

2019 Vaddio DIR Price List

Model Number	Description	MSRP	DIR % of MSRP	Sell Price
440-0008-026	HDMI CABLE 8 METER (26.2')	\$ 67.00	21.00%	\$ 52.93
440-0020-065	HDMI CABLE 20 METER (65.6')	\$ 150.00	21.00%	\$ 118.50
440-1005-008	USB 3.0 CABLE 8METER TYPE A TO B ACTIVE	\$ 191.00	21.00%	\$ 150.89
440-1005-020	CABLE ACTIVE USB 2.0 EXTENSION 20M	\$ 98.00	21.00%	\$ 77.42
440-1005-023	CABLE ACTIVE 3.0 TYPE-A TO B M/M 20M	\$ 510.00	21.00%	\$ 402.90
440-1005-025	CABLE ACTIVE 3.0 TYPE-A TO B M/M 30M	\$ 696.00	21.00%	\$ 549.84
440-1370-048	POWER SUPPLY 48VDC 1.35A	\$ 75.00	21.00%	\$ 59.25
440-1370-148	POWER SUPPLY 48VDC 1.35A ISOLATED	\$ 75.00	21.00%	\$ 59.25
440-4142-012	POWER SUPPLY 12VDC 3A	\$ 67.00	21.00%	\$ 52.93
440-5600-000	NEW ORDERS USE PN "0440-5600-000" HD Y-C	\$ 52.00	21.00%	\$ 41.08
440-5600-001	CABLE PRODUCTIONVIEW HD COMPONENT 3'	\$ 78.00	21.00%	\$ 61.62
451-0800-055	PS POE+ MIDSPAN POWER INJECTOR	\$ 163.00	21.00%	\$ 128.77
451-2000-024	PS 24VDC 2.08A WITH FIG 8 WITH AC CORD	\$ 67.00	21.00%	\$ 52.93
451-2150-052	PS LT POE++ MIDSPAN POWER INJECTOR	\$ 163.00	21.00%	\$ 128.77
451-2750-018	POWER SUPPLY 18VDC 2.75A	\$ 67.00	21.00%	\$ 52.93
470-0000-000	CABLE US IP	\$ 11.00	21.00%	\$ 8.69
470-0000-001	CABLE EURO IP 3-CONDUCTOR IEC-C13	\$ 16.00	21.00%	\$ 12.64
470-0000-002	CABLE UK IP 3-CONDUCTOR IEC-C13	\$ 19.00	21.00%	\$ 15.01
470-0000-003	CABLE AUST IP DETACHABLE 3-COND IEC-C13	\$ 19.00	21.00%	\$ 15.01
535-2000-044	ROBOTRAK DOUBLE DECKER WALL MOUNT	\$ 212.00	21.00%	\$ 167.48
535-2000-045	OFFSET DROPDOWN POLE FOR ROBOTRAK MOUNT	\$ 212.00	21.00%	\$ 167.48
535-2000-204	THIN PROFILE WALL MOUNT EVI-D100	\$ 81.00	21.00%	\$ 63.99
535-2000-204B	THIN PROFILE WALL MOUNT EVI-D100 BLACK	\$ 81.00	21.00%	\$ 63.99
535-2000-205	THIN PROFILE WALL MOUNT EVI-D70 WHITE	\$ 81.00	21.00%	\$ 63.99
535-2000-205B	MODEL 70 THIN PROFILE WALL MOUNT BLACK	\$ 81.00	21.00%	\$ 63.99
535-2000-206	SUSPENDED CEILING PTZ CAMERA MOUNT	\$ 113.00	21.00%	\$ 89.27
535-2000-207	MODEL 50I THIN PROFILE WALL MOUNT	\$ 81.00	21.00%	\$ 63.99
535-2000-210	RECESSED INSTALL CEILING CONVERSION KIT	\$ 269.00	21.00%	\$ 212.51
535-2000-212	STANDARD CAMERA MOUNT	\$ 54.00	21.00%	\$ 42.66
535-2000-213	UNIVERSAL WALL/CEILING MOUNT	\$ 67.00	21.00%	\$ 52.93
535-2000-214	EXPANDABLE WALL MOUNT	\$ 67.00	21.00%	\$ 52.93
535-2000-215	LONG EXPANDABLE WALL/CEILING MOUNT	\$ 81.00	21.00%	\$ 63.99
535-2000-216	THIN PROFILE WALL MOUNT EVI-HD1	\$ 172.00	21.00%	\$ 135.88
535-2000-221	THIN PROFILE WALL MOUNT EAGLEEYE 1-3	\$ 172.00	21.00%	\$ 135.88
535-2000-222	THIN PROFILE WALL MOUNT LIFESIZE 4X	\$ 172.00	21.00%	\$ 135.88
535-2000-223	WALL MOUNT BRACKET FOR H700 HE120/130	\$ 286.00	21.00%	\$ 225.94
535-2000-225	WALL MOUNT BRACKET FOR BRC-Z700/H900	\$ 286.00	21.00%	\$ 225.94
535-2000-227	WALL MOUNT BRACKET FOR EVI-HD1 PRO	\$ 172.00	21.00%	\$ 135.88

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Model Number	Description	MSRP	DIR % of MSRP	Sell Price
535-2000-230	THIN PROFILE WALL MOUNT HD-18/19 BLACK	\$ 143.00	21.00%	\$ 112.97
