SP	20A,RKMT,9OUT,RLNK,PR,SP	\$2,112.00	38.00%	\$1,309.44
RLNK-SW215-NS	15A INLINE PWR SWITCH	\$685.00	38.00%	\$424.70
RLNK-SW220-NS	20A INLINE PWR SWITCH	\$699.00	38.00%	\$433.38
RLNK-SW415R-SP	15A, H/R SERIES SURGE,SEQ	\$1,623.00	38.00%	\$1,006.26
RLNK-SW620R	77	\$1,346.00	38.00%	\$834.52
RLNK-SW620R-NS	20A RKMOUNT POWER SWITCH	\$1,320.00	38.00%	\$818.40
RLNK-SW715R	15A RACKMOUNT PWR SWITCH	\$1,296.00	38.00%	\$803.52
RLNK-SW715R-NS	15A RKMOUNT POWER SWITCH	\$1,268.00	38.00%	\$786.16
RLNK-SW815R-SP	15A, RM SERIES SURGE,SEQ	\$1,748.00	38.00%	\$1,083.76
RLNK-SW820R-SP	20A, RM SERIES SURGE,SEQ	\$1,997.00	38.00%	\$1,238.14
RLNK-TEMP	RLNK,PR,USB,TEMP/HUM,SENS	\$96.00	38.00%	\$59.52
RLNK-WIFI	RLNK,PR,USB,WIFI,ADAPTER	\$96.00	38.00%	\$59.52
RM-KB	RACKMOUNT COMPUTER KEYBOA	\$716.00	38.00%	\$443.92
RM-KB-LCD17HD	KB W/LCD DIG DSPLY	\$3,547.00	38.00%	\$2,199.14
RM-KB-LCD17KVMHD	KB W/LCD DIG DSPLY & KVM	\$4,195.00	38.00%	\$2,600.90
RM-KBPS2	RM CPU KEYBOARD/PS2	\$712.00	38.00%	\$441.44
RM-LCD-MK	9SP,RACKMOUNT,LCD,KNUCKLE	\$249.00	38.00%	\$154.38
RM-LCD-MT	9SP,RACKMOUNT,LCD,TELESCP	\$345.00	38.00%	\$213.90
RM-LCD-MV	9SP,RACKMOUNT,LCD,VESA	\$148.00	38.00%	\$91.76
RM-LCD-PNLK	3SP LCD PNL W/KNUCKLE	\$211.00	38.00%	\$130.82
RM-LCD-PNLV	3SP LCD PNL VESA ONLY	\$96.00	38.00%	\$59.52
RPS	REMOTE POWER SWITCH	\$138.00	38.00%	\$85.56
RPS-K	REMOTE POWER KEY SWITCH	\$147.00	38.00%	\$91.14
RPS-KEY	REPLACEMENT KEYS FOR RPS	\$5.00	38.00%	\$3.10
RR2-3RCN	2SP 3"D RACKRAIL RECESSOR	\$46.00	38.00%	\$28.52
RRF10	PAIR 10SP (17.5") RACK R	\$35.00	38.00%	\$21.70
RRF10-5MM	PAIR 10SP 5MM RAIL	\$26.00	38.00%	\$16.12
RRF12	PAIR 12SP (21") RACK RAIL	\$43.00	38.00%	\$26.66
RRF12-5MM	PAIR 12SP 5MM RAIL	\$27.00	38.00%	\$16.74
RRF14	PAIR 14SP (24.5") RACK R	\$47.00	38.00%	\$29.14
RRF14-5MM	PAIR 14SP 5MM RAIL	\$32.00	38.00%	\$19.84
RRF16	PAIR 16SP (28") RACK RAIL	\$52.00	38.00%	\$32.24
RRF18	PAIR 18SP (31.5") RACK R	\$57.00	38.00%	\$35.34

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RRF18-5MM	PAIR 18SP 5MM RAIL	\$44.00	38.00%	\$27.28
RRF2	PAIR 2SP (3.5") RACK RAI	\$10.00	38.00%	\$6.20
RRF21	PAIR 21SP (36.75") RACK R	\$64.00	38.00%	\$39.68
RRF21-5MM	PAIR 21SP 5MM RAIL	\$44.00	38.00%	\$27.28
RRF27	PAIR 27SP (47.25") RACK R	\$80.00	38.00%	\$49.60
RRF27-5MM	PAIR 27SP 5MM RAIL	\$81.00	38.00%	\$50.22
RRF4	PAIR 4SP (7) RACK RAIL	\$18.00	38.00%	\$11.16
RRF44EMCOR	PAIR 44SP FULL HOLE RACK	\$61.00	38.00%	\$37.82
RRF45	PAIR 45SP FULL HOLE RACK	\$129.00	38.00%	\$79.98
RRF45-AL	PR 45SP ALUMINUM RACKRAIL	\$102.00	38.00%	\$63.24
RRF4-5MM	PAIR 4SP 5MM RAIL	\$14.00	38.00%	\$8.68
RRF6	PAIR 6SP (10.5") RACK RA	\$27.00	38.00%	\$16.74
RRF6-5MM	PAIR 6SP 5MM RAIL	\$18.00	38.00%	\$11.16
RRF8	PAIR 8SP (14) RACK RAIL	\$30.00	38.00%	\$18.60
RRF8-5MM	PAIR 8SP 5MM RAIL	\$20.00	38.00%	\$12.40
RS-6036	RACK SACK 60H X 25W X 36D	\$293.00	38.00%	\$181.66
RS-8436	RACK SACK 84H X 25W X 36D	\$327.00	38.00%	\$202.74
RSH4A10-LCD	10 SPACE ANODIZED LCD MOU	\$218.00	38.00%	\$135.16
RSH4A10R	CUSRACKSHLF10SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A10X	CUSRACKSHLF10SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A10XW	CUSWIDERSH10SP ANOD 17.5D	\$218.00	38.00%	\$135.16
RSH4A10XX	CUSRACKSHLF10SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A11R	CUSRACKSHLF11SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A11X	CUSRACKSHLF11SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A11XX	CUSRACKSHLF11SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A12R	CUSRACKSHLF12SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A1S	CUS RCKSHLF 1SP ANOD 11.5	\$197.00	38.00%	\$122.14
RSH4A1XS	CUS RCKSHLF 1SP ANOD 8	\$197.00	38.00%	\$122.14
RSH4A2M	CUS RACKSHLF2SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A2MW	CUS WIDERSH2SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A2R	CUS RACKSHLF2SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A2RW	CUS WIDERSH2SP ANOD 15.5D	\$197.00	38.00%	\$122.14
RSH4A2S	CUS RACKSHLF2SP ANOD 11.5	\$197.00	38.00%	\$122.14
RSH4A2SW	CUS WIDERSH2SP ANOD 11.5D	\$197.00	38.00%	\$122.14
RSH4A2X	CUS RACKSHLF2SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A2XW	CUS WIDERSH2SP ANOD 17.5D	\$197.00	38.00%	\$122.14
RSH4A2XX	CUS RACKSHLF2SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A2XXW	CUS WIDERSH2SP ANOD 20.5D	\$197.00	38.00%	\$122.14
RSH4A3M	CUS RACKSHLF3SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A3M-MC	CUS RACKSHLF3SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A3MW	CUS WIDERSH3SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A3R	CUS RACKSHLF3SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A3R-MC	CUS RACKSHLF3SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A3RW	CUS WIDERSH3SP ANOD 15.5D	\$197.00	38.00%	\$122.14
RSH4A3S	CUS RACKSHLF3SP ANOD 11.5	\$197.00	38.00%	\$122.14
RSH4A3SW	CUS WIDERSH3SP ANOD 11.5D	\$197.00	38.00%	\$122.14
RSH4A3X	CUS RACKSHLF3SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A3X-MC	CUS RACKSHLF3SP ANOD 17.5	\$197.00	38.00%	\$122.14

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RSH4A3XW	CUS WIDERSH3SP ANOD 17.5D	\$197.00	38.00%	\$122.14
RSH4A3XX	CUS RACKSHLF3SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A3XXW	CUS WIDERSH3SP ANOD 20.5D	\$197.00	38.00%	\$122.14
RSH4A4M	CUS RACKSHLF4SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A4M-MC	CUS RACKSHLF4SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A4-MS	CUS MP SHELF,4SP,ANOD	\$236.00	38.00%	\$146.32
RSH4A4MW	CUS WIDERSH4SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A4R	CUS RACKSHLF4SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A4R-MC	CUS RACKSHLF4SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A4RW	CUS WIDERSH4SP ANOD 15.5D	\$197.00	38.00%	\$122.14
RSH4A4S	CUS RACKSHLF4SP ANOD 11.5	\$197.00	38.00%	\$122.14
RSH4A4SW	CUS WIDERSH4SP ANOD 11.5D	\$197.00	38.00%	\$122.14
RSH4A4X	CUS RACKSHLF4SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A4X-MC	CUS RACKSHLF4SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A4XW	CUS WIDERSH4SP ANOD 17.5D	\$197.00	38.00%	\$122.14
RSH4A4XX	CUS RACKSHLF4SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A4XX-MC	CUS RACKSHLF4SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A4XXW	CUS WIDERSH4SP ANOD 20.5D	\$197.00	38.00%	\$122.14
RSH4A5-LCD	5P ANODIZED LCD MOUNT	\$197.00	38.00%	\$122.14
RSH4A5M	CUS RACKSHLF5SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A5M-MC	CUS RACKSHLF5SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A5MW	CUS WIDERSH5SP ANOD 14DP	\$197.00	38.00%	\$122.14
RSH4A5R	CUS RACKSHLF5SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A5R-MC	CUS RACKSHLF5SP ANOD 15.5	\$197.00	38.00%	\$122.14
RSH4A5RW	CUS WIDERSH5SP ANOD 15.5D	\$197.00	38.00%	\$122.14
RSH4A5S	CUS RACKSHLF5SP ANOD 11.5	\$197.00	38.00%	\$122.14
RSH4A5SW	CUS WIDERSH5SP ANOD 11.5D	\$106.22	38.00%	\$65.86
RSH4A5X	CUS RACKSHLF5SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A5X-MC	CUS RACKSHLF5SP ANOD 17.5	\$197.00	38.00%	\$122.14
RSH4A5XW	CUS WIDERSH5SP ANOD 17.5D	\$197.00	38.00%	\$122.14
RSH4A5XX	CUS RACKSHLF5SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A5XX-MC	CUS RACKSHLF5SP ANOD 20.5	\$197.00	38.00%	\$122.14
RSH4A5XXW	CUS WIDERSH5SP ANOD 20.5D	\$197.00	38.00%	\$122.14
RSH4A6-LCD	6SP ANODIZED LCD MOUNT	\$94.00	38.00%	\$58.28
RSH4A6M	CUS RACKSHLF6SP ANOD 14DP	\$218.00	38.00%	\$135.16
RSH4A6M-MC	CUS RACKSHLF6SP ANOD 14DP	\$218.00	38.00%	\$135.16
RSH4A6MW	CUS WIDERSH6SP ANOD 14"DP	\$218.00	38.00%	\$135.16
RSH4A6R	CUS RACKSHLF6SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A6R-MC	CUS RACKSHLF6SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A6S	CUS RACKSHLF6SP ANOD 11.5	\$218.00	38.00%	\$135.16
RSH4A6X	CUS RACKSHLF6SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A6X-MC	CUS RACKSHLF6SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A6XW	CUS WIDERSH6SP ANOD 17.5D	\$218.00	38.00%	\$135.16
RSH4A6XX	CUS RACKSHLF6SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A6XX-MC	CUS RACKSHLF6SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A6XXW	CUS WIDERSH6SP ANOD 20.5D	\$218.00	38.00%	\$135.16
RSH4A7-110604	7SP ANOD LCD MOUNT,CUS	\$95.50	38.00%	\$59.21
RSH4A7-LCD	7SP ANODIZED LCD MOUNT	\$218.00	38.00%	\$135.16

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RSH4A7M	CUS RACKSHLF7SP ANOD 14DP	\$218.00	38.00%	\$135.16
RSH4A7R	CUS RACKSHLF7SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A7S	CUS RACKSHLF7SP ANOD 11.5	\$218.00	38.00%	\$135.16
RSH4A7SW	CUS WIDERSH8SP ANOD 11.5D	\$217.00	38.00%	\$134.54
RSH4A7X	CUS RACKSHLF7SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A7XX	CUS RACKSHLF7SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A7XX-MC	CUS RACKSHLF7SP ANOD 20.5	\$218.00	38.00%	\$135.16
RSH4A7XXW	CUS WIDERSH7SP ANOD 20.5D	\$218.00	38.00%	\$135.16
RSH4A8-LCD	8 SPACE ANODIZED LCD MOUN	\$218.00	38.00%	\$135.16
RSH4A8M	CUS RACKSHLF8SP ANOD 14DP	\$218.00	38.00%	\$135.16
RSH4A8R	CUS RACKSHLF8SP ANOD 15.5	\$218.00	38.00%	\$135.16
RSH4A8S	CUS RACKSHLF8SP ANOD 11.5	\$218.00	38.00%	\$135.16
RSH4A8X	CUS RACKSHLF8SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4A8XXW	CUS WIDERSH8SP ANOD 20.5D	\$218.00	38.00%	\$135.16
RSH4A9-LCD	9 SPACE ANODIZED LCD MOUN	\$218.00	38.00%	\$135.16
RSH4A9M	CUS RACKSHLF9SP ANOD 14DP	\$218.00	38.00%	\$135.16
RSH4A9S	CUS RACKSHLF9SP ANOD 11.5	\$218.00	38.00%	\$135.16
RSH4A9X	CUS RACKSHLF9SP ANOD 17.5	\$218.00	38.00%	\$135.16
RSH4S10XW	CUSWIDERSH10SP SPAT 17.5D	\$208.00	38.00%	\$128.96
RSH4S1S	CUS RCKSHLF 1SP TEXT 11.5	\$164.00	38.00%	\$101.68
RSH4S1XS	CUS RCKSHLF 1SP TEXT 8	\$164.00	38.00%	\$101.68
RSH4S2M	CUS RACKSHLF2SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S2MW	CUS WIDERSH2SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S2R	CUS RACKSHLF2SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S2RW	CUS WIDERSH2SP SPAT 15.5D	\$164.00	38.00%	\$101.68
RSH4S2S	CUS RACKSHLF2SP SPAT 11.5	\$164.00	38.00%	\$101.68
RSH4S2SW	CUS WIDERSH2SP SPAT 11.5D	\$164.00	38.00%	\$101.68
RSH4S2X	CUS RACKSHLF2SP SPAT 17.5	\$164.00	38.00%	\$101.68
RSH4S2XW	CUS WIDERSH2SP SPAT 17.5D	\$164.00	38.00%	\$101.68
RSH4S2XX	CUS RACKSHLF2SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S2XXW	CUS WIDERSH2SP SPAT 20.5D	\$164.00	38.00%	\$101.68
RSH4S3M	CUS RACKSHLF3SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S3MW	CUS WIDERSH3SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S3R	CUS RACKSHLF3SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S3R-MC	CUS RACKSHLF3SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S3RW	CUS WIDERSH3SP SPAT 15.5D	\$164.00	38.00%	\$101.68
RSH4S3S	CUS RACKSHLF3SP SPAT 11.5	\$164.00	38.00%	\$101.68
RSH4S3SW	CUS WIDERSH3SP SPAT 11.5D	\$164.00	38.00%	\$101.68
RSH4S3X	CUS RACKSHLF3SP SPAT 17.5	\$164.00	38.00%	\$101.68
RSH4S3XW	CUS WIDERSH3SP SPAT 17.5D	\$164.00	38.00%	\$101.68
RSH4S3XX	CUS RACKSHLF3SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S3XXW	CUS WIDERSH3SP SPAT 20.5D	\$164.00	38.00%	\$101.68
RSH4S4M	CUS RACKSHLF4SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S4-MS	CUS MP SHELF ,4SP ,SPAT	\$198.00	38.00%	\$122.76
RSH4S4MW	CUS WIDERSH4SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S4R	CUS RACKSHLF4SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S4R-MC	CUS RACKSHLF4SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S4RW	CUS WIDERSH4SP SPAT 15.5D	\$164.00	38.00%	\$101.68

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RSH4S4S	CUS RACKSHLF4SP SPAT 11.5	\$164.00	38.00%	\$101.68
RSH4S4SW	CUS WIDERSH4SP SPAT 11.5D	\$164.00	38.00%	\$101.68
RSH4S4X	CUS RACKSHLF4SP SPAT 17.5	\$164.00	38.00%	\$101.68
RSH4S4XW	CUS WIDERSH4SP SPAT 17.5D	\$164.00	38.00%	\$101.68
RSH4S4XX	CUS RACKSHLF4SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S4XX-MC	CUS RACKSHLF4SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S4XXW	CUS WIDERSH4SP SPAT 20.5D	\$164.00	38.00%	\$101.68
RSH4S5M	CUS RACKSHLF5SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S5MW	CUS WIDERSH5SP SPAT 14DP	\$164.00	38.00%	\$101.68
RSH4S5R	CUS RACKSHLF5SP SPAT 15.5	\$164.00	38.00%	\$101.68
RSH4S5RW	CUS WIDERSH5SP SPAT 15.5D	\$164.00	38.00%	\$101.68
RSH4S5S	CUS RACKSHLF5SP SPAT 11.5	\$164.00	38.00%	\$101.68
RSH4S5X	CUS RACKSHLF5SP SPAT 17.5	\$164.00	38.00%	\$101.68
RSH4S5X-MC	CUS RACKSHLF5SP SPAT 17.5	\$164.00	38.00%	\$101.68
RSH4S5XW	CUS WIDERSH5SP SPAT 17.5D	\$164.00	38.00%	\$101.68
RSH4S5XX	CUS RACKSHLF5SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S5XX-MC	CUS RACKSHLF5SP SPAT 20.5	\$164.00	38.00%	\$101.68
RSH4S5XXW	CUS WIDERSH5SP SPAT 20.5D	\$164.00	38.00%	\$101.68
RSH4S6M	CUS RACKSHLF6SP SPAT 14DP	\$208.00	38.00%	\$128.96
RSH4S6R	CUS RACKSHLF6SP SPAT 15.5	\$208.00	38.00%	\$128.96
RSH4S6S	CUS RACKSHLF6SP SPAT 11.5	\$208.00	38.00%	\$128.96
RSH4S6X-MC	CUS RACKSHLF6SP SPAT 17.5	\$208.00	38.00%	\$128.96
RSH4S6XW	CUS WIDERSH6SP SPAT 17.5D	\$208.00	38.00%	\$128.96
RSH4S6XX	CUS RACKSHLF6SP SPAT 20.5	\$208.00	38.00%	\$128.96
RSH4S6XX-MC	CUS RACKSHLF6SP SPAT 20.5	\$208.00	38.00%	\$128.96
RSH4S6XXW	CUS WIDERSH6SP SPAT 20.5"	\$208.00	38.00%	\$128.96
RSH4S7-LCD	7SP TEXTURED LCD MOUNT	\$208.00	38.00%	\$128.96
RSH4S7S	CUS RACKSHLF7SP SPAT 11.5	\$208.00	38.00%	\$128.96
RSH4S7XX	CUS RACKSHLF7SP SPAT 20.5	\$208.00	38.00%	\$128.96
RSH4S7XXW	CUS WIDERSH7SP SPAT 20.5D	\$208.00	38.00%	\$128.96
RSH4S8-LCD	8 SPACE TEXTURED LCD MOUN	\$208.00	38.00%	\$128.96
RSH4S9-LCD	9 SPACE TEXTURED LCD MOUN	\$208.00	38.00%	\$128.96
RSH4S9R	CUS RACKSHLF9SP SPAT 15.5	\$208.00	38.00%	\$128.96
RSH4S9S	CUS RACKSHLF9SP SPAT 11.5	\$208.00	38.00%	\$128.96
RSH4S9XX	CUS RACKSHLF9SP SPAT 20.5	\$208.00	38.00%	\$128.96
RSHA-SONOS-AMP2	2RU SHELF,2 SONOS AMP,BA	\$270.00	38.00%	\$167.40
RSHA-SONOS-AMP4	4RU SHELF,4 SONOS AMP,BA	\$270.00	38.00%	\$167.40
RSHA-SONOS-AMP6	5RU SHELF,6 SONOS AMP,BA	\$270.00	38.00%	\$167.40
RSHSUB-2D	2 SPACE SUB CHASSIS, 15.5	\$99.00	38.00%	\$61.38
RSHSUB-2M	2 SPACE SUB CHASSIS, 14 D	\$99.00	38.00%	\$61.38
RSHSUB-2S	2 SPACE SUB CHASSIS, 11.5	\$99.00	38.00%	\$61.38
RSHSUB-2X	2 SPACE SUB CHASSIS, 17.5	\$99.00	38.00%	\$61.38
RSHSUB-2XX	2 SPACE SUB CHASSIS, 20.5	\$99.00	38.00%	\$61.38
RSHSUB-3D	3 SPACE SUB CHASSIS, 15.5	\$99.00	38.00%	\$61.38
RSHSUB-3M	3 SPACE SUB CHASSIS, 14 D	\$99.00	38.00%	\$61.38
RSHSUB-3S	3 SPACE SUB CHASSIS, 11.5	\$99.00	38.00%	\$61.38
RSHSUB-3X	3 SPACE SUB CHASSIS, 17.5	\$99.00	38.00%	\$61.38
RSHSUB-3XX	3 SPACE SUB CHASSIS, 20.5	\$99.00	38.00%	\$61.38