535-2000-230W	THIN PROFILE WALL MOUNT HD-18/19 WHITE	\$ 143.00	21.00%	\$ 112.97
535-2000-231	WALL MOUNT BRACKET FOR BRC-Z330	\$ 286.00	21.00%	\$ 225.94
535-2000-232	THIN PROFILE WALL MOUNT	\$ 172.00	21.00%	\$ 135.88
535-2000-234	THIN PROFILE WALL MOUNT LIFESIZE 10X	\$ 172.00	21.00%	\$ 135.88
535-2000-236B	THIN PROFILE WALL MOUNT EVI-D80/D90 BLK	\$ 81.00	21.00%	\$ 63.99
535-2000-236W	THIN PROFILE WALL MOUNT EVI-D80/D90 WHT	\$ 81.00	21.00%	\$ 63.99
535-2000-237	THIN PROFILE WALL MOUNT ZOOMSHOT	\$ 81.00	21.00%	\$ 63.99
535-2000-240	THIN PROFILE WALL MOUNT ROBOSHOT BLACK	\$ 143.00	21.00%	\$ 112.97
535-2000-240W	THIN PROFILE WALL MOUNT ROBOSHOT WHITE	\$ 143.00	21.00%	\$ 112.97
535-2000-243	THIN PROFILE WALL MOUNT SONY/PANA CAMS	\$ 143.00	21.00%	\$ 112.97
535-2000-244	THIN PROFILE MNT KIT BLK CONFERENCESHOT	\$ 81.00	21.00%	\$ 63.99
535-2000-244W	THIN PROFILE MNT KIT WHT CONFERENCESHOT	\$ 81.00	21.00%	\$ 63.99
535-2000-251	THIN PROFILE WALL MNT PR60/HD EAGLE EYE	\$ 183.00	21.00%	\$ 144.57
535-2000-290	DROP DN MT FOR SMALL PTZ CAMERAS - SHORT	\$ 286.00	21.00%	\$ 225.94
535-2000-291	DROP DN MT FOR SMALL PTZ CAMERAS - LONG	\$ 337.00	21.00%	\$ 266.23
535-2000-292	DROP DN MT FOR LARGE PTZ CAMERAS - SHORT	\$ 337.00	21.00%	\$ 266.23
535-2000-293	DROP DN MT FOR LARGE PTZ CAMERAS - LONG	\$ 370.00	21.00%	\$ 292.30
535-2000-294	OFF-SET DROP DN MT FOR OEM CAMERAS	\$ 455.00	21.00%	\$ 359.45
535-2000-296	OFF-SET DROP DN MT FOR HD SERIES CAMERAS	\$ 370.00	21.00%	\$ 292.30
535-2000-299	DROP DOWN COUPLER KIT	\$ 82.00	21.00%	\$ 64.78
535-2020-230	THIN PROFILE WALL MOUNT HD-SERIES BLACK	\$ 143.00	21.00%	\$ 112.97
535-2020-230W	THIN PROFILE WALL MOUNT HD-SERIES WHITE	\$ 143.00	21.00%	\$ 112.97
535-2100-202	ADJUSTABLE WALL BRACKET FOR CONCEAL	\$ 286.00	21.00%	\$ 225.94
701-0001-891	UNIDIRECTIONAL BOUNDRY MICROPHONE UNIT	\$ 594.00	21.00%	\$ 469.26
802-2435	POWER CABLE - EURO	\$ 11.00	21.00%	\$ 8.69
802-2436	UK POWER CORD FIGURE 8	\$ 16.00	21.00%	\$ 12.64
802-2620	POWER SUPPLY, 36V 3A	\$ 140.00	21.00%	\$ 110.60
802-2622	POWER CABLE - AUS	\$ 16.00	21.00%	\$ 12.64
802-2654	CABLE POWER 6' BLACK	\$ 11.00	21.00%	\$ 8.69
998-1001-232	ADAPTER CONTROL DB-9M TO RJ-45F	\$ 21.00	21.00%	\$ 16.59
998-1002-232	ADAPTER CONTROL DB-9F TO RJ-45F	\$ 21.00	21.00%	\$ 16.59
998-1005-026	UCC CABLE BUNDLE 8 METER	\$ 201.00	21.00%	\$ 158.79
998-1005-027	UCC CABLE BUNDLE 20 METER	\$ 613.00	21.00%	\$ 484.27
998-1006-232	ADAPTER CONTROL DB-9M TO RJ-45F	\$ 47.00	21.00%	\$ 37.13
998-1105-002	QUICK-CONNECT BOX RACK PANEL	\$ 73.00	21.00%	\$ 57.67
998-1111-002	PRESENTER POD UNIT- ADDITIONAL	\$ 420.00	21.00%	\$ 331.80
998-2100-000	VADDIO IR REMOTE COMMANDER	\$ 102.00	21.00%	\$ 80.58

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998-2102-000	AV REMOTE COMMANDER N/A	\$ 102.00	21.00%	\$ 80.58
998-2225-051	RECESSED INSTALL KIT IN-CEILING ENCL	\$ 238.00	21.00%	\$ 188.02
998-2225-152	DOCCAM HARD CEILING INSTALLATION KIT	\$ 238.00	21.00%	\$ 188.02
998-5000-002	RACK MOUNT EARS FOR PCC	\$ 102.00	21.00%	\$ 80.58
998-5000-003	PCC Premier Rack Mount Ears	\$ 102.00	21.00%	\$ 80.58
998-6000-002	1-RU RACK PANEL FOR 3 INTERFACES	\$ 73.00	21.00%	\$ 57.67
998-6000-003	1-RU RACK PANEL FOR 2 INTERFACES	\$ 73.00	21.00%	\$ 57.67
998-6000-004	SINGLE 1/2 RACK MOUNTING KIT	\$ 73.00	21.00%	\$ 57.67
998-6000-005	UNDER TABLE MOUNTING BRACKET	\$ 41.00	21.00%	\$ 32.39
998-6000-006	DUAL 1/2 RACK MOUNTING KIT	\$ 103.00	21.00%	\$ 81.37
998-6906-000	QC DVI/HDMI-SR DISPLAY EXT	\$ 1,334.00	21.00%	\$ 1,053.86
998-7231-000	AUTOTRAK 2.0 BELT PACK UNIT	\$ 490.00	21.00%	\$ 387.10
998-7232-000	AUTOTRAK 2.0 LANYARD UNIT	\$ 490.00	21.00%	\$ 387.10
998-82000-012W	QC UNIVERSAL CAMERA INTERFACE PLATE WHT	\$ 85.00	21.00%	\$ 67.15
998-9000-070	FLUSH MOUNT DOME FOR SONY D70	\$ 337.00	21.00%	\$ 266.23
998-9000-200	DOMEVIEW HD INDOOR DOME FOR HD SERIES	\$ 845.00	21.00%	\$ 667.55
998-9000-210	12" Clear Dome Accessory	\$ 103.00	21.00%	\$ 81.37
998-9000-220	12" Smoke Tinted Dome Accessory	\$ 103.00	21.00%	\$ 81.37
998-9100-200	DOMEVIEW HD DOME KIT HD-SERIES/ROBOSHOT	\$ 845.00	21.00%	\$ 667.55
998-9200-200	DOMEVIEW HD WEATHER-RESISTANT DOME	\$ 1,015.00	21.00%	\$ 801.85
998-9300-000	WALL MOUNT KIT FOR PENDANT DOMES	\$ 143.00	21.00%	\$ 112.97
998-9300-001	WALL MOUNT WITH POLE MOUNTING KIT	\$ 200.00	21.00%	\$ 158.00
998-9300-002	CEILING MOUNT KIT FOR PENDANT DOMES	\$ 114.00	21.00%	\$ 90.06
998-9995-003	CONFERENCESHOT AV SPEAKER	\$ 407.00	21.00%	\$ 321.53
998-9995-003W	CONFERENCESHOT AV SPEAKER-WHITE	\$ 407.00	21.00%	\$ 321.53
999-1005-010	CABLE PTZ CAMERA CONTROL 10'	\$ 16.00	21.00%	\$ 12.64
999-1005-021	POWER EXTENSION MODULE	\$ 190.00	21.00%	\$ 150.10
999-1005-022	EXTREME USB EXTENDERS	\$ 536.00	21.00%	\$ 423.44
999-1005-032	USB 3.0 EXTENDER SYSTEM N/A	\$ 1,499.00	21.00%	\$ 1,184.21
999-1105-043	ONELINK HDMI INTERFACE STAND ALONE N/A	\$ 1,437.00	21.00%	\$ 1,135.23
999-1111-000	PRESENTERPOD SYSTEM	\$ 1,025.00	21.00%	\$ 809.75
999-1511-000	STEPVIEW MAT - SMALL	\$ 757.00	21.00%	\$ 598.03
999-1512-000	STEPVIEW MAT - LARGE	\$ 757.00	21.00%	\$ 598.03
999-1701-100	AUTOVIEW IR SENSOR KIT	\$ 742.00	21.00%	\$ 586.18
999-20000-000	ConferenceSHOT FX Camera BLACK	\$ 1,334.00	21.00%	\$ 1,053.86
999-20000-000W	ConferenceSHOT FX Camera WHITE	\$ 1,334.00	21.00%	\$ 1,053.86
999-2225-012	IN-WALL ENCLOSURE FOR WIDE AND ZOOMSHOT	\$ 227.00	21.00%	\$ 179.33
999-2225-014	IN-WALL ENCLOSURE FOR SONY EVI-HD1	\$ 283.00	21.00%	\$ 223.57

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999-2225-015	IN-WALL ENCLOSURE FOR VC CAMERAS	\$ 341.00	21.00%	\$ 269.39
999-2225-016	IN-WALL ENCLOSURE FOR LARGE PTZS	\$ 397.00	21.00%	\$ 313.63
999-2225-018	IN-WALL ENCLOSURE FOR HD-SERIES CAMERAS	\$ 283.00	21.00%	\$ 223.57
999-2225-019	IN-WALL ENCLOSURE FOR BRC-Z330/D80/D90	\$ 283.00	21.00%	\$ 223.57
999-2225-020	IN-WALL ENCLOSURE FOR PRECISION 60 CAMS	\$ 341.00	21.00%	\$ 269.39
999-2225-021	IN-WALL ENCLOSURE FOR ROBOSHOT 20 UHD	\$ 341.00	21.00%	\$ 269.39
999-2225-022	IN-WALL ENCLOSURE FOR CONFERENCEHOT 10	\$ 283.00	21.00%	\$ 223.57