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
RSHSUB-4D	4 SPACE SUB CHASSIS, 15.5	\$99.00	38.00%	\$61.38
RSHSUB-4M	4 SPACE SUB CHASSIS, 14 D	\$99.00	38.00%	\$61.38
RSHSUB-4S	4 SPACE SUB CHASSIS, 11.5	\$99.00	38.00%	\$61.38
RSHSUB-4X	4 SPACE SUB CHASSIS, 17.5	\$99.00	38.00%	\$61.38
RSHSUB-4XX	4 SPACE SUB CHASSIS, 20.5	\$99.00	38.00%	\$61.38
RSHSUB-5D	5 SPACE SUB CHASSIS, 15.5	\$99.00	38.00%	\$61.38
RSHSUB-5M	5 SPACE SUB CHASSIS, 14 D	\$99.00	38.00%	\$61.38
RSHSUB-5S	5 SPACE SUB CHASSIS, 11.5	\$99.00	38.00%	\$61.38
RSHSUB-5X	5 SPACE SUB CHASSIS, 17.5	\$99.00	38.00%	\$61.38
RSHSUB-5XX	5 SPACE SUB CHASSIS, 20.5	\$99.00	38.00%	\$61.38
RULER	16 FOOT RACK SPACE RULER	\$37.00	38.00%	\$22.94
S1	1SP PERFORATED SECURITY C	\$43.00	38.00%	\$26.66
S12-DC	SGL BAY OUTBD RK,NO DR,DC	\$1,766.00	38.00%	\$1,094.92
S12D-DC	SGL BAY RK W/PLX DR,DC	\$2,857.00	38.00%	\$1,771.34
S12D-HM	SGL BAY RK W/PLX DR,HM	\$2,857.00	38.00%	\$1,771.34
S12D-PS	SGL BAY RK W/PLX DR,PS	\$2,857.00	38.00%	\$1,771.34
S12-HM	SGL BAY OUTBD RK,NO DR,HM	\$1,716.00	38.00%	\$1,063.92
S12-PS	SGL BAY OUTBD RK,NO DR,PS	\$1,766.00	38.00%	\$1,094.92
S12SD-DC	SGL BAY SQUARE TOP RK,DC	\$2,857.00	38.00%	\$1,771.34
S12SDG	SGL BAY SQUARE TOP RK, GR	\$2,484.00	38.00%	\$1,540.08
S12SD-HM	SGL BAY SQUARE TOP RK,HM	\$2,857.00	38.00%	\$1,771.34
S12SD-PS	SGL BAY SQUARE TOP RK,PS	\$2,857.00	38.00%	\$1,771.34
S2	2SP PERFORATED SECURITY C	\$48.00	38.00%	\$29.76
S24D-DC	24SP ROLL RACK,SQ TOP,DC	\$3,365.00	38.00%	\$2,086.30
S24D-HM	24SP ROLL RACK,SQ TOP,HM	\$3,365.00	38.00%	\$2,086.30
S24D-PS	24SP ROLL RACK,SQ TOP,PS	\$3,365.00	38.00%	\$2,086.30
S24D-SL	24SP ROLLING RK,SQ TOP,SL	\$2,926.00	38.00%	\$1,814.12
S3	3SP PERFORATED SECURITY C	\$51.00	38.00%	\$31.62
S4	4SP PERFORATED SECURITY C	\$55.00	38.00%	\$34.10
SANGLE24-1-3642	1 BAY ANG 24W,36&42"D SNE	\$161.00	38.00%	\$99.82
SANGLE24-2-3642	2 BAY ANG 24W,36&42"D SNE	\$179.00	38.00%	\$110.98
SANGLE24-2-48	2 BAY ANGLES 24W,48"D SNE	\$175.00	38.00%	\$108.50
SANGLE24-3-3642	3 BAY ANG 24W,36&42"D SNE	\$193.00	38.00%	\$119.66
SANGLE24-3-48	3 BAY ANGLES 24W,48"D SNE	\$211.00	38.00%	\$130.82
SANGLE30-1-3642	1 BAY ANG 30W,36&42"D SNE	\$171.00	38.00%	\$106.02
SB1	1SP FLANGED TEXT BLANK PA	\$18.00	38.00%	\$11.16
SB1-CP12	12PC. SB1 CONTRACT PACK	\$210.00	38.00%	\$130.20
SB2	2SP FLANGED TEXT BLANK PA	\$24.00	38.00%	\$14.88
SB2-CP12	12PC. SB2 CONTRACT PACK	\$267.00	38.00%	\$165.54
SB3	3SP FLANGED TEXT BLANK PA	\$30.00	38.00%	\$18.60
SB3-CP6	6PC. SB3 CONTRACT PACK	\$166.00	38.00%	\$102.92
SB4	4SP FLANGED TEXT BLANK PA	\$32.00	38.00%	\$19.84
SB4-CP6	6PC. SB4 CONTRACT PACK	\$173.00	38.00%	\$107.26
SB5	5SP FLANGED TEXT BLANK PA	\$36.00	38.00%	\$22.32
SB6	6SP FLANGED TEXT BLANK PA	\$39.00	38.00%	\$24.18
SBIT	SQUARE DRIVER BIT	\$4.00	38.00%	\$2.48
SBX-10	10SP 17D WALLRACK W/FRONT	\$592.00	38.00%	\$367.04
SBX-7	7SP WALL MOUNT RACK	\$421.00	38.00%	\$261.02

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SBX-FAN-K	SLIM FAN W/HRDW,SBX	\$80.00	38.00%	\$49.60
SC-1427-1217BK	CONVECTIVE CONSOLE,BLACK	\$3,398.86	38.00%	\$2,107.29
SC-1427-1460BK	CONV CNSL W/60 DEG SLOPE	\$3,475.56	38.00%	\$2,154.85
SC-1427-1460BK-S	14SP/27D14SP60DEG SL,W/SR	\$1,999.68	38.00%	\$1,239.80
SC-2BK	2BY CONFIG CONV CNS BK	\$6,438.00	38.00%	\$3,991.56
SC-3BK	3BY CONFIG CONV CONS BK	\$9,523.00	38.00%	\$5,904.26
SC3T-1427-100061	CONV MONITOR RACK 17D, BL	\$929.00	38.00%	\$575.98
SC3T-1427-100064	CONV MONITOR RACK STR, BL	\$792.00	38.00%	\$491.04
SC3T-1427-100066	CONV MONITOR RACK STR,LIT	\$715.00	38.00%	\$443.30
SC3TW45-14200070	45D WEDGE,3T STR RACK, BL	\$403.00	38.00%	\$249.86
SC-3W2BK	3BY W/WG CONFCONV/CNSL BK	\$11,115.00	38.00%	\$6,891.30
SC-4BK	4BY CONFIG CONV CONS BK	\$12,099.00	38.00%	\$7,501.38
SC-4W2BK	4BY W/WG CONFCONV/CNSL BK	\$13,822.00	38.00%	\$8,569.64
SC-5W2-53TBK	5BY 3TR CONV CONF CNSL BK	\$22,545.00	38.00%	\$13,977.90
SC-CBS-27	27DP CONSOLE CASTER BASE,	\$286.00	38.00%	\$177.32
SCFD-13BK	13SP SOLID FRONT DR, BK	\$238.00	38.00%	\$147.56
SCFD-14BK	SOLID FR DR,3 PT LATCH, B	\$254.00	38.00%	\$157.48
SCPF-14BK	14U FRONT DOOR,PLEXI,BK	\$543.00	38.00%	\$336.66
SCQ-1427-1217BK	QUIET COOL CONSOLE,BLACK	\$2,086.00	38.00%	\$1,293.32
SCQ-1427-1460BK	QCOOL CNSL W/60 DEG SLOPE	\$2,360.00	38.00%	\$1,463.20
SCQ-2BK	2BY CONFIG QCOOL CONS BK	\$7,067.00	38.00%	\$4,381.54
SCQ-3BK	3BY CONFIG QCOOL CONS BK	\$10,243.00	38.00%	\$6,350.66
SCQ3T-1427-00079	QUIET MONITOR RACK 17D, B	\$1,009.00	38.00%	\$625.58
SCQ-4BK	4BY CONFIG QCOOL CONS BK	\$12,966.00	38.00%	\$8,038.92
SCQ-4W2BK	4BY WDGS QCOOL CONFIG BK	\$14,120.00	38.00%	\$8,754.40
SCRK-1327BK	13SP/27D,SEC RK, BLACK	\$1,280.00	38.00%	\$793.60
SCRK-4427BK	44SP/27D SEC RK BLACK	\$2,070.00	38.00%	\$1,283.40
SC-RR12	ADD.12SP RAIL KIT,3T CONS	\$74.00	38.00%	\$45.88
SC-RR27	ADD.27SP RAIL KIT,CONSOLE	\$108.00	38.00%	\$66.96
SC-TK	CONSOLE TOE KICK/FOOTREST	\$78.00	38.00%	\$48.36
SCW45-1427-00085	45D WEDGE, 17D CNSL, BLAC	\$887.00	38.00%	\$549.94
SCW45-1427-00089	45 DEG WEDGE,60 DEG SLOPE	\$132.00	38.00%	\$81.84
SC-Z4	SEISMIC BRKTS. SC SERIES	\$64.00	38.00%	\$39.68
S-DEC	REMOTE SWITCH DECORA	\$118.00	38.00%	\$73.16
SECL-2	2SP HINGED PLEXI SECURITY	\$86.00	38.00%	\$53.32
SECL-3	3SP HINGED PLEXI SECURITY	\$93.00	38.00%	\$57.66
SECL-4	4SP HINGED PLEXI SECURITY	\$100.00	38.00%	\$62.00
SECL-8	8SP HINGED PLEXI SECURITY	\$141.00	38.00%	\$87.42
SF1	1SP FINE PERF SECURITY CO	\$43.00	38.00%	\$26.66
SF2	2SP FINE PERF SECURITY CO	\$48.00	38.00%	\$29.76
SF3	3SP FINE PERF SECURITY CO	\$51.00	38.00%	\$31.62
SF4	4SP FINE PERF SECURITY CO	\$55.00	38.00%	\$34.10
SFACE1	1SP TEXTURED RSH FACE	\$98.00	38.00%	\$60.76
SFACE2	2SP TEXTURED RSH FACE ONL	\$98.00	38.00%	\$60.76
SFACE3	3SP TEXTURED RSH FACE ONL	\$98.00	38.00%	\$60.76
SFACE4	4SP TEXTURED RSH FACE ONL	\$98.00	38.00%	\$60.76
SFACE5	5SP TEXTURED RSH FACE ONL	\$98.00	38.00%	\$60.76
SFACE6	6SP TEXTURED RSH FACE ONL	\$113.00	38.00%	\$70.06

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SFACE7	7SP TEXTURED RSH FACE ONL	\$113.00	38.00%	\$70.06
SFACE8	8SP TEXTURED RSH FACE ONL	\$113.00	38.00%	\$70.06
SFD-KEY	KEYS FOR FRONT DOORS(B399	\$5.00	38.00%	\$3.10
SFD-LOCK	FRONT DOOR LOCK SET	\$12.00	38.00%	\$7.44
SFD-LOCKPB-BD	FD KEYED POP-BAT W/ F CAM	\$74.00	38.00%	\$45.88
SFR-12-12	12SP 12D SWING FRAME RACK	\$305.00	38.00%	\$189.10
SFR-12-18	12SP(21)18D SWING FRAME R	\$317.00	38.00%	\$196.54
SFR-12-24	12SP/24D SWING FRAME RACK	\$364.00	38.00%	\$225.68
SFR-20-12	20SP 12D SWING FRAME RACK	\$375.00	38.00%	\$232.50
SFR-20-18	20SP(35)18D SWING FRAME R	\$404.00	38.00%	\$250.48
SFR-20-24	20SP/24D SWING FRAME RACK	\$471.00	38.00%	\$292.02
SFR-25-18	25SP(43.75")18D SWNG FRM	\$457.00	38.00%	\$283.34
SFR-25-24	25SP/24D SWING FRAME RACK	\$531.00	38.00%	\$329.22
SFRD-LOCKPB	FD KEYED POP-BAT W/ R CAM	\$33.00	38.00%	\$20.46
SH-5A	20DP SHELF FOR SLIM5&AXS	\$114.00	38.00%	\$70.68
SH-5A-26	26"DP SLIM5/AXS SHELF	\$125.00	38.00%	\$77.50
SH-BRK	QUICK-POSITION TM SHELF	\$72.00	38.00%	\$44.64
SH-BRK-3P	3PK QUICK-POSITION TM SHF	\$189.00	38.00%	\$117.18
SH-DMP-A	PRTBL MDIA PLYR SHF ANOD	\$213.00	38.00%	\$132.06
SH-DMP-EXT	MEDIA PLAYER REAR SHELF	\$61.00	38.00%	\$37.82
SH-DMP-S	PRTBL MDIA PLYR SHF TEX	\$179.00	38.00%	\$110.98
SH-SRSR	16"DP SHELF FOR SRSR	\$113.00	38.00%	\$70.06
SH-WR	SHELF FOR WR SERIES RACK	\$115.00	38.00%	\$71.30
SH-WR-34	34"DP SHELF FOR WR SERIES	\$145.00	38.00%	\$89.90
SIDE-12-20	PAIR SIDE PANELS 12UX20D	\$127.00	38.00%	\$78.74
SIDE-12-24	PAIR SIDE PANELS 12UX24D	\$175.00	38.00%	\$108.50
SIDE-18-20	PAIR SIDE PANELS 18UX20D	\$153.00	38.00%	\$94.86
SIDE-18-24	PAIR SIDE PANELS 18UX24D	\$246.00	38.00%	\$152.52
SIDE-21-20	PAIR SIDE PANELS 21UX20D	\$177.00	38.00%	\$109.74
SIDE-21-24	PAIR SIDE PANELS 21UX24D	\$226.00	38.00%	\$140.12
SIDE-27-20	PAIR SIDE PANELS 27UX20D	\$222.00	38.00%	\$137.64
SIDE-27-24	PAIR SIDE PANELS 27UX24D	\$277.00	38.00%	\$171.74
SIDE-35-20	PAIR SIDE PANELS 35UX20D	\$315.00	38.00%	\$195.30
SIDE-35-24	PAIR SIDE PANELS 35UX24D	\$365.00	38.00%	\$226.30
SIDE-42-20	PAIR SIDE PANELS 42UX20D	\$403.00	38.00%	\$249.86
SIDE-42-24	PAIR SIDE PANELS 42UX24D	\$452.00	38.00%	\$280.24
S-IEC-12X100	100-PK,12",STND IEC	\$454.00	38.00%	\$281.48
S-IEC-12X20	20-PK,12",STND IEC	\$104.00	38.00%	\$64.48
S-IEC-12X6	6-PK,12",STND IEC	\$36.00	38.00%	\$22.32
S-IEC-18X100	100-PK,18",STND IEC	\$502.00	38.00%	\$311.24
S-IEC-18X20	20-PK,18",STND IEC	\$115.00	38.00%	\$71.30
S-IEC-18X6	6-PK,18",STND IEC	\$40.00	38.00%	\$24.80
S-IEC-24X100	100-PK,24",STND IEC	\$550.00	38.00%	\$341.00
S-IEC-24X20	20-PK,24",STND IEC	\$126.00	38.00%	\$78.12
S-IEC-24X6	6-PK,24",STND IEC	\$44.00	38.00%	\$27.28
S-IEC-6X100	100-PK,6",STND IEC	\$406.00	38.00%	\$251.72
S-IEC-72X100	100-PK,72",STND IEC	\$924.00	38.00%	\$572.88
SL-1	1SP PLEXI SECURITY COVER	\$44.00	38.00%	\$27.28

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SL-2	2SP PLEXI SECURITY COVER	\$47.00	38.00%	\$29.14
SL-3	3SP PLEXI SECURITY COVER	\$51.00	38.00%	\$31.62
SNE24-1032RR24-U	SNE24W,10/32 RR,24U AO	\$220.16	38.00%	\$136.50
SNE24-1032-RR42	SNE24W,10/32RR,42U	\$227.48	38.00%	\$141.04
SNE24-1032RR42-U	SNE24W,10/32 RR,42U AO	\$268.60	38.00%	\$166.53
SNE24-1032-RR45	SNE24W,10/32RR,45U	\$233.36	38.00%	\$144.68
SNE24-1032RR45-U	SNE24W,10/32 RR,45U AO	\$273.56	38.00%	\$169.61
SNE24-42421032CA	24W,42SP,42D SNE 1032 CAN	\$3,273.00	38.00%	\$2,029.26
SNE24-4242PROCA	24W,42SP,42D SNE PRO CAN	\$3,123.00	38.00%	\$1,936.26
SNE24-6FT-FC-K-U	SNE 24W,660CFM TOPW/FC	\$816.00	38.00%	\$505.92
SNE24-BBP-42-U	SNE24"W,BTM PLT,42D AO	\$354.00	38.00%	\$219.48
SNE24-BBP-48-U	SNE24"W,BTM PLT,48D AO	\$362.00	38.00%	\$224.44
SNE24-CFD-24-U	SNE 24W FAN FD/RD 24U AO	\$1,398.00	38.00%	\$866.76
SNE24-CFD-42-U	SNE 24W FAN FD/RD 42U AO	\$1,444.00	38.00%	\$895.28
SNE24-CFD-45-U	SNE 24W FAN FD/RD 45U AO	\$1,503.00	38.00%	\$931.86
SNE24-CLVD-24-U	SNE24W VENT FD/RD 24U AO	\$346.00	38.00%	\$214.52
SNE24-CLVD-42-U	SNE 24W VENT FD/RD 42U AO	\$432.00	38.00%	\$267.84
SNE24-CLVD-45	SNE 24W SPLTVNT FD/RD,45U	\$451.00	38.00%	\$279.62
SNE24-CLVD-45-U	SNE 24W VENT FD/RD 45U AO	\$469.00	38.00%	\$290.78
SNE24-CSD-24-U	SNE24W SLD,FD/RD 24U AO	\$328.00	38.00%	\$203.36
SNE24-CSD-42-U	SNE24W SLD FD/RD 42U AO	\$410.00	38.00%	\$254.20
SNE24-CSD-45-U	SNE24W SLD,FD/RD 45U AO	\$445.00	38.00%	\$275.90
SNE24D-2436-P1	24W,24SP/36D,DIG ENCL	\$2,559.00	38.00%	\$1,586.58
SNE24D-244202011	24W,24SP/42D,DIG ENCL,CTM	\$1,964.00	38.00%	\$1,217.68
SNE24D-2442-P1	24W,24SP/42D,DIG ENCL	\$2,713.00	38.00%	\$1,682.06
SNE24D-4236-P1	24W,42SP/36D,DIG ENCL	\$2,861.00	38.00%	\$1,773.82
SNE24D-4236-P1AB	24W,42SP/36D,DIG ENCL	\$2,388.00	38.00%	\$1,480.56
SNE24D-4242-P1	24W,42SP/42D,DIG ENCL	\$3,047.00	38.00%	\$1,889.14
SNE24D-4242-P1AB	24W,42SP/42D,DIG ENCL	\$2,531.00	38.00%	\$1,569.22
SNE24D-4242-P2	24W,42SP/42D,DIG ENCL	\$4,045.00	38.00%	\$2,507.90
SNE24D-4248-P1	24W,42SP/48D,DIG ENCL	\$3,312.00	38.00%	\$2,053.44
SNE24D-4248-P1AB	24W,42SP/48D,DIG ENCL	\$2,751.00	38.00%	\$1,705.62
SNE24D-4536-P1	24W,45SP/36D,DIG ENCL	\$3,036.00	38.00%	\$1,882.32
SNE24D-4536-P1AB	24W,45SP/36D,DIG ENCL	\$2,541.00	38.00%	\$1,575.42
SNE24D-4542-P1	24W,45SP/42D,DIG ENCL	\$3,232.00	38.00%	\$2,003.84
SNE24D-4542-P1AB	24W,45SP/42D,DIG ENCL	\$2,776.00	38.00%	\$1,721.12
SNE24D-4542-P2	24W,45SP/42D,DIG ENCL	\$4,258.00	38.00%	\$2,639.96
SNE24D-4548-P1	24W,45SP/48D,DIG ENCL	\$3,511.00	38.00%	\$2,176.82
SNE24D-4548-P1AB	24W,45SP/48D,DIG ENCL	\$2,870.00	38.00%	\$1,779.40
SNE24F-2436	SNE24W FR,10/32,24UX36D	\$1,493.00	38.00%	\$925.66
SNE24F-2442	SNE24W FR,10/32,24UX42D	\$1,548.00	38.00%	\$959.76
SNE24F-4236	SNE24W FRAME 42UX36D	\$1,750.00	38.00%	\$1,085.00
SNE24F-4242	SNE24W FR,10/32,42UX42D	\$1,818.00	38.00%	\$1,127.16
SNE24F-4248	SNE24W FR,10/32,42UX48D	\$1,890.00	38.00%	\$1,171.80
SNE24F-4536	SNE24W FR,10/32,45UX36D	\$1,836.00	38.00%	\$1,138.32
SNE24F-4542	SNE24W FR,10/32,45UX42D	\$1,836.00	38.00%	\$1,138.32
SNE24F-4548	SNE24W FR,10/32,45UX48D	\$1,984.00	38.00%	\$1,230.08
SNE24F-CN-2436	SNE24W FR,CN RAIL 24UX36D	\$1,399.00	38.00%	\$867.38

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Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SNE24F-CN-2442	SNE24W FR,CN RAIL,24UX42D	\$1,454.00	38.00%	\$901.48
SNE24F-CN-4236	SNE24W FR,CN RAIL,42UX36D	\$1,707.00	38.00%	\$1,058.34
SNE24F-CN-4242	SNE24W FR,CN RAIL 42UX42D	\$1,774.00	38.00%	\$1,099.88
SNE24F-CN-4248	SNE24W FR,CN RAIL 42UX48D	\$1,847.00	38.00%	\$1,145.14
SNE24F-CN-4536	SNE24W FR,CN RAIL 45UX36D	\$1,792.00	38.00%	\$1,111.04
SNE24F-CN-4542	SNE24W FR,CN RAIL 45UX42D	\$1,863.00	38.00%	\$1,155.06
SNE24F-CN-4548	SNE24W FR,CN RAIL 45UX48D	\$1,939.00	38.00%	\$1,202.18
SNE24H-243601934	24W,24SP/36D,HYB ENCL	\$3,685.00	38.00%	\$2,284.70
SNE24H-2436-A1	24W,24SP/36D,HYB ENCL	\$3,703.00	38.00%	\$2,295.86
SNE24H-2436-A2	24W,24SP/36D,HYB ENCL	\$3,940.00	38.00%	\$2,442.80
SNE24H-2442-A1	24W,24SP/42D,HYB ENCL	\$3,671.00	38.00%	\$2,276.02
SNE24H-2442-A2	24W,24SP/42D,HYB ENCL	\$4,132.00	38.00%	\$2,561.84
SNE24H-4236-A1	24W,42SP/36D,HYB ENCL	\$4,071.00	38.00%	\$2,524.02
SNE24H-4236-A2	24W,42SP/36D,HYB ENCL	\$4,308.00	38.00%	\$2,670.96
SNE24H-4242-A1	24W,42SP/42D,HYB ENCL	\$4,306.00	38.00%	\$2,669.72
SNE24H-4242-A2	24W,42SP/42D,HYB ENCL	\$4,541.00	38.00%	\$2,815.42
SNE24H-4536-A1	24W,45SP/36D,HYB ENCL	\$4,290.00	38.00%	\$2,659.80
SNE24H-4536-A2	24W,45SP/36D,HYB ENCL	\$4,526.00	38.00%	\$2,806.12
SNE24H-4542-A1	24W,45SP/42D,HYB ENCL	\$4,533.00	38.00%	\$2,810.46
SNE24H-4542-A2	24W,45SP/42D,HYB ENCL	\$4,770.00	38.00%	\$2,957.40
SNE24-LVD-24-U	SNE24W VENT FD/RD 24U AO	\$296.00	38.00%	\$183.52
SNE24-LVD-42-U	SNE24W VENT FD/RD 42U AO	\$369.00	38.00%	\$228.78
SNE24-LVD-45-U	SNE24W VENT FD/RD 45U AO	\$401.00	38.00%	\$248.62
SNE24-PD-24-U	SNE24W PLEXI FD/RD 24U,AO	\$460.00	38.00%	\$285.20
SNE24-PD-42-U	SNE24W PLEXI FD/RD 42U,AO	\$749.00	38.00%	\$464.38
SNE24-PD-45-U	SNE24W PLEXI FD/RD 45U,AO	\$781.00	38.00%	\$484.22
SNE24-PRO-RR24	SNE24W,PRO RR,24U	\$169.34	38.00%	\$104.99
SNE24-PRO-RR24-U	SNE24W,PRO RR,24U AO	\$214.84	38.00%	\$133.20
SNE24-PRO-RR42	SNE24W,PRO RR,42U	\$206.96	38.00%	\$128.32
SNE24-PRO-RR42-U	SNE24W,PRO RR,42U AO	\$260.06	38.00%	\$161.24
SNE24-PRO-RR45	SNE24W,PRO RR,45U	\$210.96	38.00%	\$130.80
SNE24-PRO-RR45-U	SNE24W,PRO RR,45U AO	\$265.04	38.00%	\$164.32
SNE24-ST-U	SNE SERIES 24W SOLID TOP	\$72.00	38.00%	\$44.64
SNE24-Z4	SEISMIC BRKTS 24"W SNE	\$249.00	38.00%	\$154.38
SNE27-1032-RR24	SNE27W,10/32RR,24U	\$270.80	38.00%	\$167.90
SNE27-1032RR24-U	SNE27W,10/32 RR,24U AO	\$275.20	38.00%	\$170.62
SNE27-1032RR42-U	SNE27W,10/32 RR,42U AO	\$334.88	38.00%	\$207.63
SNE27-1032-RR45	SNE27W,10/32RR,45U	\$291.04	38.00%	\$180.44
SNE27-1032RR45-U	SNE27W,10/32 RR,45U AO	\$342.96	38.00%	\$212.64
SNE27-6FT-FC-K-U	SNE 27W,660CFM TOPW/FC	\$816.00	38.00%	\$505.92
SNE27-BBP-42-U	SNE27"W,BTM PLT,42D AO	\$357.00	38.00%	\$221.34
SNE27-BBP-48-U	SNE27"W,BTM PLT,48D AO	\$366.00	38.00%	\$226.92
SNE27-CFD-42-U	SNE 27W FAN FD/RD 42U AO	\$1,465.00	38.00%	\$908.30
SNE27-CFD-45-U	SNE 27W FAN FD/RD 45U AO	\$1,510.00	38.00%	\$936.20
SNE27-CLVD-42-U	SNE 27W VENT FD/RD 42U AO	\$454.00	38.00%	\$281.48
SNE27-CLVD-45-U	SNE 27W VENT FD/RD 45U AO	\$494.00	38.00%	\$306.28
SNE27-CSD-42-U	SNE 27W SLD,FD/RD 42U AO	\$432.00	38.00%	\$267.84
SNE27-CSD-45-U	SNE 27W SLD,FD/RD 45U AO	\$469.00	38.00%	\$290.78

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SNE27D-4236-P1	27"W,42SP/36"D,DIG ENCL	\$3,110.00	38.00%	\$1,928.20
SNE27D-4242-P1	27W,42SP/42D,DIG ENCL	\$3,308.00	38.00%	\$2,050.96
SNE27D-4536-P1	27W,45SP/36D,DIG ENCL	\$3,292.00	38.00%	\$2,041.04
SNE27D-4536-P1AB	27W,45SP/36D,DIG,ENCL	\$2,616.00	38.00%	\$1,621.92
SNE27D-4542-P1	27W,45SP/42D,DIG ENCL	\$3,312.00	38.00%	\$2,053.44
SNE27D-4548-P2	27W,45SP/48D,DIG ENCL	\$4,669.00	38.00%	\$2,894.78
SNE27F-4236	SNE27W FR, 10/32,42UX36D	\$1,976.00	38.00%	\$1,225.12
SNE27F-4242	SNE27W FR, 10/32,42UX42D	\$2,051.00	38.00%	\$1,271.62
SNE27F-4248	SNE27W FR, 10/32,42UX48D	\$2,129.00	38.00%	\$1,319.98
SNE27F-4536	SNE27W FR, 10/32,45UX36D	\$2,060.00	38.00%	\$1,277.20
SNE27F-4542	SNE27W FR, 10/32,45UX42D	\$2,207.00	38.00%	\$1,368.34
SNE27F-4548	SNE27W FR, 10/32,45UX48D	\$2,367.00	38.00%	\$1,467.54
SNE27-FAD-PM-42	27W,42SP,FAN/PM,SNE,PR	\$162.00	38.00%	\$100.44
SNE27-FAD-PM-45	27W,45SP,FAN/PM,SNE,PR	\$170.00	38.00%	\$105.40
SNE27F-CN-4236	SNE27W FR,CN RAIL,42UX36D	\$1,922.00	38.00%	\$1,191.64
SNE27F-CN-4242	SNE27W FR,CN RAIL 42UX42D	\$1,996.00	38.00%	\$1,237.52
SNE27F-CN-4248	SNE27W FR,CN RAIL 42UX48D	\$2,074.00	38.00%	\$1,285.88
SNE27F-CN-4536	SNE27W FR,CN RAIL 45UX36D	\$2,005.00	38.00%	\$1,243.10
SNE27F-CN-4542	SNE27W FR,CN RAIL 45UX42D	\$2,151.00	38.00%	\$1,333.62
SNE27F-CN-4548	SNE27W FR,CN RAIL 45UX48D	\$2,312.00	38.00%	\$1,433.44
SNE27H-4236-A1	27W,42SP/36D,HYB ENCL	\$4,202.00	38.00%	\$2,605.24
SNE27H-4236-A2	27W,42SP/36D,HYB ENCL	\$4,222.00	38.00%	\$2,617.64
SNE27H-4242-A1	27W,42SP/42D,HYB ENCL	\$4,421.00	38.00%	\$2,741.02
SNE27H-4242-A2	27W,42SP/42D,HYB ENCL	\$4,657.00	38.00%	\$2,887.34
SNE27H-4536-A1	27W,45SP/36D,HYB ENCL	\$4,377.00	38.00%	\$2,713.74
SNE27H-4536-A2	27W,45SP/36D,HYB ENCL	\$4,612.00	38.00%	\$2,859.44
SNE27H-4542-A1	27W,45SP/42D HYB ENCL	\$4,607.00	38.00%	\$2,856.34
SNE27H-4542-A2	27W,45SP/42D,HYB ENCL	\$4,843.00	38.00%	\$3,002.66
SNE27-LVD-42	SNE 27W VENTED FD/RD 42U	\$375.00	38.00%	\$232.50
SNE27-LVD-42-U	SNE27W VENT FD/RD 42U AO	\$390.00	38.00%	\$241.80
SNE27-LVD-45-U	SNE27W VENT FD/RD 45U AO	\$424.00	38.00%	\$262.88
SNE27-PD-42-U	SNE27W PLEXI FD/RD 42U,AO	\$788.00	38.00%	\$488.56
SNE27-PD-45-U	SNE27W PLEXI FD/RD 45U,AO	\$822.00	38.00%	\$509.64
SNE27-PRO-RR24-U	SNE27W,PRO RR,24U AO	\$268.12	38.00%	\$166.23
SNE27-PRO-RR42-U	SNE27W,PRO RR,42U AO	\$325.62	38.00%	\$201.88
SNE27-PRO-RR45-U	SNE27W,PRO RR,45U AO	\$332.64	38.00%	\$206.24
SNE27-ST-U	SNE SERIES 27W SOLID TOP	\$75.00	38.00%	\$46.50
SNE27-Z4	SEISMIC BRKTS 27"W SNE	\$259.00	38.00%	\$160.58
SNE30-1032RR24-U	SNE30W,10/32 RR,24U AO	\$281.20	38.00%	\$174.34
SNE30-1032RR42-U	SNE30W,10/32 RR,42U AO	\$342.96	38.00%	\$212.64
SNE30-1032RR45-U	SNE30W,10/32 RR,45U AO	\$348.96	38.00%	\$216.36
SNE30-45361032CA	30W,45SP,36D SNE 1032 CAN	\$3,967.00	38.00%	\$2,459.54
SNE30-4536PROCA	30W,45SP,36D SNE PRO CAN	\$3,665.00	38.00%	\$2,272.30
SNE30-6FT-FC-K-U	SNE 30W,660CFM TOPW/FC	\$816.00	38.00%	\$505.92
SNE30-BBP-42-U	SNE30"W,BTM PLT,42D AO	\$362.00	38.00%	\$224.44
SNE30-BBP-48-U	SNE30"W,BTM PLT,48D AO	\$370.00	38.00%	\$229.40
SNE30-CFD-42-U	SNE 30W FAN FD/RD 42U AO	\$1,583.00	38.00%	\$981.46
SNE30-CFD-45-U	SNE 30W FAN FD/RD 45U AO	\$1,641.00	38.00%	\$1,017.42

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SNE30-CLVD-42-U	SNE 30W VENT FD/RD 42U AO	\$478.00	38.00%	\$296.36
SNE30-CLVD-45-U	SNE 30W VENT FD/RD 45U AO	\$521.00	38.00%	\$323.02
SNE30-CSD-42-U	SNE 30W SLD,FD/RD 42U AO	\$454.00	38.00%	\$281.48
SNE30-CSD-45-U	SNE 30W SLD,FD/RD 45U AO	\$494.00	38.00%	\$306.28
SNE30D-4236-P1	30W,42SP/36D,DIG ENCL	\$3,331.00	38.00%	\$2,065.22
SNE30D-4242-P1	30W,42SP/42D,DIG ENCL	\$3,518.00	38.00%	\$2,181.16
SNE30D-4242-P1AB	30W,42SP/42D,DIG ENCL	\$2,791.00	38.00%	\$1,730.42
SNE30D-4248-P1	30W,42SP/48D,DIG ENCL	\$3,596.00	38.00%	\$2,229.52
SNE30D-4536-P1	30W,45SP/36D,DIG ENCL	\$3,308.00	38.00%	\$2,050.96
SNE30D-4536-P1AB	30W,45SP/36D,DIG ENCL	\$2,813.00	38.00%	\$1,744.06
SNE30D-4542-P1	30W,45SP/42D,DIG ENCL	\$3,750.00	38.00%	\$2,325.00
SNE30D-4542-P1AB	30W,45SP/42D,DIG ENCL	\$3,047.00	38.00%	\$1,889.14
SNE30D-4542-P2	30W,45SP/42D,DIG ENCL	\$4,717.00	38.00%	\$2,924.54
SNE30D-4548-P1	30W,45SP/48D,DIG ENCL	\$4,039.00	38.00%	\$2,504.18
SNE30D-4548-P1AB	30W,45SP/48D,DIG ENCL	\$3,313.00	38.00%	\$2,054.06
SNE30F-4236	SNE30W FR,10/32,42UX36D	\$2,109.00	38.00%	\$1,307.58
SNE30F-4242	SNE30W FR,10/32,42UX42D	\$2,259.00	38.00%	\$1,400.58
SNE30F-4248	SNE30W FR,10/32,42UX48D	\$2,425.00	38.00%	\$1,503.50
SNE30F-4536	SNE30W FR,10/32,45UX36D	\$2,170.00	38.00%	\$1,345.40
SNE30F-4542	SNE30W FR,10/32,45UX42D	\$2,326.00	38.00%	\$1,442.12
SNE30F-4548	SNE30W FR,10/32,45UX48D	\$2,499.00	38.00%	\$1,549.38
SNE30-FAD-PM-42	30W,42SP,FAN/PM,SNE,PR	\$166.00	38.00%	\$102.92
SNE30-FAD-PM-45	30W,45SP,FAN/PM,SNE,PR	\$171.00	38.00%	\$106.02
SNE30F-CN-4236	SNE30W FR,CN RAIL,42UX36D	\$2,054.00	38.00%	\$1,273.48
SNE30F-CN-4242	SNE30W FR,CN RAIL 42UX42D	\$2,205.00	38.00%	\$1,367.10
SNE30F-CN-4248	SNE30W FR,CN RAIL 42UX48D	\$2,370.00	38.00%	\$1,469.40
SNE30F-CN-4536	SNE30W FR,CN RAIL 45UX36D	\$2,114.00	38.00%	\$1,310.68
SNE30F-CN-4542	SNE30W FR,CN RAIL 45UX42D	\$2,271.00	38.00%	\$1,408.02
SNE30F-CN-4548	SNE30W FR,CN RAIL 45UX48D	\$2,442.00	38.00%	\$1,514.04
SNE30H-4236-A1	30W,42SP/36D,HYB ENCL	\$4,316.00	38.00%	\$2,675.92
SNE30H-4236-A2	30W,42SP/36D,HYB ENCL	\$4,553.00	38.00%	\$2,822.86
SNE30H-4242-A1	30W,42SP/42D,HYB ENCL	\$4,565.00	38.00%	\$2,830.30
SNE30H-4242-A2	30W,42SP/42D,HYB ENCL	\$4,800.00	38.00%	\$2,976.00
SNE30H-4536-A1	30W,45SP/36D,HYB ENCL	\$4,553.00	38.00%	\$2,822.86
SNE30H-4542-A1	30W,45SP/42D,HYB ENCL	\$4,888.00	38.00%	\$3,030.56
SNE30-LVD-42	FULL VENT F/R DR,42U	\$89.00	38.00%	\$55.18
SNE30-LVD-42-U	SNE30W VENT FD/RD 42U AO	\$409.00	38.00%	\$253.58
SNE30-LVD-45-U	SNE30W VENT FD/RD 45U AO	\$445.00	38.00%	\$275.90
SNE30N-4536	30W,45SP/36D,NET ENCL	\$3,130.00	38.00%	\$1,940.60
SNE30-PD-42-U	SNE30W PLEXI FD/RD 42U,AO	\$829.00	38.00%	\$513.98
SNE30-PD-45-U	SNE30W PLEXI FD/RD 45U,AO	\$865.00	38.00%	\$536.30
SNE30-PRO-RR24-U	SNE30W,PRO RR,24U AO	\$273.16	38.00%	\$169.36
SNE30-PRO-RR42-U	SNE30W,PRO RR,42U AO	\$332.64	38.00%	\$206.24
SNE30-PRO-RR45	SNE30W,PRO RR,45U	\$269.30	38.00%	\$166.97
SNE30-PRO-RR45-U	SNE30W,PRO RR,45U AO	\$339.62	38.00%	\$210.56
SNE30-ST-U	SNE SERIES 30W SOLID TOP	\$79.00	38.00%	\$48.98
SNE30-VPD-45	24WX45SP PLEXI/VENT FD/RD	\$996.00	38.00%	\$617.52
SNE30-Z4	SEISMIC BRKTS 30"W SNE	\$270.00	38.00%	\$167.40