999-2225-050	IN-CEILING HALF-RECESSED ENCL. HD-CAMS	\$ 906.00	21.00%	\$ 715.74
999-2225-118	IN-WALL ENCLOSURE FOR ROBOSHOT CAMERAS	\$ 283.00	21.00%	\$ 223.57
999-2225-150	IN-CEILING HALF-RECESSED ENCL. ROBOS	\$ 906.00	21.00%	\$ 715.74
999-2225-200	IN CEILING HALF-RECESSED ROBOSHOT UHD	\$ 906.00	21.00%	\$ 715.74
999-2225-220	IN-WALL ENCLOSURE FOR LIFESIZE 10X	\$ 341.00	21.00%	\$ 269.39
999-30420-000	PrimeSHOT 20 HDMI Camera Black N/A	\$ 2,055.00	21.00%	\$ 1,623.45
999-30420-000W	PrimeSHOT 20 HDMI Camera White N/A	\$ 2,055.00	21.00%	\$ 1,623.45
999-30420-300	PrimeSHOT 20 HDMI SYS (Black) - NA	\$ 2,158.00	21.00%	\$ 1,704.82
999-30420-300W	PrimeSHOT 20 HDMI SYS (White) - NA	\$ 2,158.00	21.00%	\$ 1,704.82
999-5520-022	Teletouch 22" Touch Screen System	\$ 1,643.00	21.00%	\$ 1,297.97
999-5600-000	PRODUCTIONVIEW HD SYSTEM	\$ 4,836.00	21.00%	\$ 3,820.44
999-5625-000	PRODUCTIONVIEW HD MV SYSTEM	\$ 8,750.00	21.00%	\$ 6,912.50
999-5655-000	PRODUCTIONVIEW HD-SDI MV SYSTEM	\$ 8,750.00	21.00%	\$ 6,912.50
999-5660-000	AV Bridge MatrixMIX N/A	\$ 7,720.00	21.00%	\$ 6,098.80
999-5660-500	AV Bridge MatrixMIX Production Sys N/A	\$ 10,295.00	21.00%	\$ 8,133.05
999-5700-000	PRECISION CAMERA CONTROLLER SYSTEM	\$ 2,570.00	21.00%	\$ 2,030.30
999-5750-000	PCC PREMIER CAMERA CONTROLLER	\$ 3,600.00	21.00%	\$ 2,844.00
999-5755-000	PCC MatrixMIX Controller	\$ 3,600.00	21.00%	\$ 2,844.00
999-6911-200	WIDESHOT SE QUSB SYSTEM	\$ 2,754.00	21.00%	\$ 2,175.66
999-6911-300	WIDESHOT SE QMINI SYSTEM	\$ 2,117.00	21.00%	\$ 1,672.43
999-6911-500	WideSHOT SE AVBMP	\$ 1,643.00	21.00%	\$ 1,297.97
999-6930-000	ZOOMSHOT 30 AVBMP	\$ 1,899.00	21.00%	\$ 1,500.21
999-6930-100	ZOOMSHOT 30 QUSB SYSTEM	\$ 2,989.00	21.00%	\$ 2,361.31
999-6930-200	ZOOMSHOT 30 QDVI SYSTEM	\$ 2,915.00	21.00%	\$ 2,302.85
999-6930-400	ZOOMSHOT 30 QMINI SYSTEM	\$ 2,389.00	21.00%	\$ 1,887.31
999-7270-000	ROBOTRAK AUTO IR SYSTEM N/A	\$ 4,630.00	21.00%	\$ 3,657.70
999-7271-000	ROBOTRAK REPLACEMENT LANYARD	\$ 716.00	21.00%	\$ 565.64
999-7272-000	ROBOTRAK REPLACEMENT Extended LANYARD	\$ 747.00	21.00%	\$ 590.13
999-80000-027	Teletouch 27" Touch Screen System	\$ 2,364.00	21.00%	\$ 1,867.56
999-82000-000	Suspended Ceiling Mount WHT	\$ 570.00	21.00%	\$ 450.30
999-8210-000	AV BRIDGE SYSTEM	\$ 2,158.00	21.00%	\$ 1,704.82

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999-82110-000	SUS CEILING MNT HDMI SYS PTZ-WHT N/A	\$ 2,364.00	21.00%	\$ 1,867.56
999-82120-000	SUS CEILING MNT HDMI SYS CIS-WHT N/A	\$ 2,364.00	21.00%	\$ 1,867.56
999-8215-000	AV BRIDGE CONFERENCE SYSTEM	\$ 2,673.00	21.00%	\$ 2,111.67
999-82210-000	SUS CEILING MNT BRIDGE SYS PTZ-WHT N/A	\$ 3,631.00	21.00%	\$ 2,868.49
999-82220-000	SUS CEILING MNT BRIDGE SYS CIS-WHT N/A	\$ 3,631.00	21.00%	\$ 2,868.49
999-8230-000	AV BRIDGE MATRIX PRO SYSTEM	\$ 5,717.00	21.00%	\$ 4,516.43
999-8240-000	AV Bridge Mini N/A	\$ 2,055.00	21.00%	\$ 1,623.45
999-8500-000	EasyMIC Table MicPOD BLK with keypad	\$ 566.00	21.00%	\$ 447.14