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SNE-42DUCT-4X6	SNE 42U INT CBL DUCT,1PC	\$436.00	38.00%	\$270.32
SNE-42DUCT-4X6-U	SNE 42U INT CBL DUCT,AO	\$419.00	38.00%	\$259.78
SNE-45DUCT-4X6	SNE 45U INT CBL DUCT,1PC	\$284.00	38.00%	\$176.08
SNE-45DUCT-4X6-U	SNE 45U INT CBL DUCT,AO	\$273.00	38.00%	\$169.26
SNE-CASTER	SNE SERIES CASTER KIT	\$76.00	38.00%	\$47.12
SNE-CC-36LT	36DP,SOLID CC TOP,LKOS	\$83.00	38.00%	\$51.46
SNE-CC-42FB	42SP CABLE CHASE,FR/BK	\$260.00	38.00%	\$161.20
SNE-CC-42LT	42DP,SOLID CC TOP,LKOS	\$94.00	38.00%	\$58.28
SNE-CC-45FB	45SP CABLE CHASE,FR/BK	\$274.00	38.00%	\$169.88
SNE-CC-48LT	48DP,SOLID CC TOP,LKOS	\$105.00	38.00%	\$65.10
SNE-CCE12-4536	SNE CC END,12"W,45U,36"D	\$897.00	38.00%	\$556.14
SNE-CCE12-4542	SNE CC END,12"W,45U,42"D	\$961.00	38.00%	\$595.82
SNE-CCE12-4548	SNE CC END,12"W,45U,48"D	\$1,024.00	38.00%	\$634.88
SNE-CN-ADP4	4SP CAGE-NUT ADAPTER	\$41.00	38.00%	\$25.42
SNE-IVCMF-24	VERTICAL FINGER,24SP SNE	\$103.00	38.00%	\$63.86
SNE-IVCMF-42	VERTICAL FINGER,42SP SNE	\$132.00	38.00%	\$81.84
SNE-IVCMF-45	VERTICAL FINGER,45SP SNE	\$137.00	38.00%	\$84.94
SNE-SPN-2436	SNE PAIR SP 24UX36"D	\$439.00	38.00%	\$272.18
SNE-SPN-2436-U	SNE PR SP AO,24UX36"D	\$419.00	38.00%	\$259.78
SNE-SPN-2442	SNE PAIR SP 24UX42"D	\$477.00	38.00%	\$295.74
SNE-SPN-2442-U	SNE PR SP AO,24UX42"D	\$477.00	38.00%	\$295.74
SNE-SPN-4236	SNE PAIR SP 42UX36"D	\$536.00	38.00%	\$332.32
SNE-SPN-4236-U	SNE PR SP AO,42UX36"D	\$401.00	38.00%	\$248.62
SNE-SPN-4242	SNE PAIR SP 42UX42"D	\$581.00	38.00%	\$360.22
SNE-SPN-4242-U	SNE PR SP AO,42UX42"D	\$495.00	38.00%	\$306.90
SNE-SPN-4248-U	SNE PR SP AO,42UX48"D	\$539.00	38.00%	\$334.18
SNE-SPN-4536	SNE PAIR SP 45UX36"D	\$581.00	38.00%	\$360.22
SNE-SPN-4536-U	SNE PR SP AO,45UX36"D	\$495.00	38.00%	\$306.90
SNE-SPN-4542	SNE PAIR SP 45UX42"D	\$632.00	38.00%	\$391.84
SNE-SPN-4542-U	SNE PR SP AO,45UX42"D	\$539.00	38.00%	\$334.18
SNE-SPN-4548	SNE PAIR SP 45UX48"D	\$688.00	38.00%	\$426.56
SNE-SPN-4548-U	SNE PR SP AO,45UX48"D	\$584.00	38.00%	\$362.08
SNE-SPNH-2436-U	SNE1/2 PR SP AO,24UX36D	\$251.00	38.00%	\$155.62
SNE-SPNH-2442-U	SNE1/2 PR SP AO,24UX42D	\$272.00	38.00%	\$168.64
SNE-SPNH-4236-U	SNE1/2 PR SP AO,42U36D	\$241.00	38.00%	\$149.42
SNE-SPNH-4242-U	SNE1/2 PR SP AO,42UX42D	\$297.00	38.00%	\$184.14
SNE-SPNH-4248-U	SNE1/2 PR SP AO,42UX48D	\$322.00	38.00%	\$199.64
SNE-SPNH-4536-U	SNE1/2 PR SP AO,45UX36D	\$297.00	38.00%	\$184.14
SNE-SPNH-4542-U	SNE1/2 PR SP AO,45UX42D	\$322.00	38.00%	\$199.64
SNE-SPNH-4548-U	SNE1/2 PR SP,45UX48D	\$352.00	38.00%	\$218.24
SNE-TCB-36	TOP OPT BRKT,SNE 36"D	\$49.00	38.00%	\$30.38
SNE-TCB-42	TOP OPT BRKT,SNE 42"D	\$52.00	38.00%	\$32.24
SNE-TCB-48	TOP OPT BRKT,SNE 48"D	\$56.00	38.00%	\$34.72
SP-5-14	SIDE PANELS FOR SLIM 5-14	\$243.00	38.00%	\$150.66
SP-5-14-26	SIDE PANELS FOR 5-14-26	\$330.00	38.00%	\$204.60
SP-5-21	SIDE PANELS FOR SLIM 5-21	\$309.00	38.00%	\$191.58
SP-5-21-26	SIDE PANELS FOR 5-21-26	\$417.00	38.00%	\$258.54
SP-5-29	SIDE PANELS FOR SLIM 5-29	\$372.00	38.00%	\$230.64

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SP-5-29-26	SIDE PANELS FOR 5-29-26	\$504.00	38.00%	\$312.48
SP-5-37	SIDE PANELS FOR SLIM 5-37	\$444.00	38.00%	\$275.28
SP-5-37-26	SIDE PANELS FOR 5-37-26	\$601.00	38.00%	\$372.62
SP-5-43	SIDE PANELS FOR SLIM 5-43	\$496.00	38.00%	\$307.52
SP-5-43-26	SIDE PANELS FOR 5-43-26	\$673.00	38.00%	\$417.26
SP-5-8	SIDE PANELS FOR SLIM 5-8,	\$214.00	38.00%	\$132.68
SP-5-8-26	SIDE PANELS FOR 5-8-26	\$290.00	38.00%	\$179.80
SPBIT	DRIVER BIT,SQUARE W/PIN	\$19.00	38.00%	\$11.78
SP-CFR-10-23	10SP,23D,SIDE,PNLS,BK,CTM	\$2,869.40	38.00%	\$1,779.03
SPM-2	2SP SIDEWAYS PANEL MOUNT	\$159.00	38.00%	\$98.58
SPM-4	4SP SIDEWAYS PANEL MOUNT	\$180.00	38.00%	\$111.60
SPN-1427-1217BK	PR SIDES,SC-1427-1217,BLA	\$460.90	38.00%	\$285.76
SPN-1427-1217BKL	LEFT SIDE FOR SC-1427-121	\$715.16	38.00%	\$443.40
SPN-1427-1217BKR	RIGHT SIDE FOR SC-1427-12	\$715.16	38.00%	\$443.40
SPN-1427-1460BK	PR SIDES SC-1427-1460BK	\$373.10	38.00%	\$231.32
SPN-1427-1460GY	PR SIDES SC-1427-1460GY	\$68.00	38.00%	\$42.16
SPN-1427-1460GYL	SC-1427-1460GY LEFT SIDE	\$61.00	38.00%	\$37.82
SPN-1427-1460GYR	SC-1427-1460GY RIGHT SIDE	\$527.00	38.00%	\$326.74
SPN-24-267	PR BLK 24SP SDS FOR 26-27	\$501.00	38.00%	\$310.62
SPN-24-267-RGB	PR BLK 24SP SDS FOR 26-27	\$63.00	38.00%	\$39.06
SPN-24-312	PR BLK 24SP SDS FOR 31-32	\$680.00	38.00%	\$421.60
SPN-24-312-RGB	PR BLK 24SP SDS FOR 31-32	\$58.00	38.00%	\$35.96
SPN-24-36	PR 24SP,36DP BLK SIDE PNL	\$778.00	38.00%	\$482.36
SPN-24-42	PR BLK 24SP,42D SIDE PNLS	\$862.00	38.00%	\$534.44
SPN-37-267	PR BLK 37SP SDS FOR 26-27	\$599.00	38.00%	\$371.38
SPN-37-267-RGB	PR BLK 37SP SDS FOR 26-27	\$86.00	38.00%	\$53.32
SPN-37-312	PR BLK 37SP SDS FOR 31-32	\$812.00	38.00%	\$503.44
SPN-37-312-RGB	PR BLK 37SP SDS FOR 31-32	\$84.00	38.00%	\$52.08
SPN3T-1427-00091	PR SIDES 3T CONV 17D,BLAC	\$342.00	38.00%	\$212.04
SPN3T-1427-00100	PR SIDES 3T CONV STR,BLAC	\$333.00	38.00%	\$206.46
SPN-40-267	PR BLK 40SP SDS FOR 26-27	\$642.00	38.00%	\$398.04
SPN-40-267-RGB	PR BLK 40SP SDS FOR 26-27	\$87.00	38.00%	\$53.94
SPN-40-312	PR BLK 40SP SDS FOR 31-32	\$877.00	38.00%	\$543.74
SPN-40-312-RGB	PR BLK 40SP SDS FOR 31-32	\$83.00	38.00%	\$51.46
SPN-40-36	PR BLK 40SP/36D SIDE PNLS	\$980.00	38.00%	\$607.60
SPN-40-36-RGB	PR BLK 40SP/36D SIDE PAN	\$78.00	38.00%	\$48.36
SPN-44-267	PR BLK 44SP SDS FOR 26-27	\$680.00	38.00%	\$421.60
SPN-44-267-GT	PR GT 44SP SDS FOR 26-27	\$783.00	38.00%	\$485.46
SPN-44-312	PR BLK 44SP SDS FOR 31-32	\$907.00	38.00%	\$562.34
SPN-44-312-RGB	PR BLK 44SP SDS FOR 31-32	\$88.00	38.00%	\$54.56
SPN-44-312-WT	PR WHT 44SP SDS FOR 31-32	\$949.00	38.00%	\$588.38
SPN-44-36	PR BLK 44SP, 36DP SIDE PA	\$1,010.00	38.00%	\$626.20
SPNG-40-24	40SP,24D GRK SIDEPNL(PR)	\$617.00	38.00%	\$382.54
SPNG-40-30	40SP,30D GRK SIDEPNL(PR)	\$820.00	38.00%	\$508.40
SPNG-40-36	40SP,36D GRK SIDEPNL(PR)	\$903.00	38.00%	\$559.86
SPNG-44-24	44SP,24D GRK SIDE PNL(PR)	\$649.00	38.00%	\$402.38
SPNG-44-30	44SP,30D GRK SIDEPNL(PR)	\$863.00	38.00%	\$535.06
SPNG-44-36	44SP,36D GRK SIDEPNL(PR)	\$951.00	38.00%	\$589.62

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SPNG-48-24	48SP,24D GRK SIDE PNL(PR)	\$656.00	38.00%	\$406.72
SPNG-48-30	48SP,30D GRK SIDE PNL(PR)	\$908.00	38.00%	\$562.96
SPNG-48-36	48SP,36D GRK SIDE PNL(PR)	\$919.00	38.00%	\$569.78
SPNH-27-1217BKR	1/2SIDE R,12U,17DEG SLOPE	\$186.00	38.00%	\$115.32
SPNQ-1427-1217BK	PR SIDES,SCQ-1427-1217,BL	\$821.00	38.00%	\$509.02
SPNQ3T-142700118	PR SIDES, 3T QUIET 17D,BL	\$435.00	38.00%	\$269.70
SPNQ3T-142700127	PR SIDES,3T QUIET STR,BLA	\$426.00	38.00%	\$264.12
SPX-19	SOCAPEX 19PIN(1)PORT UCP	\$19.00	38.00%	\$11.78
SR28-FK6-32	SR28,6"FAN,32"D FAN KIT	\$286.00	38.00%	\$177.32
SR28-IVCMF-24	VERTICAL FINGER,24SP,SR28	\$99.00	38.00%	\$61.38
SR28-IVCMF-40	VERTICAL FINGER,40SP,SR28	\$124.00	38.00%	\$76.88
SR28-IVCMF-46	VERTICAL FINGER,46SP,SR28	\$140.00	38.00%	\$86.80
SR28-RR24	24 SPACE,28W SR RAIL KIT	\$157.00	38.00%	\$97.34
SR28-RR40	40 SPACE,28W SR RAIL KIT	\$186.00	38.00%	\$115.32
SR28-RR46	46 SPACE,28W SR RAIL KIT	\$262.00	38.00%	\$162.44
SRB-1-BGR-3224	1BAY 32D 24H,SEISMIC	\$799.00	38.00%	\$495.38
SRB-1-BGR-3824	1BAY 38D 24H,SEISMIC	\$866.00	38.00%	\$536.92
SRB-1-MRK-2624	1BAY,26D 24H SEISMIC BASE	\$858.00	38.00%	\$531.96
SRB-1-MRK-3124	SEISMIC BSE 1BAY 31D 24H	\$933.00	38.00%	\$578.46
SRB-1-MRK-3624	SEISMIC BSE 1BAY 36D 24H	\$1,011.00	38.00%	\$626.82
SRB-1-MRK-4224	SEISMICRATED BSE 1BY42X24	\$1,093.00	38.00%	\$677.66
SRB-1-MRK-4824	SEISMICRATED BSE 1BY48X24	\$1,148.00	38.00%	\$711.76
SRB-1-SNE24-3624	SEISMIC BASE,1BAY,36D,24H	\$861.00	38.00%	\$533.82
SRB-1-WMRK-4224	SEISMICRATED BSE 1BY42X24	\$1,074.00	38.00%	\$665.88
SRB-1-WRK-2724	SEISMIC BASE 1BAY 27D 24H	\$886.00	38.00%	\$549.32
SRB-1-WRK-3224	1BAY SEISMIC RIB,32D/24H	\$955.00	38.00%	\$592.10
SRB-2-BGR-3224	2BAY 32D 24H,SEISMIC	\$1,061.00	38.00%	\$657.82
SRB-2-BGR-3824	2BAY 38D 24H,SEISMIC	\$1,118.00	38.00%	\$693.16
SRB-2-MRK-2624	2BAY,26D 24H SEISMIC BASE	\$1,142.00	38.00%	\$708.04
SRB-2-MRK-3124	SEISMIC BSE 2BAY 31D 24H	\$1,240.00	38.00%	\$768.80
SRB-2-MRK-3624	SEISMIC BSE 2BAY 36D 24H	\$1,306.00	38.00%	\$809.72
SRB-2-SNE27-4224	SEISMIC BASE,2BAY 42D 24H	\$1,185.00	38.00%	\$734.70
SRB-2-WMRK-4224	SEISMICRATED BSE 2BY42X24	\$1,235.00	38.00%	\$765.70
SRB-2-WMRK-4824	SEISMICRATED BSE 2BY48X24	\$1,297.00	38.00%	\$804.14
SRB-3-MRK-2624	3BAY,26D 24H SEISMIC BASE	\$1,339.00	38.00%	\$830.18
SRB-3-MRK-3124	SEISMIC BSE 3BAY 31D 24H	\$1,453.00	38.00%	\$900.86
SRB-3-MRK-3624	SEISMIC BSE 3BAY 36D 24H	\$1,524.00	38.00%	\$944.88
SRB-3-WRK-2724	SEISMIC BASE 3BAY 27D 24H	\$1,271.00	38.00%	\$788.02
SRCC	PAIR OF CABLE CARRIERS	\$207.00	38.00%	\$128.34
SR-CSBASE-22	BASE,SR CENTER SUPPORT,22	\$236.00	38.00%	\$146.32
SR-CSBASE-28	BASE,SR CENTER SUPPORT,28	\$321.16	38.00%	\$199.12
SR-CSBASE-32	BASE,SR CENTER SUPPORT,32	\$318.00	38.00%	\$197.16
SRD-KEY	KEYS FOR REAR DOORS(B644A	\$5.00	38.00%	\$3.10
SRD-LOCK	REAR DOOR LOCK SET	\$12.00	38.00%	\$7.44
SRD-LOCKPB	RD KEYED POP-BAY W/R CAM	\$34.00	38.00%	\$21.08
SR-SUB	SUB-PLATE MNT KIT FOR SR-	\$71.00	38.00%	\$44.02
SR-UPS-BKT	UPS SUPRT BRKT,SR SERIES	\$55.00	38.00%	\$34.10
SS	SLIDING SHELF	\$215.00	38.00%	\$133.30