999-8500-000W	EasyMIC Table MicPOD WHT with keypad	\$ 566.00	21.00%	\$ 447.14
999-85100-000	CEILINGMIC SYSTEM- WHITE	\$ 613.00	21.00%	\$ 484.27
999-85150-000	CEILINGMIC SYSTEM- BLACK	\$ 613.00	21.00%	\$ 484.27
999-8520-000	EASYUSB - PRO MIC I/O SYSTEM	\$ 819.00	21.00%	\$ 647.01
999-8530-000	EASYUSB MIXER/AMP SYSTEM	\$ 1,025.00	21.00%	\$ 809.75
999-8535-000	EasyUSB MicPOD I/O N/A	\$ 752.00	21.00%	\$ 594.08
999-8536-000	EASYUSB AUDIO BRIDGE SYSTEM	\$ 738.00	21.00%	\$ 583.02
999-8560-000	BOSE DS-16 SPEAKER KIT	\$ 335.00	21.00%	\$ 264.65
999-8565-000	EASYTALK SOUND BAR	\$ 304.00	21.00%	\$ 240.16
999-8620-000	EASYTALK USB AUDIO BUNDLE - SYSTEM A	\$ 1,849.00	21.00%	\$ 1,460.71
999-8630-000	EASYTALK USB AUDIO BUNDLE - SYSTEM B	\$ 2,421.00	21.00%	\$ 1,912.59
999-86400-000	EASYTALK USB AUDIO BUNDLE	\$ 2,570.00	21.00%	\$ 2,030.30
999-88000-000	EasyUSB MicPOD I/O w/Two C-MICs N/A	\$ 1,942.00	21.00%	\$ 1,534.18
999-88100-000	EasyUSB MicPOD I/O w/Four C-MICs N/A	\$ 3,168.00	21.00%	\$ 2,502.72
999-8850-000	EasyMIC Table MicPOD BLK without keypad	\$ 566.00	21.00%	\$ 447.14
999-8903-000	CABLE CAT-6 SSTP HIGH SPEED LINK 50'	\$ 52.00	21.00%	\$ 41.08
999-89995-000	ConferenceSHOT AV Sys Table Mount - BLK	\$ 162.00	21.00%	\$ 127.98
999-89995-000W	ConferenceSHOT AV Sys Table Mount - WHT	\$ 162.00	21.00%	\$ 127.98
999-9520-000	ONELINK HDMI - PLYCM CODEC/PLYCM CAM N/A	\$ 1,868.00	21.00%	\$ 1,475.72
999-9530-000	ONELINK FOR SONY/PANA HDMI CAMS	\$ 1,868.00	21.00%	\$ 1,475.72
999-9540-000	ONELINK HDMI PLYCM CODEC/RS-HDMI CAM N/A	\$ 1,868.00	21.00%	\$ 1,475.72
999-9545-000	ONELINK HDMI PLYCM CODEC/RS-HDBT CAM N/A	\$ 1,484.00	21.00%	\$ 1,172.36
999-95450-500	ROBOSHOT 12E HDBT OL SYS FOR PLYCM	\$ 4,939.00	21.00%	\$ 3,901.81
999-9560-000	ONELINK HDMI CISCO CODEC/CISCO CAM N/A	\$ 1,868.00	21.00%	\$ 1,475.72
999-9570-000	ONELINK HDMI CISCO CODEC/RS-HDMI CAM N/A	\$ 1,868.00	21.00%	\$ 1,475.72
999-9575-000	ONELINK HDMI CISCO CODEC/RS-HDBT CAM N/A	\$ 1,484.00	21.00%	\$ 1,172.36
999-95750-400	ROBOSHOT 12E HDBT ONELINK SYS CISCO	\$ 4,939.00	21.00%	\$ 3,901.81
999-9590-000	ONELINK SYSTEM FOR ROBOSHOT HDMI	\$ 1,822.00	21.00%	\$ 1,439.38
999-9595-000	OneLINK Bridge System Stand Alone N/A	\$ 2,570.00	21.00%	\$ 2,030.30
999-9620-000	ONELINK BRIDGE POLY CODEC/POLY CAM N/A	\$ 3,085.00	21.00%	\$ 2,437.15

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999-9630-000	ONELINK BRIDGE FOR SONY/PANA HDMI CAMS	\$ 3,085.00	21.00%	\$ 2,437.15
999-9640-000	ONELINK BRIDGE POLY CODEC/RSHDMI CAM N/A	\$ 3,085.00	21.00%	\$ 2,437.15
999-9645-000	ONELINK BRIDGE POLY CODEC/RSHDBT CAM N/A	\$ 2,617.00	21.00%	\$ 2,067.43
999-96450-500	ROBOSHOT 12E HDBT OLB SYS FOR PLYCM	\$ 6,156.00	21.00%	\$ 4,863.24
999-9660-000	ONELINK BRIDGE CISCO CODEC/CISCO CAM N/A	\$ 3,085.00	21.00%	\$ 2,437.15
999-9670-000	ONELINK BRIDGE CISCOCODEC/RSHDMI CAM N/A	\$ 3,085.00	21.00%	\$ 2,437.15
999-9675-000	ONELINK BRIDGE CISCOCODEC/RSHDBT CAM N/A	\$ 2,617.00	21.00%	\$ 2,067.43
999-96750-400	ROBOSHOT 12E HDBT OLB SYS FOR CISCO	\$ 6,156.00	21.00%	\$ 4,863.24