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
SS4-23VTR	4SP,23"DP VTR SLDING SHLF	\$613.00	38.00%	\$380.06
SS5-23VTR	5SP,23"DP VTR SLDING SHLF	\$613.00	38.00%	\$380.06
SSDR-12	SPLIT SECURITY DOOR 12SP(\$174.00	38.00%	\$107.88
SSDR-15	SPLIT SECURITY DR 15SP(26	\$189.00	38.00%	\$117.18
SSDR-16	SPLIT SECURITY DOOR 16SP(\$203.00	38.00%	\$125.86
SSDR-20	SPLIT SECURITY DOOR 20SP(\$248.00	38.00%	\$153.76
SSDR-21	SPLIT SECURITY DR 21SP(36	\$263.00	38.00%	\$163.06
SSDR-8	SPLIT SECURITY DOOR 8SP(1	\$160.00	38.00%	\$99.20
SSHD-28	28"D SLIDING SHLF,200LB	\$383.00	38.00%	\$237.46
SSL	1SP LAMINATED SLIDING SHE	\$145.00	38.00%	\$89.90
SSPN-44-312	44SP,31-32D HALF PNL 2PC	\$573.00	38.00%	\$355.26
SS-VTR-CVR4	4SP VTR COVER	\$71.00	38.00%	\$44.02
SS-VTR-CVR5	5SP VTR COVER	\$75.00	38.00%	\$46.50
ST1MP	100PC 1SP SHIM TABS	\$93.00	38.00%	\$57.66
ST3MP	100PC 3SP SHIM TABS	\$154.00	38.00%	\$95.48
SW	100PC SHOULDER WASHERS	\$12.00	38.00%	\$7.44
SWR-12-12	12SP/12.5D SHLLW WR BLK	\$593.00	38.00%	\$367.66
SWR-16-12	16SP/12.5D SHLLW WR BLK	\$680.00	38.00%	\$421.60
T1P	1SP PNL W/(1)TEMP-DEC,BK	\$208.00	38.00%	\$128.96
T-24X6	24 TAILS - 6 PACK	\$100.00	38.00%	\$62.00
T5-43R	TUBED 5-43 RAIL	\$314.00	38.00%	\$194.68
T5-DCFANKIT-1	DC,FANKIT,2FAN,80MM,50CFM	\$128.00	38.00%	\$79.36
T5KDD1BOV01ZP001	T5 CON,KLS,8',V,01,PE,ZP	\$12,749.00	38.00%	\$7,904.38
T5KDD1BOV04ZP001	T5 CON,KLS,8',V,04,PE,ZP	\$12,749.00	38.00%	\$7,904.38
T5KDD1BOV07ZP001	T5 CON,KLS,8',V,07,PE,ZP	\$12,748.90	38.00%	\$7,904.32
T5-KEELKIT-16	T5,KIT,KEEL,16FT TABLE	\$1,326.00	38.00%	\$822.12
T5KFD1BOV01ZP001	T5 CON,KLS,12',V,01,PE,ZP	\$16,071.00	38.00%	\$9,964.02
T5KFD1BOV04ZP001	T5 CON,KLS,12',V,04,PE,ZP	\$16,071.00	38.00%	\$9,964.02
T5KFD1BOV07ZP001	T5 CON,KLS,12',V,07,PE,ZP	\$16,071.00	38.00%	\$9,964.02
T5KHD1BOV01ZP001	T5 CON,KLS,16',V,01,PE,ZP	\$20,949.00	38.00%	\$12,988.38
T5KHD1BOV04ZP001	T5 CON,KLS,16',V,04,PE,ZP	\$20,949.00	38.00%	\$12,988.38
T5KHD1BOV07ZP001	T5 CON,KLS,16',V,07,PE,ZP	\$20,949.00	38.00%	\$12,988.38
T5-LLOCKBKT-KIT	T5,3PC,LLOCK & BKT KIT	\$204.00	38.00%	\$126.48
T5-PS	SLIM-5 THERMO TOP,PEPPER	\$750.00	38.00%	\$465.00
T5-RACK-KIT	T5 CON,3RU,SWNG RK,LL KIT	\$321.00	38.00%	\$199.02
T5SDC1RSHA0ZP001	T5 CON,SOT,8',H,A0,SE,ZP	\$7,409.00	38.00%	\$4,593.58
T5SDC1RSHA3ZP001	T5 CON,SOT,8',H,A3,SE,ZP	\$7,409.00	38.00%	\$4,593.58
T5SDC1RSHB3ZP001	T5 CON,SOT,8',H,B3,SE,ZP	\$7,409.00	38.00%	\$4,593.58
T5SDC1RSHB9ZP001	T5 CON,SOT,8',H,B9,SE,ZP	\$4,621.00	38.00%	\$2,865.02
T5SDC1RSV01ZP001	T5 CON,SOT,8',V,01,SE,ZP	\$10,660.36	38.00%	\$6,609.42
T5SDC1RSV04ZP001	T5 CON,SOT,8',V,04,SE,ZP	\$10,666.66	38.00%	\$6,613.33
T5SDC1RSV07ZP001	T5 CON,SOT,8',V,07,SE,ZP	\$10,660.36	38.00%	\$6,609.42
T5SEC1BSHZ0ZP001	T5 CON,SOT,10',H,Z0,SE,ZP	\$5,350.00	38.00%	\$3,317.00
T5SEC1RSHA0ZP001	T5 CON,SOT,10',H,A0,SE,ZP	\$11,738.00	38.00%	\$7,277.56
T5SFC1BSHZOZP001	T5 CON,SOT,12',H,Z0,SE,ZP	\$11,737.96	38.00%	\$7,277.54
T5SFC1RSHA0ZP001	T5 CON,SOT,12',H,A0,SE,ZP	\$11,738.00	38.00%	\$7,277.56
T5SFC1RSHA3ZP001	T5 CON,SOT,12',H,A3,SE,ZP	\$11,738.00	38.00%	\$7,277.56
T5SFC1RSHB3ZP001	T5 CON,SOT,12',H,B3,SE,ZP	\$11,737.96	38.00%	\$7,277.54

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
T5SFC1RSV01ZP001	T5 CON,SOT,12',V,01,SE,ZP	\$15,010.62	38.00%	\$9,306.58
T5SFC1RSV04ZP001	T5 CON,SOT,12',V,04,SE,ZP	\$15,010.62	38.00%	\$9,306.58
T5SFC1RSV07ZP001	T5 CON,SOT,12',V,07,SE,ZP	\$15,010.62	38.00%	\$9,306.58
T5SHC1RSHA0ZP001	T5 CON,SOT,16',H,A0,SE,ZP	\$13,505.60	38.00%	\$8,373.47
T5SHC1RSHA3ZP001	T5 CON,SOT,16',H,A3,SE,ZP	\$13,505.60	38.00%	\$8,373.47
T5SHC1RSHB3ZP001	T5 CON,SOT,16',H,B3,SE,ZP	\$13,505.60	38.00%	\$8,373.47
T5SHC1RSHC400001	T5 CON,SOT,16",H,C4,SE,ZP	\$13,505.60	38.00%	\$8,373.47
T5SHC1RSV01ZP001	T5 CON,SOT,16',V,01,SE,ZP	\$19,706.40	38.00%	\$12,217.97
T5SHC1RSV04ZP001	T5 CON,SOT,16',V,04,SE,ZP	\$19,706.40	38.00%	\$12,217.97
T5SHC1RSV07ZP001	T5 CON,SOT,16',V,07,SE,ZP	\$19,706.40	38.00%	\$12,217.97
T5SICARSHA3Z0001	T5 CON,SOT,18',H,A3,SE	\$8,635.04	38.00%	\$5,353.72
T5-TECHKIT12B	T5,RACK,PWR SYS,12 BLK	\$2,142.00	38.00%	\$1,328.04
T5-TECHKIT12S	T5,RACK,PWR SYS,12 SLV	\$2,142.00	38.00%	\$1,328.04
T5-TECHKIT16B	T5,RACK,PWR SYS,16 BLK	\$2,142.00	38.00%	\$1,328.04
T5-TECHKIT16S	T5,RACK,PWR SYS,16 SLV	\$2,142.00	38.00%	\$1,328.04
T5-TECHKIT8B	T5,RACK,PWR SYS,8 BLK	\$1,542.00	38.00%	\$956.04
T5-TECHKIT8S	T5,RACK,PWR SYS,8 SLV	\$1,542.00	38.00%	\$956.04
T-80X6	80 TAILS - 6 PACK	\$124.00	38.00%	\$76.88
TA	ANODIZED 45SP TRIM STRIP	\$79.00	38.00%	\$48.98
TB672APALMAP001	ADJ BASE ALUM,MAP TABLE	\$520.00	38.00%	\$322.40
TB672APBKMAP001	ADJ BASE BLACK,MAP TABLE	\$500.00	38.00%	\$310.00
TBIT	STAR-POST DRIVER BIT	\$19.00	38.00%	\$11.78
TB-QAR-L20	TOP/BTM,QAR,LRG,20"DEEP	\$263.00	38.00%	\$163.06
TB-QAR-L24	TOP/BTM,QAR,LRG,24"DEEP	\$330.00	38.00%	\$204.60
TB-QAR-S20	TOP/BTM,QAR,SML,20"DEEP	\$263.00	38.00%	\$163.06
TB-QAR-S24	TOP/BTM,QAR,SML,24"DEEP	\$330.00	38.00%	\$204.60
TCCH-M-5	TP CLB CH HINGED MED 5FT	\$365.00	38.00%	\$226.30
TCM-C	TOP CABLE MANAGER-CENTER	\$129.00	38.00%	\$79.98
TCM-E	TOP CABLE MANAGER-END CAP	\$34.00	38.00%	\$21.08
TCM-F	TOP CABLE MANAGER-FILLER	\$32.00	38.00%	\$19.84
TD2	2SP TEXTURED DRAWER	\$217.00	38.00%	\$134.54
TD2LK	2SP TEXT DRAWER W/LOCK	\$275.00	38.00%	\$170.50
TD3	3SP TEXTURED DRAWER	\$238.00	38.00%	\$147.56
TD3LK	3SP TEXT DRAWER W/LOCK	\$292.00	38.00%	\$181.04
TD4	4SP TEXTURED DRAWER	\$252.00	38.00%	\$156.24
TD4LK	4SP TEXT. DRAWER W/LOCK	\$304.00	38.00%	\$188.48
TD5	5SP TEXTURED DRAWER	\$289.00	38.00%	\$179.18
TD5LK	5SP TEXT. DRAWER W/LOCK	\$339.00	38.00%	\$210.18
TD8	8SP TEXTURED DRAWER	\$328.00	38.00%	\$203.36
TD8FLK	8SP FILE DRAWER W/LK,TEXT	\$498.00	38.00%	\$308.76
TDRIFT	DRIFTPINS, NON-TAPERED PR	\$70.00	38.00%	\$43.40
TEMP-DEC	DECORA MOUNT TEMP DISPLAY	\$171.00	38.00%	\$106.02
TFP1	TEXTURED FAN PNL FOR 1 FA	\$48.00	38.00%	\$29.76
TFP2	TEXTURED FAN PNL FOR 2 FA	\$51.00	38.00%	\$31.62
TFP3	TEXTURED FAN PNL FOR 3 FA	\$54.00	38.00%	\$33.48
THERM-A	DUCT COOL THERM,ANALOG	\$82.00	38.00%	\$50.84
T-MFR27GE	MFR 27"D TOP,GE	\$198.54	38.00%	\$123.09
T-MFR27KM	MFR 27"D TOP,KM	\$201.00	38.00%	\$124.62

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
TOR-2-20RP	2SP,20"D TIP OUT RK RECMT	\$614.00	38.00%	\$380.68
TOR-2-20SP	2SP,20"D TIP OUT RK SURMT	\$568.00	38.00%	\$352.16
TOR-3-20RP	3SP,20"D TIP OUT RK RECMT	\$650.00	38.00%	\$403.00
TOR-3-20SP	3SP,20"D TIP OUT RK SURMT	\$602.00	38.00%	\$373.24
TOR-4-20RP	4SP,20"D TIP OUT RK RECMT	\$683.00	38.00%	\$423.46
TOR-4-20SP	4SP,20"D TIP OUT RK SURMT	\$634.00	38.00%	\$393.08
TOR-4-20SP-BW	4SP,20"D TIP OUT RK BW	\$634.00	38.00%	\$393.08
TOR-PRT	TRIM KIT FOR PARTIAL REC	\$83.00	38.00%	\$51.46
TP-CR-BKT	VERT CABLE RETRACTOR BRKT	\$38.44	38.00%	\$23.83
TP-F1318	TECHPED FRAME ONLY 13X18	\$1,066.00	38.00%	\$660.92
TP-F1325	TECHPED FRAME ONLY 13X25	\$1,191.00	38.00%	\$738.42
TP-F1330	TECHPED FRAME ONLY 13X30	\$1,332.00	38.00%	\$825.84
TP-K1318	TP FINISH KIT 13X18	\$883.00	38.00%	\$547.46
TP-K1325	TP FINISH KIT 13X25,T-LAM	\$967.00	38.00%	\$599.54
TP-K1330	TP FINISH KIT 13X30	\$1,066.00	38.00%	\$660.92
TP-MK1	TPED MILLWORK KIT,1 PED	\$100.00	38.00%	\$62.00
TRACK25	PR 25"SERVICE TRACKS	\$390.00	38.00%	\$241.80
TRACK31	PR 31"SERVICE TRACKS	\$416.00	38.00%	\$257.92
TRACK50	PR 50"SERVICE TRACKS	\$444.00	38.00%	\$275.28
TRACKL	AX-S TRACK LEVELER	\$113.00	38.00%	\$70.06
TRSHK	HDWK,TS/TA(O)	\$9.00	38.00%	\$5.58
TS	BLACK POWCT 45SP TRIMSTRI	\$32.00	38.00%	\$19.84
TS1022	10-22 AX-S SERVICE STAND	\$480.00	38.00%	\$297.60
T-S12SD-GA	TOP ONLY,S12SD,GREY ASH	\$83.00	38.00%	\$51.46
TS1640	16-40 AX-S SERVICE STAND	\$532.00	38.00%	\$329.84
TS310	3-10 AX-S SERVICE STAND	\$355.00	38.00%	\$220.10
TS-9	9PC EXTRA TIE SADDLES	\$5.00	38.00%	\$3.10
TSW-15	HOOK & LOOP SADDLES,15PC	\$28.00	38.00%	\$17.36
TW12	(12)CABLE/WIRE MGMT STRPS	\$19.00	38.00%	\$11.78
TW2B	2 BLT TWISTLOC(1)PORT UCP	\$18.00	38.00%	\$11.16
TW3B	3 BLT TWISTLOC(1)PORT UCP	\$18.00	38.00%	\$11.16
U1	1SP RACKSHELF 11DP	\$60.00	38.00%	\$37.20
U1MP	50PC U1 MASTER PACK	\$2,199.00	38.00%	\$1,363.38
U1-RP12	12PC. U1 RACKSHELF PACK	\$720.00	38.00%	\$446.40
U1V	1SP VENTED UTILITY SHELF	\$61.00	38.00%	\$37.82
U1V-4	1SP VENTED SHELF, 4PK	\$230.00	38.00%	\$142.60
U2	2SP RACKSHELF 14.75DP	\$80.00	38.00%	\$49.60
U2MP	50PC U2 MASTER PACK	\$2,788.00	38.00%	\$1,728.56
U2MS	2SP MID-MNT RCKSHLF 18DP	\$110.00	38.00%	\$68.20
U2-RP6	6PC. U2 RACKSHELF PACK	\$477.00	38.00%	\$295.74
U2V	2SP VENTED UTILITY SHELF	\$81.00	38.00%	\$50.22
U2V-4	2SP VENTED SHELF, 4PK	\$306.00	38.00%	\$189.72
U3	3SP RACKSHELF 14.75DP	\$89.00	38.00%	\$55.18
U317	3SP RACKSHELF 17DP	\$103.00	38.00%	\$63.86
U3MP	36PC U3 MASTER PACK	\$2,259.00	38.00%	\$1,400.58
U3V	3SP VENTED UTILITY SHELF	\$91.00	38.00%	\$56.42
U3V-4	3SP VENTED SHELF, 4PK	\$343.00	38.00%	\$212.66
U4	4SP RACKSHELF 15.5DP	\$99.00	38.00%	\$61.38

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
U4V	4SP VENTED UTILITY SHELF	\$100.00	38.00%	\$62.00
U4V-4	4SP VENTED SHELF, 4PK	\$379.00	38.00%	\$234.98
UCP-ADP	1900 ELEC BOX UCP ADAPTER	\$18.00	38.00%	\$11.16
UCPB1	SINGLE UCP BLANK PNL	\$16.00	38.00%	\$9.92
UCPB2	DOUBLE UCP BLANK PNL	\$33.00	38.00%	\$20.46
UCPB3	TRIPLE UCP BLANK PNL	\$42.00	38.00%	\$26.04
UCP-CH	UCP CHASSIS 9"DEEP W/TOP&	\$147.00	38.00%	\$91.14
UCP-CT	UCP CABLE TRAY	\$85.00	38.00%	\$52.70
UCP-FAN	UCP FAN MOUNT KIT,INCL	\$88.00	38.00%	\$54.56
UCP-SF	2SP HINGED UCP FRAME KIT	\$60.00	38.00%	\$37.20
UCP-VT	SINGLE VENTED UCP PNL	\$18.00	38.00%	\$11.16
UD1	1SP UTIL.DRAWER,BLACK	\$166.00	38.00%	\$102.92
UD2	2SP UTIL.DRAWER,BLK	\$181.00	38.00%	\$112.22
UD3	3SP UTIL. DRAWER.BLK	\$193.00	38.00%	\$119.66
UD4	4SP UTIL. DRAWER.BLK	\$223.00	38.00%	\$138.26
UFA-14.5	1SP UNIV FA SHELF,14.5D	\$75.00	38.00%	\$46.50
UFA-14.5-4	1SP UNIV FA SHF 14.5D,4PK	\$278.00	38.00%	\$172.36
UFA-8	1SP UNIV FA SHELF,8"DEEP	\$56.00	38.00%	\$34.72
UFA-8-4	1SP UNIV FA SHLF 8"D,4PK	\$213.00	38.00%	\$132.06
UFA-8-F1	1SP SHF 8"D W/1U FA,BPC	\$68.00	38.00%	\$42.16
UFA-8-F2	1SP SHF 8"D W/2U FA,BPC	\$72.00	38.00%	\$44.64
UFAF-1	1SP PANEL,UFA SERIES BPC	\$14.00	38.00%	\$8.68
UFAF-1A	1SP PANEL,UFA SERIES BBA	\$27.00	38.00%	\$16.74
UFAF-2	2SP PANEL,UFA SERIES BPC	\$18.00	38.00%	\$11.16
UFAF-2A	2SP PANEL,UFA SERIES BBA	\$32.00	38.00%	\$19.84
UFAF-3	3SP PANEL,UFA SERIES BPC	\$23.00	38.00%	\$14.26
UFAF-3A	3SP PANEL,UFA SERIES BBA	\$38.00	38.00%	\$23.56
UFAF-4	4SP PANEL,UFA SERIES BPC	\$28.00	38.00%	\$17.36
UFAF-4A	4SP PANEL,UFA SERIES BBA	\$47.00	38.00%	\$29.14
UMS1-11.5	1SP UM SHELF,11.5"D	\$67.00	38.00%	\$41.54
UMS1-11.5K	1SP UM SHELF,11.5"D,KIT	\$140.00	38.00%	\$86.80
UMS1-3.5	1SP UM SHELF,3.5"D	\$58.00	38.00%	\$35.96
UMS1-3.5K	1SP UM SHELF,3.5"D,KIT	\$140.00	38.00%	\$86.80
UMS1-5.5	1SP UM SHELF,5.5"D	\$61.00	38.00%	\$37.82
UMS1-5.5K	1SP UM SHELF,5.5"D,KIT	\$140.00	38.00%	\$86.80
UMSFP1-1/2	1/2 RACK FILLER PNL X 1SP	\$40.00	38.00%	\$24.80
UMSFP1-1/4	1/4 RACK FILLER PNL X 1SP	\$29.00	38.00%	\$17.98
UMSFP1-1/8	1/8 RACK FILLER PNL X 1SP	\$19.00	38.00%	\$11.78
UNI-1	UNIVERSAL CONNECTOR PANEL	\$40.00	38.00%	\$24.80
UNI-1-C	UNIVERSAL CONNECTOR PANEL	\$62.00	38.00%	\$38.44
UNI-2	2SP UNIVERSAL CONNECTOR P	\$58.00	38.00%	\$35.96
UNIV1	FEMALE XLR(1)PORT UCP PNL	\$18.00	38.00%	\$11.16
UNIV2	FEMALE XLR(2)PORT UCP PNL	\$18.00	38.00%	\$11.16
UNIV3	FEMALE XLR(3)PORT UCP PNL	\$18.00	38.00%	\$11.16
UNIV4	FEMALE XLR(4)PORT UCP PNL	\$18.00	38.00%	\$11.16
UNIV6	FEMALE XLR(6)PORT UCP PNL	\$18.00	38.00%	\$11.16
UP1	1SP UTILITY PANEL	\$19.00	38.00%	\$11.78
UP1P	10PK,1SP UTILITY PNL 1.75	\$159.00	38.00%	\$98.58

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
UPS-1000R	1000VA/750W UPS	\$1,485.00	38.00%	\$920.70
UPS-1000R-8	100VA/750W UPS,IND.OUT	\$1,626.00	38.00%	\$1,008.12
UPS-1000R-8IP	1000VA UPS,IND.OUT W/NIC	\$1,969.00	38.00%	\$1,220.78
UPS-1000R-IP	1000VA/750W UPS W/NIC	\$1,828.00	38.00%	\$1,133.36
UPS-2200R	2200VA/1650W UPS	\$1,973.00	38.00%	\$1,223.26
UPS-2200R-8	2200VA/1650W UPS,IND.OUT	\$2,222.00	38.00%	\$1,377.64
UPS-2200R-8IP	2200VA UPS,IND.OUT W/NIC	\$2,572.00	38.00%	\$1,594.64
UPS-2200R-HH	UPS, H/W IN & OUT, 2200VA	\$2,476.00	38.00%	\$1,535.12
UPS-2200R-HHIP	HW UPS,I/P&O/P W/IP	\$2,830.00	38.00%	\$1,754.60
UPS-2200R-IP	2200VA/1650W UPS W/NIC	\$2,320.00	38.00%	\$1,438.40
UPS-EBPR	UPS EXPANSION BATTERY PK	\$1,136.00	38.00%	\$704.32
UPS-IPCARD	UPS NETWK INTERFACE CARD	\$348.00	38.00%	\$215.76
UPS-LRBP-7AH	REPLACEMENT BAT 7AH	\$44.00	38.00%	\$27.28
UPS-LRBP-9AH	REPLACEMENT BAT 9AH	\$54.00	38.00%	\$33.48
UPS-OL1500R	OL UPS 1500VA,120V,60HZ	\$2,642.00	38.00%	\$1,638.04
UPS-OL2200R	OL UPS 2200VA,120V,60HZ	\$3,845.00	38.00%	\$2,383.90
UPS-OL3000R	OL UPS 3000VA,120V,60HZ	\$4,565.00	38.00%	\$2,830.30
UPS-OLEBPR-1	OL UPS BATT EXP 2200/3000	\$1,921.00	38.00%	\$1,191.02
UPS-OLEBPR-2	OL UPS BATT EXP 1500	\$1,527.00	38.00%	\$946.74
UPS-OLIPCARD	OL UPS NETWORK CARD	\$483.00	38.00%	\$299.46
UPS-OLRBP-1	OL UPS BATT REP PACK # 1	\$803.00	38.00%	\$497.86
UPS-OLRBP-2	OL UPS BATT REP PACK # 2	\$803.00	38.00%	\$497.86
UPS-OLRBP-3	OL UPS BATT REP PACK # 3	\$401.00	38.00%	\$248.62
UPS-OLRBP-4	OL UPS BATT REP PACK # 4	\$441.00	38.00%	\$273.42
UPS-RBP	UPS REPLACEMENT BATTERY	\$581.00	38.00%	\$360.22
UPS-RLCARD	UPS RELAY CARD	\$220.00	38.00%	\$136.40
UPS-S1000R	UPS STD 1000VA	\$1,042.00	38.00%	\$646.04
UPS-S1500R	UPS STD 1500VA	\$1,211.00	38.00%	\$750.82
UPS-S2200R	UPS STD 2200VA	\$1,454.00	38.00%	\$901.48
UPS-S500R	UPS STD 500VA	\$725.00	38.00%	\$449.50
UPS-SRBP-1000	UPS BATT 1000VA	\$366.00	38.00%	\$226.92
UPS-SRBP-1500	UPS BATT 1500VA	\$492.00	38.00%	\$305.04
UPS-SRBP-2200	UPS BATT 2000VA	\$565.00	38.00%	\$350.30
UPS-SRBP-500	UPS BATT 500VA	\$222.00	38.00%	\$137.64
UQFP-2	ULTRA QFP 2 FAN LED	\$450.00	38.00%	\$279.00
UQFP-2D	ULTRA QFP 2 FAN LED DSPLY	\$774.00	38.00%	\$479.88
UQFP-4	ULTRA QFP 4 FAN LED	\$508.00	38.00%	\$314.96
UQFP-4D	ULTRA QFP 4 FAN LED DSPLY	\$829.00	38.00%	\$513.98
UQFP-4DRA	ULTRA QUT FN PNL W/DSPLY	\$844.00	38.00%	\$523.28
UQFP-4RA	ULTRA-QUIET FAN PNL 4FAN	\$522.00	38.00%	\$323.64
UQFP-4RA-I/O	UQFP INTAKE/EXHAUST	\$1,040.00	38.00%	\$644.80
UQFP-4RA-INT	ULTRA QUIET INTAKE FNPNL	\$522.00	38.00%	\$323.64
UQFP-4RIS	UQFP 4FAN INTAKE SLAVE	\$518.00	38.00%	\$321.16
UQFP-4RT	ULTRA QFP 4FN REM THRMIST	\$329.00	38.00%	\$203.98
USC-6R	RACKMOUNT SEQUENCE CONTRO	\$912.00	38.00%	\$565.44
USC-K	REMOTE KEY SWITCH WALLPLT	\$120.00	38.00%	\$74.40
USC-KEY	REPLACE KEYS,USC-KL&K-DEC	\$5.00	38.00%	\$3.10
USC-KL	REM KEYSWTCH WALL PLT LED	\$134.00	38.00%	\$83.08

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
USC-SW	REMOTE SWITCH WALL PLATE	\$120.00	38.00%	\$74.40
USC-SWL	REM SWITCH WALL PLT LED	\$134.00	38.00%	\$83.08
UTB-2U-12-679384	UNDER TBL BOX,2RUX12D,CUS	\$516.00	38.00%	\$319.92
UTB-A2-14	UTB,1-2 SPACE,14"DEEP	\$538.00	38.00%	\$333.56
UTB-HR-A2-14	UTB,HALF-RACK,1-2SP,14"D	\$494.00	38.00%	\$306.28
UTR1	1SP UNIVERSAL HALF-RACK T	\$45.00	38.00%	\$27.90
UTR1MP	50PC UTR1 MASTER PACK	\$1,846.00	38.00%	\$1,144.52
UTR1-RP12	12PC. UTR1 RACKSHELF PACK	\$515.00	38.00%	\$319.30
VBK-BGR	BGR VENT BLOCKER	\$23.00	38.00%	\$14.26
VBK-BGR-SA	BGR-SA VENT BLOCKER KIT	\$26.00	38.00%	\$16.12
VBK-D17	17 DP DWR VENT BLOCK KIT	\$24.00	38.00%	\$14.88
VBK-DRK	DRK VENT BLOCKER KIT	\$28.00	38.00%	\$17.36
VBK-E20	20DP ERK VENT BLOCK KIT	\$24.00	38.00%	\$14.88
VBK-E25	25DP ERK VENT BLOCK KIT	\$26.00	38.00%	\$16.12
VBK-E28	28"D ERK VENT BLOCK KIT	\$26.00	38.00%	\$16.12
VBK-PTRK	VENT BLOCKER KIT,PTRK	\$45.00	38.00%	\$27.90
VBK-PTRK26	VENT BLOCKER KIT,PTRK 26D	\$49.00	38.00%	\$30.38
VBK-S28	28 DP SR VENT BLOCK KIT	\$26.00	38.00%	\$16.12
VBK-S32	VENT BLOCKER KIT SR-40-32	\$26.00	38.00%	\$16.12
VBK-S42	42DP WRK VENT BLOCK KIT	\$32.00	38.00%	\$19.84
VBK-SD22	22DP SR/35+DWR VENT BLOCK	\$26.00	38.00%	\$16.12
VBK-V	VRK VENT BLOCK KIT	\$28.00	38.00%	\$17.36
VBK-W27-W32	27/32 DP WRK VENT BLOCK K	\$28.00	38.00%	\$17.36
VBK-WSA27	27 DP WRK-SA VENT BLOCK K	\$28.00	38.00%	\$17.36
VBK-WSA32	32 DP WRK-SA VENT BLOCK K	\$28.00	38.00%	\$17.36
VC-1219-DT34	VC12W/19D BAY 34 DESKTOP	\$1,201.00	38.00%	\$744.62
VC-1219-WS18	VC 12W/19D BAY 18WS	\$1,161.00	38.00%	\$719.82
VC-2418X-12PD	VC 2418 BAY EXT,12SP,PD	\$2,082.00	38.00%	\$1,290.84
VC-2418X-12VD	VC 2418 BAY EXT,12SP,VD	\$2,082.00	38.00%	\$1,290.84
VC-2419-DT34	VC24W/19D BAY 34 DESKTOP	\$3,045.00	38.00%	\$1,887.90
VC-2419ST	VC 24W/19D SLIDING TRAY	\$201.00	38.00%	\$124.62
VC-2419-WS18	VC 24W/19D BAY 18WS	\$2,870.00	38.00%	\$1,779.40
VC-2424X-12PD	VC 2424 BAY EXT,12SP,PD	\$2,292.00	38.00%	\$1,421.04
VC-2424X-12VD	VC 2424 BAY EXT,12SP,VD	\$2,292.00	38.00%	\$1,421.04
VC-3619-DT34	VC36W/19D BAY 34 DESKTOP	\$4,119.00	38.00%	\$2,553.78
VC-3619-WS18	VC 36W/19D BAY 18WS	\$3,935.00	38.00%	\$2,439.70
VC-4819-DT34	VC48W/19D BAY 34 DESKTOP	\$5,220.00	38.00%	\$3,236.40
VC-4819-WS18	VC 48W/19D BAY 18WS	\$5,000.00	38.00%	\$3,100.00
VC-619-DT34	VC6W/19D BAY 34 DESKTOP	\$1,084.00	38.00%	\$672.08
VC-619-WS18	VC 6W/19D BAY 18WS	\$1,038.00	38.00%	\$643.56
VC-7219-DT34	VC72W/19D BAY 34 DESKTOP	\$6,544.00	38.00%	\$4,057.28
VC-7219-WS18	VC 72W/19D BAY 18WS	\$6,251.00	38.00%	\$3,875.62
VC-B24-FD	VC BAY FAN DOOR 100CFM	\$663.00	38.00%	\$411.06
VC-B24-RR10	VC BAY RACKRAIL KIT 10SP	\$116.00	38.00%	\$71.92
VC-B24-RR12	VC BAY RACKRAIL KIT 12SP	\$93.00	38.00%	\$57.66
VC-BC24	VC BOOKCASE,24"WIDE	\$1,459.00	38.00%	\$904.58
VC-C3624-GD	CAB STORAGE 36W 24D GD	\$1,548.00	38.00%	\$959.76
VCD-10-45-SC	45SP,10"SGL CBL DCT/DRS	\$1,436.00	38.00%	\$890.32

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VCD-10-51-SC	51SP,10"SGL CBL DCT W/DR	\$1,584.00	38.00%	\$982.08
VCD-6-45-DC	45SP,6"DUAL CBL DCT W/DRS	\$1,610.00	38.00%	\$998.20
VCD-6-45-SC	45SP,6"SGL CBL DCT W/DR	\$1,288.00	38.00%	\$798.56
VCD-6-51-SC	51SP,6"SGL CBL DCT W/DR	\$1,416.00	38.00%	\$877.92
VC-FC-2	VC FILE CAB,2 DRAWER,BLK	\$658.00	38.00%	\$407.96
VC-KBS	VC KEYBOARD SHELF,ARTIC	\$379.00	38.00%	\$234.98
VC-KBS-352738	VC KEYBOARD SHELF,ARTIC	\$2,761.00	38.00%	\$1,711.82
VC-LR1219-DT37	VC LFTRDY BAY12W19DP DT37	\$1,221.00	38.00%	\$757.02
VC-LRW4519-DT37	VC LIFT REDY 45 DEG WEDGE	\$1,121.00	38.00%	\$695.02
VC-LS3619-DT37	VC LIFT SYS 36W19D 37 DT	\$9,504.00	38.00%	\$5,892.48
VC-LS4819-DT37	VC LIFT SYS 48W19D 37 DT	\$10,360.00	38.00%	\$6,423.20
VC-LS7219-DT37	VC LIFT SYS 72W19D 37 DT	\$11,073.00	38.00%	\$6,865.26
VC-LS-SP219	VC-LS SP2 19IN S PNL PR	\$1,006.00	38.00%	\$623.72
VC-MM32X41	VC MONITOR MOUNT,32-41	\$1,548.00	38.00%	\$959.76
VC-MM42X63	VC MONITOR MOUNT,42-63	\$1,609.00	38.00%	\$997.58
VC-PEN-3624	VC PENINSULA 24W36D	\$883.00	38.00%	\$547.46
VC-RW1519-WS18	15DEG,19D REV WDGE,18WS	\$908.00	38.00%	\$562.96
VC-RW3019-DT34	30DEG,19D REV WEDGE,34DT	\$1,137.00	38.00%	\$704.94
VC-SP1-19	VC PAIR SIDE PANEL 1,19D	\$957.00	38.00%	\$593.34
VC-SP2-19	VC PAIR SIDE PANEL 2,19D	\$1,007.00	38.00%	\$624.34
VC-SP3-19	VC PAIR SIDE PANEL 3,19D	\$1,070.00	38.00%	\$663.40
VC-TR2419-4	VC 2419,4SP TURRET RACK	\$423.00	38.00%	\$262.26
VC-TR2419-6	VC 2419,6SP TURRET RACK	\$492.00	38.00%	\$305.04
VC-TR2419-9	VC 2419,9SP TURRET RACK	\$550.00	38.00%	\$341.00
VC-TR3619-4	VC 3619,4SP TURRET RACK	\$478.00	38.00%	\$296.36
VC-TR3619-6	VC 3619,6SP TURRET RACK	\$545.00	38.00%	\$337.90
VC-TR3619-9	VC 3619,9SP TURRET RACK	\$604.00	38.00%	\$374.48
VC-TRK	VC TOP RAIL KIT	\$133.00	38.00%	\$82.46
VC-W1519-DT34	15DEG,19D WEDGE,34 DSKTOP	\$923.00	38.00%	\$572.26
VC-W1519-WS18	15DEG,19D WEDGE,18WS	\$872.00	38.00%	\$540.64
VC-W2219-DT34	22DEG,19D WEDGE,34 DSKTOP	\$977.00	38.00%	\$605.74
VC-W2219-WS18	22DEG,19D WEDGE,18WS	\$902.00	38.00%	\$559.24
VC-W3019-DT34	30DEG,19D WEDGE,34 DSKTOP	\$1,022.00	38.00%	\$633.64
VC-W3019-WS18	30DEG,19D WEDGE,18WS	\$966.00	38.00%	\$598.92
VC-W4519-DT34	45DEG,19D WEDGE,34 DSKTOP	\$1,075.00	38.00%	\$666.50
VC-W4519-WS18	45DEG,19D WEDGE,18WS	\$998.00	38.00%	\$618.76
VC-W9019-DT34	90DEG,19D WEDGE,34 DSKTOP	\$1,205.00	38.00%	\$747.10
VC-W9019-WS18	90DEG,19D WEDGE,18WS	\$1,106.00	38.00%	\$685.72
VDM-200-T	VISION MOUNT,200,TILT	\$92.00	38.00%	\$57.04
VDM-2X1-B2B-CM	VISION MOUNT,2X1,BB,CM	\$1,539.00	38.00%	\$954.18
VDM-2X1-CM	VISION MOUNT,2X1,CM	\$815.00	38.00%	\$505.30
VDM-2X1-WM	VISION MOUNT,2X1,WM	\$815.00	38.00%	\$505.30
VDM-3X1-B2B-CM	VISION MOUNT,3X1,BB,CM	\$2,419.00	38.00%	\$1,499.78
VDM-3X1-CM	VISION MOUNT,3X1,CM	\$1,515.00	38.00%	\$939.30
VDM-3X1-WM	VISION MOUNT,3X1,WM	\$1,515.00	38.00%	\$939.30
VDM-400-F	VISION MOUNT,400,F	\$139.00	38.00%	\$86.18
VDM-400-F-LP	VISION MOUNT,400,F,LP	\$104.00	38.00%	\$64.48
VDM-400-M	VISION MOUNT,400,M	\$255.00	38.00%	\$158.10