999-9690-000	ONELINK BRIDGE FOR ROBOSHOT HDMI	\$ 3,085.00	21.00%	\$ 2,437.15
999-99000-500	ROBOSHOT® 12E AVBMP	\$ 4,115.00	21.00%	\$ 3,250.85
999-99000-500W	ROBOSHOT® 12E AVBMP WHT	\$ 4,115.00	21.00%	\$ 3,250.85
999-9900-500	ROBOSHOT 12 AVBMP	\$ 4,115.00	21.00%	\$ 3,250.85
999-9901-000	ROBOSHOT 12 QMINI SYSTEM	\$ 4,686.00	21.00%	\$ 3,701.94
999-99010-000	ROBOSHOT 12E QMINI SYSTEM	\$ 4,686.00	21.00%	\$ 3,701.94
999-99010-000W	ROBOSHOT 12E QMINI SYSTEM WHT	\$ 4,686.00	21.00%	\$ 3,701.94
999-9906-000	ROBOSHOT 12 QDVI SYSTEM	\$ 5,400.00	21.00%	\$ 4,266.00
999-99060-000	ROBOSHOT 12E QDVI SYSTEM	\$ 5,400.00	21.00%	\$ 4,266.00
999-99060-000W	ROBOSHOT 12E QDVI SYSTEM WHT	\$ 5,400.00	21.00%	\$ 4,266.00
999-9907-000	ROBOSHOT 12 QCCU SYSTEM	\$ 5,910.00	21.00%	\$ 4,668.90
999-99070-000	ROBOSHOT 12E QCCU SYSTEM	\$ 5,910.00	21.00%	\$ 4,668.90
999-99070-000W	ROBOSHOT 12E QCCU SYSTEM WHT	\$ 5,910.00	21.00%	\$ 4,668.90
999-9909-000	ROBOSHOT 12 QUSB SYSTEM	\$ 5,604.00	21.00%	\$ 4,427.16
999-99090-000	ROBOSHOT 12E QUSB SYSTEM	\$ 5,604.00	21.00%	\$ 4,427.16
999-99090-000W	ROBOSHOT 12E QUSB SYSTEM WHT	\$ 5,604.00	21.00%	\$ 4,427.16
999-99100-500	ROBOSHOT® 30E AVBMP	\$ 4,733.00	21.00%	\$ 3,739.07
999-99100-500W	ROBOSHOT® 30E AVBMP WHT	\$ 4,733.00	21.00%	\$ 3,739.07
999-9910-500	ROBOSHOT 30 AVBMP BLACK	\$ 4,733.00	21.00%	\$ 3,739.07
999-9910-500W	ROBOSHOT 30 AVBMP WHITE	\$ 4,733.00	21.00%	\$ 3,739.07
999-9911-000	ROBOSHOT 30 QMINI SYSTEM - BLACK	\$ 5,298.00	21.00%	\$ 4,185.42
999-99110-000	ROBOSHOT 30E QMINI SYSTEM	\$ 5,298.00	21.00%	\$ 4,185.42
999-99110-000W	ROBOSHOT 30E QMINI SYSTEM WHT	\$ 5,298.00	21.00%	\$ 4,185.42
999-9911-000W	ROBOSHOT 30 QMINI SYSTEM - WHITE	\$ 5,298.00	21.00%	\$ 4,185.42
999-9916-000	ROBOSHOT 30 QDVI SYSTEM - BLACK	\$ 6,012.00	21.00%	\$ 4,749.48
999-99160-000	ROBOSHOT 30E QDVI SYSTEM	\$ 6,012.00	21.00%	\$ 4,749.48
99999160-000W	ROBOSHOT 30E QDVI SYSTEM WHT	\$ 6,012.00	21.00%	\$ 4,749.48
999-9916-000W	ROBOSHOT 30 QDVI SYSTEM - WHITE	\$ 6,012.00	21.00%	\$ 4,749.48
999-9917-000	ROBOSHOT 30 QCCU SYSTEM - BLACK	\$ 6,585.00	21.00%	\$ 5,202.15
999-99170-000	ROBOSHOT 30E QCCU SYSTEM	\$ 6,585.00	21.00%	\$ 5,202.15

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Model Number	Description	MSRP	DIR % of MSRP	Sell Price
999-99170-000W	ROBOSHOT 30E QCCU SYSTEM WHT	\$ 6,585.00	21.00%	\$ 5,202.15
999-9917-000W	ROBOSHOT 30 QCCU SYSTEM - WHITE	\$ 6,585.00	21.00%	\$ 5,202.15
999-9919-000	ROBOSHOT 30 QUSB SYSTEM - BLACK	\$ 6,317.00	21.00%	\$ 4,990.43
999-99190-000	ROBOSHOT 30E QUSB SYSTEM	\$ 6,317.00	21.00%	\$ 4,990.43
999-99190-000W	ROBOSHOT 30E QUSB SYSTEM WHT	\$ 6,317.00	21.00%	\$ 4,990.43
999-9919-000W	ROBOSHOT 30 QUSB SYSTEM - WHITE	\$ 6,317.00	21.00%	\$ 4,990.43
999-9920-000	ROBOSHOT 12 USB SYSTEM	\$ 3,362.00	21.00%	\$ 2,655.98
999-99230-000	ROBOSHOT® 30E USB	\$ 3,830.00	21.00%	\$ 3,025.70
999-99230-000W	ROBOSHOT® 30E USB WHT	\$ 3,830.00	21.00%	\$ 3,025.70
999-9930-000	ROBOSHOT 12 HD-SDI SYSTEM - BLACK	\$ 3,574.00	21.00%	\$ 2,823.46