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VDM-400-T	VISION MOUNT,400,T	\$162.00	38.00%	\$100.44
VDM-400-T-LP	VISION MOUNT,400,T,LP	\$127.00	38.00%	\$78.74
VDM-600-B2B-CM	VISION MOUNT,600,BB,CM	\$815.00	38.00%	\$505.30
VDM-600-CM	VISION MOUNT,600,CM	\$465.00	38.00%	\$288.30
VDM-600-F	VISION MOUNT,600,F	\$162.00	38.00%	\$100.44
VDM-600-F-LP	VISION MOUNT,600,F,LP	\$127.00	38.00%	\$78.74
VDM-600-M	VISION MOUNT,600,MOTION	\$372.00	38.00%	\$230.64
VDM-600-T	VISION MOUNT,600,T	\$186.00	38.00%	\$115.32
VDM-600-T-LP	VISION MOUNT,600,T,LP	\$151.00	38.00%	\$93.62
VDM-800-F	VISION MOUNT,800,F	\$186.00	38.00%	\$115.32
VDM-800-F-LP	VISION MOUNT,800,F,LP	\$151.00	38.00%	\$93.62
VDM-800-M	VISION MOUNT,800,MOTION	\$419.00	38.00%	\$259.78
VDM-800-T	VISION MOUNT,800,T	\$209.00	38.00%	\$129.58
VDM-800-T-LP	VISION MOUNT,800,T,LP	\$174.00	38.00%	\$107.88
VDM-A-120-144-BK	VISION,EXT,120-144,BK	\$274.00	38.00%	\$169.88
VDM-A-12-18-BK	VISION,EXT,12-18,BK	\$92.00	38.00%	\$57.04
VDM-A-18-24-BK	VISION,EXT,18-24,BK	\$116.00	38.00%	\$71.92
VDM-A-24-36-BK	VISION,EXT,24-36,BK	\$139.00	38.00%	\$86.18
VDM-A-36-60-BK	VISION,EXT,36-60,BK	\$162.00	38.00%	\$100.44
VDM-A-48-72-BK	VISION,EXT,48-72,BK	\$186.00	38.00%	\$115.32
VDM-A-72-96-BK	VISION,EXT,72-96,BK	\$220.00	38.00%	\$136.40
VDM-A-96-120-BK	VISION,EXT,96-120,BK	\$255.00	38.00%	\$158.10
VDM-CA-2J-BK	VISION,CA,2 JOIST,BK	\$81.00	38.00%	\$50.22
VDM-CA-4X4-BK	VISION,CA,4X4 PLT,BK	\$57.00	38.00%	\$35.34
VDM-CA-8X8-BK	VISION,CA,8X8 PLT,BK	\$81.00	38.00%	\$50.22
VDM-CA-8X8-HC-BK	VISION,CA,8X8,HC,BK	\$151.00	38.00%	\$93.62
VDM-CA-CATH-BK	VISION,CA,CATHEDRAL,BK	\$81.00	38.00%	\$50.22
VDM-CA-COVER-BK	VISION,EXT,COVER,BK	\$22.00	38.00%	\$13.64
VDM-CA-IBEAM-BK	VISION,CA,I BEAM,BK	\$209.00	38.00%	\$129.58
VDM-CA-TRUSS-BK	VISION,CA,TRUSS,BK	\$76.00	38.00%	\$47.12
VDM-CC-BK	VISION,EXT,CC,BK	\$23.00	38.00%	\$14.26
VDM-F-12-BK	VISION,EXT,12,BK	\$34.00	38.00%	\$21.08
VDM-F-24-BK	VISION,EXT,24,BK	\$54.00	38.00%	\$33.48
VDM-F-36-BK	VISION,EXT,36,BK	\$76.00	38.00%	\$47.12
VDM-F-48-BK	VISION,EXT,48,BK	\$98.00	38.00%	\$60.76
VDM-F-60-BK	VISION,EXT,60,BK	\$120.00	38.00%	\$74.40
VDM-F-72-BK	VISION,EXT,72,BK	\$142.00	38.00%	\$88.04
VDM-OFC-BK	VISION,EXT,OFC,BK	\$28.00	38.00%	\$17.36
VDS	2SP FRNT&REAR MT SHELF 25	\$171.00	38.00%	\$106.02
VEN-SAMPLE14	VENEER SAMPLE BOX 2014	\$52.00	38.00%	\$32.24
VFD-10	10SP VENT.FR.DOOR,UNIV.BL	\$298.00	38.00%	\$184.76
VFD-12	12SP VENT.FR.DOOR,UNIV.BL	\$312.00	38.00%	\$193.44
VFD-16	16SP VENT.FR.DOOR,UNIV.BL	\$322.00	38.00%	\$199.64
VFD-18	18SP VENT.FR.DOOR,UNIV.BL	\$341.00	38.00%	\$211.42
VFD-19A	19SP,CURVED VENTED FR DR	\$376.00	38.00%	\$233.12
VFD-21	21SP VENT.FR.DOOR,UNIV.BL	\$358.00	38.00%	\$221.96
VFD-24	24SP VENT.FR.DOOR,UNIV.BL	\$376.00	38.00%	\$233.12
VFD-24GY	24SP VENT FR.DOOR,UNIV GY	\$55.00	38.00%	\$34.10

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VFD-25A	25SP,CURVED VENTED FR DR	\$433.00	38.00%	\$268.46
VFD-27	27SP VENT.FR.DOOR,UNIV.BL	\$394.00	38.00%	\$244.28
VFD-27-PW	27SP VENT.FR.DOOR,PUTTY	\$400.00	38.00%	\$248.00
VFD-35	35SP VENT.FR.DOOR,UNIV.BL	\$448.00	38.00%	\$277.76
VFD-37	37SP VENT.FR.DOOR,UNIV.BL	\$465.00	38.00%	\$288.30
VFD-38A	38SP,CURVED VENTED FR DR	\$578.00	38.00%	\$358.36
VFD-40	40SP VENT.FR.DOOR,UNIV.BL	\$494.00	38.00%	\$306.28
VFD-41A	41SP,CURVED VENTED FR DR	\$620.00	38.00%	\$384.40
VFD-44	44SP VENT.FR.DOOR,UNIV.BL	\$538.00	38.00%	\$333.56
VFD-44-LHL-02322	VENT,FR,DR,44,BLK,CTM	\$2,873.42	38.00%	\$1,781.52
VFD-44-WT	44SP VENT.FR.DOOR,UNIV.	\$563.00	38.00%	\$349.06
VFD-45A	45SP,CURVED VENTED FR DR	\$655.00	38.00%	\$406.10
VFD-45A-PW	45SP,CURVED VENTED FR DR	\$740.00	38.00%	\$458.80
VFD-46	46SP VENTED FRONT DOOR	\$566.00	38.00%	\$350.92
VFD-54	VENTED FRONT DOOR FITS VM	\$638.00	38.00%	\$395.56
VFEET-1-12	1BAY VRK FOOT SET,12 FLOO	\$222.00	38.00%	\$137.64
VFEET-1-6-WT	1 BAY VRK FOOT SET,6 TALL	\$255.00	38.00%	\$158.10
VFEET-2-12	2BAY VRK FOOT SET,12 FLOO	\$325.00	38.00%	\$201.50
VFEET-3-12	3BAY VRK FOOT SET,12 FLOO	\$425.00	38.00%	\$263.50
VFEET-3-9.5	3 BAY VFEET 9.5"FLOOR	\$39.00	38.00%	\$24.18
VFEET-4-12	4BAY VRK FOOT SET,12 FLOO	\$528.00	38.00%	\$327.36
VFEET-5-12	5BAY VRK FOOT SET,12 FLOO	\$608.00	38.00%	\$376.96
VF-MPV	VF 14"D MULTIMOUNT PANEL	\$100.00	38.00%	\$62.00
VF-VPM-3	VF VERT PANEL MOUNT 3SP	\$194.00	38.00%	\$120.28
VLBX	LARGE VTR LOCKBOX W/FAN	\$467.00	38.00%	\$289.54
VLBX-5.5	REGULAR VTR LOCKBOX W/FAN	\$441.00	38.00%	\$273.42
VLBX-WM	WALL BRACKETS, PAIR FITS	\$101.00	38.00%	\$62.62
VMRK-54	54SP/31D MULTIBAY MRK	\$3,419.00	38.00%	\$2,119.78
VMRK-54-36	54SP/36D MULTIBAY VMRK	\$3,941.00	38.00%	\$2,443.42
VMRK-54-36LRD	54SP/36D MULTIBAY RK LRD	\$3,694.00	38.00%	\$2,290.28
VMRK-54LRD	54SP/31D MULTIBAY RK,LRD	\$3,188.00	38.00%	\$1,976.56
VPANEL-1U-2PK	VENTED PANEL,1U,2PK	\$30.00	38.00%	\$18.60
VPANEL-1U-C	VENTED PANEL,1U	\$14.00	38.00%	\$8.68
VPANEL-2U-2PK	VENTED PANEL,2U,P2K	\$35.00	38.00%	\$21.70
VPANEL-2U-C	VENTED PANEL,2U	\$16.00	38.00%	\$9.92
VPANEL-3U-2PK	VENTED PANEL,3U,2PK	\$39.00	38.00%	\$24.18
VPANEL-3U-C	VENTED PANEL,3U	\$20.00	38.00%	\$12.40
VPM-2	2SP VERT PNL MOUNT	\$113.00	38.00%	\$70.06
VPM-3	3SP VERT PNL MOUNT	\$127.00	38.00%	\$78.74
VPM-4	4SP VERT PNL MOUNT	\$139.00	38.00%	\$86.18
VRK-44-31H	44SP/31D VIDEORACK HORIZ	\$2,197.00	38.00%	\$1,362.14
VRK-44-31HLRD	44SP/31D VIDEO RACK LRD	\$2,049.00	38.00%	\$1,270.38
VRK-44-36H	44SP/36D VIDEO RACK HORIZ	\$2,520.00	38.00%	\$1,562.40
VRK-44-36HLRD	44SP/36D VIDEO RACK LRD	\$2,373.00	38.00%	\$1,471.26
VRK-44-36HPROLRD	44SP/36D VIDEO RACK LRD	\$1,881.00	38.00%	\$1,166.22
VRK-44-42HLRD	44SP/42D VIDRACK HOR LRD	\$2,416.00	38.00%	\$1,497.92
VRK-Z4	VRK SEISMIC BRACKETS	\$62.00	38.00%	\$38.44
VRR-54	ADD'L RAIL,54SP,PR	\$291.00	38.00%	\$180.42

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VRS	VERTICAL RACKMOUNT SYSTEM	\$251.00	38.00%	\$155.62
VSA-1626	16"-26"D TELES.SHLF,1.5H	\$178.00	38.00%	\$110.36
VSA-2744	27"-44"D TELES.SHLF,1.5H	\$218.00	38.00%	\$135.16
VSDR-10	10SP,VNTD,SPLT,SCRTY,CTM	\$2,869.86	38.00%	\$1,779.31
VSDR-12	12SP VENTED SPLT SECURITY	\$263.00	38.00%	\$163.06
VSDR-16	16SP VENTED SPLT SECURITY	\$293.00	38.00%	\$181.66
VSDR-20	20SP VENTED SPLT SECURITY	\$357.00	38.00%	\$221.34
VSDR-8	8SP VENTED SPLT SECURITY	\$216.00	38.00%	\$133.92
VT1	1SP PERFORATED VENT PANEL	\$21.00	38.00%	\$13.02
VT1-CP12	12PC. VT1 CONTRACT PACK	\$237.00	38.00%	\$146.94
VT1-RP25	25PC VT1 RETAIL PACK	\$169.00	38.00%	\$104.78
VT2	2SP PERFORATED VENT PANEL	\$26.00	38.00%	\$16.12
VT2-CP12	12PC. VT2 CONTRACT PACK	\$287.00	38.00%	\$177.94
VT2-RP25	25PC VT2 RETAIL PACK	\$340.00	38.00%	\$210.80
VT3	3SP PERFORATED VENT PANEL	\$31.00	38.00%	\$19.22
VT3-CP6	6PC. VT3 CONTRACT PACK	\$177.00	38.00%	\$109.74
VT3-RP15	15PC VT3 RETAIL PACK	\$179.00	38.00%	\$110.98
VT4	4SP PERFORATED VENT PANEL	\$35.00	38.00%	\$21.70
VT4-CP6	6PC. VT4 CONTRACT PACK	\$196.00	38.00%	\$121.52
VT4-RP15	15PC VT4 RETAIL PACK	\$325.00	38.00%	\$201.50
VTB-1	1SP LIGHT BLOCKING VENT	\$34.00	38.00%	\$21.08
VTB-2	2SP LIGHT BLOCKING VENT	\$50.00	38.00%	\$31.00
VTB-3	3SP LIGHT BLOCKING VENT	\$65.00	38.00%	\$40.30
VTC-DWR-5.5	5.5"H/7.5"DP VTC DRAWER	\$245.00	38.00%	\$151.90
VTC-DWR-5.5-BW	5.5"H/7.5"DP VTC DWR,BK	\$245.00	38.00%	\$151.90
VTC-SPK-SH11	11"H VTC SPEAKER SHELF	\$285.00	38.00%	\$176.70
VTC-SPK-SH11-BW	11"H VTC SPKR SHELF,BLK	\$285.00	38.00%	\$176.70
VTC-SPK-SH5.5	5.5"H VTC SPEAKER SHELF	\$276.00	38.00%	\$171.12
VTC-SPK-SH5.5-BW	5.5"H VTC SPEAKER SHLF,BK	\$276.00	38.00%	\$171.12
VTC-WS-32X12SL	32"W,12"D VTC WS,SLATE	\$345.00	38.00%	\$213.90
VTF1	1SP FINE PERF VENT PANEL	\$19.00	38.00%	\$11.78
VTF1-CP12	12PC. VTF1 CONTRACT PACK	\$223.00	38.00%	\$138.26
VTF2	2SP FINE PERF VENT PANEL	\$24.00	38.00%	\$14.88
VTF2-CP12	12PC. VTF2 CONTRACT PACK	\$270.00	38.00%	\$167.40
VTF3	3SP FINE PERF VENT PANEL	\$30.00	38.00%	\$18.60
VTF3-CP6	6PC. VTF3 CONTRACT PACK	\$166.00	38.00%	\$102.92
VTF4	4SP FINE PERF VENT PANEL	\$34.00	38.00%	\$21.08
VTF4-CP6	6PC. VTF4 CONTRACT PACK	\$185.00	38.00%	\$114.70
VTP-1	1SP ANOD SLOTTED VENT PAN	\$37.00	38.00%	\$22.94
VTP-2	2SP ANOD SLOTTED VENT PAN	\$40.00	38.00%	\$24.80
VTP-3	3SP ANOD SLOTTED VENT PAN	\$57.00	38.00%	\$35.34
VWM-2-2-36K-PW	HORIZ RACK,2U+2U,36D	\$773.00	38.00%	\$479.26
VWM-4-5-36K-PW	HORIZ RACK,4U+5U,36D	\$889.00	38.00%	\$551.18
VWM-4-5-42K-PW	HORIZ RACK,4U+5U,42D	\$1,011.00	38.00%	\$626.82
VWM-6BR-BP	VWM 6" BRUSH FOR BACKPAN	\$36.00	38.00%	\$22.32
VWM-BP-3610-BW	VWM BACKPAN,36"H,10"D,BW	\$549.00	38.00%	\$340.38
VWM-BP-3610-PW	VWM BACKPAN,36"H,10"D,PW	\$549.00	38.00%	\$340.38
VWM-BP-3610-WT	VWM BACKPAN,36"H,10"D,WT	\$549.00	38.00%	\$340.38

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VWM-BP-3616-BW	VWM BACKPAN,36"H,16"D,BW	\$594.00	38.00%	\$368.28
VWM-BP-3616-PW	VWM BACKPAN,36"H,16"D,PW	\$571.00	38.00%	\$354.02
VWM-BP-3616-WT	VWM BACKPAN,36"H,16"D,WT	\$594.00	38.00%	\$368.28
VWM-BP-4210-BW	VWM BACKPAN,42"H,10"D,BW	\$655.00	38.00%	\$406.10
VWM-BP-4210-PW	VWM BACKPAN,42"H,10"D,PW	\$655.00	38.00%	\$406.10
VWM-BP-4210-WT	VWM BACKPAN,42"H,10"D,WT	\$681.00	38.00%	\$422.22
VWM-BP-4216-BW	VWM BACKPAN,42"H,16"D,BW	\$724.00	38.00%	\$448.88
VWM-BP-4216-PW	VWM BACKPAN,42"H,16"D,PW	\$724.00	38.00%	\$448.88
VWM-BP-4216-WT	VWM BACKPAN,42"H,16"D,WT	\$696.00	38.00%	\$431.52
VWM-BPSD-3610-BW	VWM BP,SPLT DR,36"H,10"D	\$439.00	38.00%	\$272.18
VWM-BPSD-3610-PW	VWM BP,SPLT DR,36"H,10"D	\$422.00	38.00%	\$261.64
VWM-BPSD-3610-WT	VWM BP,SPLT DR,36"H,10"D	\$422.00	38.00%	\$261.64
VWM-BPSD-3616-BW	VWM BP,SPLT DR,36"H,16"D	\$465.00	38.00%	\$288.30
VWM-BPSD-3616-PW	VWM BP,SPLT DR,36"H,16"D	\$465.00	38.00%	\$288.30
VWM-BPSD-3616-WT	VWM BP,SPLT DR,36"H,16"D	\$465.00	38.00%	\$288.30
VWM-BPSD-4210-BW	VWM BP,SPLT DR,42"H,10"D	\$571.00	38.00%	\$354.02
VWM-BPSD-4210-PW	VWM BP,SPLT DR,42"H,10"D	\$571.00	38.00%	\$354.02
VWM-BPSD-4210-WT	VWM BP,SPLT DR,42"H,10"D	\$549.00	38.00%	\$340.38
VWM-BPSD-4216-BW	VWM BP,SPLT DR,42"H,16"D	\$591.00	38.00%	\$366.42
VWM-BPSD-4216-PW	VWM BP,SPLT DR,42"H,16"D	\$591.00	38.00%	\$366.42
VWM-BPSD-4216-WT	VWM BP,SPLT DR,42"H,16"D	\$591.00	38.00%	\$366.42
VWM-PD-4-36K-PW	4SP VERTICAL,PLX DR,PW	\$693.00	38.00%	\$429.66
VWM-PD-6-36K-PW	6SP VERTICAL,PLX DR,PW	\$716.00	38.00%	\$443.92
VWM-PD-8-36K-PW	8SP VERTICAL,PLX DR,PW	\$782.00	38.00%	\$484.84
VWM-RR-2	VWM 2SP ADJUSTABLE RAIL	\$71.00	38.00%	\$44.02
VWM-RR-4	VWM 4SP ADJUSTABLE RAIL	\$75.00	38.00%	\$46.50
VWM-RR-5	VWM 5SP ADJUSTABLE RAIL	\$77.00	38.00%	\$47.74
VWM-RR-6	VWM 6SP ADJUSTABLE RAIL	\$79.00	38.00%	\$48.98
VWM-RR-8	VWM 8SP ADJUSTABLE RAIL	\$83.00	38.00%	\$51.46
VWM-RR-PIV-2	VWM 2SP PIVOTING RAIL	\$81.00	38.00%	\$50.22
VWM-RR-PIV-4	VWM 4SP PIVOTING RAIL	\$87.00	38.00%	\$53.94
VWM-SD-36-BW-U	VWM SLD DOOR,36"H,BW	\$219.00	38.00%	\$135.78
VWM-SD-36-PW-U	VWM SLD DOOR,36"H,PW	\$219.00	38.00%	\$135.78
VWM-SD-36-WT-U	VWM SLD DOOR,36"H,WT	\$219.00	38.00%	\$135.78
VWM-SD-42-BW	VWM SOLID DOOR,42"H,BW	\$40.84	38.00%	\$25.32
VWM-SD-42-BW-U	VWM SLD DOOR,42"H,BW	\$263.00	38.00%	\$163.06
VWM-SD-42-PW-U	VWM SLD DOOR,42"H,PW	\$263.00	38.00%	\$163.06
VWM-SD-42-WT-U	VWM SLD DOOR,42"H,WT	\$263.00	38.00%	\$163.06
VWM-SD-4-36K-BW	4SP VERTICAL,SLD DR,BW	\$627.00	38.00%	\$388.74
VWM-SD-6-36K-BW	6SP VERTICAL,SLD DR,BW	\$650.00	38.00%	\$403.00
VWM-SD-8-36K-BW	8SP VERTICAL,SLD DR,BW	\$733.00	38.00%	\$454.46
VWM-SPD-3610BW-U	VWM DR W/PLEXI,36HX10D,BW	\$296.00	38.00%	\$183.52
VWM-SPD-3610PW-U	VWM DR W/PLEXI,36HX10D,PW	\$296.00	38.00%	\$183.52
VWM-SPD-3610WT-U	VWM DR W/PLEXI,36HX10D,WT	\$296.00	38.00%	\$183.52
VWM-SPD-3616BW-U	VWM DR W/PLEXI,36HX16D,BW	\$296.00	38.00%	\$183.52
VWM-SPD-3616PW-U	VWM DR W/PLEXI,36HX16D,PW	\$296.00	38.00%	\$183.52
VWM-SPD-3616WT-U	VWM DR W/PLEXI,36HX16D,WT	\$296.00	38.00%	\$183.52
VWM-SPD-4210BW-U	VWM DR W/PLEXI,42HX10D,BW	\$352.00	38.00%	\$218.24

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
VWM-SPD-4210PW-U	VWM DR W/PLEXI,42HX10D,PW	\$338.00	38.00%	\$209.56
VWM-SPD-4210WT-U	VWM DR W/PLEXI,42HX10D,WT	\$338.00	38.00%	\$209.56
VWM-SPD-4216BW-U	VWM DR W/PLEXI,42HX16D,BW	\$338.00	38.00%	\$209.56
VWM-SPD-4216PW-U	VWM DR W/PLEXI,42HX16D,PW	\$338.00	38.00%	\$209.56
VWM-SPD-4216WT-U	VWM DR W/PLEXI,42HX16D,WT	\$338.00	38.00%	\$209.56
VWM-SSD-3610BW-U	VWM DR W/SOLID,36HX10D,BW	\$253.00	38.00%	\$156.86
VWM-SSD-3610PW-U	VWM DR W/SOLID,36HX10D,PW	\$253.00	38.00%	\$156.86
VWM-SSD-3610WT-U	VWM DR W/SOLID,36HX10D,WT	\$253.00	38.00%	\$156.86
VWM-SSD-3616BW-U	VWM DR W/SOLID,36HX16D,BW	\$253.00	38.00%	\$156.86
VWM-SSD-3616PW-U	VWM DR W/SOLID,36HX16D,PW	\$253.00	38.00%	\$156.86
VWM-SSD-3616WT-U	VWM DR W/SOLID,36HX16D,WT	\$253.00	38.00%	\$156.86
VWM-SSD-4210BW-U	VWM DR W/SOLID,42HX10D,BW	\$296.00	38.00%	\$183.52
VWM-SSD-4210PW-U	VWM DR W/SOLID,42HX10D,PW	\$296.00	38.00%	\$183.52
VWM-SSD-4210WT-U	VWM DR W/SOLID,42HX10D,WT	\$296.00	38.00%	\$183.52
VWM-SSD-4216BW-U	VWM DR W/SOLID,42HX16D,BW	\$296.00	38.00%	\$183.52
VWM-SSD-4216PW-U	VWM DR W/SOLID,42HX16D,PW	\$296.00	38.00%	\$183.52
VWM-SSD-4216WT-U	VWM DR W/SOLID,42HX16D,WT	\$296.00	38.00%	\$183.52
WANGLE-1	1BAY WRK FLOOR ANGLES (PR	\$166.00	38.00%	\$102.92
WANGLE-2	2BAY WRK FLOOR ANGLES (PR	\$189.00	38.00%	\$117.18
WANGLE-3	3BAY WRK FLOOR ANGLES (PR	\$211.00	38.00%	\$130.82
WANGLE-4	4BAY WRK FLOOR ANGLES (PR	\$233.00	38.00%	\$144.46
WANGLE-5	5BAY WRK FLOOR ANGLES (PR	\$255.00	38.00%	\$158.10
WL-60	MAGNETIC WORK LIGHT	\$108.00	38.00%	\$66.96
WMANGLE-3-3642	3BAY WMRK FLOOR ANGLES PR	\$231.00	38.00%	\$143.22
WMRK-2436	24RU,36D FRAME ONLY	\$1,745.00	38.00%	\$1,081.90
WMRK-2436SVR	24SP/36D CONFIG SERVER RK	\$3,948.00	38.00%	\$2,447.76
WMRK-2436SVR-AB	24S/36D CNFG SVRRK ADDABY	\$3,145.00	38.00%	\$1,949.90
WMRK-2442	24RU,42"DEPTH,FRAME ONLY	\$1,837.00	38.00%	\$1,138.94
WMRK-4236	42RU 36D FRAME ONLY	\$1,939.00	38.00%	\$1,202.18
WMRK-4236SVR	42SP/36D CONFIG SERVER RK	\$4,412.00	38.00%	\$2,735.44
WMRK-4236SVR-AB	42S/36D CNFG SVRRK ADDABY	\$3,370.00	38.00%	\$2,089.40
WMRK-4242	42RU,42D FRAME ONLY	\$2,222.00	38.00%	\$1,377.64
WMRK-4242SVR	42SP/42D CONFIG SERVER RK	\$4,701.00	38.00%	\$2,914.62
WMRK-4242SVR-AB	42S/42D CNFG SVRRK ADDABY	\$3,610.00	38.00%	\$2,238.20
WMRK-4242SVR-WT	42SP/42D CONFIG SERVER RK	\$4,181.00	38.00%	\$2,592.22
WMRK-4248	42RU,48"DEPTH,FRAME ONLY	\$2,407.00	38.00%	\$1,492.34
WMRK-4536	45RU,36"DEPTH,FRAME ONLY	\$2,054.00	38.00%	\$1,273.48
WMRK-4542	45RU,42"DEPTH,FRAME ONLY	\$2,330.00	38.00%	\$1,444.60
WMRK-4548	45RU,48"DEPTH,FRAME ONLY	\$2,515.00	38.00%	\$1,559.30
WMRK-Z4	SEISMIC BRACKETS,WMRK	\$63.00	38.00%	\$39.06
WMS-1614DC	16W/14D WM SHLF DK CHERRY	\$194.00	38.00%	\$120.28
WMS-1614GS	16W/14D WM SHLF GREYSTONE	\$194.00	38.00%	\$120.28
WMS-1614MP	16W/14D WM SHLF MAPLE	\$194.00	38.00%	\$120.28
WMS-20	WALLMOUNT SHELF	\$163.00	38.00%	\$101.06
WR-24-32	24SP/32D ROLLOUT ROT RACK	\$2,323.00	38.00%	\$1,440.26
WR-37-32	37SP/32D ROLL OUT ROT RK	\$2,495.00	38.00%	\$1,546.90
WR-37-42	37SP/42D ROLLOUT ROT RACK	\$2,633.00	38.00%	\$1,632.46
WR-44-32	44SP/32D ROLLOUT ROT RACK	\$2,652.00	38.00%	\$1,644.24

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
WR-44-32-WT	44SP/32D ROLL ROT RK,WT	\$3,049.00	38.00%	\$1,890.38
WR-44-42	44SP/42D ROLLOUT ROT RACK	\$2,732.00	38.00%	\$1,693.84
WRFD-24	24SP SOLID FRDR FOR WR	\$324.00	38.00%	\$200.88
WRFD-37	37SP SOLID FRDR FOR WR	\$345.00	38.00%	\$213.90
WRFD-44	44SP SOLID FRDR FOR WR	\$389.00	38.00%	\$241.18
WRINKLE	WRINKLE TOUCH-UP KIT	\$31.00	38.00%	\$19.22
WRK-24-27	24SP/27D MULTIBAY WRK	\$1,475.00	38.00%	\$914.50
WRK-24-27LRD	24SP/27D MULTIBAY WRK LRD	\$1,393.00	38.00%	\$863.66
WRK-24-32	24SP/32D MULTIBAY WRK	\$1,571.00	38.00%	\$974.02
WRK-24-32LRD	24SP/32D MULTIBAY WRK LRD	\$1,488.00	38.00%	\$922.56
WRK-24MDK	WRK-24SA-32 W/PLEXIDR.&LA	\$2,720.00	38.00%	\$1,686.40
WRK-24SA-27	24SP/27D WRK RACK	\$1,515.00	38.00%	\$939.30
WRK-24SA-27LRD	24SP/27D WRK RACK LRD	\$1,431.00	38.00%	\$887.22
WRK-24SA-32	24SP/32D WRK RACK	\$1,648.00	38.00%	\$1,021.76
WRK-24SA-32LRD	24SP/32D WRK RACK,LRD	\$1,565.00	38.00%	\$970.30
WRK-37-27	37SP/27D MULTIBAY WRK	\$1,668.00	38.00%	\$1,034.16
WRK-37-27LRD	37SP/27D MULTIBAY WRK LRD	\$1,508.00	38.00%	\$934.96
WRK-37-32	37SP/32D MULTIBAY WRK	\$1,745.00	38.00%	\$1,081.90
WRK-37-32LRD	37SP/32D MULTIBAY WRK LRD	\$1,585.00	38.00%	\$982.70
WRK-37SA-27	37SP/27D WRK RACK	\$1,725.00	38.00%	\$1,069.50
WRK-37SA-27LRD	37SP/27D WRK RACK LRD	\$1,565.00	38.00%	\$970.30
WRK-37SA-32	37SP/32D WRK RACK	\$1,840.00	38.00%	\$1,140.80
WRK-37SA-32LRD	37SP/32D WRK RACK LRD	\$1,680.00	38.00%	\$1,041.60
WRK-40-27	40SP/27D MULTIBAY WRK	\$1,783.00	38.00%	\$1,105.46
WRK-40-27LRD	40SP/27D MULTIBAY WRK LRD	\$1,617.00	38.00%	\$1,002.54
WRK-40-32	40SP/32D MULTIBAY WRK	\$1,821.00	38.00%	\$1,129.02
WRK-40-32LRD	40SP/32D MULTIBAY WRK LRD	\$1,654.00	38.00%	\$1,025.48
WRK-40SA-27	40SP/27D WRK RACK	\$1,840.00	38.00%	\$1,140.80
WRK-40SA-27LRD	40SP/27D WRK RACK LRD	\$1,674.00	38.00%	\$1,037.88
WRK-40SA-32	40SP/32D WRK RACK	\$1,879.00	38.00%	\$1,164.98
WRK-40SA-32LRD	40SP/32D WRK RACK LRD	\$1,714.00	38.00%	\$1,062.68
WRK-44-27	44SP/27D MULTIBAY WRK	\$1,840.00	38.00%	\$1,140.80
WRK-44-27LRD	44SP/27D MULTIBAY WRK LRD	\$1,668.00	38.00%	\$1,034.16
WRK-44-32	44SP/32D MULTIBAY WRK	\$1,899.00	38.00%	\$1,177.38
WRK-44-32LRD	44SP/32D MULTIBAY WRK LRD	\$1,725.00	38.00%	\$1,069.50
WRK-44-32-WT	44SP/32D MULTIBAY WRK	\$1,466.00	38.00%	\$908.92
WRK-44SA-27	44SP/27D WRK RACK	\$1,899.00	38.00%	\$1,177.38
WRK-44SA-27AXS	20",41SP AXS WRK-44SA-27	\$2,794.00	38.00%	\$1,732.28
WRK-44SA-27LRD	44SP/27D WRK RACK LRD	\$1,725.00	38.00%	\$1,069.50
WRK-44SA-32	44SP/32D WRK RACK	\$2,049.00	38.00%	\$1,270.38
WRK-44SA-3200143	26",41SP AXS WRK-44SA-32	\$3,091.00	38.00%	\$1,916.42
WRK-44SA-32LRD	44SP/32D WRK RACK LRD	\$1,879.00	38.00%	\$1,164.98
WRK-44SA-32P	44SP/32D WRK RACK,PUTTY	\$2,193.00	38.00%	\$1,359.66
WRK-RR24	ADD.24SP RAIL KIT	\$149.00	38.00%	\$92.38
WRK-RR37	ADD.37SP RAIL KIT	\$164.00	38.00%	\$101.68
WRK-RR40	ADD.40SP RAIL KIT	\$176.00	38.00%	\$109.12
WRK-RR44	ADD.44SP RAIL KIT	\$189.00	38.00%	\$117.18
WRK-TEMP-27	ROUGH-IN TEMPLATE FOR 27D	\$72.00	38.00%	\$44.64

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
WRK-TEMP-32	ROUGH-IN TEMPLATE FOR 32D	\$81.00	38.00%	\$50.22
WRK-Z4	WRK SEISMIC BRACKETS	\$62.00	38.00%	\$38.44
WRP-4	4SP LOWPROF.WLRK.PLEXI TO	\$718.00	38.00%	\$445.16
WRP-6	6SP LOWPROF.WLRK.PLEXI TO	\$741.00	38.00%	\$459.42
WRP-8	8SP LOWPROF.WLRK.PLEXI TO	\$811.00	38.00%	\$502.82
WRPFD-24	24SP PLEXI FRONT DOOR,WR	\$699.00	38.00%	\$433.38
WRPFD-37	37SP PLEXI FRONT DOOR,WR	\$773.00	38.00%	\$479.26
WRPFD-44	44SP PLEXI FRONT DOOR,WR	\$878.00	38.00%	\$544.36
WRPFD-44-WT	44SP PLEXI FR DR,WR,WHT	\$980.00	38.00%	\$607.60
WR-RAP-24	24SP REAR ACCESS PNL,WR	\$242.00	38.00%	\$150.04
WR-RAP-37	37SP REAR ACCESS PNL,WR	\$295.00	38.00%	\$182.90
WR-RAP-44	44SP REAR ACCESS PNL,WR	\$328.00	38.00%	\$203.36
WR-RR-24	24SP ADDL RAIL KIT FOR WR	\$110.00	38.00%	\$68.20
WR-RR-37	37SP ADD'L RAIL FOR WR	\$126.00	38.00%	\$78.12
WR-RR-44	44SP ADD'L RAIL FOR WR	\$151.00	38.00%	\$93.62
WRS-4	4SP LOWPROF.WLRK.SOL TOP,	\$649.00	38.00%	\$402.38
WRS-6	6SP LOWPROF.WLRK.SOL TOP,	\$674.00	38.00%	\$417.88
WRS-8	8SP LOWPROF.WLRK.SOL TOP,	\$759.00	38.00%	\$470.58
WRS-8-30-569925	8SP LOW PROFILE WALL RK C	\$1,008.00	38.00%	\$624.96
WS1-ISRK-21G	1 BAY TOP FOR ISRK,GRAPH	\$294.00	38.00%	\$182.28
WS1-S18-GBC	1 BAY CNSL GRAPH WS T-MOL	\$406.00	38.00%	\$251.72
WS1-S18-GBF	1 BAY CNSL GRAPH WS T-MOL	\$406.00	38.00%	\$251.72
WS1-S18-GBL	1 BAY CNSL GRAPH WS T-MOL	\$350.00	38.00%	\$217.00
WS1-S18-GBR	1 BAY CNSL GRAPH WS T-MOL	\$406.00	38.00%	\$251.72
WS1-S18-GOC	1 BAY CONSOLE GRAPH WS,OA	\$519.00	38.00%	\$321.78
WS245-S18-GBL	2 BAY 45D CNSL GRAPH WS,T	\$594.00	38.00%	\$368.28
WS245-S18-GBR	2 BAY 45D CNSL GRAPH WS,T	\$594.00	38.00%	\$368.28
WS245-S18-GOL	2 BAY 45D CNSL GRAPH WS,O	\$1,430.00	38.00%	\$886.60
WS245-S18-GOR	2 BAY 45D CNSL GRAPH WS,O	\$1,195.00	38.00%	\$740.90
WS2-S18-GBF	2 BAY CNSL GRAPH WS T-MOL	\$650.00	38.00%	\$403.00
WS2-S18-GBL	2 BAY CNSL GRAPH WS T-MOL	\$650.00	38.00%	\$403.00
WS2-S18-GBR	2 BAY CNSL GRAPH WS T-MOL	\$650.00	38.00%	\$403.00
WS2-S18-GOF	2 BAY CONSOLE GRAPH WS,OA	\$1,143.00	38.00%	\$708.66
WS390-S18-GBC	3BAY 90D CNSL GRAPHWS,TMC	\$840.00	38.00%	\$520.80
WS390-S18-GBF	3BAY 90D CNSL GRAPHWS,TMF	\$840.00	38.00%	\$520.80
WS390-S18-GBL	3BAY 90D CNSL GRAPHWS,TML	\$840.00	38.00%	\$520.80
WS390-S18-GBR	3BAY 90D CNSL GRAPHWS,TM	\$703.00	38.00%	\$435.86
WS3-S18-GBC	3 BAY CNSL GRAPH WS T-MOL	\$1,143.00	38.00%	\$708.66
WS3-S18-GBF	3 BAY CNSL GRAPH WS T-MOL	\$1,143.00	38.00%	\$708.66
WS3-S18-GBL	3 BAY CNSL GRAPH WS T-MOL	\$1,143.00	38.00%	\$708.66
WS3-S18-GOF	3 BAY CONSOLE GRAPH WS,OA	\$1,556.00	38.00%	\$964.72
WS4-S18-GBF	4 BAY CNSL GRAPH WS T-MOL	\$1,379.00	38.00%	\$854.98
WS4-S18-GOF	4 BAY CONSOLE GRAPH WS,OA	\$2,066.00	38.00%	\$1,280.92
WSB1	1SP FLANGED WRINKLE BLANK	\$19.00	38.00%	\$11.78
WSB2	2SP FLANGED WRINKLE BLANK	\$26.00	38.00%	\$16.12
WSB3	3SP FLANGED WRINKLE BLANK	\$31.00	38.00%	\$19.22
WSB4	4P FLANGED WRINKLE BLANK	\$33.00	38.00%	\$20.46
WUSS11.5	WIDE UNIT SHELF SYS 11.5D	\$96.00	38.00%	\$59.52

2019 Middle Atlantic DIR Price Sheet

Model Number	Description	MSRP	DIR % off MSRP	Sell Price
WUSS14	WIDE UNIT SHELF SYS 14DP	\$101.00	38.00%	\$62.62
WUSS15.5	WIDE UNIT SHELF SYS 15.5D	\$103.00	38.00%	\$63.86
WUSS17.5	WIDE UNIT SHELF SYS 17.5D	\$108.00	38.00%	\$66.96
WUSS20.5	WIDE UNIT SHELF SYS 20.5D	\$116.00	38.00%	\$71.92
XLRM6	MALE XLR (6) PORT UCP PNL	\$18.00	38.00%	\$11.16