999-99300-000	ROBOSHOT® 12E SDI	\$ 3,574.00	21.00%	\$ 2,823.46
999-99300-000W	ROBOSHOT® 12E SDI WHT	\$ 3,574.00	21.00%	\$ 2,823.46
999-9933-000	ROBOSHOT 30 HD-SDI SYSTEM - BLACK	\$ 4,046.00	21.00%	\$ 3,196.34
999-99330-000	ROBOSHOT® 30E SDI	\$ 4,046.00	21.00%	\$ 3,196.34
999-99330-000W	ROBOSHOT® 30E SDI WHT	\$ 4,046.00	21.00%	\$ 3,196.34
999-9933-000W	ROBOSHOT 30 HD-SDI SYSTEM - WHITE	\$ 4,046.00	21.00%	\$ 3,196.34
999-9940-000	ROBOSHOT 12 HDMI SYSTEM	\$ 2,655.00	21.00%	\$ 2,097.45
999-99400-000	ROBOSHOT® 12E HDMI	\$ 2,655.00	21.00%	\$ 2,097.45
999-99400-000W	ROBOSHOT® 12E HDMI WHT	\$ 2,655.00	21.00%	\$ 2,097.45
999-99400-400	RoboSHOT® 12E HDMI FOR CISCO	\$ 3,085.00	21.00%	\$ 2,437.15
999-99400-400W	ROBOSHOT® 12E HDMI FOR CISCO WHT	\$ 3,085.00	21.00%	\$ 2,437.15
999-99400-500	RoboSHOT® 12E HDMI FOR PLYCM	\$ 3,085.00	21.00%	\$ 2,437.15
999-99400-500W	ROBOSHOT® 12E HDMI FOR PLYCM WHT	\$ 3,085.00	21.00%	\$ 2,437.15
999-9940-400	RoboSHOT 12 HDMI for CiscoSX NA	\$ 3,085.00	21.00%	\$ 2,437.15
999-9940-500	RoboSHOT 12 HDMI for Plycm Codec N/A	\$ 3,085.00	21.00%	\$ 2,437.15
999-9943-000	ROBOSHOT 30 HDMI SYSTEM - BLACK	\$ 3,088.00	21.00%	\$ 2,439.52
999-99430-000	ROBOSHOT® 30E HDMI	\$ 3,088.00	21.00%	\$ 2,439.52
999-99430-000W	ROBOSHOT® 30E HDMI WHT	\$ 3,088.00	21.00%	\$ 2,439.52
999-9943-000W	ROBOSHOT 30 HDMI SYSTEM - WHITE	\$ 3,088.00	21.00%	\$ 2,439.52
999-9950-000	ROBOSHOT 20 UHD SYSTEM	\$ 5,665.00	21.00%	\$ 4,475.35
999-9950-000W	ROBOSHOT 20 UHD WHITE	\$ 5,665.00	21.00%	\$ 4,475.35
999-9950-100	ROBOSHOT 20 UHD ONELINK HDMI SYSTEM N/A	\$ 7,195.00	21.00%	\$ 5,684.05
999-9950-100W	ROBOSHOT 20 UHD ONELINK HDMI SYS-WHT N/A	\$ 7,102.00	21.00%	\$ 5,610.58
999-9950-200	RoboSHOT 20 UHD OneLINK Bridge Sys N/A	\$ 8,235.00	21.00%	\$ 6,505.65
999-9950-200W	RoboSHOT 20 UHD OL BRIDGE SYS WHT N/A	\$ 8,235.00	21.00%	\$ 6,505.65
999-9952-000	ROBOSHOT 40 UHD SYSTEM	\$ 6,495.00	21.00%	\$ 5,131.05
999-9952-000W	ROBOSHOT 40 UHD WHITE	\$ 6,495.00	21.00%	\$ 5,131.05
999-99600-000	ROBOSHOT 12E HDBT	\$ 3,574.00	21.00%	\$ 2,823.46

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Model Number	Description	MSRP	DIR % of MSRP	Sell Price
999-99600-000W	ROBOSHOT 12E HDBT WHT	\$ 3,574.00	21.00%	\$ 2,823.46
999-99600-100	ROBOSHOT 12E ONELINK HDMI SYS	\$ 5,037.00	21.00%	\$ 3,979.23
999-99600-100W	ROBOSHOT 12E ONELINK HDMI SYS WHT	\$ 5,037.00	21.00%	\$ 3,979.23
999-99600-200	ROBOSHOT 12E ONELINK BRIDGE SYS	\$ 6,175.00	21.00%	\$ 4,878.25
999-99600-200W	ROBOSHOT 12E ONELINK BRIDGE SYS WHT	\$ 6,175.00	21.00%	\$ 4,878.25
999-99630-000	ROBOSHOT® 30E HDBT	\$ 4,046.00	21.00%	\$ 3,196.34
999-99630-000W	ROBOSHOT® 30E HDBT WHT	\$ 4,046.00	21.00%	\$ 3,196.34
999-99630-100	ROBOSHOT 30E ONELINK HDMI SYS	\$ 5,443.00	21.00%	\$ 4,299.97
999-99630-100W	ROBOSHOT 30E ONELINK HDMI SYS WHT	\$ 5,443.00	21.00%	\$ 4,299.97
999-99630-200	ROBOSHOT 30E ONELINK BRIDGE SYS	\$ 6,587.00	21.00%	\$ 5,203.73
999-99630-200W	ROBOSHOT 30E ONELINK BRIDGE SYS WHT	\$ 6,587.00	21.00%	\$ 5,203.73
999-9965-100	RS IW SG OneLINK HDMI SYS -BK FRAME -NA	\$ 6,540.00	21.00%	\$ 5,166.60
999-9965-180	RS IW SG OneLINK HDMI SYS -PR FRAME -NA	\$ 6,540.00	21.00%	\$ 5,166.60
999-9965-200	RS IW SG OneLINK BRIDGE SYS -BK FRAME-NA	\$ 7,673.00	21.00%	\$ 6,061.67
999-9965-280	RS IW SG OneLINK BRIDGE SYS -PR FRAME-NA	\$ 7,673.00	21.00%	\$ 6,061.67
999-9965-800	RoboShot IW SG HDBT Cam - BK FRAME-WW	\$ 5,114.00	21.00%	\$ 4,040.06
999-9965-880	RoboShot IW SG HDBT Cam - PR FRAME-WW	\$ 5,114.00	21.00%	\$ 4,040.06
999-9966-100	RS IW CG OneLINK HDMI SYS -BK FRAME -NA	\$ 5,485.00	21.00%	\$ 4,333.15
999-9966-180	RS IW CG OneLINK HDMI SYS -PR FRAME -NA	\$ 5,485.00	21.00%	\$ 4,333.15
999-9966-200	RS IW CG OneLINK BRIDGE SYS -BK FRAME-NA	\$ 6,618.00	21.00%	\$ 5,228.22
999-9966-280	RS IW CG OneLINK BRIDGE SYS -PR FRAME-NA	\$ 6,618.00	21.00%	\$ 5,228.22
999-9966-800	RoboShot IW CG HDBT Cam - BK FRAME-WW	\$ 4,047.00	21.00%	\$ 3,197.13
999-9966-880	RoboShot IW CG HDBT Cam - PR FRAME-WW	\$ 4,047.00	21.00%	\$ 3,197.13
999-9968-000	DocCAM 20 HDBT Camera N/A	\$ 4,012.00	21.00%	\$ 3,169.48
999-9968-200	DocCAM 20 HDBT OneLINK HDMI System N/A	\$ 5,351.00	21.00%	\$ 4,227.29
999-9968-300	DocCAM 20 HDBT OneLINK Bridge System N/A	\$ 6,484.00	21.00%	\$ 5,122.36
999-9990-000	CONFERENCESHOT 10 SYSTEM	\$ 1,795.00	21.00%	\$ 1,418.05
999-9990-000W	CONFERENCESHOT 10 SYSTEM WHITE	\$ 1,795.00	21.00%	\$ 1,418.05
999-9995-000	CONFERENCESHOT AV CAMERA	\$ 2,055.00	21.00%	\$ 1,623.45
999-9995-000W	CONFERENCESHOT AV CAMERA WHITE	\$ 2,055.00	21.00%	\$ 1,623.45
999-9995-003	CONFERENCESHOT AV SPEAKER KIT	\$ 407.00	21.00%	\$ 321.53
999-9995-003W	CONFERENCESHOT AV SPEAKER KIT WHITE	\$ 407.00	21.00%	\$ 321.53
999-9995-004	HDMI AUDIO EMBEDDER KIT	\$ 185.00	21.00%	\$ 146.15
999-99950-100	CSAV SYSTEM - CEILINGMIC 1	\$ 2,879.00	21.00%	\$ 2,274.41
999-99950-100W	CSAV SYSTEM - CEILINGMIC 1 WHT	\$ 2,879.00	21.00%	\$ 2,274.41
999-99950-200	CSAV SYSTEM - CEILINGMIC 2	\$ 3,394.00	21.00%	\$ 2,681.26
999-99950-200W	CSAV SYSTEM - CEILINGMIC 2 WHT	\$ 3,394.00	21.00%	\$ 2,681.26
999-99950-700	CSAV SYS CEILINGMIC 2 (W/O SPKR)	\$ 3,085.00	21.00%	\$ 2,437.15

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Model Number	Description	MSRP	DIR % of MSRP	Sell Price
999-99950-700W	CSAV SYS CEILINGMIC 2 (W/O SPKR) WHT	\$ 3,085.00	21.00%	\$ 2,437.15
999-99950-800	CSAV SYS CEILINGMIC 1 (W/O SPKR)	\$ 2,570.00	21.00%	\$ 2,030.30
999-99950-800W	CSAV SYS CEILINGMIC 1 (W/O SPKR) WHT	\$ 2,570.00	21.00%	\$ 2,030.30
999-9995-300	CSAV SYSTEM - HUDDLE	\$ 2,570.00	21.00%	\$ 2,030.30
999-9995-300W	CSAV SYSTEM - HUDDLE WHT	\$ 2,570.00	21.00%	\$ 2,030.30
999-9995-400	CSAV SYSTEM - GROUP	\$ 3,085.00	21.00%	\$ 2,437.15
999-9995-400W	CSAV SYSTEM - GROUP WHT	\$ 3,085.00	21.00%	\$ 2,437.15
999-9995-500	CSAV SYSTEM - BASIC 1	\$ 2,261.00	21.00%	\$ 1,786.19
999-9995-500W	CSAV SYSTEM - BASIC 1 WHT	\$ 2,261.00	21.00%	\$ 1,786.19
999-9995-600	CSAV SYSTEM - BASIC 2	\$ 2,570.00	21.00%	\$ 2,030.30
999-9995-600W	CSAV SYSTEM - BASIC 2 WHT	\$ 2,570.00	21.00%	\$ 2,030.30